

COUNCIL ACTION FORM

SUBJECT: AWARD OF CONTRACT FOR THE PURCHASE OF ROCK SALT REQUIREMENTS FOR 2019/20 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the 2019/20 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on 2,500 tons. The current contract is with Independent Salt Co. at \$74.09/ton. The FY 2019/20 budget includes 2,500 tons @ \$75/ton = \$187,500.

The following bids were received on April 23, 2019:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$72.50/ton	\$181,250.00
Central Salt LLC, Elgin, IL	\$79.84/ton	\$199,600.00
Cargill Inc., North Olmsted, OH	\$98.62/ton	\$246,550.00
Compass Minerals American Inc, Overland Park, KS	\$114.66/ton	\$286,650.00

ALTERNATIVES:

1. Award the contract for the 2019/20 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$72.50 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

The approved FY 2019/20 operating budget for the Public Works Department includes \$187,500 or snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$181,250. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, as described above.