

ITEM#: 22
 DATE: 09-26-23
 DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – FIVE SMALL PICKUPS

BACKGROUND:

With smaller pickups coming to market staff worked with departments to use them for replacements when it was feasible. Staff identified the need for 5 of these smaller pickups during replacement. Two pickups were identified for the Inspections division. Currently, they are using sedans but have trouble entering construction sites with the lower ground clearance. The small pickup will have a higher ground clearance and the type specified for the replacement is also a hybrid. The current vehicles get approximately 26 mpg in city conditions while the hybrid truck will get 40 mpg. So, while allowing for better use in the field we will also be decreasing the amount of carbon used. A third hybrid truck was identified for Parks and Recreation in the Cemetery. Originally, they were considering a UTV for use by Cemetery staff. By going to a hybrid truck, they will see significant reductions in carbon and fuel consumption.

The other two trucks were identified for the Parking division of the Police Department. These trucks could not be hybrids as they are required to be able to tow the Neighborhood Trailer which is not possible with the hybrid version. There is still an increase in the fuel mileage going from 17 mpg to 24 mpg in city driving.

On Friday, September 8, 2023 bids were received as follows:

Bidder	Two, Small Pickups, AWD, 4 Door Cab	Three, Small Hybrid Pickups, 2WD, 4 Door Cab	Bid Alternate: Spray in bed liner	Total Cost all 5 trucks including alternate bid
Karl Ford of Story City	\$52,402.00	\$74,988.00	\$2,475.00	\$129,865.00
Dewey Ford	\$54,490.00	\$77,640.00	\$2,475.00	\$134,605.00

During the last budget period Fleet Services placed \$50,000 in the vehicle replacement fund to help departments pay for the upgrade of regular vehicles to hybrid or all-electric vehicles. This money came from the interest money generated from the replacement fund. The table below shows how \$10,500 will be used to help the Fire and Parks and Recreation Departments make the purchase.

Available funding for this acquisition is as follows:

Department/Division	Replacement funding as of 7/1/23	Estimated Salvage Value	Fleet Assistance	Total Funding	Purchase Price
Police/Parking	\$41,609	\$32,000		\$73,609	\$53,392
Fire/Inspections	\$37,480	\$9,200	\$5,000	\$51,680	\$50,982
Parks and Rec/Cemetery	\$20,000		\$5,500	\$25,500	\$25,491

ALTERNATIVES:

1. Award the bid including for 5 small pickup trucks, including spray in bedliner, to Karl Ford of Story City, Iowa in the amount of \$ 129,865.
2. Award the contract to the other bidder.
3. Reject these bids.

CITY MANAGER'S RECOMMENDED ACTION:

By awarding this bid the City will be able purchase more fuel-efficient vehicles that can still perform the duties needed. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1.