

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM –
 PUBLIC WORKS TRAFFIC ONE-TON PICKUPS

BACKGROUND:

The Public Works Traffic Division uses a variety of trucks to maintain the Traffic system. Two one-ton pickups used by this division have reached the end of their useful lives and are due for replacement. Two chassis were ordered: one dual rear-wheel and one single rear-wheel. A bid solicitation was then issued for the upfitting of the trucks to meet the needs of the workgroup. The upfitting will include flatbeds, tool storage, lighting, air compressors, winches, and associated items needed for traffic maintenance.

Bids for upfitting the trucks were received on 8/20/21 from vendors as follows:

Bidder	Dual Rear-Wheel Upfitting Price	Single Rear-Wheel Upfitting Price	Total
Truck Equipment	\$35,790	\$31,832	\$67,622.00

One bid was received from Truck Equipment, of Des Moines, Iowa for \$67,622. Staff discussed possible opportunities for reducing the cost, but did not find any options that would still meet the needs of the workgroup. The bid is therefore acceptable.

Chassis Purchase Cost For Both Trucks	\$ 64,012
Upfitting Cost For Both Trucks	\$ 67,622
Total Cost For Both Trucks	\$ 131,634

Funding is available for this purchase as follows:

Existing Trucks Replacement Funds	\$110,814
Estimated Salvage Value of equipment being replaced	\$ 26,800
Available Funding	\$137,614

ALTERNATIVES:

1. Approve and award this contract to Truck Equipment of Des Moines, Iowa for upfitting of two truck chassis.
2. Reject award of bid.

CITY MANAGER'S RECOMMENDED ACTION:

These purchases are consistent with the use of the vehicles for Public Works Traffic.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.