

COUNCIL ACTION FORM

SUBJECT: FY 22/23 ELECTRIC DISTRIBUTION LINE CLEARANCE PROGRAM

BACKGROUND:

This contract will include nearly all of the requirements for tree trimming services for Electric Services during the period from July 1, 2022, through June 30, 2023. Prices for equipment rates and miscellaneous charges are firm throughout the year.

An Invitation to Bid was sent to 189 vendors. On May 14, 2022, one bid was received and evaluated by staff. Staff concluded that the bid from Wright Tree Services, Des Moines, IA, is acceptable. The bid results are shown on Attachment A.

The approved operating budget for FY 22/23 includes \$357,799 for this program. Services provided under this contract are monitored by Electric Services staff to ensure that expenditures are performed properly and are in accordance with the approved funding level. Invoices are based on unit prices bid and services actually received and accepted by the City.

ALTERNATIVES:

- 1) Award the contract for the FY22/23 Electric Distribution Line Clearance Program to Wright Tree Services, Des Moines, IA, for hourly rates and unit prices bid, in an amount not to exceed \$357,799, subject to receipt of the required performance bond.
- 2) Reject all bids and attempt to obtain the required services on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

An on-going tree trimming program helps mitigate the number of customer interruptions resulting from extreme weather events. Alternative No. 1 establishes a fixed price contract for performance of the required tree trimming services at the best price, obtained via the competitive sealed bid process. It has proven to be very cost-effective to have a company under contract to provide these services.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.

**CITY OF AMES, IOWA
LINE CLEARANCE PROGRAM**

FY 2022-2023

FY 2022-2023		
	Wright Tree Service, Inc. West Des Moines, IA	
	HOURLY RATE	
LABOR DESCRIPTION	STRAIGHT TIME	TIME & ONE-HALF
Working Foreman	\$45.37	\$60.72
Trimmer A	\$41.31	\$55.15
Trimmer B	\$35.72	\$47.51
Trimmer C	\$33.93	\$45.06
Trimmer D	\$32.17	\$42.65
Ground Person	\$27.83	\$36.71
Line Permitter	\$41.31	\$55.15
EQUIPMENT DESCRIPTION	RATE PER CREW HOUR	
Hydraulic aerial device	\$17.63	
Manual aerial device	\$17.63	
Chip truck	\$10.96	
Brush Tractor	\$72.68	
Truck&Trailer for Brush trac.	\$17.91	
Hydro Axe	\$69.17	
Truck&Trailer for Hydro Axe.	\$19.01	
Pick-up Truck	\$11.20	
Power saw	\$0.55	
Brush Chipper	\$5.49	
Hand pruning equip.	n/a	
Ropes and body belts	n/a	
MATERIALS & SUPPLIES	BID PRICE	
Weedone CB	n/a	
Banvel CST per gal	n/a	
Garlon 4 per gal	\$38.67	
Tree Paint: Maintain A per case of 12 13 Oz.cans	\$100.32	
Other supplies Cost plus %	10%	

ATTACHMENT B

CITY OF AMES, IOWA
 EVALUATED TOTAL COST
 LINE CLEARANCE PROGRAM

DESCRIPTION	Wright Tree Service, Inc.	Hooper Corporation	Arbor Monkeys, LLC	
FY 2019-2020:				3-man crew in lieu of 4-man crew. The bid did not provide sufficient detail to evaluate using 4-
Estimated Total Labor Costs	\$ 251,308.80	\$ 419,788.80	\$ 518,400.00	
Estimated Total Equipment Costs	\$ 61,977.60	\$ 71,116.80	included	
Subtotal:	\$ 313,286.40	\$ 490,905.60	\$ 518,400.00	
Estimated Total Materials & Supplies	\$ 895.95	\$ 1,003.75	\$ 3,176.25	
Estimated Total Costs FY 2019-2020	\$ 314,182.35	\$ 491,909.35	\$ 521,576.25	
FY 2020-2021:				
Estimated Total Labor Costs	\$ 257,591.52	\$ 432,382.46	\$ 533,952.00	
Estimated Total Equipment Costs	\$ 61,977.60	\$ 71,116.80	included	
Subtotal:	\$ 319,569.12	\$ 503,499.26	\$ 533,952.00	
Estimated Total Materials & Supplies	\$ 895.95	\$ 1,003.75	\$ 3,176.25	
Estimated Total Costs FY 2020-2021	\$ 320,465.07	\$ 504,503.01	\$ 537,128.25	
FY 2021-2022:				
Estimated Total Labor Costs	\$ 264,675.29	\$ 445,353.94	\$ 549,970.56	
Estimated Total Equipment Costs	\$ 63,217.15	\$ 73,250.30	included	
Subtotal:	\$ 327,892.44	\$ 518,604.24	\$ 549,970.56	
Estimated Total Materials & Supplies	\$ 895.95	\$ 1,003.75	\$ 3,176.25	
Estimated Total Costs FY 2021-2022	\$ 328,788.39	\$ 519,607.99	\$ 549,970.56	
SUMMARY				
Overall Estimated Labor Costs	\$ 773,575.61	\$ 1,297,525.20	\$ 1,602,322.56	
Overall Estimated Equipment Costs	\$ 187,172.35	\$ 215,483.90	included	
Overall Estimated Materials & Supplies	\$ 2,687.85	\$ 3,011.25	\$ 9,528.75	
OVERALL EVALUATED COST FOR THREE YEARS	\$ 963,435.81	\$ 1,516,020.36	\$ 1,611,851.31	