

COUNCIL ACTION FORM

**SUBJECT: FLEET REPLACEMENT PROGRAM – PUBLIC WORKS ENGINEERING
 FULL-SIZE PICKUPS**

BACKGROUND:

A bid was sent out for two new full-size pickups with four-wheel drive for Public Works Engineering. These units are due for replacement. One of the units will be rotated to a shared unit between Fire and Parks and Recreation. The units were specified to be able to use E85 fuel in the City’s continued effort to reduce our carbon footprint.

Bids were received from dealers as follows:

Bidder	Description	Price per Unit	Total
Stew Hansen Dodge	Dodge Ram 1500	\$24,656.00	\$49,312.00
Ames Ford Lincoln	Ford F150	\$30,133.36	\$60,266.72
Charles Gabus Ford	Ford F150	\$30,442.00	\$60,884.00
Stivers Ford Lincoln	Ford F150	\$31,324.00	\$62,648.00
Lithia Nissan of Ames	Nissan Titan	\$36,430.00	\$72,860.00

The lowest acceptable bid for the two Ford F150 trucks was Ames Ford Lincoln of Ames, Iowa for \$60,266.72. The bid from Stew Hansen Dodge was deemed not acceptable as it did not meet the minimum size requirement and bed length specified.

Funding is available for this purchase as follows:

Existing Trucks #853 & #873 Replacement Funds at estimated delivery	\$ 55,869
Estimated Salvage Value of equipment being replaced	14,300
Available Funding	\$ 70,169

The remaining funding will be used for the upfitting of the trucks.

ALTERNATIVES:

1. Approve and award this contract to Ames Ford Lincoln of Ames, for two Ford F150 trucks for \$60,266.72.
2. Award this contract to one of the other bidders.
3. Reject award of bid, and direct staff to rebid the project.

MANAGER'S RECOMMENDED ACTION:

These purchases are consistent with the use of the vehicles for Public Works Engineering. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.