

ITEM #: 20
DATE: 02-10-26
DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF THREE FORD POLICE HYBRID INTERCEPTORS

BACKGROUND:

Over the past several years, the City has increased the proportion of hybrid vehicles in the Police Patrol vehicle fleet. The hybrid Ford Police Interceptors have a marginally higher purchase price compared to the standard gasoline-only version of the vehicle but consume substantially less fuel and require less frequent oil changes and brake services. The hybrids, therefore, have a lower life-cycle cost to operate and better align with the City's climate goals in reducing greenhouse gas emissions.

This bid includes three hybrid vehicles. Two of the units would be replacements for patrol units that are reaching the end of their lifecycle.

The third unit would be unmarked and upfitted with a visor lighting package. This unit will be used by the Police Administration, Command, and Patrol as needed. In the future, the third vehicle would be upfitted and placed into Patrol due to the lower amount of use it will have. The third unit will be financed from funds that were identified for a Patrol Commander car. The Patrol Commander car has become part of the regular patrol rotation, so these extra funds are not needed.

On Wednesday, January 28, 2026, bids for three hybrid units were received as follows:

Bidder	Cost per Unit	Total Cost
Dewey Ford	\$43,620.68	\$130,862.04
Stivers Ford Lincoln	\$43,803.00	\$131,409.00
Fleetside Ford, LLC	\$45,771.00	\$137,313.00

Funding is available in the patrol vehicle escrow in the amount of \$277,000 and \$55,000 for the third vehicle. In addition to the purchase of the vehicles through this bid, this funding is also used for the upfitting of the vehicles with lights, radio, and accessories.

These three new units were ordered in black paint to continue the implementation of the new graphics scheme on patrol units.

ALTERNATIVES:

1. Award a contract to Dewey Ford of Ankeny, IA for three Ford Police Hybrid Interceptors in the amount of \$130,862.04.
2. Award the contract to another bidder.
3. Reject the bids and do not purchase these Police vehicles.

CITY MANAGER'S RECOMMENDED ACTION:

These units will provide a safe and reliable upkeep of the patrol vehicles. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.