

COUNCIL ACTION FORM

SUBJECT: AWARD OF CONTRACT FOR PURCHASE OF ROCK SALT REQUIREMENTS FOR 2022/23 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the 2022/23 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on a delivered quantity of 2,000 tons. The current contract is with Independent Salt Co. at \$76.08/ton. The FY 2022/23 budget includes \$195,000 for rock salt.

The following bids were received on April 20, 2022:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$79.50/ton	\$159,000.00
Phoenix Contracting LLC, Ruskin, FL	\$150.00/ton	\$300,000.00

ALTERNATIVES:

1. Award the contract for the 2022/23 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$79.50 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

CITY MANAGER'S RECOMMENDED ACTION:

The approved FY 2022/23 operating budget for the Public Works Department includes \$195,000 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,000 tons delivered, is \$159,000. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1.