

COUNCIL ACTION FORM

**SUBJECT: FLEET REPLACEMENT PROGRAM – AERIAL PLATFORM TRUCK
FOR PUBLIC WORKS SIGN AND SIGNAL DIVISION**

BACKGROUND:

The Sign and Signal Division of Public Works uses two trucks with aerial lift platforms to maintain the City's street signs and traffic signals. One of the trucks is scheduled for replacement in 2011/12. Bids for this unit were received as follows:

<u>Item</u>	<u>Stiver's Ford</u>	<u>ABM</u>		
Chassis	<u>\$29,699</u>	<u>\$29,285</u>		
Subtotal Chassis Bid	\$29,699	\$29,285		
<u>Body & Aerial Platform</u>	<u>ABM</u>	<u>ABM-alt</u>	<u>Truck Eqp.</u>	<u>Altec</u>
Utility Body	\$18,457	\$18,457	\$19,393	incl with lift
Aerial Lift	45,986	40,488	44,554	65,869
Extra Outriggers	3,195	3,195	3,482	5,733
Transmission mtd PTO	540	540	-149	incl
Jib & Winch	<u>3,188</u>	<u>3,188</u>	<u>3,876</u>	<u>no bid</u>
Subtotal Body & Aerial	<u>\$71,366</u>	<u>\$65,868</u>	<u>\$71,156</u>	<u>Incomplete</u>
Total Chassis, Body, & Aerial Platform	\$101,065	\$95,567	\$100,855	Incomplete

The low bid of \$29,285 for a Ford chassis from ABM, is rejected because ABM is not an Iowa licensed vehicle dealer and cannot legally sell vehicles in the State of Iowa. The other bid of \$29,699 for a Ford chassis from Stiver's Ford, in Waukee, is acceptable.

The low bid for the body and aerial platform, from ABM of \$65,868, does not meet specifications because it does not have a fiberglass insulated boom as requested. The next low bid from Truck Equipment for \$71,156, meets specifications and is acceptable.

The amount budgeted for this purchase is \$107,000. The available balance in the fleet replacement fund is \$107,000; and the total cost of the new truck will be \$100,855.

ALTERNATIVES:

1. Award the chassis bid to Stiver's Ford of Waukee for a 2012 Ford F550 chassis for \$29,699; and award the bid for the utility body and aerial platform to Truck Equipment of Des Moines, for \$71,156.

2. Delay award of bid and ask for more information from the staff.
3. Reject all bids.

MANAGER'S RECOMMENDED ACTION:

Staff from Fleet Services and Public Works have thoroughly reviewed these bids and have determined that the purchases included in Alternative #1 are the lowest acceptable bids and are in the best interest of the City. The combination of a chassis from Stiver's, and utility body and platform from Truck Equipment, will provide the best service at the lowest cost.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby awarding the chassis bid to Stiver's Ford of Waukeke, Iowa, for a 2012 Ford F550 chassis at a cost of \$29,699; and the utility body and aerial platform bid to Truck Equipment of Des Moines, Iowa, at a cost of \$71,156.