

ITEM #: 17
 DATE: 11-26-24
 DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM: PURCHASE THREE SMALL HYBRID PICKUPS

BACKGROUND:

Three small vehicles are scheduled for replacement in FY 2024/25:

1. Fire Department's #1054 Chevrolet 2015 Trax, SUV
2. Police, Parking Enforcement's #1214 Ford 2019 Ranger pickup
3. Building Inspections #821 Chevrolet 2013 Cruze

Staff is recommending that all three vehicles be replaced with Ford Maverick hybrid pickups. The 4-door Maverick's small size, versatility, and hybrid fuel economy meets the needs of the departments that will be receiving the vehicles. Inspections requires a Front Wheel Drive (FWD) vehicle; the Fire Department and Police Parking Enforcement require All-Wheel Drive (AWD) vehicles. The City has already added four hybrid Ford Mavericks to the fleet this year. Staff who have been using the Mavericks have had positive experiences.

Bids were solicited for small hybrid pickups to replace the vehicles presented above. Two bids were received as follows:

Bidder	Make / Model / Year	Drive	Base Price	Spray-in Bed Liner	Unit Price	Qty	Extended Price	Bidder's Total for 3 Pickups
Stivers Ford of Waukee, IA	Ford / Maverick / 2025	AWD	\$28,255	\$495	\$28,750	2	\$57,500	
		FWD	\$26,496	\$495	\$26,991	1	\$26,991	
								\$84,491
Karl Ford of Story City, IA	Ford / Maverick / 2025	AWD	\$29,952	\$595	\$30,547	2	\$61,094	
		FWD	\$29,088	\$595	\$29,683	1	\$29,683	
								\$90,777

The low bid from Stiver's Ford for two AWD and one FWD Ford Mavericks, all with bed liners, for a total of \$84,491, is acceptable. The delivery of the trucks is not expected until June 2025.

Funding is available for this purchase as follows:

Police Parking Enforcement #1214 Pickup

<u>Fleet replacement fund with estimated salvage value</u>	30,137.96
	\$30,137.96

Fire's #1054 Small SUV

Fleet hybrid support assistance fund	4,000.00
<u>Fleet replacement fund with estimated salvage value</u>	24,996.61
	\$28,996.61

Building Inspections #821 Small Pickup

Fleet hybrid support assistance fund	2,200.00
<u>Fleet replacement fund with estimated salvage value</u>	24,861.31
	\$27,061.31

TOTAL FUNDS \$86,195.88

ALTERNATIVES:

1. Award a contract to Stiver's Ford of Waukee, IA as the acceptable, low bidder for three 2025 Ford Maverick Hybrid Pickups: 2 with AWD, and 1 with FWD, and all 3 vehicles with spray-in bedliner, for the total amount of \$84,491.
2. Award the contract to the other bidder.
3. Reject the bids and rebid the project.

CITY MANAGER'S RECOMMENDED ACTION:

Fleet Services and Departments' staff have evaluated the bids and agree the bid from Stiver's Ford for the three 2025 Ford Maverick Hybrid Pickups provide the operating departments with exceptional vehicles at the best price. Because the only all-electric option is a full-size truck, it was determined that the smaller hybrid trucks better fit the needs of the departments while still maintaining a commitment to the City's Climate Action Plan goal to electrify the municipal fleet. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.