

COUNCIL ACTION FORM

SUBJECT: AWARD OF CONTRACT FOR PURCHASE OF ROCK SALT REQUIREMENTS FOR 2021/22 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the 2021/22 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The FY 2021/22 budget includes \$190,000 for rock salt. On March 31, 2021, the following bids were received:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$76.08/ton	\$190,200
Central Salt LLC, Elgin, IL	\$76.59/ton	\$191,475

The estimated total cost is based on 2,500 tons. The current contract is with Independent Salt Co. at \$76.08/ton.

ALTERNATIVES:

1. Award a contract for the 2021/22 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$76.08 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

CITY MANAGER'S RECOMMENDED ACTION:

The approved FY 2021/22 operating budget includes \$190,000 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$190,200. The City will be billed based on the actual quantity delivered. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, as described above.