

COUNCIL ACTION FORM

SUBJECT: ROCK SALT FOR 2018/19 SNOW AND ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the 2018/19 Snow and Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on the average usage of 2,500 tons.

The following bids were received on April 19, 2018:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$74.09/ton	\$185,225.00
Central Salt LLC, Elgin, IL	\$74.19/ton	\$185,475.00
Cargill Inc., North Olmsted, OH	\$90.76/ton	\$226,900.00
Compass Minerals American Inc, Overland Park, KS	\$93.33/ton	\$233,325.00
Morton Salt, Inc., Chicago, IL	NO BID	

The approved FY 2018/19 operating budget for the Public Works Department includes \$187,500 for rock salt from Road Use Tax.

ALTERNATIVES:

1. Award the contract for the 2018/19 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$74.09 per ton, to be delivered as requested by the City throughout the winter season.
2. Award the contract for rock salt to one of the other bidders.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

The approved 2018/19 operating budget for the Public Works Department includes \$187,500 for rock salt. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$185,225. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, as described above.