

ITEM #:	20
DATE:	07-28-26
DEPT:	FLEET

COUNCIL ACTION FORM

**SUBJECT: CREW CAB TRUCK CHASSIS FOR THE ELECTRIC SERVICES
DISTRIBUTION DIVISION**

BACKGROUND:

The Electric Services Department currently utilizes full-sized pickup trucks that support electric distribution functions throughout the community. Two of these units are scheduled for replacement through the City's vehicle replacement program. Fleet Services and Electric Services have determined that one-ton 4-wheel-drive (4WD) dual-rear-wheel (DRW) crew cab chassis best meet operational needs. **The chassis will be equipped with fiberglass utility bodies and associated accessories through a future bid.**

Bids for chassis were received on July 15, 2026. Four vendors submitted bid responses for the base vehicle specification as well as three optional items.

The bid for two one-ton 4WD DRW crew cab chassis are as follows:

Bidder	Year/Make/Model	Base Vehicle Bid	Optional Item #1: Blind Spot Monitoring System	Optional Item #2: 360° Camera System	Optional Item #3: Rear Seat 60/40 Split Bench Configuration
Stiver's Ford Lincoln Waukee, Iowa	2027 Ford F-350	\$110,178	No Bid	No Bid	No Bid
Fleetside Ford Osceola, Iowa	2027 Ford F-350	\$111,372	No Bid	No Bid	No Bid
EMAG Lebanon FD Lebanon, Missouri	2027 Ford F-350	\$113,920	No Bid	No Bid	No Bid
One Nation Distribution Volant, Pennsylvania	2027 Ford F-350	\$145,978	\$600	\$1,300	No Bid

The low responsive bid was submitted by Stiver's Ford Lincoln of Waukee, Iowa, in the amount of \$110,178, and staff has determined this bid to be acceptable. This award only includes the base vehicle specification and does not include any of the optional items requested for pricing. Stiver's Ford Lincoln has indicated an estimated delivery time of three to four months after

receipt of order.

Estimated Cost of Replacement:

Truck Chassis from Stiver's Ford	\$110,178
<u>Estimated Upfitting Cost</u>	<u>\$80,000</u>
Total Estimated Cost	\$190,178

Funding is available for this purchase as follows:

Replacement Funds at time of delivery	\$167,541
<u>Salvage value of equipment being replaced</u>	<u>\$24,000</u>
Available funding	\$191,541

ALTERNATIVES:

1. Award a contract to Stivers Ford Lincoln of Waukee, IA for two (2) one-ton 4WD dual rear wheel crew cab chassis in the amount of \$110,178.
2. Award to one of the other responsive bidders.
3. Reject the bids and do not purchase these vehicles.

CITY MANAGER'S RECOMMENDED ACTION:

The Fleet Services Department and Electric Services Department staff agree that the bid submitted by Stivers Ford Lincoln provides equipment that meets the City's specifications at the best price. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.