

COUNCIL ACTION FORM

SUBJECT: POLICE UTILITY PATROL VEHICLES REPLACEMENT

BACKGROUND:

As discussed with City Council on February 23rd, two Police patrol sedans are being replaced with utility vehicles upfitted with anti-idling technology as a pilot study on the benefits of using these vehicles. Since patrol vehicles last an average of two years, there is a need for these two vehicles to be ordered at this time.

An invitation to bid was advertised from March 17 to March 29. One responsive bid was received as follows:

Bidder	Description	Unit Price	Total
Stiver's Ford Lincoln	Ford Police Interceptor Utility	\$26,788	\$53,576

Unfortunately, a bid submittal from Ames Ford Lincoln arrived after the bid deadline. Therefore, it was not considered for award. A representative from Ames Ford Lincoln subsequently contacted City staff and requested that all bids be rejected in order to allow Ames Ford Lincoln an opportunity to participate in a rebid. The City Council should note that, in situations where at least one responsive, responsible bid is received and the project remains within the anticipated budget, rejecting all bids and rebidding is a rare occurrence.

The low bid for the two Ford Interceptor Utilities was from Stiver's Ford Lincoln of Waukee, Iowa in the amount of \$53,576. Funding is available from the patrol vehicle replacement fund, which currently totals \$346,179.

ALTERNATIVES:

1. Approve and award this contract to Stiver's Ford Lincoln of Waukee, Iowa, for two Ford Interceptor Utilities at a cost of \$53,576.
2. Reject the bid and direct staff to re-bid these vehicles.

MANAGER'S RECOMMENDED ACTION:

The Ford Interceptor utility vehicles from Stiver's Ford Lincoln meet the City's requirements as specified. Although it is unfortunate that the Ames Ford Lincoln bid arrived late, it is City staff's belief that the bidding process for this bid opportunity

functioned properly. Rejecting the bid from Stiver's Ford, which met the specifications and deadline established by the City, could discourage Stiver's or other bidders from participating in future invitations to bid.

A letter from a representative of Ames Ford Lincoln related to this agenda item is attached. It should be noted that Ames Ford Lincoln previously asked Council to consider a local preference provision in the City's Purchasing Policies and Procedures. Council then directed staff to prepare a policy change to that end. That item is included elsewhere on this Council meeting agenda.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.



Fwd: City of Ames 2016-167 Interceptor Utility bid

Gloria J Betcher, Peter Orazem,

Casey Johnson to: bronwynforames, GartinForAmes,
nelson.ames, amber.corrieri

04/08/2016 02:36 PM

Sent by: **caseyjohnsonford@gmail.com**

Cc: Nick Johnson, bphillips, bkindred

Good Afternoon Gloria, Peter, Bronwyn, Tim, Chris and Amber.....

I'm asking for your consideration to pull "consent agenda" item #27 City of Ames bid for 2 Explorers awarded to Stivers Ford, Waukee for this Tuesdays city council meeting. I apologize for the email as I will be out of town at a Ford dealer meeting and will not be able to attend Tuesday. We submitted our electronic bids (email) on Tuesday March 29th to the attention of Mike Adair and following up with Mike he informed my Fleet Manager the bids never came through until Wednesday the 30th. We confirmed they were sent and discovered an issue with our internet service. We take great pride as a local business to aggressively bid all city vehicles and have never missed a bid deadline and felt the bid was electronically submitted within the time frame needed. After speaking with both assistant city managers (City manager Steve Schainker was out of town) I felt this was the best option to express our concern at Ames Ford.

You can see on the bottom of our bid sheets they are date stamped from our system 3/29/16.

ALSO, THE CITY LISTED THE INCORRECT CODE FOR THE POWERTRAIN ON THE BID AS (99K)....99R is the correct engine code which we noted on our bid. The bid request for a 99K engine is NOT available. BID # 2016-167

Ames Ford Explorer bid is attached at a price of \$52,918.00 for (2) units and would greatly appreciate the council to revisit this bid request. Thank you for your time.... best regards, Casey Johnson

----- Forwarded message -----

From: **Bob Berry** <amesfordfleet@gmail.com>

Date: Fri, Apr 8, 2016 at 11:41 AM

Subject: City of Ames 2016-167 Interceptor Utility bid

To: casey@amesford.com

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Casey Johnson | Dealer

Ames Ford Lincoln

www.amesford.com

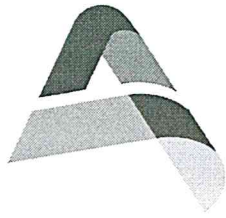
Fort Dodge Ford Lincoln Toyota

www.fdford.com

Nevada Automotive



doc00304820160408104954.pdf



CITY OF
Ames[™]

NOTICE OF REQUEST FOR BID FLEET ACQUISITION PROGRAM

March 17, 2016

BID # 2016-167

FORD POLICE INTERCEPTOR UTILITY (AWD)

All bids will be received until 5:00 p.m. local time on March 29, 2016

All bids shall be submitted to the City of Ames, Purchasing Division, 515 Clark Avenue, Ames, Iowa, 50010 on or before the time above. Bids shall be made on the Bid Form furnished by the City of Ames. Bids may be mailed, e-mailed to madair@city.ames.ia.us or faxed to 515-239-5325.

The City of Ames reserves the right to reject any or all bids, to waive informalities, and to make such awards as it shall deem to be in the best interest of the City.

CONTACT PERSONS

For questions concerning vehicle/equipment specifications, please contact:

Fleet Services Department: Corey Mellies, Director
Phone: 515-239-5521
E-mail: cmellies@city.ames.ia.us

For questions concerning the bid procedures, please contact:

Purchasing Division: Mike Adair, Procurement Specialist II
Phone: 515-239-5128
E-mail: madair@city.ames.ia.us

**NOTICE OF REQUEST FOR BID
FLEET ACQUISITION PROGRAM
FLEET SERVICES DEPARTMENT
CITY OF AMES, IOWA**

Notice is hereby given that **bids will be received until 5:00 p.m. CDT on March 29, 2016**, at the Purchasing office, in the City Hall, 515 Clark Avenue, Ames, Iowa. Once bids have been thoroughly evaluated, the winning bid will be presented to the approving authority for action thereon. This bid is for the purchase of two (2) Ford Police Interceptor Utility (AWD).

All vehicles/equipment shall be in accordance with the specifications now on file in the Purchasing office, Ames, Iowa; which, by this reference are made a part hereof, as though fully set out and incorporated herein.

All bids shall be submitted to the City of Ames, Purchasing Office, 515 Clark Avenue, Ames, Iowa, on or before the time herein set for receiving bids. Bids shall be made on the Bid and Award Forms furnished by the City of Ames.

No bidder may withdraw their bid for at least sixty days after the scheduled closing time for receiving bids.

The release of information by the City to the public is subject to Iowa Code Chapter 22 and other applicable provisions of the law relating to the release of records in the possession of the City. Bidders are encouraged to familiarize themselves with these provisions prior to submitting a bid proposal. All information submitted by a vendor may be treated as public information by the City unless the bidder properly requests that information be treated as confidential and cites to applicable confidentiality provisions of Chapter 22 at the time of submitting the proposal. In the event the bidder marks each page of the proposal as proprietary or confidential without adhering to the requirements of the Section, the City may reject the proposal as noncompliant.

The specifications and terms of contract are now on file in the Purchasing office. Reference is made for more detailed and complete description of the equipment and/or materials to be furnished. The City of Ames Purchasing Division is the only authorized source of proposal forms. Proposal forms obtained from any other source may have an incomplete set of documents. Bidders using a proposal form not obtained from the City of Ames Purchasing Division are advised to contact the City of Ames Purchasing Division to provide a contact name, mailing address and phone number to enable receipt of necessary addenda. Reproduction of these documents without the express permission of the City of Ames is prohibited.

Payment for said purchase will be made from City of Ames funds.

The City Council does hereby reserve the right to reject any or all bids, to waive informalities, and to make such awards, as it shall deem to be in the best interest of the City.

**Department of Fleet Services
Fleet Acquisition Program
City of Ames, Iowa**

A request for quotation is being solicited for the purchase of vehicles for law enforcement services provided by the City. Minimum specifications for each unit have been developed to meet the job requirements and adopted service levels. Individual unit minimum specifications are provided on the attached pages.

All units shall be a current model under standard production by the manufacturer. All units are to be furnished complete with standard equipment and accessories as listed in manufacturers printed literature, plus the additional items specified. All equipment and options must be factory installed where possible.

- **All items installed by the dealer or subcontractor must be noted by the bidder.**
- **Subcontractors and their scope of work shall be disclosed in the bid documents.**

The City reserves the right to reject any bid due to unclear proposals and to award bids in the best interest of the City.

Each bidder shall complete every space in the BIDDER'S PROPOSAL column and **indicate exactly the item being proposed** to meet the minimum specified item. An **X**, **check mark**, or **yes** will indicate the item specified is being provided. Bidders taking exception to any items shall clearly state what the exception is and why.

The following units are included in this request for quotation:

QTY	SPEC #	DESCRIPTION	DEPT	NEW ID #	OLD ID #
2	VA08 - XXX	Ford Police Interceptor Utility (AWD)	25		

**CITY OF AMES, IOWA
INSTRUCTIONS TO BIDDERS**

I. DEFINITIONS

Words or phrases used in these contract documents shall have meanings as follows:

“Contract Documents” shall include the Instructions to Bidders, Specifications, Bid Form, all Addenda, and any plans, drawings, or other data that may be furnished to clarify the requirements.

“City” or “Purchaser” shall mean the City of Ames, Iowa.

“Contractor” shall mean the corporation, company, partnership, firm, or individual who has entered into this contract to furnish the materials covered thereby and its, his, her, or their duly authorized agents and other legal representatives.

“Materials” shall mean all commodities, supplies, equipment, and other tangible item that may be purchased under these contract documents.

II. SUBMISSION OF BIDS

Bids shall be submitted on the bid form included with these contract documents with all prices and requested data properly filled in.

Bids may be mailed, e-mailed to madair@city.ames.ia.us or faxed to 515-239-5325.

Bids may be withdrawn, altered, and/or resubmitted at any time before the time set for the opening of bids. They may not be withdrawn within sixty days thereafter.

By submitting a bid proposal the bidder agrees that the City may copy the bid proposal for purposes of facilitating the evaluation or to respond to request for public records. The bidder consents to such copying by submitting a proposal and warrants that such copying will not violate the rights of any third parties. The City will have the right to use ideas or adaptations of ideas which are presented in the proposals. In the event the vendor copyrights its proposal, the City may reject the proposal as noncompliant.

Prior to award of contract, the successful bidder shall complete the City's Assurance of Compliance with the City's Affirmative Action Program and Employee Utilization Report.

III. BIDDERS RESPONSIBILITIES

The bidder is charged with the responsibility of satisfying themselves as to the character of the materials or equipment required under this contract and all other matters that can affect the terms or obligations incorporated herein before submitting a bid.

IV. SIGNATURES OF BIDDERS

Each bidder shall sign the bid, using their usual signature, and giving their full business address.

Bids by partnerships shall be signed with the partnership name by one of the members of the partnership or by an authorized representative, followed by the designation of the person authorized to execute such documents.

The names of all persons signing should also be typed or printed below the signature.

When requested by the purchaser, satisfactory evidence of the authority of the officer signing in behalf of the corporation shall be furnished.

V. TAXES

The Bid Form furnished with these bid documents will indicate whether Iowa Sales and Use Taxes are applicable to the purchase.

VI. RESERVATIONS

The purchaser reserves the right to reject any or all bids, to waive informalities, and to make such award as it shall deem to be in the best interest of the City.

The purchaser reserves the right to cancel any contract if it appears there is a failure at any time to perform adequately the stipulations of these contract documents, or in any case of any attempt to impose upon the purchaser materials or products which are believed to be of an unacceptable quality. Any action taken in pursuance of this latter stipulation shall not affect or impair any rights or claims of the purchaser to damages for the breach of any covenants of the contract by the contractor.

The purchaser reserves the right to reject any bid of any bidder who has previously failed to perform adequately after having once been awarded a prior bid for furnishing materials similar in nature to those materials in this bid.

Should the contractor fail to furnish any item or items included in this contract, the purchaser reserves the right to withdraw such items from the operation of this contract without incurring further liabilities on the part of the purchaser thereby.

VII. INTERPRETATION

If any bidder is in doubt as to the intent or meaning of any part of this bid, he or she should contact the Purchasing Agent, City of Ames, Iowa, in time to receive a written reply before submitting a bid.

VIII. ERROR IN BIDS

Bidders or their authorized representatives are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting bids. Failure to do so will be at the bidder's own risk, and he or she cannot secure relief on the plea of error. Neither law nor regulations make allowance for errors either of omission or commission on the part of bidders.

In case of error in extension of prices in the bid, the unit price shall govern.

IX. EXPERIENCE AND FINANCIAL STATEMENTS

Unless otherwise stated in these contract documents, prequalification statements are not required of bidders.

Bidders may be requested to submit financial and experience statements subsequent to the opening of bids together with such other information as may be required to determine that a contemplated awardee is fully qualified to receive the award.

X. F.O.B. AND FREIGHT & TRANSPORTATION CHARGES

All bids shall specify F.O.B. Ames, Iowa.

Bid prices shall be inclusive of all freight and transportation costs.

GENERAL CONDITIONS

I. SCOPE, NATURE, AND INTENT OF THESE CONTRACT DOCUMENTS

These contract documents are intended to supplement, but not necessarily duplicate each other. Any requirement specified in one shall be binding just as if it had been set forth in both.

It is the intent of these contract documents to include all labor, components, and transportation necessary for the manufacture and delivery of the materials, and/or the performance of the services, as specified herein. Materials shall be complete with all accessories necessary for proper use.

II. ORAL STATEMENTS NOT BINDING

It is understood and agreed that the written terms and provisions of this contract shall supersede all oral statements of any and every official or other representative of the purchaser, and oral statements shall not be effective or be construed as entering into, or forming a part of, or altering this contract in any way whatsoever.

III. GOVERNING LAW

This contract is governed by the law of the State of Iowa with venue in Story County District Court.

IV. INSPECTION, ACCEPTANCE, AND PAYMENT

All materials, equipment, and/or services furnished under this contract will be inspected by the receiving section to determine whether or not the materials received are in accordance with the terms of the contract.

Payment will be made from City of Ames funds when the receiving section reports all materials and/or services have been inspected and accepted.

V. GUARANTEE

The Contractor shall unconditionally guarantee the materials and workmanship on all materials and equipment furnished by him or her under this contract for a period of one year from the date of acceptance unless otherwise specified.

If within the guarantee period any defects or signs of deterioration are noted which in the opinion of the purchaser are caused by faulty design, installation, workmanship, or materials, the Contractor, upon ratification, shall repair or adjust the equipment or materials to correct the condition or he or she shall replace the unit to the complete satisfaction of the purchaser at no additional expense to the purchaser. Such repairs, adjustments, or replacements shall be made only at such times as will be designated by the purchaser.

VI. CHANGE IN SCOPE

The purchaser shall have the authority to change the scope of this contract up to 20% plus or minus. If any changes are made, the contract shall be adjusted accordingly, and the amount of increase or decrease, if any, in the contract price shall be determined by the unit prices submitted in the bid; if such prices are not submitted or are not applicable, then by mutual agreement between the Contractor and the purchaser.

VII. NON-APPROPRIATION CLAUSE

Continuance of this contract beyond the limits of funds available shall be contingent upon appropriation of the necessary funds, and the termination of this contract by lack of appropriation shall be without penalty.

VIII. SPECIAL CONDITIONS - FLEET EQUIPMENT PURCHASES

All equipment shall be current model under standard production by the manufacturer.

All bids are to be submitted on City of Ames forms, completed by the bidder and accompanied by manufacturer's printed literature. Manufacturer's literature accompanying bids shall include complete specifications of unit offered.

The Contractor will provide set-up, operational, and maintenance instruction/assistance if so requested by the City.

Bids solicited for the purchase of vehicle bodies and related equipment are to be interpreted to be bid requests for the body specified, to include the body only, mounted on a motor vehicle furnished by the City. Said motor vehicle may or may not be included in the bid documents for bidding by licensed dealers only.

The Contractor for truck bodies and similar equipment and/or apparatuses shall have the care, custody, and control of any chassis furnished by the City while said chassis is in the Contractor's possession; the Contractor will be responsible for any loss or damage to same while under their control.

The successful bidder shall furnish the City with a Certificate of Insurance evidencing Garage Liability insurance and Garagekeepers Legal Liability ("Garagekeepers"), either as endorsements to the Commercial General Liability or as separate policies.

AWARD

The City of Ames, Iowa, by its Mayor and City Council, this ____ day of _____, _____,
accepts the above offer from _____ in the total amount of
\$_____.

Contract No. 2016-167
Fleet Acquisition Program

CITY OF AMES, IOWA

Steven L. Schainker, City Manager

Attest:

Diane R. Voss, City Clerk

I hereby certify that the above award was approved by the City Council of the City of Ames, Iowa,
on this ____ day of _____, _____.

Diane R. Voss, City Clerk

BID FORM

To the City of Ames, Iowa:

Pursuant to and in compliance with the advertisement for bids and the instructions to bidders relating thereto, the terms of which are incorporated herein by reference thereto, the undersigned as bidder offers and agrees, if this bid is accepted, to furnish and deliver, F.O.B. Ames, Iowa, all labor, equipment, materials, and transportation as specified in the specifications forming a part of these contract documents and in accordance with addenda numbers __, __, & __ for the following prices.

QTY	DESCRIPTION	UNIT COST	TOTAL COST
2 EA	Ford Police Interceptor Utility (AWD) Spec # VA08-XXX	\$ 26459	\$ 52918

Make: FORD Model: K8A INTERCEPTOR
 Series: INTERCEPTOR UTILITY Delivery Time: 10WKS

The undersigned bidder certifies that this bid proposal is made in good faith without collusion or connection with any other person or persons bidding on the work.

The undersigned bidder states that this bid proposal is made in conformity with the Contract Documents and agrees that, in the event of any discrepancies or differences between any conditions of this bid proposal and the Contract Documents prepared by the City of Ames, Iowa, the provisions of the latter shall prevail.

The prices quoted herein are exclusive of all taxes such as sales and use taxes. The City of Ames is exempt from the following taxes: State of Iowa Sales and Use Taxes by Certificate No. 85-499, and Manufacturer's Federal Excise Tax by Registration No. A-102678.

Company Name of Bidder AMES FORD
 Address of Bidder 123 AIRPORT RD
 City, State, & Zip Code AMES IA 50010
 Signature of Authorized Agent Robert Berry
 Printed Name and Title ROBERT BERRY
 Telephone Number 515-202-4530
 Fax Number _____
 E-mail Address AMES FORD FLEET @GMAIL.COM

Check appropriate box:

<input type="checkbox"/> Individual/Sole Proprietor <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/Estate Single-Member LLC	
<input type="checkbox"/> Limited Liability Company. Enter the tax classification (C=Corporation, S=S Corporation, P=Partnership) _____	
Note: For single-member LLC that is disregarded, do not check LLC. Check the appropriate box in the line above for the tax classification of the single-member owner.	
<input type="checkbox"/> Other _____	Taxpayer Identification Number (TIN) _____ - _____

Department of Fleet Services
City of Ames, Iowa

SPECIFICATIONS FOR
TWO (2) EACH: FORD POLICE INTERCEPTOR UTILITY (AWD)
SPEC. #VA08-XXX

Note: Some requested options have codes included, carried over from interceptor sedan specs. If these codes are incorrect, disregard the code provided and make a note of the correct code for future use.

Specifications:

Make: Ford
Model: Police Interceptor Utility
Series:
Powertrain: R - 3.7 L Ti-VCT V6 FFV (99^R)
Model Year: 2016
Exterior Color: Oxford White; YZ
Interior Color: Charcoal Black

Bidder's Proposal:

Make:
Model: K8A AWD
Series:
Engine: 99R 3.7 LITER
Model Year: 2016
Color YZ **Code** YZ
Color BLK

To Include the Following Options:

- | | |
|--|--|
| - 86P Pre-drilled holes for LED corner lights | <input checked="" type="checkbox"/> Yes ___ No |
| - 68G Rear Door Handles/Locks Inoperable | <input checked="" type="checkbox"/> Yes ___ No |
| - 60R Noise Suppression Bonds | <input checked="" type="checkbox"/> Yes ___ No |
| - 51R Spot Lamp – driver door only – LED Bulb | <input checked="" type="checkbox"/> Yes ___ No |
| - 59E Keyed alike – Fleet Key
(1435X to match our current 2013 Interceptor) | <input checked="" type="checkbox"/> Yes ___ No |
| - Code: (for future cars to have same code) | Code: <u>1435X</u> |
| - 61S Remappable switches with SYNC | <input checked="" type="checkbox"/> Yes ___ No |
| - 53M Ford SYNC | <input checked="" type="checkbox"/> Yes ___ No |
| - Voice Activated Communication System | <input checked="" type="checkbox"/> Yes ___ No |
| - Bluetooth | <input checked="" type="checkbox"/> Yes ___ No |
| - 52P Hidden Door Lock Plunger and
Door Handle Inoperable | <input checked="" type="checkbox"/> Yes ___ No |
| - 18W Rear Windows Power Disabled | <input checked="" type="checkbox"/> Yes ___ No |
| - 76R Reverse Sensing System | <input checked="" type="checkbox"/> Yes ___ No |
| - 43D Courtesy Lamp Disabled – when door opened (Dark Car) | <input checked="" type="checkbox"/> Yes ___ No |
| - 87R Rearview back-up camera (image in rearview mirror) | <input checked="" type="checkbox"/> Yes ___ No |
| - 86P Headlamp Housing | <input checked="" type="checkbox"/> Yes ___ No |
| - Push Bumpers W/O Lights, not installed, placed in unit | <input checked="" type="checkbox"/> Yes ___ No |
| - Front license plate bracket | <input checked="" type="checkbox"/> Yes ___ No |

APPLICABLE TO ALL BID ITEMS:

Minimum Specifications:

Bidder's Proposal:

Warranty: Coverage: 100% parts, labor, and shipping for all warranty items covered during the warranty period. Yes No _____

Period: Warranty period shall be a Standard OEM warranty. (Must state OEM warranty coverage and periods) Yes No _____

3yrs 36K BASIC 100K/5yr POWERTRAIN

Manuals: Please indicate if the manuals listed below are available and the cost per manual. **Do not include in base vehicle bid.**

(1) Service Manual	Yes _____ No <input checked="" type="checkbox"/>	Cost <u>N/A</u>
(1) Shop Manual	Yes _____ No <input checked="" type="checkbox"/>	Cost _____
(1) Parts Manual	Yes _____ No <input checked="" type="checkbox"/>	Cost _____

Manuals may be combined to satisfy the above requirements.

Delivery: **FOB Destination:** City of Ames
Fleet Services Department
2207 Edison Street
Ames, IA 50010

Delivery Times to Fleet Services: Monday through Friday
Except Holidays
7:30 a.m. to 3:00 p.m.

Inspection, Acceptance, & Payment:

Each item will be inspected to ensure all specifications have been satisfied. Inspection will be done upon receipt of each unit. Each item that satisfies the specifications will be accepted and released for payment per bid documents. Payment for each item will be made, from the vendors invoice only, within 10 working days of date of acceptance. All payments will be sent through the U.S. postal system to the company and address provided in the vendor's response.



Ames Ford Lincoln
123 Airport Road, Ames, Iowa, 50010
Office: 515-233-1913

2016 Utility Police Interceptor, Sport
Utility
AWD Base(K8A)

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Ames Ford Lincoln
 123 Airport Road, Ames, Iowa, 50010
 Office: 515-233-1913

2016 Utility Police Interceptor, Sport
 Utility
 AWD Base(K8A)

Selected Options

Code	Description	MSRP
K8A	Base Vehicle Price (K8A)	\$30,620.00
500A	Order Code 500A	N/C
99R	Engine: 3.7L V6 Ti-VCT FFV	Included
44C	Transmission: 6-Speed Automatic	Included
STDAX	3.65 Axle Ratio	Included
STDGV	GVWR: 6,300 lbs	Included
STDTR	Tires: P245/55R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel	Included
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included
113WB	113" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: MyFord AM/FM/CD/MP3 Capable	Included
86P	Front Headlamp/Police Interceptor Housing Only	\$125.00
153	Front License Plate Bracket	N/C
43D	Dark Car Feature	\$20.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
87R	Rear View Camera	N/C
53M	SYNC Basic (Voice-Activated Communications System)	\$295.00
61S	4 Remappable Steering Wheel Switches w/SYNC	\$155.00
52P	Hidden Door-Lock Plunger/Rr-Door Handles Inoperable	\$160.00
18W	Windows - Rear-Window Power Delete	\$25.00
59E	Keyed Alike - 1435x	\$50.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00
9W_01	Charcoal Black	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Ames Ford Lincoln
123 Airport Road, Ames, Iowa, 50010
Office: 515-233-1913

2016 Utility Police Interceptor, Sport
Utility
AWD Base(K8A)

Selected Options (cont'd)

Code	Description	MSRP
YZ_02	Oxford White	N/C
Push	Push Bumper	\$345.00
SUBTOTAL		\$32,290.00
Destination Charge		\$895.00
TOTAL		\$33,185.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Ames Ford Lincoln
 123 Airport Road, Ames, Iowa, 50010
 Office: 515-233-1913

2016 Utility Police Interceptor, Sport
 Utility
 AWD Base(K8A)

Pricing - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Vehicle Price	\$30,620.00
Options & Colors	\$1,325.00
Upfitting	\$345.00
Destination Charge	\$895.00
Subtotal	\$33,185.00
<i>Pre-Tax Adjustments</i>	
Description	
Government Price Concession	-\$3,324.00
Discount	-\$3,402.00
Total	\$26,459.00

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. | Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Ames Ford Lincoln
123 Airport Road, Ames, Iowa, 50010
Office: 515-233-1913

2016 Utility Police Interceptor, Sport Utility
AWD Base(K8A)

Major Equipment

(Based on selected options, shown at right)

3.7L V-6 DOHC w/SMPI 304hp
6 speed automatic w/OD

- * 4-wheel ABS
- * Traction control
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Bluetooth wireless streaming
- * Rear child safety locks
- * Variable intermittent speed-sensitive wipers
- * Dual front airbags
- * Airbag occupancy sensor
- * Tachometer
- * Underseat ducts
- * 60-40 folding rear split-bench
- * Axle to end of frame: 46.5"

Exterior:Oxford White
Interior:Charcoal Black

- * Brake assistance
- * P 245/55R18 BSW AS W-rated tires
- * Air conditioning
- * AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- * LED brakelights
- * Dual power remote mirrors
- * 18 x 8 steel wheels
- * Driver and front passenger seat mounted side airbags
- * Rear window defroster
- * Message Center
- * Reclining front bucket seats
- * Audio control on steering wheel

Fuel Economy

City
16 mpg



Hwy
21 mpg

Selected Options

STANDARD VEHICLE PRICE	MSRP
Order Code 500A	\$30,620.00
Engine: 3.7L V6 TI-VCT FFV	N/C
Transmission: 6-Speed Automatic	Included
3.65 Axle Ratio	Included
GVWR: 6,300 lbs	Included
Tires: P245/55R18 AS BSW	Included
Wheels: 18" x 8" 5-Spoke Painted Black Steel	Included
Unique HD Cloth Front Bucket Seats w/Vinyl Rear 113" Wheelbase	Included
Monotone Paint Application	STD
Radio: MyFord AM/FM/CD/MMP3 Capable	STD
Paint Table : Primary	Included
Front Headlamp/Police Interceptor Housing Only	\$0.00
Hidden Door-Lock Plunger/Rr-Door Handles Inoperable	\$125.00
Noise Suppression Bonds (Ground Straps)	\$160.00
Driver Only LED Spot Lamp (Unity)	\$100.00
Keyed Alike - 1435x	\$395.00
4 Remappable Steering Wheel Switches w/SYNC	\$50.00
	\$155.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Prices and content availability as shown are subject to change and should be treated as estimates most current information.

Prepared by: Robert Berry Date: 03/29/2016 | Price Level: 615 Quote ID: Ames032916



Ames Ford Lincoln
 123 Airport Road, Ames, Iowa, 50010
 Office: 515-233-1913

2016 Utility Police Interceptor, Sport Utility
 AWD Base(K8A)

SYNC Basic (Voice-Activated Communications System)	\$295.00
Windows - Rear-Window Power Delete	\$25.00
Dark Car Feature	\$20.00
Rear View Camera	N/C
Electrochromic Rear View Mirror	Included
Front License Plate Bracket	N/C
Oxford White	N/C
Charcoal Black	N/C
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SUBTOTAL	\$31,945.00
Destination Charge	\$895.00
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TOTAL	\$32,840.00

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