ITEM # <u>25</u> DATE: <u>4-12-11</u>

#### **COUNCIL ACTION FORM**

# <u>SUBJECT</u>: RENEWAL OF CONTRACT FOR ELECTRIC DISTRIBUTION LINE CLEARANCE PROGRAM FOR FY 2011/2012

#### **BACKGROUND:**

This contract includes nearly all of the requirements for tree trimming services for the Electric Services Department during the 2010/2011, 2011/2012, and 2012/2013 fiscal years. It would not cover large storm-related emergency situations.

On May 25, 2010, City Council awarded a contract to Asplundh Tree Expert Co., of Fairfax, Iowa, for tree trimming services for the Electric Services Department. This contract contained two renewal options. The period from July 1, 2011 through June 30, 2012, is the first renewal option subject to Council approval of funding for the Line Clearance Program. Hourly rates for FY 2011/2012 are shown on the attached sheet. Council should note that the labor rates shown represent a 2% increase from FY 2010/2011 in accordance with the contract terms initially established.

The approved FY 2011/2012 operating budget includes \$285,000 for this program. The program is monitored by the Electric Distribution Division to ensure the established level of service is maintained and expenditures are in accordance with the budget guidelines.

### **ALTERNATIVES:**

- 1) Approve the contract renewal with Asplundh Tree Expert Co., Fairfax, IA, for the Line Clearance Program for Electric Distribution for the one-year period from July 1, 2011, through June 30, 2012. Payments will be based on hourly rates, unit prices bid, and actual work performed. Total cost for FY 2011/2012 shall be for the not to exceed amount of \$285,000. The renewal option for FY 2012/2013 is exercisable at the Council's discretion.
- 2) Do not renew the agreement and instruct staff to seek new competitive bids.

#### MANAGER'S RECOMMENDED ACTION:

An on-going tree trimming program can help mitigate the number of customer interruptions resulting from extreme weather events. Alternative No. 1 establishes a fixed price contract for performance of the required tree trimming services at the best price, obtained via the competitive sealed bid process. It has proven to be very costeffective to have a company under contract to provide these services.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, approving the contract renewal with Asplundh Tree Expert Co., Fairfax, IA, for the Line Clearance Program for Electric Services' Distribution Division for the one-year period from July 1, 2011, through June 30, 2012. Payments will be based on hourly rates, unit prices bid, and actual work performed. Total cost for FY 2011/2012 shall be for the not to exceed amount of \$285,000. The renewal option for FY 2012/2013 is exercisable at the Council's discretion.

AMES	
IOWA	

## **ASPLUNDH TREE EXPERT COMPANY FAIRFAX, IOWA** FY 2011 / 2012 RATES

	HOURLY RATE	
LABOR DESCRIPTION	STRAIGHT TIME	TIME & ONE- HALF
Working Foreman	\$30.05	\$43.27
Trimmer A	\$27.01	\$38.89
Trimmer B	\$25.99	\$37.42
Trimmer C	\$23.88	\$34.38
Trimmer D	\$22.47	\$32.35
Ground Person	\$19.93	\$28.70
Line Permitter	\$27.01	\$38.89

Line Permitter	\$27.01	\$38.89
EQUIPMENT DESCRIPTION	RATE PER CREW HOUR	
Hydraulic aerial device	\$11.50	
Manual aerial device	\$11.50	
Chip truck	\$5.44	
Brush Tractor	\$30.90	
Truck&Trailer for Brush trac.	\$8.14	
Hydro Axe	\$45.00	
Truck&Trailer for Hydro Axe.	\$8.14	
Pick-up Truck	\$7.50	
Power saw	\$0.45	
Brush Chipper	\$4.07	
Hand pruning equip.	No Charge	
Ropes and body belts	No Charge	
MATERIALS & SUPPLIES	BID PR	ICE
Banvel CST per gal	\$33.50	
Garlon 4 per gal	\$37.00	
Tree Paint: Maintain A per case	\$43.00	
of 12 13 0z.cans		
Other supplies Cost plus %	10%	