

ITEM #: 20
 DATE: 11-14-23
 DEPT: Fleet Services

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM - FULL SIZE PICKUP FOR RESOURCE RECOVERY PLANT

BACKGROUND:

The Resource Recovery Plant has one full-sized 4x4 pickup truck used to support plant maintenance, general operations, and snow removal. The current pickup is an essential vehicle for day-to-day operations of the plant and is due to be replaced in the FY 2023/24. Prices are being solicited separately from specialized equipment vendors for a snowplow and liftgate for this pickup, to be installed after receipt of the new pickup.

Bids were solicited in City Bid No. 2024-055 for one full-sized pickup as specified. Bids were received as follows:

BIDDER	MAKE	MODEL	YEAR	OPTIONAL BED LINER	PICKUP BID PRICE WITH BEDLINER
Stiver's Ford of Waukee, IA	Ford	F350	2024	\$595	\$51,996
Dewey Ford of Des Moines, IA	Ford	F350	2024	\$595	\$52,245
Stew Hansen's Dodge	RAM	3500	2024	\$495	\$52,302
Deery Brothers of Ames, IA	RAM	3500	2024	\$525	\$54,987
[ALT] Deery Brothers of Ames, IA	RAM	3500	2023	\$525	\$52,311

The bid from Stiver's Ford of Waukee is acceptable and meets the City's required specifications. Delivery of the pickup is not expected until Spring 2024.

Purchase price for one Ford F350 Pickup from Stiver's Ford	\$ 51,401
<u>Purchase price for optional item #2 Spray-in Bed Liner</u>	<u>595</u>
Total Price for Pickup with Bed Liner from Stiver's Ford	\$ 51,996

Estimated snowplow, liftgate, and accessories	<u>12,000</u>
Estimated total cost for pickup when equipped.	\$ 63,996

Funding is available for this purchase as follows:

Replacement Funds at time of delivery	\$ 57,790
<u>Salvage Value of equipment being replaced</u>	<u>6,500</u>
Available funding	\$ 64,290

ALTERNATIVES:

1. Award a contract to Stivers Ford of Waukee, IA as the acceptable low bidder for the purchase of one 2024 Ford F350 Pickup with optional spray-in bed liner in the amount of \$51,996.
2. Award a contract to one of the other bidders.
3. Reject these bids.

CITY MANAGER'S RECOMMENDED ACTION:

Resource Recovery staff and the Fleet Services Director have evaluated this bid and agree that purchasing the pickup from Stiver's Ford will meet the needs of the department. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.