

COUNCIL ACTION FORM

SUBJECT: REPORT OF BIDS FOR SUBSTATION ELECTRICAL MATERIALS

BACKGROUND:

On June 11, 2013, City Council approved preliminary plans and specifications for certain electrical materials. The complete project is the replacement of 69kV switchyard relay, controls and other electrical equipment at the Ames Plant substation.

Bid documents were issued to twenty-five firms. The bid was advertised on the Current Bid Opportunities section of the Purchasing webpage and a Legal Notice was published in the Ames Tribune. The bid was also sent to one planroom.

On June 26, 2013, nine bids were received as demonstrated on the attached report. Electric Services staff, along with an engineer from Dewild Grant Reckert & Associates (DGR) Company, reviewed the bids. After the initial evaluation, they determined that the bids submitted by MVA Power, Inc., Trinity Utility Structures and Valmont Newmark were all non-responsive. The reason they were non-responsive was due to bid security not submitted along with their bids.

As a result, six bids remain which require further evaluation before a decision can be made on winners of each portion. This Council Action Form is merely reporting bids and requesting that Council delay award at this time.

ALTERNATIVES:

1. Accept the report of bids and delay award for the substation electrical materials.
2. Award contracts to the apparent low bidders.
3. Reject all bids and direct staff to rebid.

MANAGER'S RECOMMENDED ACTION:

This equipment is necessary to complete the projects at the specified substations. This project will help move customer loads off the Power Plant bus and will help to limit exposure of the Power Plant bus to distribution faults, thereby improving Power Plant reliability. By installing modern, programmable relays and updated controls in these locations, long-term reliability can be improved by eliminating the obsolete and maintenance-intensive electromechanical relays and aged, lengthy control circuits that

are no longer accessible for repair. These projects are necessary for Electric Services to continue providing safe, reliable, service to the customers in the City.

By choosing Alternative No. 1, staff and DGR will have enough time to evaluate each bid. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.



**INVITATION TO BID 2013-236
FURNISH SUBSTATION ELECTRICAL MATERIALS**

Bid No. 1 69kv Switches

BIDDER	BID PRICE* (LESS APPLICABLE SALES TAX)	OVERALL BID PRICE**
Southern States, Hampton, GA	\$44,389.00	\$47,496.23
Hamby-Young, Aurora, OH	\$47,726.29	\$52,552.84
V & S Schuler Engineers, Inc., Canton, OH	\$50,180.00	\$54,498.00
RESCO, Ankeny, IA	\$53,078.33	\$56,793.81
MVA Power, Inc., Montreal, Quebec, Canada	Non-Responsive - Bidder did not supply bid bond with bid	

Bid No. 2 Instrument Transformers

RESCO, Ankeny, IA	\$61,832.43	\$66,160.70
Hamby-Young, Aurora, OH	\$64,890.11	\$70,860.99
V & S Schuler Engineers, Inc., Canton, OH	\$67,530.00	\$73,341.00
Fletcher-Reinhardt Company, Bridgeton, MO	\$86,730.00	\$92,801.10
MVA Power, Inc., Montreal, Quebec, Canada	Non-Responsive - Bidder did not supply bid bond with bid	

Bid No. 3 Lightning Arresters (Vertical)

Fletcher-Reinhardt Company, Bridgeton, MO	\$10,536.00	\$11,273.52
RESCO, Ankeny, IA	\$10,599.72	\$11,341.70
Hamby-Young, Aurora, OH	\$19,013.70	\$20,344.66
V & S Schuler Engineers, Inc., Canton, OH	\$18,960.00	\$20,600.00
MVA Power, Inc., Montreal, Quebec, Canada	Non-Responsive - Bidder did not supply bid bond with bid	

Bid No. 3 Lightning Arresters (Underhung)

Fletcher-Reinhardt Company, Bridgeton, MO	\$11,166.00	\$11,947.62
RESCO, Ankeny, IA	\$11,226.42	\$12,012.27
MVA Power, Inc., Montreal, Quebec, Canada	Non-Responsive - Bidder did not supply bid bond with bid	

Bid No. 4 Steel Structures

Galvanizers, Inc., West Fargo, ND	\$1,967.42	\$2,327.34
V & S Schuler Engineers, Inc., Canton, OH	\$2,500.00	\$2,715.00
Fletcher-Reinhardt Company, Bridgeton, MO	\$2,868.00	\$3,068.76
Hamby-Young, Aurora, OH	\$2,619.40	\$3,252.76
MVA Power, Inc., Montreal, Quebec, Canada	Non-Responsive - Bidder did not supply bid bond with bid	
Trinity Utility Structures, Dallas, TX	Non-Responsive - Bidder did not supply bid bond with bid	
Valmont Newmark, Tulsa, OK	Non-Responsive - Bidder did not supply bid bond with bid	

* This column included since two of the bidders are not licensed to collect sales-tax.

** This includes applicable sales-tax to be paid by the Bidder or from the City directly to the State of Iowa.