ITEM # __<u>19</u>_ DATE: 04-12-16

COUNCIL ACTION FORM

SUBJECT: ISSUANCE OF HOSPITAL REVENUE REFUNDING BONDS FOR MARY GREELEY MEDICAL CENTER

BACKGROUND:

Mary Greeley Medical Center (MGMC) has an opportunity for savings by refunding outstanding Series 2011 bonds. Summary information on the refunding is included in an attachment prepared by the MGMC financial advisor.

The <u>Municipal Code</u> section that provides for the duties and authorities of the hospital trustees does not delegate activities related to the issuance and sale of revenue bonds. Therefore, City Council approval is required to issue revenue bonds for the hospital.

The issuance of revenue refunding bonds by MGMC does not create a financial obligation or pledge of credit or taxing authority for the City of Ames. Only revenues from MGMC will be used to pay back the bonds.

Issuance of these bonds requires that a public hearing be held.

ALTERNATIVES:

- 1. Establish April 26, 2016, as the date to hold a public hearing and take action to authorize the issuance of Hospital Revenue Refunding Bonds, Mary Greeley Medical Center Series 2016, in an amount not to exceed \$68,000,000.
- 2. Delay the hearing on the issuance of Hospital Revenue Refunding Bonds.

MANAGER'S RECOMMENDED ACTION:

Mary Greeley Medical Center provides quality medical services to Ames and the surrounding area, and is a major economic contributor to the community. Issuance of refunding bonds will provide savings by refunding outstanding bonds. Issuance of the bonds involves no financial obligation on the part of Ames property tax payers.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.

April 6, 2016

Bond Refinancing Overview



Steve Proeschel

MANAGING DIRECTOR

Tel: +1 (612) 303-6649 Email: steven.j.proeschel@pjc.com

John Henningsgard

MANAGING DIRECTOR

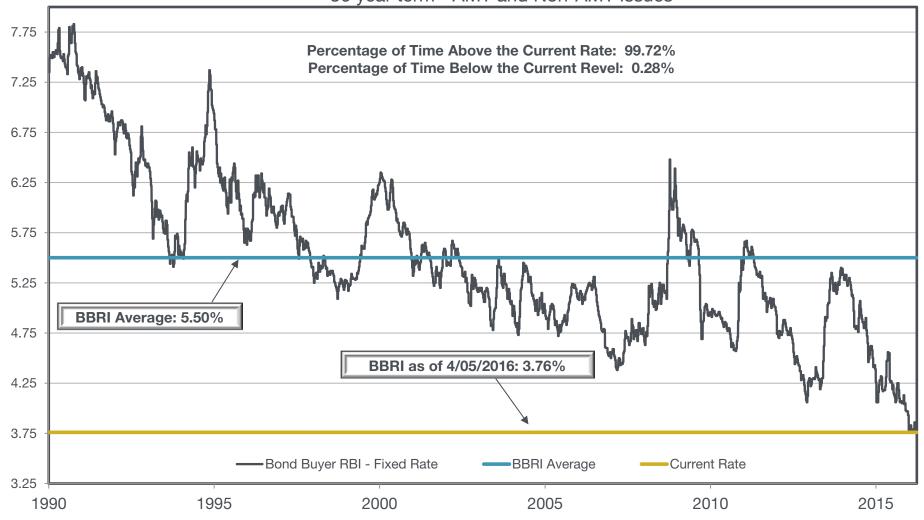
Tel: +1 (612) 303-1706

Email: john.d.henningsgard@pjc.com

Current Conditions in Tax Exempt Market

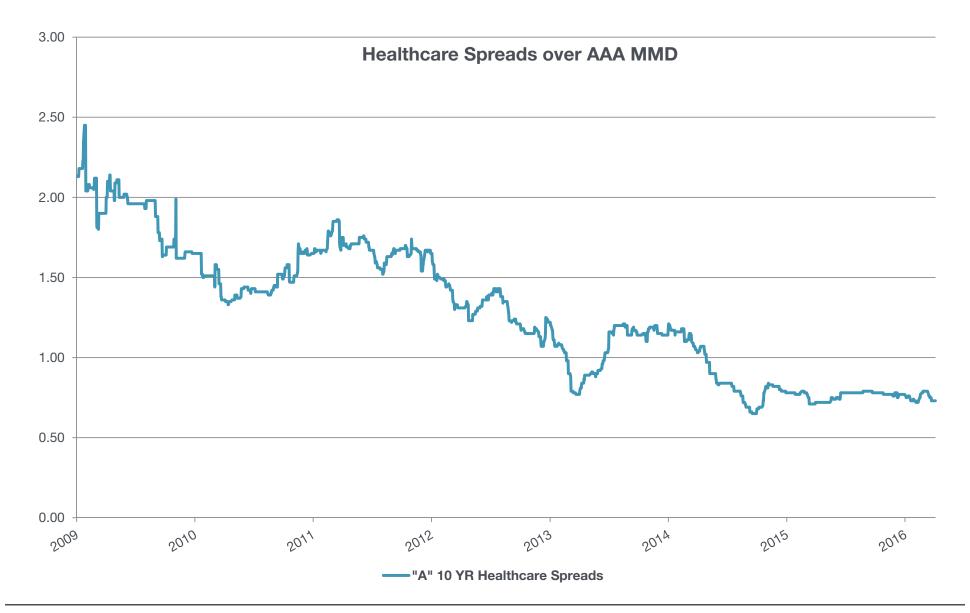
The Bond Buyer Revenue Bond Index

25 Rated Issues (average rating equivalent to Moody's A1 and S&P A+) 30 year term - AMT and Non-AMT Issues





Historical Healthcare Credit Spread Conditions





Refunding Opportunity for the Series 2011 Bonds

- Mary Greeley has the opportunity to refinance the Series 2011 Bonds for significant cash flow and net present value savings.
- The Series 2011 Bond proceeds were used to finance the construction and equipping of the energy plant, a sixstory patient tower and the two story vertical addition to the Medical Center's west wing.
- Because bond proceeds were used for new money purposes, these bonds are eligible for an advance refunding prior to the call date.
 - These bonds are currently outstanding in the amount of \$63,560,000
 - The Bonds currently have an average coupon of 5.30%
 - Average Life of 13.67 years
 - o The Bonds are callable on June 15, 2020
- For our analysis, we have assumed the following:
 - Closing date of June 15, 2016
 - Costs of issuance estimated at approximately 1% of Par Amount
 - Current market Treasury yields on escrow securities
- The following slide summarizes the refinancing economics for an advance refunding of the Series 2011 Bonds.



Summary of Refunding Economics*

	Existing Series 2011	Refunding of Series 2011
Dated/Delivery Date	10/25/2011	5/24/2016
Final Maturity	6/15/2036	6/15/2036
Principal Amount of Bonds Refunded/Refunding	\$63,560,000	\$65,580,000
Average Interest Rate/True Interest Cost	5.30%	3.15%
Average Life	13.665	13.560
Average Annual Savings	N/A	\$235,000
Gross Debt Service Savings	N/A	\$5,059,612
Total Net Present Value Savings	N/A	\$3,891,010
NPV Savings as a % of Refunded Par Amount	N/A	6.12%

*Preliminary, subject to change.



Steps Remaining to Complete Financing

- Approval process:
 - o Mary Greeley Medical Center Board final approval on April 25th
 - o Public Hearing and final approval by City Council on April 26th
- Preliminary Official Statement printed on April 27th
- Bond pricing week of May 9th (specific day to be determined)
- Bond closing tentatively scheduled for week of May 23rd



Disclosure

Piper Jaffray is providing the information contained herein for discussion purposes only in anticipation of being engaged to serve as underwriter or placement agent on a future transaction and not as a financial advisor or municipal advisor. In providing the information contained herein, Piper Jaffray is not recommending an action to you and the information provided herein is not intended to be and should not be construed as a "recommendation" or "advice" within the meaning of Section 15B of the Securities Exchange Act of 1934. Piper Jaffray is not acting as an advisor to you and does not owe a fiduciary duty pursuant to Section 15B of the Exchange Act or under any state law to you with respect to the information and material contained in this communication. As an underwriter or placement agent, Piper Jaffray's primary role is to purchase or arrange for the placement of securities with a view to distribution in an arm's-length commercial transaction, is acting for its own interests and has financial and other interests that differ from your interests. You should discuss any information and material contained in this communication with any and all internal or external advisors and experts that you deem appropriate before acting on this information or material.

The information contained herein may include hypothetical interest rates or interest rate savings for a potential refunding. Interest rates used herein take into consideration conditions in today's market and other factual information such as credit rating, geographic location and market sector. Interest rates described herein should not be viewed as rates that Piper Jaffray expects to achieve for you should we be selected to act as your underwriter or placement agent. Information about interest rates and terms for SLGs is based on current publically available information and treasury or agency rates for open-market escrows are based on current market interest rates for these types of credits and should not be seen as costs or rates that Piper Jaffrey could achieve for you should we be selected to act as your underwriter or placement agent. More particularized information and analysis may be provided after you have engaged Piper Jaffray as an underwriter or placement agent or under certain other exceptions as describe in the Section 15B of the Exchange Act.

