

COUNCIL ACTION FORM

SUBJECT: SPECIALIZED WET DRY VACUUM, HYDRO BLAST, AND RELATED CLEANING SERVICES FOR POWER PLANT

BACKGROUND:

Due to operational conditions and fuel burned, the internal surfaces of the boilers are often covered with slag and other industrial debris coating the boiler and other plant equipment surfaces. These surfaces need to be cleaned by specially trained personnel using high-pressure water jets and vacuums before maintenance can be done on the boilers.

This contract includes wet dry vacuum, hydro blast, and related cleaning services on an as needed basis. The contract includes a provision that allows the City the option to renew in one-year terms at the City's discretion. The approved 2009/10 operating budget for Electric Production includes \$48,000 for miscellaneous services to be performed under this contract.

On May 27, 2009, four bids were received as shown on the attached report. It is intended that the cost evaluations reflect a summation of estimated annual requirements on the most common service components the Power Plant requires for successful fulfillment of this service contract. The analysis is not yet completed.

ALTERNATIVES:

1. Accept the report of bids and delay award of contract until staff completes the analysis of the technical proposals.
2. Reject all bids and purchase specialized wet dry vacuum, hydro blast, and related cleaning services on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

Delaying award of contract will allow staff adequate time to evaluate the technical proposals.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, accepting the report of bids and delaying award of contract until staff completes the analysis of the technical proposals.

2009-169 Specialized Wet Dry Vacuum, Hydro Blast and Related Cleaning Services Report of Bids

		Bodine Services of Clinton, LLC Clinton, Iowa	W-S Industrial Services, Inc. Council Bluffs, Iowa	Seneca Waste Solutions, Inc. Des Moines, Iowa	Hydro-Klean, Inc. Des Moines, Iowa
DESCRIPTION	Unit	Rate/Bid Amount	Rate/Bid Amount	Rate/Bid Amount	Rate/Bid Amount
Wet dry vacuum service:					
Vac truck	Hour	\$ 60.00	\$ 70.00	\$ 90.00	\$ 115.00
Support truck	Hour	\$ 15.00	no charge	\$ 20.00	\$ 41.25
Hose	Hour	\$ 1.25	\$ 1.50	\$ 2.70	\$ 2.00
Operator / Lead service tech	Hour	\$ 36.00	\$ 30.00	\$ 50.00	\$ 60.00
Operator / Lead service tech (OT)	Hour	\$ 49.00	\$ 30.00	\$ 70.00	\$ 89.00
Service tech	Hour	\$ 26.50	\$ 28.00	\$ 50.00	\$ 55.00
Service tech (OT)	Hour	\$ 36.00	\$ 28.00	\$ 70.00	\$ 82.00

Wet dry vacuum service:					
Hydro blast pump	Hour	\$ 75.00	\$ 95.00	\$ 125.00	\$ 165.00
Industrial hydroblaster	Hour	\$ 95.00	N/A	\$ 125.00	\$ 165.00
Support truck	Day	\$ 120.00	no charge	\$ 200.00	\$ 330.00
Operator / Lead service tech	Hour	\$ 36.00	\$ 30.00	\$ 50.00	\$ 60.00
Operator / Lead service tech (OT)	Hour	\$ 49.00	\$ 30.00	\$ 70.00	\$ 89.00
Operator / Lead service tech (OD)	Hour	\$ 62.00	\$ 30.00	\$ 90.00	\$ 99.00
Lead service tech	Hour	\$ 55.00	\$ 30.00	\$ 50.00	
Service tech	Hour	\$ 26.50	\$ 30.00	\$ 50.00	\$ 55.00
Service tech (OT)	Hour	\$ 36.00	\$ 30.00	\$ 70.00	\$ 82.00
Service tech (OD)	Hour	\$ 45.00	\$ 30.00	\$ 90.00	\$ 95.00
		Industrial Hydroblaster @ \$125.00/hour	Travel - vacuum truck @ \$2.00/mile		Project Sup @ \$80.00/hour

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DESCRIPTION	Unit	Rate/Bid Amount	Rate/Bid Amount	Rate/Bid Amount	Rate/Bid Amount
Miscellaneous:					
Power washer	Day	\$ 360.00	\$ 400.00	\$ 400.00	\$ 600.00
Vacuum pipe trailer	Day	\$ 200.00	no charge	\$ 100.00	\$ 175.00
Miscellaneous, continued					
PPE kit	Each	\$ -	no charge	\$ 35.00	\$ 50.00
Confined space entry	Each	\$ 125.00	no charge	\$40.00 per hour	\$55.00 per hour
Truck mounted water jet	Each	\$ 320.00	\$ 60.00	\$90.00 per hour	\$ 110.00
Truck wash out	Each	\$ 320.00	hourly rate	N/A	\$ 100.00
Liquid vacuum tanker truck	Day	\$ 600.00	\$ 50.00	\$ 70.00	\$115.00 per hour
Indicent spill response trailer	Day	\$ 200.00	Cost + 15%	\$ 500.00	\$ 620.00
55 gal steel open top drum	Drum	\$ 75.00	Cost + 15%	\$ 50.00	\$ 35.00
Sanitizer	Each	Cost + 10%	Cost + 15%	\$16.00 per gallon	\$ 25.00
Waste Disposal	Drum	Cost + 10%	Cost + 15%	\$75.00/\$150.00 per drum depending on waste stream	\$100.00 per drum. Petroleum impacted soil to HK Pretreatment Plant
		Travel per IFB Par 5c	Travel - personnel @		
		Fuel surcharge see Addenda A	Subsistence @ \$70.00/day/man		

Consumables: Cost Plus		10%	15%	20%	25%
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Proposed price increases for <i>renewal periods</i> (if applicable):					
Labor Rates:	Per year	2%	0%	0%	5%
Travel & Subsistence	Per year	2%	0%	0%	0%
Equipment & Tools	Per year	2%	0%	0%	0%