# COUNCIL ACTION FORM

### SUBJECT: 750 KCMIL COPPER CABLE FOR THE ELECTRIC SERVICES DEPARTMENT

### BACKGROUND:

This bid is for the purchase of 6,000 feet of 750 KCMIL copper cable to replenish inventory for the Electric Services Department. Cable of this type is kept on hand in order to ensure availability for the needs of the department. Typically, this cable is used to provide service for commercial and residential applications and is necessary to meet the anticipated needs of the Electric Services Department for new construction and maintenance projects.

On June 2, 2021, an Invitation To Bid (ITB) was issued to 98 vendors. The ITB was advertised on the AmesBids webpage.

On June 16, 2021, two bids were received as shown below:

| BIDDER                             | TOTAL COST     |
|------------------------------------|----------------|
| WESCO Distribution, Des Moines, IA | \$129,144.72   |
| RESCO, Ankeny, IA                  | \$210,897.00   |
| Graybar Electric, Des Moines, IA   | Non-Responsive |

#### \*Price inclusive of 6% State of Iowa Sales Taxes Plus 1% Local Tax

Staff reviewed the bids and concluded that the apparent low bid in the amount of \$129,144.72 (inclusive of Iowa sales tax) submitted by Wesco Distribution, is acceptable. The non-responsive bidders took exception to the specifications and offered unacceptable manufacturers' product per the specifications provided in the bid document.

#### ALTERNATIVES:

- 1. Award a contract to Wesco Distribution, Des Moines, IA, for the purchase of Electric Services copper cable in accordance with bid in the amount of \$129,144.72 (inclusive of Iowa sales tax).
- 2. Reject all bids and attempt to purchase copper cable on an as needed basis.

# MANAGER'S RECOMMENDED ACTION:

It is important to purchase copper cable at the lowest possible cost with minimal risk to the City. It is also imperative to have aluminum cable available to meet department's needs for commercial and residential application. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.