

ITEM#: 28
 DATE: 06-13-23
 DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – PURCHASE ONE MATERIAL HANDLER WITH BUCKET AND SNOWPLOW

BACKGROUND:

The Water Pollution Control Facility has one rubber-tired material handler to support maintenance operations. This machine performs many everyday tasks, ideal for moving, lifting, and loading materials. It is also used for snow removal. The plant’s current material handler is scheduled for replacement in FY 2022/23. Bids were solicited for a new material handler with a general-purpose bucket and the optional purchase of a snowplow. The City’s existing material handler and bucket were offered for trade-in with the bid solicitation.

Bids for the material handler and attachments were received as follows:

BIDDER	MAKE / MODEL / YEAR	BASE BID	TRADE-IN	BASE BID - LESS TRADE-IN
Star Equipment, Ames, IA	Gehl / RS5-19 / 2023	\$ 80,435.25	\$ 18,296	\$ 62,139.25
Capital City Equipment, Des Moines, IA	Bobcat / TL619 / 2023	85,452.16	30,500	54,952.16
Ziegler Caterpillar, Altoona, IA	CAT / TH255C / 2023	103,400.00	28,000	75,400.00
Forklifts of Des Moines, Des Moines, IA	Snorkel / SR5719 / 2023	98,000.00	0	98,000.00

BIDDER	SNOWPLOW OPTION	BASE BID - LESS TRADE-IN AND WITH SNOWPLOW
Star Equipment	\$7,550.00	\$69,689.25
Capital City Equipment	\$5,346.64	\$60,298.80
Ziegler Caterpillar	No Bid	N/A
Forklifts of Des Moines	No Bid	N/A

The net low bid from Capital City Equipment for the 2023 Bobcat TL619 Material Handler with bucket, less the trade-in offer, and purchasing the snowplow, for the net low cost of \$60,298.80 is acceptable and meets the City’s required specifications at the lowest price. Delivery of this equipment will be after June 30, 2023.

Net purchase price for one 2023 Bobcat TL619 Material Handler with bucket from Capital City Equipment of Des Moines (inclusive of trade-in discount) \$ 54,952.16

Purchase optional snowplow 5,346.64
Total Cost for Material Handler with bucket and Snowplow \$ 60,298.80

As of June 1, 2023, there are \$61,000 in available replacement funds escrowed for this equipment.

ALTERNATIVES:

1. Award a contract to Capital City Equipment of Des Moines, IA as the acceptable net low bidder for the purchase of one 2023 Bobcat material handler with bucket, accepting the trade-in offer for the City’s existing unit, and purchasing the optional snowplow, for a net purchase amount of \$60,298.80.
2. Award the contract to Star Equipment for the net purchase amount of \$69,689.25.
3. Reject these bids.

CITY MANAGER’S RECOMMENDED ACTION:

Staff from Fleet Services and Water Pollution Control have thoroughly evaluated these bids and agree that purchasing the Bobcat TL619 material handler with bucket and snowplow from Capital City Equipment of Des Moines, IA will meet the needs of the department at the best price. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.