

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – SINGLE-AXLE TRUCK CHASSIS FOR 45 FOOT AERIAL TRUCK

BACKGROUND:

Four aerial bucket trucks are used by Electric Distribution for utility line and street light maintenance. One of these trucks is scheduled to be replaced in FY 2013/14. This aerial truck has a 45-foot reach and is used primarily for street light maintenance. On March 21, 2014, City Council awarded a contract to Altec Industries for the purchase and installation of a new aerial platform and utility body for \$103,124. The City must provide a new truck chassis to Altec Industries for the installation.

This bid is for a new truck chassis with single rear axle.

Bids for this chassis were received from the following truck dealers:

<u>Bidder</u>	<u>Make & Model</u>	<u>Year</u>	<u>Base Bid</u>
Freightliner of Des Moines	Freightliner M2 106	2015	\$69,107
GATR Truck Center of Des Moines	Hino 338	2015	\$69,572
O'Halloran International of Altoona	International DuraStar 7300	2015	\$69,997
Truck Country of Cedar Rapids	Freightliner M2 106	2015	\$71,274
O'Halloran International of Altoona	International DuraStar	2015	\$72,343
Kenworth Mid-Iowa of Des Moines	Kenworth T370	2015	\$72,260

Bids received were very competitive. The low bid for the truck chassis is from Freightliner of Des Moines, Iowa for \$69,107.

Funding is available for this purchase is shown below:

Replacement funds available	\$144,000 (balance 6/30/14)
Estimated salvage value for truck #714	12,000
Electric Department Fund Support	27,000
Available funding	\$183,000

Overall costs are as itemized below:

Chassis	\$ 69,107
Sales Tax 6%	4,146
Aerial Platform and Utility Body	103,124
<u>Sales Tax 6%</u>	<u>6,188</u>
Total costs	\$ 182,565

Payment and delivery of this equipment will occur after July 1, 2014.

ALTERNATIVES:

1. Approve and award this contract to Freightliner of Des Moines, Iowa, for one single-axle truck chassis at a cost of \$69,107.
2. Approve and award this contract to one of the other bidders.
2. Delay award of bid.
3. Reject award of bid.

MANAGER'S RECOMMENDED ACTION:

Staff has concluded that the chassis from Freightliner of Des Moines, IA meets the City's needs as specified at the lowest price. Therefore, purchasing this single-axle truck chassis will provide the best and most economical equipment for street light maintenance for the City. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.