

COUNCIL ACTION FORM

**SUBJECT: FLEET REPLACEMENT PROGRAM – PARKS AND RECREATION
 MAINTENANCE LANDSCAPING TRACTOR REPLACEMENT**

BACKGROUND:

The City has one landscaping tractor with front loader and pull-behind box scraper. This tractor is in service to the Maintenance Division of the Parks and Recreation Department. The existing tractor is used for landscaping preparation at project sites, light construction, and maintenance tasks at City parks. The existing tractor, a 1999 John Deere model 210LE is due for replacement this fiscal year. Specifications for a replacement tractor equipped with front loader and pull-behind box scraper were developed and sent out for bids. The tractor will be delivered to the City of Ames after July 1, 2018.

Bids were received from dealers as follows:

Bidder	Make	Model	Year	Base Bid
Titan Machinery of Des Moines, IA	Case	590 SN	2018	\$84,035
Murphy Tractor & Equipment of Des Moines, IA	John Deere	210 L	2018	\$95,500
Ziegler Caterpillar of Altoona, IA	CAT	430 F2	2018	\$98,300

The low bid from Titan Machinery was evaluated and determined that it does not meet the City’s minimum specifications for this bid because it did not include one-handed operation, four-wheel drivetrain operation, lighting, and gauges as specified. The bid from Murphy Tractor and Equipment does meet the minimum specifications and is an acceptable bid in the amount of \$95,500.

As part of this bid, the vendors have offered to take the City’s existing 1999 John Deere tractor in trade.

Bidder	Trade-in offer
Titan Machinery of Des Moines, IA	\$10,000
Murphy Tractor & Equipment of Des Moines, IA	\$15,000
Ziegler Caterpillar of Altoona, IA	\$10,000

Funding is available for this purchase as follows:

Funding available on 4/1/18 from escrow for tractor	\$ 90,675
Funding available on 4/1/18 from escrow for box scraper	\$ 6,769
Trade-in from Murphy for the City's JD 210 LE	\$ 15,000
Total available funds	\$112,444

ALTERNATIVES:

1. Approve and award this contract to Murphy Tractor and Equipment, Des Moines, IA for a John Deere 210L and box scraper in the amount of \$95,500 and accept Murphy's trade-in offer of \$15,000 for the City's 1999 John Deere 210 LE.
2. Reject award of bid.

MANAGER'S RECOMMENDED ACTION:

The Director of Fleet Services and Parks staff agree the John Deere tractor with loader and pull behind box scraper from Murphy Tractor and Equipment of Des Moines, Iowa, meets the City's needs as specified. Purchasing this equipment and accepting the trade-in offer will provide the best and most economical equipment.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.