

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – TRUCK CHASSIS, UTILITY TRUCK BODY, AERIAL PLATFORM, & ACCESSORIES

BACKGROUND:

Several of the aerial platform trucks in the fleet are used by Electric Distribution for maintenance and repair of the City's electric distribution system. One of these trucks has been approved for replacement with a truck with a higher reach, from 55 feet to 65 feet, to provide the ability to service the taller power lines recently installed. Below are the bids for the truck chassis, utility body, and aerial platform to meet this requirement.

CHASSIS

<u>Bidder</u>	<u>Make/Model</u>	<u>Base Bid</u>
Truck Country – Cedar Rapids	Freightliner – M2106	\$67,277.00
McKenna Truck Center – Ankeny	Hino - 338	\$67,727.00
Freightliner of Des Moines	Freightliner – M2106	\$68,308.00
Dueco Inc. – Watertown, SD	Freightliner – M2106	\$69,160.00
O'Halloran International – Altoona	International – Work Star	\$72,403.00
Kenworth Mid-Iowa – Des Moines	Kenworth – 7370	\$73,700.00

BODY & AERIAL PLATFORM BIDS:

<u>Bidder</u>		<u>Base Bid</u>
ABM Equipment & Supply:	Body: Brand FX BFXB-102T	\$29,924.00
	Platform: Versalift VST-6000-1	<u>\$71,994.00</u>
	TOTAL	\$101,918.00
DUECO Inc: Body:	Brand BFXB 108T	
	Platform: Terex TL-60	
	TOTAL (Bid combined)	\$111,626.00
ALTEC Industries Inc: Body:	Brand FX BFXB93T	\$28,558.06
	Platform: Altec-TA60	<u>\$88,009.94</u>
	TOTAL	\$116,568.00

The bids have been reviewed and evaluated for compliance and cost. The low bid for the chassis from Truck County @ \$67,277.00 and the low bid from ABM for the body and aerial platform @ \$101,918.00 have been determined to be acceptable; for a total cost of \$169,195.00. Delivery of the completed truck is projected to be 6 to 9 months after order date.

The fleet replacement fund will have a balance of \$167,294 available for this purchase at the time of the projected delivery. The Electric Distribution budget contains an additional \$45,000 to cover the additional cost for this truck with a longer reach.

ALTERNATIVES:

1. Award these bids for the truck chassis, body, and aerial platform as follows:
 - A. Purchase one truck chassis from Truck Country, Cedar Rapids, IA., at a cost of \$67,277.00
 - B. Purchase and install one utility body and one aerial platform from ABM Equipment & Supply, Hopkins, MN, at a cost of \$101,918.00.
2. Reject all bids.

MANAGER'S RECOMMENDED ACTION:

The Director of Fleet Services and the Electric Department reviewed and evaluated the bids for specification performance and have also coordinated and conformed a review of the chassis bid by ABM to insure the truck chassis is acceptable by them to mount the body and aerial platform on.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby awarding these bids as follows:

- A. Purchase one truck chassis from Truck Country, Cedar Rapids, IA., at a cost of \$67,277.00
- B. Purchase and install one utility body and one aerial platform from ABM Equipment & Supply, Hopkins, MN, at a cost of \$101,918.00.