

ITEM #: 28  
DATE: 09-24-24  
DEPT: FLEET

**COUNCIL ACTION FORM**

**SUBJECT:** **FLEET REPLACEMENT PROGRAM**  
**TWO FULL-SIZE ELECTRIC VEHICLE PICKUPS**

**BACKGROUND:**

On September 10, 2024, [City Council](#) awarded a contract to Karl Ford of Story City for the purchase of two 2025 Ford, all electric Lightning Pickups. **Fleet Services has identified two more vehicles designated for replacement in FY 2024/25 as candidates to be replaced with Ford Lightning pickups. Therefore, staff would like to take advantage of the favorable bids received for the recent pickup replacement and purchase two additional Electric Vehicle pickups using the same pricing.**

One of the pickups to be replaced is currently a full-sized Ford F150 4WD crew cab pickup used by Public Works Traffic Division. This pickup is used by traffic sign and signal technicians to maintain, repair and replace street signs, traffic signals, pavement markings, and parking meters. The other vehicle is a mid-size AWD SUV at the Fire Department used by department officials as a support vehicle.

Fire Department and Public Works staff agree the recent bid from Karl Ford of Story City for 2025 Lightning Pickups satisfies the replacement needs for these two vehicles at the best price and will further efforts to increase the City’s electric vehicle fleet. The trucks are priced at \$43,466 each. Each pickup is eligible for an Inflation Reduction Act Refund of \$7,500, payable after delivery. Delivery is expected in February 2025.

The budget for these purchases is shown below:

<b>Public Works Traffic Division Pickup</b>	<b>Revenues:</b>	<b>Expenses:</b>
Purchase price:		\$ 43,466
Replacement & Estimated Salvage for PW pickup #1050	\$ 47,432	
Inflation Reduction Act Refund	\$ 7,500	
<b>TOTAL:</b>	<b>\$ 54,932</b>	<b>\$ 43,466</b>

<b>Fire Department Pickup</b>	<b>Revenues:</b>	<b>Expenses:</b>
Purchase price:		\$ 43,466.00
Replacement & Estimated Salvage for Fire SUV #964	\$ 43,908.74	
Inflation Reduction Act Refund	\$ 7,500.00	
<b>TOTAL:</b>	<b>\$ 51,408.74</b>	<b>\$ 43,466.00</b>

**ALTERNATIVES:**

1. Award a contract to Karl Ford of Story City, for two 2025 Ford F150 Lightning Crew Cab Pickups for \$86,932.
2. Reject award of contract.

**CITY MANAGER'S RECOMMENDED ACTION:**

**Staff from the using departments, in consultation with Fleet Services, have determined that the all-electric Ford F150 Lightning pickups would be good candidates to replace two existing gas-powered vehicles. The City is able to use the favorable pricing received in the recent bid for these pickups on September 10. The use of all-electric vehicles supports the City Council's Climate Action Plan goals.** Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative # 1 as described above.