

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – FOUR MIDSIZE PICKUPS

BACKGROUND:

Several departments use midsize pickup trucks to conduct City operations. Four midsize pickups are scheduled for replacement in the 2018/19 fiscal year. After discussions with the departments it was found that replacement with similar units was the most efficient way to accomplish the needs of the workgroups. The four new pickups will replace pickups currently assigned (one ea.) to Public Works Utility Maintenance, Police Parking Enforcement, Fire Inspections, and Building Inspections. Bids were solicited for 4 new units; three two-wheel drive, and one four-wheel drive midsize pickups.

Bids were received from dealers as follows:

Bidder	Make / Model	Year	Unit Price 2WD 4WD	Price for 4 Units 3 - 2WD 1 - 4WD
Ames Ford	Ford / Ranger	2019	\$22,572.12 \$26,266.12	\$93,982.48
Bob Brown Chevrolet	Chevrolet / Colorado	2019	\$22,380.00 \$28,586.00	\$95,726.00
Karl Chevrolet	Chevrolet / Colorado	2019	\$22,925.50 \$28,325.20	\$97,098.70
George White Chevrolet	Chevrolet / Colorado	2019	\$23,000.00 \$29,500.00	\$98,500.00
Charles Gabus Ford	Ford / Ranger	2019	\$24,943.00 \$28,768.00	\$103,597.00

The low bid for four midsize pickups was Ames Ford of Ames, Iowa for \$93,982.48. They were the low bid without the consideration of local preference.

Funding is available in the replacement fund in the amount of:

Department	Escrow	Salvage	Total
Police	\$ 27,089	\$ 6,000	\$ 33,089
Fire Inspections	\$ 19,330	\$ 3,800	\$ 23,130
Building Inspections	\$ 18,841	\$ 3,800	\$ 22,641
Utility Maintenance	\$ 23,522	\$ 4,000	\$ 27,522
Total Funding Available			\$106,382

ALTERNATIVES:

1. Approve and award this contract to Ames Ford of Ames, for four 2019 Ford Ranger pickups for \$93,982.48
2. Reject award of bid.

MANAGER'S RECOMMENDED ACTION:

The Fleet Director and Departments' staff agree the 2019 Ford Ranger Pickups from Ames Ford will provide reliable transportation for City staff at the best price.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.