

COUNCIL ACTION FORM**SUBJECT: FLEET REPLACEMENT PROGRAM – CUSTOMER SERVICE VEHICLES****BACKGROUND:**

The Customer Service Division of the Finance Department has four compact autos used by staff to drive for meter readings. These four vehicles are scheduled for replacement in the 2018/19 fiscal year. Bids were solicited for four quality new or used four-door compact vehicles.

Bids were received from dealers as follows:

Bidder	Make / Model	Year / Cond	Unit Price	Price for 4 Units
Ames Ford	Ford / Focus	2018 / New	\$15,608.76	\$62,435.04
Shottenkirk Chevrolet	Chevrolet / Cruze	2019 / New	\$15,746.00	\$62,984.00
Stivers Ford	Ford / Fiesta	2019 / New	\$16,066.00	\$64,264.00
George White Chevrolet	Chevrolet / Cruze	2018 / New	\$16,632.00	\$67,632.00
Ames Ford	Ford / Escape	2018 / New	\$17,697.76	\$77,697.76

The low bid for the four compact autos was Ames Ford of Ames, Iowa for \$62,435.04.

Funding is available in the replacement fund in the amount of	\$65,726.00
Estimated salvage value of the four existing units	<u>\$ 5,500.00</u>
Total available funding for the purchase	\$71,226.00

ALTERNATIVES:

1. Approve and award this contract to Ames Ford of Ames, for four 2018 Ford Focus Sedans for \$62,435.04
2. Reject award of bid.

MANAGER'S RECOMMENDED ACTION:

The Fleet Director and Customer Service staff agree the four 2018 Ford Focus sedans from Ames Ford will provide reliable transportation for Customer Service staff at the best price.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.