

ITEM #: 33
DATE: 05-13-25
DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: **FLEET REPLACEMENT PROGRAM FOR
TWO BOBCAT SKID STEER LOADERS**

BACKGROUND:

The City Fleet has five Bobcat loaders assigned to three departments. Two are budgeted for replacement in FY 2024/25: one for Parks and Recreation (a Bobcat T595 track steer) and one for Public Works Streets Division (a Bobcat S770 skid steer). These machines are used in a variety of ways on City projects, including for construction, landscaping, tree service, brush mowing, snow removal, and maintenance. The City owns many Bobcat attachments, which can often be shared between other Bobcat machines, eliminating unnecessary duplication. **Therefore, staff is interested in replacing the existing machines with Bobcat machines to ensure compatibility.**

Bids were solicited for two Bobcat skid steers. The City's two machines being replaced have been offered for trade-in. One bid was received on April 1, 2025, as follows:

Bidder	Make	Model	Year	Base Bid	Backup Camera Option	Forestry Door Option	Price each Model w/ Options
Capital City Equipment Co. of DM, IA (DBA Bobcat of Ames)	Bobcat	S76	2025	\$65,838.54	Included	\$2,614.13	\$68,452.67
	Bobcat	S770	2025	\$70,498.41	\$1,695.00	N/A	\$72,193.41

Capital City Equipment has offered **\$18,000** in trade-in for the City's 2017 Bobcat T595 track steer and **\$24,500** for the 2020 Bobcat S770 skid steer. The bid from Capital City Equipment Co. of Des Moines, IA for two (2) 2025 Bobcat skid steers, including the options priced above and the trade-in offers, is acceptable. The tables below reflect the funding for the two units:

Available Funding for One (1) S76 Bobcat Skid Steer for Parks and Recreation.

Fleet Replacement fund	\$ 45,580.86
Operating Department Support	5,000.00
Trade-in offer #1114 Parks	18,000.00
Available funding	\$ 68,580.86

Available Funding for One (1) S770 Bobcat Skid Steer for PW Streets.

Fleet Replacement Fund #1132 \$ 51,173.85

Trade-in Offer #1132 PW 24,500.00

Available funding \$ 75,673.85

ALTERNATIVES:

1. Approve and award this contract to Capital City Equipment Co. of Des Moines, Iowa, for two 2025 Bobcat skid steers with selected options for a total of **\$140,646.08** and accept the trade-in offers on the existing units.
2. Reject award of bid.

CITY MANAGER'S RECOMMENDED ACTION:

The Fleet Director and staff from the Public Works and Parks and Recreation Departments are confident the purchase of two (2) 2025 Bobcat skid steers, one model S76 and one model S770 from Capital City Equipment Co., will provide the City with exceptional service at the best price. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.