

**COUNCIL ACTION FORM**

**SUBJECT: 750 KCMIL COPPER CABLE CONTRACT FOR ELECTRIC SERVICES**

**BACKGROUND:**

This bid is for the purchase of 6,000 feet of 750 KCMIL copper cable to replenish inventory for the Electric Services Department. Cable of this type is kept on hand in order to ensure availability for the needs of the department. Typically, this cable is used to provide service for commercial and residential applications and is necessary to meet the anticipated needs of the Electric Services Department for new construction and maintenance projects.

On November 30, 2020, an Invitation To Bid (ITB) was issued to 58 vendors. The ITB was advertised on the Current Bid Opportunities section of the Purchasing webpage.

On December 14, 2020, bids were received as shown below:

BIDDER	TOTAL COST
WESCO Distribution, Des Moines, IA	\$110,295.60
RESCO, Ankeny, IA	\$124,227.00
Border States Industrial, Ames, IA	\$124,291.20
Nexgen Power Inc., Gardena, CA	Non-Responsive
American Wire Group, Miami, FL	Non-Responsive
Stuart Irby, Omaha, NE	Non-Responsive

**\*Price inclusive of 6% State of Iowa Sales Taxes Plus 1% Local Tax**

The non-responsive bidders took exception to the specifications and offered unacceptable manufacturers' product per the specifications provided in the bid document. Staff reviewed the bids and concluded that the apparent low bid in the amount of \$110,295.60 (inclusive of Iowa sales tax) submitted by Wesco Distribution is acceptable.

**ALTERNATIVES:**

1. Award a contract to Wesco Distribution, Des Moines, IA, for the purchase of Electric Services copper cable in accordance with bid in the amount of \$110,295.60 (inclusive of Iowa sales tax).
2. Reject all bids and attempt to purchase copper cable on an as needed basis.

**CITY MANAGER'S RECOMMENDED ACTION:**

It is important to purchase copper cable at the lowest possible cost with minimal risk to the City. It is also imperative to have copper cable available to meet department's needs for commercial and residential applications.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, as described above.