ITEM # 37 DATE: 08-08-17

# **COUNCIL ACTION FORM**

SUBJECT: RESOLUTION APPROVING OFFICIAL STATEMENT FOR GENERAL

OBLIGATION CORPORATE PURPOSE BONDS, SERIES 2017A, SETTING DATE OF SALE FOR AUGUST 22, 2017, AND AUTHORIZING ELECTRONIC

**BIDDING FOR THE SALE** 

# **BACKGROUND:**

The FY 2017/18 Budget and Council-approved changes include General Obligation (G.O.) Bond-funded capital improvement projects in the amount of \$7,521,000. The City Council held public hearings for the issuance of these bonds on March 7, 2017, and for the refunding bonds on August 8, 2017. Council action is now required to approve the official statement, set the date of sale for August 22, 2017, and authorize electronic bidding.

The Official Statement, or "Preliminary Official Statement," is the offering document for municipal securities, in preliminary form, which does not contain pricing information. The Statement provides several financial disclosures and other information about the City. This "Preliminary Official Statement" is on file in the City Clerk's Office and can be viewed on the City's website. Additionally, Council is asked to approve electronic bidding as the method to provide a secure and highly competitive process for the sale of the bonds.

Projects to be funded by this bond issue include the following:

Grand Avenue Extension	\$ 4,000,000	
South Duff Improvements	276,000	
Arterial Street Improvements	620,000	
Collector Street Improvements	950,000	
Asphalt Street Improvements	850,000	
Downtown Street Improvements	250,000	
Accessibility Enhancement Program	125,000	
W Lincoln Way Intersection Improvements	450,000	
Subtotal Tax Supported Bonds		\$ 7,521,000
Refunding Bonds		4,345,000
Issuance Cost and Allowance for Premium		104,000
Grand Total - 2017/18 G.O. Issue		\$11 970 000

# ALTERNATIVES:

- 1. Adopt the attached resolution approving the Official Statement for General Obligation Corporate Purpose Bonds, Series 2017A, setting the date of sale for August 22, 2017, and authorizing electronic bidding for the sale.
- 2. Refer the Official Statement back to City staff for modifications.

#### **CITY MANAGER'S RECOMMENDED ACTION:**

Issuance of these bonds is necessary in order to accomplish the City's approved capital improvements for the current fiscal year.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.

#### PRELIMINARY OFFICIAL STATEMENT DATED AUGUST 8, 2017

#### New and Refunding Issue

# Rating: Application Made to Moody's Investors Service

In the opinion of Dorsey & Whitney LLP, Bond Counsel, according to present laws, rulings and decisions and assuming compliance with certain covenants, the interest on the Bonds will be excluded from gross income for federal income tax purposes. Interest on the Bonds is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals and corporations under the Internal Revenue Code of 1986 (the "Code"); provided, however, such interest is taken into account in determining adjusted current earnings for the purpose of computing the alternative minimum tax imposed on corporations (as defined for federal income tax purposes). In the opinion of Bond Counsel, the Bonds will be designated as "qualified tax-exempt obligations" within the meaning of Section 265(b)(3) of the Code. See "TAX EXEMPTION AND RELATED CONSIDERATIONS" herein.

# **CITY OF AMES, IOWA**

\$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A

BIDS RECEIVED: Tuesday, August 22, 2017, 11:00 A.M., Central Time AWARD: Tuesday, August 22, 2017, 6:00 P.M., Central Time

**Dated:** Date of Delivery (September 12, 2017)

Principal Due: June 1, as shown inside front cover

The \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A (the "Bonds") are being issued pursuant to Division III of Chapter 384 of the Code of Iowa and a resolution to be adopted by the City Council of the City of Ames, Iowa (the "City"). The Bonds are being issued for the purpose of paying the cost, to that extent, of constructing improvements to streets, sanitary and storm sewers, bridges, and related improvements. In addition, a portion of the funds will be used to current refund on September 22, 2017, \$4,285,000 of the City's outstanding General Obligation Corporate Purpose Bonds, Series 2009B, originally dated October 29, 2009 (the "Series 2009B Bonds"). The purchaser of the Bonds agrees to enter into a loan agreement (the "Loan Agreement") with the City pursuant to authority contained in Section 384.24A of the Code of Iowa. The Bonds are issued in evidence of the City's obligations under the Loan Agreement. The Bonds and the interest thereon are general obligations of the City, and all taxable property within the corporate boundaries of the City is subject to the levy of taxes to pay the principal of and interest on the Bonds without constitutional or statutory limitation as to rate or amount.

The Bonds will be issued as fully registered Bonds without coupons and, when issued, will be registered in the name of Cede & Co., as nominee of The Depository Trust Company ("DTC"). DTC will act as securities depository for the Bonds. Individual purchases may be made in book-entry-only form, in the principal amount of \$5,000 and integral multiples thereof. The purchaser will not receive certificates representing their interest in the Bonds purchased. The City's Treasurer as Registrar/Paying Agent (the "Registrar") will pay principal on the Bonds, payable annually on June 1, beginning June 1, 2018, and interest on the Bonds payable initially on June 1, 2018 and thereafter on each December 1 and June 1 to DTC, which will in turn remit such principal and interest to its participants for subsequent disbursements to the beneficial owners of the Bonds as described herein. Interest and principal shall be paid to the registered holder of a bond as shown on the records of ownership maintained by the Registrar as of the 15<sup>th</sup> day of the month next preceding the interest payment date (the "Record Date").

#### THE BONDS WILL MATURE AS LISTED ON THE INSIDE FRONT COVER

**MINIMUM BID:** \$11,874,240

**GOOD FAITH DEPOSIT:** Required of Purchaser Only

**TAX MATTERS:** Federal: Tax-Exempt

State: Taxable

See "TAX EXEMPTION AND RELATED CONSIDERATIONS" for more information.

The Bonds are offered, subject to prior sale, withdrawal or modification, when, as and if issued and subject to the unqualified approving legal opinion of Dorsey & Whitney LLP, Bond Counsel, Des Moines, Iowa, to be furnished upon delivery of the Bonds. It is expected the Bonds will be available for delivery through the facilities of DTC on or about September 12, 2017. The Preliminary Official Statement will be further supplemented by offering prices, interest rates, selling compensation, aggregate principal amount, principal amount per maturity, anticipated delivery date and underwriter, together with any other information required by law or deemed appropriate by the City, shall constitute a Final Official Statement of the City with respect to the Bonds, as that term is defined in Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended.

# **CITY OF AMES, IOWA**

# \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A

**MATURITY:** The Bonds will mature June 1 in the years and amounts as follows:

<u>Year</u>	Amount*
2018	\$1,665,000
2019	1,650,000
2020	1,690,000
2021	1,720,000
2022	610,000
2023	620,000
2024	630,000
2025	645,000
2026	660,000
2027	675,000
2028	695,000
2029	710,000

# \*PRINCIPAL ADJUSTMENT:

Preliminary; subject to change. The aggregate principal amount of the Bonds, and each scheduled maturity thereof, are subject to increase or reduction by the City or its designee after the determination of the successful bidder. The City may increase or decrease each maturity in increments of \$5,000 but the total amount to be issued will not exceed \$12,500,000. Interest rates specified by the successful bidder for each maturity will not change. Final adjustments shall be in the sole discretion of the City.

The dollar amount of the purchase price proposed by the successful bidder will be changed if the aggregate principal amount of the Bonds is adjusted as described above. Any change in the principal amount of any maturity of the Bonds will be made while maintaining, as closely as possible, the successful bidder's net compensation, calculated as a percentage of bond principal. The successful bidder may not withdraw or modify its bid as a result of any post-bid adjustment. Any adjustment shall be conclusive, and shall be binding upon the successful bidder.

# **REDEMPTION:**

Bonds due after June 1, 2025 will be subject to call for prior redemption on said date or on any day thereafter upon terms of par plus accrued interest to date of call. Written notice of such call shall be given at least thirty (30) days prior to the date fixed for redemption to the registered owners of the Bonds to be redeemed at the address shown on the registration books.

**INTEREST:** Interest on the Bonds will be payable on June 1, 2018 and semiannually thereafter.

#### **COMPLIANCE WITH S.E.C. RULE 15c2-12**

Municipal obligations (issued in an aggregate amount over \$1,000,000) are subject to General Rules and Regulations, Securities Exchange Act of 1934, Rule 15c2-12 Municipal Securities Disclosure.

**Preliminary Official Statement:** This Preliminary Official Statement was prepared for the City for dissemination to prospective bidders. Its primary purpose is to disclose information regarding the Bonds to prospective bidders in the interest of receiving competitive bids in accordance with the TERMS OF OFFERING contained herein. Unless an addendum is received prior to the sale, this document shall be deemed the "Near Final Official Statement".

**Review Period:** This Preliminary Official Statement has been distributed to City staff as well as to prospective bidders for an objective review of its disclosure. Comments, omissions or inaccuracies must be submitted to PFM Financial Advisors LLC (the "Municipal Advisor") at least two business days prior to the sale. Requests for additional information or corrections in the Preliminary Official Statement received on or before this date will <u>not</u> be considered a qualification of a bid received. If there are any changes, corrections or additions to the Preliminary Official Statement, prospective bidders will be informed by an addendum at least one business day prior to the sale.

**Final Official Statement:** Upon award of sale of the Bonds, the legislative body will authorize the preparation of a Final Official Statement that includes the offering prices, interest rates, selling compensation, aggregate principal amount, principal amount per maturity, anticipated delivery date and other information required by law and the identity of the underwriter (the "Syndicate Manager") and syndicate members. Copies of the Final Official Statement will be delivered to the Syndicate Manager within seven business days following the bid acceptance.

#### REPRESENTATIONS

No dealer, broker, salesperson or other person has been authorized by the City to give any information or to make any representations, other than those contained in the Preliminary Official Statement. This Preliminary Official Statement does not constitute any offer to sell or the solicitation of an offer to buy, nor shall there be any sale of the Bonds by any person, in any jurisdiction in which it is unlawful for such person to make such offer, solicitation or sale. The information, estimates and expressions of opinion herein are subject to change without notice and neither the delivery of this Preliminary Official Statement nor any sale made hereunder, shall, under any circumstances, create any implication that there has been no change in the affairs of the City since the date hereof. This Preliminary Official Statement is submitted in connection with the sale of the securities referred to herein and may not be reproduced or used, in whole or in part, for any other purpose.

This Preliminary Official Statement and any addenda thereto were prepared relying on information from the City and other sources, which are believed to be reliable.

Bond Counsel has not participated in the preparation of this Preliminary Official Statement and is not expressing any opinion as to the completeness or accuracy of the information contained therein.

Compensation of the Municipal Advisor, payable entirely by the City, is contingent upon the sale of the issue.



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**OFFICIAL BID FORM** 

# City of Ames, Iowa

# Mayor/City Council

		Initial Term	
<u>Member</u>	<u>Office</u>	Commenced	Term Expires
Ann Campbell	Mayor	January 03, 2006	December 31, 2017
Gloria Betcher	Council Member – 1 <sup>st</sup> Ward	January 02, 2014	December 31, 2017
Tim Gartin	Council Member – 2 <sup>nd</sup> Ward	January 02, 2014	December 31, 2019
Peter Orazem	Council Member – 3 <sup>rd</sup> Ward	January 02, 2010	December 31, 2017
Chris Nelson	Council Member – 4 <sup>th</sup> Ward	January 02, 2014	December 31, 2019
Bronwyn Beatty-Hansen	Council Member – At Large	January 01, 2016	December 31, 2019
Amber Corrieri	Council Member – At Large	January 02, 2014	December 31, 2017
Robert Bingham	Ex-Officio		

# **Administration**

Steven Schainker, City Manager
Duane Pitcher, Director of Finance
Diane Voss, City Clerk
Roger Wisecup II, City Treasurer
John Dunn, Director of Water and Pollution Control
John Joiner, Director of Public Works
Don Kom, Director of Electric Utility

# **Interim City Attorney**

Mark Lambert Ames, Iowa

# **Bond Counsel**

Dorsey & Whitney LLP Des Moines, Iowa

# Municipal Advisor

PFM Financial Advisors LLC Des Moines, Iowa

#### **TERMS OF OFFERING**

#### **CITY OF AMES, IOWA**

Bids for the purchase of the City of Ames, Iowa's (the "City") \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A (the "Bonds") will be received on Tuesday, August 22, 2017, before 11:00 A.M. Central Time after which time they will be tabulated. The City Council will consider award of the Bonds at 6:00 P.M. Central Time, on the same day. Questions regarding the sale of the Bonds should be directed to the City's Municipal Advisor, PFM Financial Advisors LLC, 801 Grand Avenue, Suite 3300, Des Moines, Iowa, 50309, or by telephoning 515-243-2600. Information can also be obtained from Mr. Duane Pitcher, Director of Finance, City of Ames, 515 Clark Avenue, Ames, Iowa, 50010, or by telephoning 515-239-5114. The following section sets forth the description of certain terms of the Bonds as well as the TERMS OF OFFERING with which all bidders and bid proposals are required to comply, as follows:

#### **DETAILS OF THE BONDS**

GENERAL OBLIGATION CORPORATE PURPOSE AND REFUNDING BONDS, SERIES 2017A, in the principal amount of \$11,970,000\* to be dated the date of delivery (September 12, 2017), in the denomination of \$5,000 or multiples thereof, will mature on June 1 as follows:

<u>Year</u>	Amount*
2018	\$1,665,000
2019	1,650,000
2020	1,690,000
2021	1,720,000
2022	610,000
2023	620,000
2024	630,000
2025	645,000
2026	660,000
2027	675,000
2028	695,000
2029	710,000

#### ADJUSTMENT TO BOND MATURITY AMOUNTS

The aggregate principal amount of the Bonds, and each scheduled maturity thereof, are subject to increase or reduction by the City or its designee after the determination of the successful bidder. The City may increase or decrease each maturity in increments of \$5,000 but the total amount to be issued will not exceed \$12,500,000. Interest rates specified by the successful bidder for each maturity will not change. Final adjustments shall be in the sole discretion of the City. The dollar amount of the purchase price proposed by the successful bidder will be changed if the aggregate principal amount of the Bonds is adjusted as described above. Any change in the principal amount of any maturity of the Bonds will be made while maintaining, as closely as possible, the successful bidder's net compensation, calculated as a percentage of bond principal. The successful bidder may not withdraw or modify its bid as a result of any post-bid adjustment. Any adjustment shall be conclusive, and shall be binding upon the successful bidder.

#### TERM-BOND OPTION

Bidders shall have the option of designating the Bonds as serial-bonds or term-bonds, or both. The bid must designate whether each of the principal amounts shown above represent a serial maturity or a mandatory redemption requirement for a term-bond maturity. (See the OFFICIAL BID FORM for more information.) In any event, the above principal amount scheduled shall be represented by either serial-bond maturities or mandatory redemption requirements, or a combination of both.

<sup>\*</sup> Preliminary; subject to change.

#### OPTIONAL REDEMPTION

Bonds due after June 1, 2025 will be subject to call prior to maturity in whole, or from time to time in part, in any order of maturity and within a maturity by lot on said date or on any date thereafter at the option of the City, upon terms of par plus accrued interest to date of call. Written notice of such call shall be given at least thirty (30) days prior to the date fixed for redemption to the registered owners of the Bonds to be redeemed at the address shown on the registration books.

#### **INTEREST**

Interest on the Bonds will be payable on June 1, 2018 and semiannually on the 1<sup>st</sup> day of December and June thereafter. Principal and interest shall be paid to the registered holder of a bond as shown on the records of ownership maintained by the Registrar as of the 15<sup>th</sup> day of the month preceding the interest payment date (the "Record Date"). Interest will be computed on the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board.

#### GOOD FAITH DEPOSIT

A good faith deposit in the amount of \$119,700 (the "Deposit") is required from the lowest bidder only. The lowest bidder is required to submit such Deposit payable to the order of the City, not later than 1:00 P.M., Central Time, on the day of the sale of the Bonds and in the form of either (i) a cashier's check provided to the City or its Municipal Advisor, or (ii) a wire transfer as instructed by the City's Municipal Advisor. If not so received, the bid of the lowest bidder may be rejected and the City may direct the second lowest bidder to submit a deposit and thereafter may award the sale of the Bonds to the same. No interest on a deposit will accrue to the successful bidder (the "Purchaser"). The Deposit will be applied to the purchase price of the Bonds. In the event a Purchaser fails to honor its accepted bid proposal, any deposit will be retained by the City.

#### FORM OF BIDS AND AWARD

All bids shall be unconditional for the entire issue of Bonds for a price not less than \$11,874,240, plus accrued interest, and shall specify the rate or rates of interest in conformity to the limitations as set forth in the "BIDDING PARAMETERS" section. Bids must be submitted on or in substantial compliance with the OFFICIAL BID FORM provided by the City. The Bonds will be awarded to the bidder offering the lowest interest rate to be determined on a true interest cost (the "TIC") basis assuming compliance with the "GOOD FAITH DEPOSIT" section. The TIC shall be determined by the present value method, i.e., by ascertaining the semiannual rate, compounded semiannually, necessary to discount to present value as of the dated date of the Bonds, the amount payable on each interest payment date and on each stated maturity date or earlier mandatory redemption, so that the aggregate of such amounts will equal the aggregate purchase price offered therefore. The TIC shall be stated in terms of an annual percentage rate and shall be that rate of interest which is twice the semiannual rate so ascertained (also known as the Canadian Method). The TIC shall be as determined by the Municipal Advisor based on the TERMS OF OFFERING and all amendments, and on the bids as submitted. The Municipal Advisor's computation of the TIC of each bid shall be controlling. In the event of tie bids for the lowest TIC, the Bonds will be awarded by lot.

The City will reserve the right to: (i) waive non-substantive informalities of any bid or of matters relating to the receipt of bids and award of the Bonds, (ii) reject all bids without cause, and (iii) reject any bid which the City determines to have failed to comply with the terms herein.

#### **BIDDING PARAMETERS**

Each bidder's proposal must conform to the following limitations:

- 1. Each annual maturity must bear a single rate of interest from the dated date of the Bonds to the date of maturity.
- 2. Rates of interest bid must be in multiples of one-eighth or one-twentieth of one percent.
- 3. The initial price to the public for each maturity must be 98% or greater.

#### RECEIPT OF BIDS

<u>Forms of Bids</u>: Bids must be submitted on or in substantial compliance with the TERMS OF OFFERING and OFFICIAL BID FORM provided by the City or through PARITY® competitive bidding system (the "Internet Bid System"). The City shall not be responsible for malfunction or mistake made by any person, or as a result of the use of an electronic bid or the means used to deliver or complete a bid. The use of such facilities or means is at the sole risk of the prospective bidder who shall be bound by the terms of the bid as received.

No bid will be accepted after the time specified in the OFFICIAL BID FORM. The time as maintained by the Internet Bid System shall constitute the official time with respect to all bids submitted. A bid may be withdrawn before the bid deadline using the same method used to submit the bid. If more than one bid is received from a bidder, the last bid received shall be considered.

<u>Sealed Bidding</u>: Sealed bids may be submitted and will be received at the office of the City's Director of Finance, City Hall, 515 Clark Avenue, Ames, Iowa 50010.

<u>Electronic Internet Bidding</u>: Electronic internet bids will be received at the office of the City's Municipal Advisor, PFM Financial Advisors LLC, Des Moines, Iowa. Electronic internet bids must be submitted through the Internet Bid System. Information about the Internet Bid System may be obtained by calling 212-404-8102.

Each bidder shall be solely responsible for making necessary arrangements to access the Internet Bid System for purposes of submitting its internet bid in a timely manner and in compliance with the requirements of the TERMS OF OFFERING and OFFICIAL BID FORM. The City is permitting bidders to use the services of the Internet Bid System solely as a communication mechanism to conduct the internet bidding and the Internet Bid System is not an agent of the City. Provisions of the TERMS OF OFFERING and OFFICIAL BID FORM shall control in the event of conflict with information provided by the Internet Bid System.

<u>Electronic Facsimile Bidding</u>: Electronic facsimile bids will be received at the office of the City's Municipal Advisor, PFM Financial Advisors LLC (facsimile number: 515-243-6994). Electronic facsimile bids will be sealed and treated as sealed bids.

Electronic facsimile bids received after the deadline will be rejected. Bidders electing to submit bids via facsimile transmission bear full responsibility for the transmission of such bid. Neither the City nor its agents shall be responsible for malfunction or mistake made by any person, or as a result of the use of the facsimile facilities or any other means used to deliver or complete a bid. The use of such facilities or means is at the sole risk of the prospective bidder who shall be bound by the terms of the bid as received. Neither the City nor its agents will assume liability for the inability of the bidder to reach the above named facsimile numbers prior to the time of sale specified above. Time of receipt shall be the time recorded by the facsimile operator receiving the bids.

#### **BOOK-ENTRY-ONLY ISSUANCE**

The Bonds will be issued by means of a book-entry-only system with no physical distribution of bond certificates made to the public. The Bonds will be issued in fully registered form and one bond certificate, representing the aggregate principal amount of the Bonds maturing in each year, will be registered in the name of Cede & Co. as nominee of The Depository Trust Company ("DTC"), New York, New York, which will act as securities depository of the Bonds. Individual purchases of the Bonds may be made in the principal amount of \$5,000 or any multiple thereof of a single maturity through book entries made on the books and records of DTC and its participants. Principal and interest are payable by the Registrar to DTC or its nominee as registered owner of the Bonds. Transfer of principal and interest payments to participants of DTC will be the responsibility of DTC; transfer of principal and interest payments to beneficial owners by participants will be the responsibility of such participants and other nominees of beneficial owners. The Purchaser, as a condition of delivery of the Bonds, will be required to deposit the bond certificates with DTC.

#### MUNICIPAL BOND INSURANCE AT PURCHASER'S OPTION

If the Bonds qualify for issuance of any policy of municipal bond insurance or commitment therefore at the option of the bidder, the purchase of any such insurance policy or the issuance of any such commitment shall be at the sole option and expense of the Purchaser. Any increased costs of issuance of the Bonds resulting from such purchase of insurance shall be paid by the Purchaser, except that, if the City has requested and received a rating on the Bonds from a rating agency, the City will pay that initial rating fee. Any other rating agency fees shall be the responsibility of the Purchaser. Failure of the municipal bond insurer to issue the policy after the Bonds have been awarded to the Purchaser shall not constitute cause for failure or refusal by the Purchaser to accept delivery on the Bonds. The City reserves the right in its sole discretion to accept or deny changes to the financing documents requested by the insurer selected by the Purchaser.

#### **DELIVERY**

The Bonds will be delivered to the Purchaser through DTC in New York, New York, against full payment in immediately available cash or federal funds. The Bonds are expected to be delivered within forty-five days after the sale. Should delivery be delayed beyond sixty days from the date of sale for any reason except failure of performance by the Purchaser, the Purchaser may withdraw their bid and thereafter their interest in and liability for the Bonds will cease. When the Bonds are ready for delivery, the City will give the Purchaser five working days' notice of the delivery date and the City will expect payment in full on that date; otherwise reserving the right at its option to determine that the Purchaser failed to comply with the offer of purchase.

#### ESTABLISHMENT OF ISSUE PRICE

The Purchaser shall assist the City in establishing the issue price of the Bonds and shall execute and deliver to the City at closing an "issue price" or similar certificate setting forth the reasonably expected initial offering price to the public or the sales price or prices of the Bonds, together with the supporting pricing wires or equivalent communications, substantially in the form attached hereto as APPENDIX D, with such modifications as may be appropriate or necessary, in the reasonable judgment of the Purchaser, the City and Bond Counsel. [All actions to be taken by the City under the TERMS OF OFFERING to establish the issue price of the Securities may be taken on behalf of the City by the City's Municipal Advisor, identified herein, and any notice or report to be provided to the City may be provided to the City's Municipal Advisor.]

The City intends that the provisions of Treasury Regulation Section 1.148-1(f)(3)(i) (defining "competitive sale" for purposes of establishing the issue price of the Bonds) will apply to the initial sale of the Bonds (the "competitive sale requirements") because: (i) the City shall disseminate the TERMS OF OFFERING to potential underwriters in a manner that is reasonably designed to reach potential underwriters; (ii) all bidders shall have an equal opportunity to bid; (iii) the City may receive bids from at least three underwriters of municipal bonds who have established industry reputations for underwriting new issuances of municipal bonds; and (iv) the City anticipates awarding the sale of the Bonds to the bidder who submits a firm offer to purchase the Bonds at the highest price (or lowest interest cost), as set forth in the TERMS OF OFFERING.

Any bid submitted pursuant to the TERMS OF OFFERING shall be considered a firm offer for the purchase of the Bonds, as specified in the bid.

In the event the competitive sale requirements are not satisfied, the City shall so advise the Purchaser. The City may determine to treat (i) the first price at which 10% of a maturity of the Bonds (the "10% test" is sold to the public as the issue price of that maturity and/or (ii) the initial offering price to the public as of the sale date of any maturity of the Bonds as the issue price of that maturity (the "hold-the-offering-price rule"), in each case applied on a maturity-by-maturity basis (and if different interest rates apply within a maturity, to each separate CUSIP number within that maturity). The Purchaser shall advise the City if any maturity of the Bonds satisfies the 10% test as of the date and time of the award of the Bonds. The City shall promptly advise the Purchaser, at or before the time of award of the Bonds, which maturities (and if different interest rates apply within a maturity, which separate CUSIP number within that maturity) of the Bonds shall be subject to the 10% test or shall be subject to the hold-the-offering-price rule. Bids will not be subject to cancellation in the event that the City determines to apply the hold-the-offering-price rule to any

maturity of the Bonds. <u>Bidders should prepare their bids on the assumption that some or all of the maturities of the Bonds will be subject to the hold-the-offering-price rule in order to establish the issue price of the Bonds.</u>

By submitting a bid, the Purchaser shall (i) confirm that the underwriters have offered or will offer the Bonds to the public on or before the date of award at the offering price or prices (the "initial offering price"), or at the corresponding yield or yields, set forth in the bid submitted by the Purchaser and (ii) agree, on behalf of the underwriters participating in the purchase of the Bonds, that the underwriters will neither offer nor sell unsold Bonds of any maturity to which the hold-the-offering-price rule shall apply to any person at a price that is higher than the initial offering price to the public during the period starting on the sale date and ending on the earlier of the following: (i) the close of the fifth (5<sup>th</sup>) business day after the sale date; or (ii) the date on which the underwriters have sold at least 10% of that maturity of the Bonds to the public at a price that is no higher than the initial offering price to the public.

The Purchaser shall promptly advise the City when the underwriters have sold 10% of that maturity of the Bonds to the public at a price that is no higher than the initial offering price to the public, if that occurs prior to the close of the fifth (5th) business day after the sale date.

If the competitive sale requirements are not satisfied, then until the 10% test has been satisfied as to each maturity of the Bonds, the Purchaser agrees to promptly report to the City the prices at which the unsold Bonds of that maturity have been sold to the public. That reporting obligation shall continue, whether or not the closing date has occurred, until the 10% test has been satisfied as to the Bonds of that maturity or until all Bonds of that maturity have been sold.

The City acknowledges that, in making the representation set forth above, the Purchaser will rely on (i) the agreement of each underwriter to comply with the hold-the-offering-price rule, as set forth in an agreement among underwriters and the related pricing wires, (ii) in the event a selling group has been created in connection with the initial sale of the Bonds to the public, the agreement of each dealer who is a member of the selling group to comply with the hold-the-offering-price rule, as set forth in a selling group agreement and the related pricing wires, and (iii) in the event that an underwriter is a party to a retail distribution agreement that was employed in connection with the initial sale of the Bonds to the public, the agreement of each broker-dealer that is a party to such agreement to comply with the hold-the-offering-price rule, as set forth in the retail distribution agreement and the related pricing wires. The City further acknowledges that each underwriter shall be solely liable for its failure to comply with its agreement regarding the hold-the-offering-price rule and that no underwriter shall be liable for the failure of any other underwriter, or of any dealer who is a member of a selling group, or of any broker-dealer that is a party to a retail distribution agreement to comply with its corresponding agreement regarding the hold-the-offering-price rule as applicable to the Bonds.

By submitting a bid, each bidder confirms that: (i) any agreement among underwriters, any selling group agreement and each retail distribution agreement (to which the bidder is a party) relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter, each dealer who is a member of the selling group, and each broker-dealer that is a party to such retail distribution agreement, as applicable, to (A) report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the Purchaser that either the 10% test has been satisfied as to the Bonds of that maturity or all Bonds of that maturity have been sold to the public and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the Purchaser and as set forth in the related pricing wires, and (ii) any agreement among underwriters relating to the initial sale of the Bonds to the public, together with the related pricing wires, contains or will contain language obligating each underwriter that is a party to a retail distribution agreement to be employed in connection with the initial sale of the Bonds to the public to require each broker-dealer that is a party to such retail distribution agreement to (A) report the prices at which it sells to the public the unsold Bonds of each maturity allotted to it until it is notified by the Purchaser or such underwriter that either the 10% test has been satisfied as to the Bonds of that maturity or all Bonds of that maturity have been sold to the public and (B) comply with the hold-the-offering-price rule, if applicable, in each case if and for so long as directed by the Purchaser or such underwriter and as set forth in the related pricing wires.

Sales of any Bonds to any person that is a related party to an underwriter shall not constitute sales to the public for purposes of the TERMS OF OFFERING. Further, for purposes of the TERMS OF OFFERING: (i) "public" means any person other than an underwriter or a related party, (ii) "underwriter" means (A) any person that agrees pursuant to a

written contract with the City (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the public and (B) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (A) to participate in the initial sale of the Bonds to the public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the public), (iii) a purchaser of any of the Bonds is a "related party" to an underwriter if the underwriter and the purchaser are subject, directly or indirectly, to (i) at least 50% common ownership of the voting power or the total value of their stock, if both entities are corporations (including direct ownership by one corporation of another), (ii) more than 50% common ownership of their capital interests or profits interests, if both entities are partnerships (including direct ownership by one partnership of another), or (iii) more than 50% common ownership of the value of the outstanding stock of the corporation or the capital interests or profit interests of the partnership, as applicable, if one entity is a corporation and the other entity is a partnership (including direct ownership of the applicable stock or interests by one entity of the other), and (iv) "sale date" means the date that the Bonds are awarded by the City to the Purchaser.

#### OFFICIAL STATEMENT

The City has authorized the preparation of a Preliminary Official Statement containing pertinent information relative to the Bonds. The Preliminary Official Statement will be further supplemented by offering prices, interest rates, selling compensation, aggregate principal amount, principal amount per maturity, anticipated delivery date and underwriter, together with any other information required by law or deemed appropriate by the City, shall constitute a Final Official Statement of the City with respect to the Bonds, as that term is defined in Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended (the "Rule"). By awarding the Bonds to any underwriter or underwriting syndicate submitting an OFFICIAL BID FORM therefore, the City agrees that no more than seven (7) business days after the date of such award, it shall provide without cost to the senior managing underwriter of the syndicate to which the Bonds are awarded up to 20 copies of the Final Official Statement to permit each "Participating Underwriter" (as that term is defined in the Rule) to comply with the provisions of the Rule. The City shall treat the senior managing underwriter of the syndicate to which the Bonds are awarded as its designated agent for purposes of distributing copies of the Final Official Statement to the Participating Underwriter. Any underwriter executing and delivering an OFFICIAL BID FORM with respect to the Bonds, agrees thereby, if its bid is accepted by the City, (i) it shall accept such designation, and (ii) it shall enter into a contractual relationship with all Participating Underwriters of the Bonds for purposes of assuring the receipt by each such Participating Underwriter of the Final Official Statement.

#### CONTINUING DISCLOSURE

In order to permit bidders for the Bonds and other Participating Underwriters in the primary offering of the Bonds to comply with paragraph (b)(5) of the Rule, the City will covenant and agree, for the benefit of the registered holders or beneficial owners from time to time of the outstanding Bonds, in the resolution authorizing the issuance of the Bonds and the Continuing Disclosure Certificate, to provide Annual Report of specified information and notice of the occurrence of certain material events as hereinafter described (the "Undertakings"). The information to be provided on an annual basis, the events as to which notice is to be given, and a summary of other provisions of the Undertakings, including termination, amendment and remedies, are set forth as APPENDIX C to this Official Statement.

During the past five years, to the best of its knowledge, the City has complied in all material respects with its previous continuing disclosure Undertakings entered into under the Rule for outstanding general obligation debt and electric revenue debt.

However, regarding Mary Greeley Medical Center's outstanding hospital revenue debt, the quarterly report for the quarter ended December 31, 2012 was timely filed on February 6, 2013, but was not properly linked to the Hospital Revenue Bonds, Series 2011 CUSIP numbers. This filing was corrected upon discovery on July 16, 2015.

Breach of the Undertakings will not constitute a default or an "Event of Default" under the Bonds or the resolution for the Bonds. A broker or dealer is to consider a known breach of the Undertakings, however, before recommending the purchase or sale of the Bonds in the secondary market. Thus, a failure on the part of the City to observe the Undertakings may adversely affect the transferability and liquidity of the Bonds and their market price.

#### **CUSIP NUMBERS**

It is anticipated that Committee on Uniform Security Identification Procedures ("CUSIP") numbers will be printed on the Bonds and the Purchaser must agree in the bid proposal to pay the cost thereof. In no event will the City, Bond Counsel or Municipal Advisor be responsible for the review or express any opinion that the CUSIP numbers are correct. Incorrect CUSIP numbers on said Bonds shall not be cause for the Purchaser to refuse to accept delivery of said Bonds.

BY ORDER OF THE CITY COUNCIL City of Ames, Iowa /s/ Duane Pitcher, Director of Finance 515 Clark Avenue Ames, Iowa 50010

# SCHEDULE OF BOND YEARS

# \$11,970,000\* City of Ames, Iowa General Obligation Corporate Purpose and Refunding Bonds, Series 2017A

Bonds Dated: September 12, 2017

Interest Due: June 1, 2018 and each December 1 and June 1 to maturity

Principal Due: June 1, 2018-2029

			Cumulative
<u>Ye ar</u>	Principal *	<b>Bond Years</b>	<b>Bond Years</b>
2018	\$1,665,000	1,197.88	1,197.88
2019	1,650,000	2,837.08	4,034.96
2020	1,690,000	4,595.86	8,630.82
2021	1,720,000	6,397.44	15,028.26
2022	610,000	2,878.86	17,907.13
2023	620,000	3,546.06	21,453.18
2024	630,000	4,233.25	25,686.43
2025	645,000	4,979.04	30,665.47
2026	660,000	5,754.83	36,420.31
2027	675,000	6,560.63	42,980.93
2028	695,000	7,450.01	50,430.94
2029	710,000	8,320.81	58,751.75

Average Maturity (dated date): 4.908 Years

<sup>\*</sup> Preliminary; subject to change.

#### PRELIMINARY OFFICIAL STATEMENT

# **CITY OF AMES, IOWA**

# \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A

#### INTRODUCTION

This Preliminary Official Statement contains information relating to the City of Ames, Iowa (the "City") and its issuance of \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A (the "Bonds"). This Preliminary Official Statement has been authorized by the City and may be distributed in connection with the sale of the Bonds authorized therein. Inquiries may be made to the City's Municipal Advisor, PFM Financial Advisors LLC, 801 Grand Avenue, Suite 3300, Des Moines, Iowa, 50309, or by telephoning 515-243-2600. Information can also be obtained from Mr. Duane Pitcher, Director of Finance, City of Ames, 515 Clark Avenue, Ames, Iowa, 50010, or by telephoning 515-239-5114.

#### **AUTHORITY AND PURPOSE**

The Bonds are being issued pursuant to Division III of Chapter 384 of the Code of Iowa and a resolution to be adopted by the City Council. The Bonds are being issued for the purpose of paying the cost, to that extent, of constructing improvements to streets, sanitary and storm sewers, bridges, and related improvements. In addition, a portion of the funds will be used to current refund on September 22, 2017, \$4,285,000 of the City's outstanding General Obligation Corporate Purpose Bonds, Series 2009B, originally dated October 29, 2009 (the "Series 2009B Bonds").

Name of Issue			Maturities to	Principal	
to be Refunded	Call Date	Call Price	be Refunded	Amount	<u>Coupon</u>
Series 2009B Bonds	9/22/2017	100%	6/1/2018	\$1,015,000	3.00%
			6/1/2019	1,050,000	3.00%
			6/1/2020	1,090,000	3.50%
			6/1/2021	1,130,000	3.50%
			Total:	\$4,285,000	

The estimated sources and uses of the Bonds are as follows:

#### Sources of Funds

Par Amount of Bonds	\$11,970,000.00*
Uses of Funds	
Deposit to Project Fund	\$7,521,000.00
Funds for Redemption of Series 2009B Bonds	4,285,000.00
Underwriter's Discount	95,760.00
Cost of Issuance and Contingency	68,240.00
Total Uses	\$11,970,000.00*

<sup>\*</sup> Preliminary; subject to change.

#### OPTIONAL REDEMPTION

Bonds due after June 1, 2025 will be subject to call prior to maturity in whole, or from time to time in part, in any order of maturity and within a maturity by lot on said date or on any date thereafter at the option of the City, upon terms of par plus accrued interest to date of call. Written notice of such call shall be given at least thirty (30) days prior to the date fixed for redemption to the registered owners of the Bonds to be redeemed at the address shown on the registration books.

#### INTEREST ON THE BONDS

Interest on the Bonds will be payable on June 1, 2018 and semiannually on the 1<sup>st</sup> day of December and June thereafter. Principal and interest shall be paid to the registered holder of a bond as shown on the records of ownership maintained by the Registrar as of the 15<sup>th</sup> day of the month preceding the interest payment date (the "Record Date"). Interest will be computed on the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to rules of the Municipal Securities Rulemaking Board.

#### PAYMENT OF AND SECURITY FOR THE BONDS

The Bonds are general obligations of the City and the unlimited taxing powers of the City are irrevocably pledged for their payment. Upon issuance of the Bonds, the City will levy taxes for the years and in amounts sufficient to provide 100% of annual principal and interest due on all Bonds. If, however, the amount credited to the debt service fund for payment of the Bonds is insufficient to pay principal and interest, whether from transfers or from original levies, the City must use funds in its treasury and is required to levy ad valorem taxes upon all taxable property in the City without limit as to rate or amount sufficient to pay the debt service deficiency.

#### **BOOK-ENTRY-ONLY ISSUANCE**

The information contained in the following paragraphs of this subsection "Book-Entry-Only System" has been extracted from a schedule prepared by Depository Trust Company ("DTC") entitled "SAMPLE OFFERING DOCUMENT LANGUAGE DESCRIBING BOOK-ENTRY-ONLY ISSUANCE." The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the City believes to be reliable, but the City takes no responsibility for the accuracy thereof.

The Depository Trust Company ("DTC"), New York, NY, will act as securities depository for the securities (the "Securities"). The Securities will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered Security certificate will be issued for each issue of the Securities, each in the aggregate principal amount of such issue, and will be deposited with DTC. If, however, the aggregate principal amount of any issue exceeds \$500 million, one certificate will be issued with respect to each \$500 million of principal amount, and an additional certificate will be issued with respect to any remaining principal amount of such issue.

DTC, the world's largest securities depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 3.5 million issues of U.S. and non-U.S. equity issues, corporate and municipal debt issues, and money market instruments from over 100 countries that DTC's participants (the "Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities, through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly (the "Indirect Participants"). DTC has S&P Global Ratings: AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com and www.dtc.org.

Purchases of Securities under the DTC system must be made by or through Direct Participants, which will receive a credit for the Securities on DTC's records. The ownership interest of each actual purchaser of each Security (the "Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will

not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the Securities are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in Securities, except in the event that use of the book-entry system for the Securities is discontinued.

To facilitate subsequent transfers, all Securities deposited by Direct Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of Securities with DTC and their registration in the name of Cede & Co. or such other DTC nominee do not affect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the Securities; DTC's records reflect only the identity of the Direct Participants to whose accounts such Securities are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. Beneficial Owners of Securities may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the Securities, such as redemptions, tenders, defaults, and proposed amendments to the Security documents. For example, Beneficial Owners of Securities may wish to ascertain that the nominee holding the Securities for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.

Redemption notices shall be sent to DTC. If less than all of the Securities within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.

Neither DTC nor Cede & Co., nor any other DTC nominee, will consent or vote with respect to Securities unless authorized by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the City as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts Securities are credited on the record date identified in a listing attached to the Omnibus Proxy.

Redemption proceeds, distributions, and dividend payments on the Securities will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the City or Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC, Agent, or the City, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC, is the responsibility of the City or Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

A Beneficial Owner shall give notice to elect to have its Securities purchased or tendered, through its Participant, to Remarketing Agent, and shall effect delivery of such Securities by causing the Direct Participant to transfer the Participant's interest in the Securities, on DTC's records, to Remarketing Agent. The requirement for physical delivery of Securities in connection with an optional tender or a mandatory purchase will be deemed satisfied when the ownership rights in the Securities are transferred by Direct Participants on DTC's records and followed by a book-entry credit of tendered Securities to Remarketing Agent's DTC account.

DTC may discontinue providing its services as depository with respect to the Securities at any time by giving reasonable notice to the City or Agent. Under such circumstances, in the event that a successor depository is not obtained, Security certificates are required to be printed and delivered.

The City may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, Security certificates will be printed and delivered to DTC.

The information in this section concerning DTC and DTC's book-entry system has been obtained from sources that the City believes to be reliable, but the City takes no responsibility for the accuracy thereof.

#### **FUTURE FINANCING**

The City does not anticipate issuing any addition general obligation debt within 90 days of the date of this Preliminary Official Statement.

#### LITIGATION

The City is not aware of any threatened or pending litigation affecting the validity of the Bonds or the City's ability to meet its financial obligations.

At closing, the City will certify that no controversy or litigation is pending, prayed or threatened involving the incorporation, organization, existence or boundaries of the Bonds, or the titles of the City officers to their respective positions, or the validity of the Bonds, or the power and duty of the Bonds to provide and apply adequate taxes for the full and prompt payment of the principal and interest of the Bonds, and that no measure or provision for the authorization or issuance of the Bonds has been repealed or rescinded."

#### DEBT PAYMENT HISTORY

The City knows of no instance in which they have defaulted in the payment of principal and interest on its debt.

#### **LEGAL MATTERS**

Legal matters incident to the authorization, issuance and sale of the Bonds and with regard to the tax-exempt or taxable status of the interest thereon (see "TAX EXEMPTION AND RELATED CONSIDERATIONS" herein) are subject to the approving legal opinion of Dorsey & Whitney LLP, Des Moines, Iowa, Bond Counsel, a form of which is attached hereto as APPENDIX A. Signed copies of the opinion, dated and premised on law in effect as of the date of original delivery of the Bonds, will be delivered to the Purchaser at the time of such original delivery. The Bonds are offered subject to prior sale and to the approval of legality of the Bonds by Bond Counsel.

The legal opinion will express the professional judgment of Bond Counsel and by rendering a legal opinion, Bond Counsel does not become an insurer or guarantor of the result indicated by that expression of professional judgment or of the transaction or the future performance of the parties to the transaction.

Bond Counsel has not been engaged, nor has it undertaken, to prepare or to independently verify the accuracy of the Preliminary Official Statement, including but not limited to financial or statistical information of the City and risks associated with the purchase of the Bonds, except Bond Counsel has reviewed and/or prepared the information and statements contained in the Preliminary Official Statement under "AUTHORITY AND PURPOSE", "PAYMENT OF AND SECURITY FOR THE BONDS", and "TAX EXEMPTION AND RELATED CONSIDERATIONS" insofar as such statements contained under such captions purport to summarize certain provisions of the Internal Revenue Code of 1986, the Bonds and any opinions rendered by Bond Counsel. Bond Counsel has prepared the documents contained in APPENDIX A and APPENDIX C.

#### TAX EXEMPTION AND RELATED CONSIDERATIONS

<u>Federal Income Tax Exemption</u>: The opinion of Bond Counsel will state that under present laws and rulings, interest on the Bonds (including any original issue discount properly allocable to an owner thereof) is excluded from gross income for federal income tax purposes, and is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals and corporations under the Internal Revenue Code of 1986, as amended (the "Code"), provided, however, that such interest must be taken into account in determining adjusted current earnings for the purpose of computing the alternative minimum tax imposed on corporations (as defined for federal income tax purposes).

The opinion set forth in the preceding sentence will be subject to the condition that the City comply with all requirements of the Code that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon be, or continue to be, excluded from gross income for federal income tax purposes. Failure to comply with certain of such requirements may cause the inclusion of interest on the Bonds in gross income for federal income tax purposes to be retroactive to the date of issuance of the Bonds. In the resolution for the Bonds, the City will covenant to comply with all such requirements.

There may be certain other federal tax consequences to the ownership of the Bonds by certain taxpayers, including without limitation, corporations subject to the branch profits tax, financial institutions, certain insurance companies, certain S corporations, individual recipients of Social Security and Railroad Retirement benefits and taxpayers who may be deemed to have incurred (or continued) indebtedness to purchase or carry tax-exempt obligations. Bond Counsel will express no opinion with respect to other federal tax consequences to owners of the Bonds. Prospective purchasers of such Bonds should consult with their tax advisors as to such matters.

Qualified Tax-Exempt Obligations: In the resolution authorizing the issuance of the Bonds, the City will designate the Bonds as "qualified tax exempt obligations" within the meaning of Section 265(b)(3) of the Code relating to the ability of financial institutions to deduct from income for federal income tax purposes a portion of the interest expense that is allocable to tax-exempt obligations. In the opinion of Bond Counsel, the Bonds are "qualified tax-exempt obligations" within the meaning of Section 265(b)(3) of the Code.

<u>Proposed Changes in Federal and State Tax Law:</u> From time to time, there are Presidential proposals, proposals of various federal committees, and legislative proposals in the Congress and in the states that, if enacted, could alter or amend the federal and state tax matters referred to herein or adversely affect the marketability or market value of the Bonds or otherwise prevent holders of the Bonds from realizing the full benefit of the tax exemption of interest on the Bonds. Further, such proposals may impact the marketability or market value of the Bonds simply by being proposed. No prediction is made whether such provisions will be enacted as proposed or concerning other future legislation affecting the tax treatment of interest on the Bonds. In addition, regulatory actions are from time to time announced or proposed and litigation is threatened or commenced which, if implemented or concluded in a particular manner, could adversely affect the market value, marketability or tax status of the Bonds. It cannot be predicted whether any such regulatory action will be implemented, how any particular litigation or judicial action will be resolved, or whether the Bonds would be impacted thereby.

Purchaser of the Bonds should consult their tax advisors regarding any pending or proposed legislation, regulatory initiatives or litigation. The opinions expressed by Bond Counsel are based upon existing legislation and regulations as interpreted by relevant judicial and regulatory authorities as of the date of issuance and delivery of the Bonds, and Bond Counsel has expressed no opinion as of any date subsequent thereto or with respect to any proposed or pending legislation, regulatory initiatives or litigation.

Original Issue Discount: The Bonds maturing in the years \_\_\_\_\_ through \_\_\_\_\_ (collectively, the "Discount Bonds") are being sold at a discount from the principal amount payable on such Bonds at maturity. The difference between the price at which a substantial amount of the Discount Bonds of a given maturity is first sold to the public (the "Issue Price") and the principal amount payable at maturity constitutes "original issue discount" under the Code. The amount of original issue discount that accrues to a holder of a Discount Bond under section 1288 of the Code is excluded from federal gross income to the same extent that stated interest on such Discount Bond would be so excluded. The amount of the original issue discount that accrues with respect to a Discount Bond under section 1288 is added to the owner's federal tax basis in determining gain or loss upon disposition of such Discount Bond (whether by sale, exchange, redemption or payment at maturity).

Interest in the form of original issue discount accrues under section 1288 pursuant to a constant yield method that reflects semiannual compounding on dates that are determined by reference to the maturity date of the Discount Bond. The amount of original issue discount that accrues for any particular semiannual accrual period generally is equal to the excess of (1) the product of (a) one-half of the yield on such Discount Bonds (adjusted as necessary for an initial short period) and (b) the adjusted issue price of such Discount Bonds, over (2) the amount of stated interest actually payable. For purposes of the preceding sentence, the adjusted issue price is determined by adding to the Issue Price for such Discount Bonds the original issue discount that is treated as having accrued during all prior semiannual accrual periods. If a Discount Bond is sold or otherwise disposed of between semiannual compounding dates, then the original issue discount that would have accrued for that semiannual accrual period for federal income tax purposes is allocated ratably to the days in such accrual period.

An owner of a Discount Bond who disposes of such Discount Bond prior to maturity should consult owner's tax advisor as to the amount of original issue discount accrued over the period held and the amount of taxable gain or loss upon the sale or other disposition of such Discount Bond prior to maturity.

Owners who purchase Discount Bonds in the initial public offering but at a price different than the Issue Price should consult their own tax advisors with respect to the tax consequences of the ownership Discount Bonds.

The Code contains provisions relating to the accrual of original issue discount in the case of subsequent purchasers of bonds such as the Discount Bonds. Owners who do not purchase Discount Bonds in the initial offering should consult their own tax advisors with respect to the tax consequences of the ownership of the Discount Bonds.

Original issue discount that accrues in each year to an owner of a Discount Bond may result in collateral federal income tax consequences to certain taxpayers. No opinion is expressed as to state and local income tax treatment of original issue discount. All owners of Discount Bonds should consult their own tax advisors with respect to the federal, state, local and foreign tax consequences associated with the purchase, ownership, redemption, sale or other disposition of Discount Bonds.

Original Issue Premium: The Bonds maturing in the years \_\_\_\_\_ through \_\_\_\_ are being issued at a premium to the principal amount payable at maturity. Except in the case of dealers, which are subject to special rules, Bondholders who acquire Bonds at a premium must, from time to time, reduce their federal tax bases for the Bonds for purposes of determining gain or loss on the sale or payment of such Bonds. Premium generally is amortized for federal income tax purposes on the basis of a bondholder's constant yield to maturity or to certain call dates with semiannual compounding. Bondholders who acquire any Bonds at a premium might recognize taxable gain upon sale of the Bonds, even if such Bonds are sold for an amount equal to or less than their any original cost. Amortized premium is not deductible for federal income tax purposes. Bondholders who acquire any Bonds at a premium should consult their tax advisors concerning the calculation of bond premium and the timing and rate of premium amortization, as well as the state and local tax consequences of owning and selling the Bonds acquired at a premium.

# **BONDHOLDERS' RISKS**

An investment in the Bonds is subject to certain risks. No person should purchase the Bonds unless such person understands the risks described below and is willing to bear those risks. There may be other risks not listed below which may adversely affect the value of the Bonds. An investment in the Bonds involves an element of risk. In order to identify risk factors and make an informed investment decision, potential investors should be thoroughly familiar with this entire Preliminary Official Statement (including the Appendices hereto) in order to make a judgment as to whether the Bonds are an appropriate investment.

Secondary Market Not Established: There is no established secondary market for the Bonds, and there is no assurance that a secondary market will develop for the purchase and sale of the Bonds. Prices of municipal bonds traded in the secondary market, if any, are subject to adjustment upward and downward in response to changes in the credit markets and changes in the operating performance of the entities operating the facilities subject to bonded indebtedness. From time to time it may be necessary to suspend indefinitely secondary market trading in selected issues of municipal bonds as a result of the financial condition or market position, prevailing market conditions, lack of adequate current financial

information about the entity, operating the subject facilities, or a material adverse change in the operations of that entity, whether or not the subject bonds are in default as to principal and interest payments, and other factors which, may give rise to uncertainty concerning prudent secondary market practices.

Municipal bonds are generally viewed as long-term investments, subject to material unforeseen changes in the investor's circumstances, and may require commitment of the investor's funds for an indefinite period of time, perhaps until maturity.

<u>Ratings Loss</u>: Moody's Investors Service, Inc. ("Moody's") has assigned a rating of '\_\_\_\_' to the Bonds. Generally, a rating agency bases its rating on the information and materials furnished to it and on investigations, studies and assumptions of its own. There is no assurance that the rating will continue for any given period of time, or that such rating will not be revised, suspended or withdrawn, if, in the judgment of Moody's, circumstances so warrant. A revision, suspension or withdrawal of a rating may have an adverse effect on the market price of the Bonds.

Rating agencies are currently not regulated by any regulatory body. Future regulation of rating agencies could materially alter the methodology, rating levels, and types of ratings available, for example, and these changes, if ever, could materially affect the market value of the Bonds.

<u>Matters Relating to Enforceability</u>: Holders of the Bonds shall have and possess all the rights of action and remedies afforded by the common law, the Constitution and statutes of the State of Iowa and of the United States of America for the enforcement of payment of the Bonds, including but not limited to, the right to a proceeding in the law or in equity by suit, action or mandamus to enforce and compel performance of the duties required by Iowa law and the resolution for the Bonds.

The practical realization of any rights upon any default will depend upon the exercise of various remedies specified in the resolution for the Bonds. The opinion to be delivered concurrently with the delivery of the Bonds will be qualified as to the enforceability of the various legal instruments by limitations imposed by general principals of equity and public policy and by bankruptcy, reorganization, insolvency or other similar laws affecting the rights of creditors generally.

No representation is made, and no assurance is given that the enforcement of any remedies with respect to such assets will result in sufficient funds to pay all amounts due under the resolution for the Bonds, including principal of and interest on the Bonds.

<u>Forward-Looking Statements</u>: This Preliminary Official Statement contains statements relating to future results that are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. When used in this Preliminary Official Statement, the words "estimate," "forecast," "intend," "expect" and similar expressions identify forward-looking statements. Any forward-looking statement is subject to uncertainty. Accordingly, such statements are subject to risks that could cause actual results to differ, possibly materially, from those contemplated in such forward-looking statements. Inevitably, some assumptions used to develop forward-looking statements will not be realized or unanticipated events and circumstances may occur. Therefore, investors should be aware there are likely to be differences between forward-looking statements and the actual results. These differences could be material and could impact the availability of funds of the City to pay debt service when due on the Bonds.

Tax Matters and Loss of Tax Exemption: As discussed under the heading "TAX EXEMPTION AND RELATED CONSIDERATIONS" herein, the interest on the Bonds could become includable in gross income for purposes of federal income taxation retroactive to the date of delivery of the Bonds, as a result of acts or omissions of the City in violation of its covenants in the resolution for the Bonds. Should such an event of taxability occur, the Bonds would not be subject to a special prepayment and would remain outstanding until maturity or until prepaid under the prepayment provisions contained in the Bonds, and there is no provision for an adjustment of the interest rate on the Bonds.

It is possible that further legislation will be proposed or introduced that could result in changes in the way that tax exemption is calculated, or whether interest on certain securities are exempt from taxation at all. Prospective purchasers should consult with their own tax advisors regarding any pending or proposed federal income tax legislation. The likelihood of legislation being enacted cannot be reliably predicted.

It is also possible actions of the City after the closing of the Bonds will alter the tax status of the Bonds, and, in the extreme, remove the tax exempt status from the Bonds. In that instance, the Bonds are not subject to mandatory prepayment and the interest rate on the Bonds does not increase or otherwise reset. A determination of taxability on the Bonds, after closing of the Bonds, could materially adversely affect the value and marketability of the Bonds.

Pending Federal Tax Legislation: From time to time, there are Presidential proposals, proposals of various federal committees, and legislative proposals pending in Congress that could, if enacted, alter or amend one or more of the federal (or state) tax matters described herein in certain respects or would adversely affect the market value of the Bonds or otherwise prevent holders of the Bonds from realizing the full benefit of the tax exemption of interest on the Bonds. Further, such proposals may impact the marketability or market value of the Bonds simply by being proposed. It cannot be predicted whether or in what forms any of such proposals, either pending or that may be introduced, may be enacted and there can be no assurance that such proposals will not apply to the Bonds. In addition regulatory actions are from time to time announced or proposed and litigation threatened or commenced, which if implemented or concluded in a particular manner, could adversely affect the market value, marketability or tax status of the Bonds. It cannot be predicted whether any such regulatory action will be implemented, how any particular litigation or judicial action will be resolved, or whether the Bonds would be impacted thereby.

Tax Levy Procedures: The Bonds are general obligations of the City, payable from and secured by a continuing ad valorem tax levied against all of the property valuation within the City. As part of the budgetary process each fiscal year, the City will have an obligation to request a debt service levy to be applied against all of the taxable property within the City. A failure on the part of the City to make a timely levy request or a levy request by the City that is inaccurate or is insufficient to make full payments of the debt service of the Bonds for a particular fiscal year may cause bondholders to experience a delay in the receipt of distributions of principal of and/or interest on the Bonds. In the event of a default in the payment of principal of or interest on the Bonds, there is no provision for acceleration of maturity of the principal of the Bonds. Consequently, the remedies of the owners of the Bonds (consisting primarily of an action in the nature of mandamus requiring the City and certain other public officials to perform the terms of the resolution for the Bonds) may have to be enforced from year to year.

<u>DTC-Beneficial Owners</u>: Beneficial Owners of the Bonds may experience some delay in the receipt of distributions of principal of and interest on the Bonds since such distributions will be forwarded by the Registrar to DTC and DTC will credit such distributions to the accounts of the Participants which will, thereafter, credit them to the accounts of the Beneficial Owner either directly or indirectly through indirect Participants. Neither the City nor the Registrar will have any responsibility or obligation to assure any such notice or payment is forwarded by DTC to any Participants or by any Participant to any Beneficial Owner.

In addition, since transactions in the Bonds can be effected only through DTC Participants, indirect participants and certain banks, the ability of a Beneficial Owner to pledge the Bonds to persons or entities that do not participate in the DTC system, or otherwise to take actions in respect of such Bonds, may be limited due to lack of a physical certificate. Beneficial Owners will be permitted to exercise the rights of registered Owners only indirectly through DTC and the Participants. See "Book-Entry Only Issuance."

<u>Summary</u>: The foregoing is intended only as a summary of certain risk factors attendant to an investment in the Bonds. In order for potential investors to identify risk factors and make an informed investment decision, potential investors should become thoroughly familiar with this entire Preliminary Official Statement and the Appendices hereto to make a judgment as to whether the Bonds are an appropriate investment.

#### **RATING**

The City has requested a rating on the Bonds from Moody's Investors Services ("Moody's). Currently, Moody's rates the City's outstanding General Obligation long-term debt 'Aa1'. The existing ratings on long-term debt reflect only the view of the rating agency and any explanation of the significance of such rating may only be obtained from Moody's. There is no assurance such rating will continue for any period of time or that it will not be revised or withdrawn. Any revision or withdrawal of the rating may have an effect on the market price of the Bonds.

#### MUNICIPAL ADVISOR

The City has retained PFM Financial Advisors LLC, Des Moines, Iowa as municipal advisor (the "Municipal Advisor") in connection with the preparation of the issuance of the Bonds. In preparing the Preliminary Official Statement, the Municipal Advisor has relied on government officials and other sources to provide accurate information for disclosure purposes. The Municipal Advisor is not obligated to undertake, and has not undertaken, an independent verification of the accuracy, completeness or fairness of the information contained in this Preliminary Official Statement. PFM Financial Advisors LLC is an independent advisory firm and is not engaged in the business of underwriting, trading or distributing municipal securities or other public securities.

#### **CONTINUING DISCLOSURE**

In order to permit bidders for the Bonds and other Participating Underwriters in the primary offering of the Bonds to comply with paragraph (b)(5) of Rule 15c2-12 promulgated by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended (the "Rule"), the City will covenant and agree, for the benefit of the registered holders or beneficial owners from time to time of the outstanding Bonds, in the resolution authorizing the issuance of the Bonds and the Continuing Disclosure Certificate, to provide Annual Report of specified information and notice of the occurrence of certain material events as hereinafter described (the "Undertakings"). The information to be provided on an annual basis, the events as to which notice is to be given, and a summary of other provisions of the Undertakings, including termination, amendment and remedies, are set forth as APPENDIX C to this Official Statement.

During the past five years, to the best of its knowledge, the City has complied in all material respects with its previous continuing disclosure Undertakings entered into under the Rule for outstanding general obligation debt and electric revenue debt.

However, regarding Mary Greeley Medical Center's outstanding hospital revenue debt, the quarterly report for the quarter ended December 31, 2012 was timely filed on February 6, 2013, but was not properly linked to the Hospital Revenue Bonds, Series 2011 CUSIP numbers. This filing was corrected upon discovery on July 16, 2015.

Breach of the Undertakings will not constitute a default or an "Event of Default" under the Bonds or the resolution for the Bonds. A broker or dealer is to consider a known breach of the Undertakings, however, before recommending the purchase or sale of the Bonds in the secondary market. Thus, a failure on the part of the City to observe the Undertakings may adversely affect the transferability and liquidity of the Bonds and their market price.

# **CERTIFICATION**

The City has authorized the distribution of this Preliminary Official Statement for use in connection with the initial sale of the Bonds. I have reviewed the information contained within the Preliminary Official Statement prepared on behalf of the City by PFM Financial Advisors LLC, Des Moines, Iowa, and to the best of our knowledge, information and belief, said Preliminary Official Statement does not contain any material misstatements of fact nor omission of any material fact regarding the issuance of \$11,970,000\* General Obligation Corporate Purpose and Refunding Bonds, Series 2017A.

CITY OF AMES, IOWA
/s/ Duane Pitcher, Director of Finance

<sup>\*</sup> Preliminary; subject to change.

#### CITY PROPERTY VALUATIONS

#### IOWA PROPERTY VALUATIONS

In compliance with Section 441.21 of the Code of Iowa, the State Director of Revenue annually directs the county auditors to apply prescribed statutory percentages to the assessments of certain categories of real property. The Story County Auditors adjusted the final Actual Values for 2016. The reduced values, determined after the application of rollback percentages, are the taxable values subject to tax levy. For assessment year 2016, the taxable value rollback rate was 56.9391% of actual value for residential property; 82.500% of actual value for multiresidential property; 47.4996% of actual value for agricultural property; and 90% of actual value for commercial, industrial, and railroad property. No adjustment was ordered for utility property because its assessed value did not increase enough to qualify for reduction. Utility property is limited to an 8% annual growth.

The Legislature's intent has been to limit the growth of statewide taxable valuations for the specific classes of property to 3% annually. Political subdivisions whose taxable values are thus reduced or are unusually low in growth are allowed to appeal the valuations to the State Appeal Board, in order to continue to fund present services.

# PROPERTY VALUATIONS (1/1/2016 Valuations for Taxes Payable July 1, 2017 through June 30, 2018)

	100% Actual Value	Taxable Value (With Rollback)
Residential	\$3,041,000,690	\$1,731,394,279
Commercial	787,737,834	705,942,764
Industrial	152,245,900	137,021,310
Multiresidential	132,869,200	109,617,206
Railroads	8,192,600	7,373,340
Utilities w/o Gas & Electric	5,137,021	5,137,021
Other	609,200	609,200
Gross valuation	\$4,127,792,445	\$2,697,095,120
Less military exemption	(2,323,334)	(2,323,334)
Net valuation	\$4,125,469,111	\$2,694,771,786
TIF Increment	\$30,501,176	\$30,501,176
Taxed separately		
Ag. Land & Building	\$3,652,300	\$1,734,798
Gas & Electric Utilities	\$24,927,847	\$6,668,962

#### 2016 GROSS TAXABLE VALUATION BY CLASS OF PROPERTY 1)

	Taxable Valuation	Percent of Total
Residential	\$1,731,394,279	64.04%
Multiresidential	109,617,206	4.05%
Gas & Electric Utilities	6,668,962	0.25%
Commercial, Industrial, Railroads, Utility and Other	856,083,635	31.66%
Total Gross Taxable Valuation	\$2,703,764,082	100.00%

<sup>1)</sup> Excludes Taxable TIF Increment and Ag. Land & Buildings.

#### TREND OF VALUATIONS

Assessment	Payable	100%	Taxable Valuation	Taxable
<u>Year</u>	<u>Fiscal Year</u>	Actual Valuation	(With Rollback)	TIF Increment
2012	2013-14	\$3,539,464,142	\$2,325,969,651	\$447,669
2013	2014-15	3,607,945,166	2,353,356,218	1,646,350
2014	2015-16	3,793,802,326	2,444,958,642	1,827,450
2015	2016-17	4,055,993,730	2,603,065,698	10,883,485
2016	2017-18	4,184,550,434	2,701,440,748	30,501,176

The 100% Actual Valuation, before rollback and after the reduction of military exemption, includes Ag. Land & Buildings, Taxable TIF Increment and Gas & Electric Utilities. The Taxable Valuation, with the rollback and after the reduction of military exemption, includes Gas & Electric Utilities and excludes Ag. Land & Buildings and Taxable TIF Increment. Iowa cities certify operating levies against Taxable Valuation excluding Taxable TIF Increment and debt service levies are certified against Taxable Valuation including the Taxable TIF Increment.

#### LARGER TAXPAYERS

Set forth in the following table are the persons or entities which represent larger taxpayers within the boundaries of the City, as provided by the Story County Auditor's Office. No independent investigation has been made of and no representation is made herein as to the financial condition of any of the taxpayers listed below or that such taxpayers will continue to maintain their status as major taxpayers in the City. With the exception of the electric and natural gas provider noted below (which is subject to an excise tax in accordance with Iowa Code chapter 437A), the City's mill levy is uniformly applicable to all of the properties included in the table, and thus taxes expected to be received by the City from such taxpayers will be in proportion to the assessed valuations of the properties. The total tax bill for each of the properties is dependent upon the mill levies of the other taxing entities which overlap the properties.

Type of Property/Business	1/1/2016 <sup>2)</sup> Taxable Valuation
Commercial	\$61,764,958
Industrial	33,167,250
Commercial	32,311,823
Commercial	25,235,880
Commercial	21,346,650
Commercial	19,019,520
Commercial	18,810,000
Commercial	18,556,724
Multiresidential	16,506,726
Commercial	15,714,689
	Commercial Industrial Commercial Commercial Commercial Commercial Commercial Commercial Multiresidential

- 1) This list represents some of the larger taxpayers in the City, not necessarily the 10 largest taxpayers.
- 2) The January 1, 2016 Taxable valuations listed represents only those valuations associated with the title holder and may not necessarily represent the entire taxable valuation.

Source: Story County Auditor

#### PROPERTY TAX LEGISLATION

During the 2013 legislative session, the Iowa General Assembly enacted Senate File 295 (the "Act"), which the Governor signed into law on June 12, 2013. Among other things, the Act (i) reduced the maximum annual taxable value growth percent, due to revaluation of existing residential and agricultural property to 3%, (ii) assigned a "rollback" (the percentage of a property's value that is subject to tax) to commercial, industrial and railroad property of 90%, (iii) created a new property tax classification for multi-residential properties (mobile home parks, manufactured home communities, land-lease communities, assisted living facilities and property primarily used or intended for human habitation containing three or more separate dwelling units) ("Multiresidential Property"), and assigned a declining rollback percentage of 3.75% to such properties for each year until the 2021 assessment year (the rollback percentage for Multiresidential Properties is equal to the residential rollback percentage in the 2022 assessment year and thereafter) and (iv) exempted a specified portion of the assessed value of telecommunication properties.

The Act included a standing appropriation to replace some of the tax revenues lost by local governments, including tax increment districts, resulting from the new rollback for commercial and industrial property. Beginning in Fiscal Year 2017-18 the standing appropriation cannot exceed the actual Fiscal Year 2016-17 appropriation amount. The appropriation does not replace losses to local governments resulting from the Act's provisions that reduce the annual revaluation growth limit for residential and agricultural properties to 3%, the gradual transition for Multiresidential Property to the residential rollback percentage, or the reduction in the percentage of telecommunications property that is subject to taxation.

Given the wide scope of the statutory changes, and the State of Iowa's discretion in establishing the annual replacement amount that is appropriated each year commencing in Fiscal Year 2017-18, the impact of the Act on the City's future property tax collections is uncertain and the City is unable to accurately assess the financial impact of the Act's provisions on the City's future operations.

Notwithstanding any decrease in property tax revenues that may result from the Act, Iowa Code section 76.2 provides that when an Iowa political subdivision issues general obligation bonds, "the governing authority of these political subdivisions before issuing bonds shall, by resolution, provide for the assessment of an annual levy upon all the taxable property in the political subdivision sufficient to pay the interest and principal of the bonds within a period named not exceeding twenty years. A certified copy of this resolution shall be filed with the county auditor or the auditors of the counties in which the political subdivision is located; and the filing shall make it a duty of the auditors to enter annually this levy for collection from the taxable property within the boundaries of the political subdivision until funds are realized to pay the bonds in full."

From time to time, other legislative proposals may be considered by the Iowa General Assembly that would, if enacted, alter or amend one or more of the property tax matters described in this Official Statement. It cannot be predicted whether or in what forms any of such proposals may be enacted, and there can be no assurance that such proposals will not apply to valuation, assessment or levy procedures for the levy of taxes by the City.

#### **CITY INDEBTEDNESS**

#### **DEBT LIMIT**

Article XI, Section 3 of the State of Iowa Constitution limits the amount of debt outstanding at any time of any county, municipality or other political subdivision to no more than 5% of the Actual Value of all taxable property within the corporate limits, as taken from the last state and county tax list. The debt limit for the City, based on its 2016 Actual Valuation currently applicable to the Fiscal Year 2017-18, is as follows:

2016 Gross Actual Valuation of Property	\$4,184,550,434 1)
Legal Debt Limit of 5%	0.05
Legal Debt Limit	\$209,227,522
Less: G.O. Debt Subject to Debt Limit	(75,915,000) *
Less: Other Debt Subject to Debt Limit	$(228,300)^{2}$
Net Debt Limit	\$133,084,222 *

- 1) Actual Valuation of property as reported by the Iowa Department of Management for the Fiscal Year 2017-18.
- 2) Other Debt Subject to Debt Limit includes TIF rebate agreement payments appropriated for Fiscal Year 2017-18.

# DIRECT DEBT

# General Obligation Debt Paid by Taxes and Other Sources 1) (Includes the Bonds)

				Principal
Date	Original		Final	Outstanding
of Issue	<u>Amount</u>	<u>Purpose</u>	<u>Maturity</u>	As of 9/12/17
10/09B	\$11,165,000	Capital Improvement Projects	6/17	\$0 <sup>-2)</sup>
9/10A	6,690,000	Capital Improvement Projects	6/22	3,090,000
5/11A	5,980,000	Refunding Series 2002A, 2002B & 2003	6/21	960,000
11/11B	6,675,000	Corporate Purpose Improvements	6/23	3,510,000
10/12	12,660,000	Corporate Purpose Improvements	6/32	8,645,000
5/13	22,540,000	Corporate Purpose Improvements & Refunding	6/32	15,935,000
9/14	9,695,000	Corporate Purpose Improvements	6/26	7,325,000
9/15A	18,445,000	Corporate Purpose Improvements & Refunding	6/35	14,100,000
9/16A	12,705,000	Corporate Purpose Improvements & Refunding	6/28	10,380,000
9/17A	11,970,000*	Corporate Purpose Improvements & Refunding	6/29	11,970,000 *
Total				\$75,915,000 *

<sup>1)</sup> The City's general obligation debt is abated by tax increment reimbursements, water revenues, sewer revenues, airport revenues, resource recovery revenues and special assessments.

<sup>2)</sup> The 2018 through 2021 maturities of the Series 2009B Bonds are being current refunded by the Bonds on September 22, 2017.

<sup>\*</sup> Preliminary; subject to change.

# **Annual Fiscal Year Debt Service Payments (Includes the Bonds)**

	<u>Existin</u>	g Debt	<u>Bon</u>	<u>ıds</u>	Total Out	standing
Fiscal <u>Year</u>	<u>Principal</u>	Principal and Interest	Principal*	Principal and Interest*	Principal*	Principal and Interest*
2017-18	\$7,920,000	\$9,927,458	\$1,665,000	\$1,834,894	\$9,585,000	\$11,762,352
2018-19	7,665,000	9,355,966	1,650,000	1,861,005	9,315,000	11,216,971
2019-20	6,900,000	8,325,049	1,690,000	1,873,945	8,590,000	10,198,994
2020-21	6,275,000	7,473,549	1,720,000	1,874,877	7,995,000	9,348,426
2021-22	6,235,000	7,272,344	610,000	733,745	6,845,000	8,006,089
2022-23	5,740,000	6,584,864	620,000	732,033	6,360,000	7,316,897
2023-24	5,230,000	5,899,994	630,000	729,385	5,860,000	6,629,379
2024-25	4,305,000	4,830,919	645,000	730,903	4,950,000	5,561,822
2025-26	3,710,000	4,110,019	660,000	731,197	4,370,000	4,841,216
2026-27	3,140,000	3,432,044	675,000	730,159	3,815,000	4,162,203
2027-28	1,935,000	2,132,844	695,000	733,014	2,630,000	2,865,858
2028-29	1,125,000	1,273,244	710,000	729,596	1,835,000	2,002,840
2029-30	1,160,000	1,274,494			1,160,000	1,274,494
2030-31	1,195,000	1,274,694			1,195,000	1,274,694
2031-32	1,230,000	1,273,844			1,230,000	1,273,844
2032-33	60,000	65,775			60,000	65,775
2033-34	60,000	63,900			60,000	63,900
2034-35	60,000	61,950			60,000	61,950
Total	\$63,945,000		\$11,970,000*		\$75,915,000*	

<sup>\*</sup> Preliminary; subject to change.

# **OTHER DEBT**

# **Water Revenue Debt**

The City has water revenue debt paid solely from the net revenues of the Water Utility as follows:

				Principal
Date	Original		Final	Outstanding
of Issue	<u>Amount</u>	<u>Purpose</u>	<u>Maturity</u>	As of 9/12/17
2/15	\$76,325,000	Water Revenue Bonds (SRF)	6/37	\$63,226,155 1)

<sup>1)</sup> Preliminary; subject to change based on final project costs. The City has drawn \$63,226,155 as of June 28, 2017.

#### **Sewer Revenue Debt**

The City has sewer revenue debt paid solely from the net revenues of the Sewer Utility as follows:

				Principal
Date	Original		Final	Outstanding
of Issue	<u>Amount</u>	<u>Purpose</u>	<u>Maturity</u>	As of 9/12/17
11/12	\$3,121,000	Sewer Revenue Bonds (SRF)	6/33	\$1,940,250 1)
4/14	375,000	Planning and Design Loan (SRF)	4/17	318,750 <sup>2)</sup>
9/16	375,000	Planning and Design Loan (SRF)	9/19	$375,000^{3}$
9/16	797,000	Sewer Revenue Bonds (SRF)	6/36	608,332 4)
Total				\$3,242,332

- 1) Preliminary; subject to change based on final project costs. The City has drawn \$2,469,250 as of June 28, 2017.
- 2) Preliminary; subject to change based on final project costs. The City has drawn \$318,750 as June 28, 2017.
- 3) Preliminary; subject to change based on final project costs. The City has drawn \$0 as June 28, 2017.
- 4) Preliminary; subject to change based on final project costs. The City has drawn \$641,332 as June 28, 2017.

#### **Electric Revenue Debt**

The City has electric revenue debt paid solely from the net revenues of the Electric Utility as follows:

				Principal
Date	Original		Final	Outstanding
of Issue	<u>Amount</u>	<u>Purpose</u>	<u>Maturity</u>	As of 9/12/17
12/15	\$9,500,000	Electric Revenue Bonds	6/27	\$8,075,000

# **Hospital Revenue Debt**

The City has hospital revenue debt paid solely from the net revenues of Mary Greeley Medical Center as follows:

				Principal
Date	Original		Final	Outstanding
of Issue	<u>Amount</u>	<u>Purpose</u>	<u>Maturity</u>	As of $\sqrt{17}$
11/12	\$26,000,000	Mary Greeley Medical Center & Refunding	6/27	\$15,165,000
06/16	64,790,000	Mary Greeley Medical Center & Refunding	6/36	64,130,000
Total				\$79,295,000

#### OVERLAPPING DEBT

Taxing District	1/1/2016 <u>Taxable Valuation</u> 1)	Valuation Within the City	Percent Applicable	G.O. Debt <sup>2)</sup>	City's Proportionate Share
Story County	\$4,572,449,957	\$2,733,676,722	59.79%	\$1,630,000	\$974,577
Ames CSD	2,525,796,825	2,474,879,392	97.98%	27,680,000	27,120,864
Gilbert CSD	489,177,343	245,090,190	50.10%	17,770,000	8,902,770
Nevada CSD	482,728,962	443,202	0.09%	5,265,000	4,739
United CSD	277,068,877	13,263,938	4.79%	0	0
DMACC	44,182,123,623	2,733,676,722	6.19%	76,105,000	4,710,900
City's share of to	tal overlapping debt:				\$41,713,850

- 1) Taxable Valuation excludes military exemption and includes Ag Land, Ag Buildings, all Utilities and TIF Increment.
- 2) Includes general obligation bonds, PPEL notes, certificates of participation and new jobs training certificates.

#### **DEBT RATIOS**

		Debt/Actual	
		Market Value	Debt/58,965
	G.O. Debt	$(\$4,184,550,434)^{1)}$	Population 2)
Total General Obligation Debt	\$75,915,000*	1.81%*	\$1,287.46*
City's Share of Overlapping Debt	\$41,713,850	1.00%	\$707.43

- 1) Based on the City's 1/1/2016 100% Actual Valuation; includes Ag Land, Ag Buildings, all Utilities and TIF Increment.
- 2) Population based on the City's 2010 U.S. Census.

#### LEVIES AND TAX COLLECTIONS

		Collected During	Percent
Fiscal Year	<u>Levy</u>	Collection Year	Collected
2013-14	\$25,261,403	\$24,795,918	98.16%
2014-15	25,557,159	24,772,590	96.93%
2015-16	26,000,394	25,870,735	99.50%
2016-17	27,044,391	In Process of C	Collection
2017-18	28,137,151	In Process of C	Collection

Collections include delinquent taxes from all prior years. Taxes in Iowa are delinquent each October 1 and April 1 and a late payment penalty of 1% per month of delinquency is enforced as of those dates. If delinquent taxes are not paid, the property may be offered at the regular tax sale on the third Monday of June following the delinquency date. Purchasers at the tax sale must pay an amount equal to the taxes, special assessments, interest and penalties due on the property and funds so received are applied to taxes. A property owner may redeem from the regular tax sale but, failing redemption within three years, the tax sale purchaser is entitled to a deed, which in general conveys the title free and clear of all liens except future tax installments.

Source: Story County Treasurer

<sup>\*</sup> Preliminary; subject to change.

#### TAX RATES 1)

	FY 2012-13 \$/\$1,000	FY 2013-14 \$/\$1,000	FY 2014-15 \$/\$1,000	FY 2015-16 \$/\$1,000	FY 2016-17 \$/\$1,000
Story County	5.52837	5.50349	5.38990	5.68249	5.09972
Story County Hospital	0.57240	0.58000	0.58000	0.58000	0.63884
County Ag. Extension	0.08100	0.07196	0.08157	0.08447	0.08268
City of Ames	10.72125	10.85779	10.85538	10.62937	10.37327
City Assessor	0.39685	0.34391	0.33992	0.37804	0.39544
Ames Comm. School District	14.47262	14.34904	14.34759	14.20276	14.34101
Gilbert Comm. School District	17.98747	17.47825	17.71795	17.83972	18.92186
Nevada Comm. School District	15.61527	15.71000	16.75171	16.80944	16.81007
United Comm. School District	13.77425	12.01788	10.16705	8.51849	8.94613
Des Moines Area Comm. College	0.58466	0.58466	0.65724	0.67574	0.72334
State of Iowa	0.00330	0.00330	0.00330	0.00330	0.00330
Total Tax Rate:					
Ames CSD Resident	32.36045	32.29415	32.25490	32.23617	31.65760
Gilbert CSD Resident	35.87530	35.42336	35.62526	35.87313	36.23845
Nevada CSD Resident	33.50310	33.65511	34.65902	34.84285	34.12666
United CSD Resident	31.66208	29.96299	28.07436	26.55190	26.26272

<sup>1)</sup> Fiscal Year 2017-18 tax rates are not available as of the date of this Preliminary Official Statement.

#### **LEVY LIMITS**

A city's general fund tax levy is limited to \$8.10 per \$1,000 of taxable value, with provision for an additional \$0.27 per \$1,000 levy for an emergency fund which can be used for general fund purposes (Code of Iowa, Chapter 384, Division I). Cities may exceed the \$8.10 limitation upon authorization by a special levy election. Further, there are limited special purpose levies, which may be certified outside of the above-described levy limits (Code of Iowa, Section 384.12). The amount of the City's general fund levy subject to the \$8.10 limitation is \$5.65041 for Fiscal Year 2017-18, and the City has levied no emergency levy. The City has certified special purpose levies outside of the above described levy limits as follows: \$0.72660 for police and fire retirement and \$0.65194 for the operation and maintenance of a public transit system. Debt service levies are not limited.

# FUNDS ON HAND (CASH AND INVESTMENTS AS OF MAY 31, 2017)

Governmental General Fund Debt Service Fund Capital Projects Fund Other Governmental Funds	\$13,396,010.71 9,522,228.34 14,200,324.01 18,258,927.77
Business-type	
Mary Greeley Medical Center	249,720,195.00
Electric Utility	37,649,405.74
Sewer Utility	10,661,824.42
Water Utility	23,906,608.69
Other Enterprise Funds	10,352,135.23
Internal Service Funds	19,048,303.68
Total all funds	\$406,715,963.59

# GENERAL FUND BUDGETS (ACCRUAL BASIS)

The table below represents a comparison between the final Fiscal Year 2015-16 actual financial performance, the amended Fiscal Year 2016-17 budget and the adopted Fiscal Year 2017-18 budget on an accrual basis.

	Actual FY 2015-16	Amended FY 2016-17	Adopted FY 2017-18
D	11201510	11201017	11 2017 10
Revenues:	\$15,676,612	¢16 222 400	\$16,988,606
Property Taxes		\$16,223,488	
Other City Taxes	2,323,074	2,326,248	2,374,557
Licenses and Permits	1,701,481	1,804,797	1,567,628
Use of Money and Property	513,651	461,084	468,117
Intergovernmental	1,019,724	981,543	1,049,175
Charges for Fees and Services	3,584,596	3,892,830	4,081,515
Miscellaneous	353,191	132,979	127,996
Transfers In	8,999,488	8,962,339	9,248,129
Proceeds of Capital Asset Sales	0	829	750
Total Revenues	\$34,171,817	\$34,786,137	\$35,906,473
Expenditures:			
Public Safety	\$16,574,749	\$18,702,831	\$19,222,758
Public Works	982,711	262,981	274,934
Health & Social Services	0	0	0
Culture and Recreation	7,572,967	7,860,232	8,025,915
Community & Economic Development	907,888	1,440,652	1,067,592
General Government	2,163,982	2,772,567	2,587,418
Capital Projects	182,783	1,838,851	0
Transfers Out	4,482,341	4,680,857	4,727,856
Total Expenditures	\$32,867,421	\$37,558,971	\$35,906,473
-	4,,	40,7000,70	400,500,170
Excess (Deficiency) of Revenues Over			
(Under) Expenditures	\$1,304,396	(\$2,772,834)	\$0
Fund Balance at Beginning of Year	11,323,550	12,627,946	9,855,112
Fund Balance at End of Year	\$ <u>12,627,946</u>	\$ <u>9,855,112</u>	\$ <u>9,855,112</u>

#### THE CITY

#### CITY GOVERNMENT

The City of Ames, Iowa (the "City") is governed under and operates under a Mayor-Council form of government with a City Manager. The principle of this type of government is that the Council sets policy and the City Manager carries it out. The six members of the Council are elected for staggered four-year terms. One member is elected from each of the four wards and two are elected at large. The Council appoints the City Manager as well as the City Attorney. The City Manager is the chief administrative officer of the City. The Mayor is elected for a four-year term, presides at Council meetings and appoints members of various City boards, commissions and committees with the approval of the Council.

#### **EMPLOYEES AND PENSIONS**

The City has 1,327 full-time employees, of which 483 are governmental employees and 844 are employees of the Mary Greeley Medical Center, and 1,276 part-time employees (including seasonal employees), of which 818 are governmental employees and 458 are employees of the Mary Greeley Medical Center. Included in the City's full-time employees are 54 sworn police officers and 54 firefighters.

The City participates in two statewide employee retirement systems, the Iowa Public Employees Retirement System ("IPERS") and the Municipal Fire and Police Retirement System of Iowa ("MFPRSI"). The State of Iowa administers IPERS and a nine-member board of trustees governs the MFPRSI. Though separate and apart from state government, the MFPRSI board is authorized by state legislature, which also establishes by statute the pension and disability benefits and the system's funding mechanism. All full-time employees must participate in either IPERS or MFPRSI.

<u>Iowa Public Employees Retirement System</u>: The City contributes to IPERS, which is a cost-sharing multiple-employer, contributory defined benefit public employee retirement system administered by the State of Iowa. IPERS provides retirement and death benefits, which are established by state statute, to plan members and beneficiaries. IPERS is authorized to adjust the total contribution rate up or down each year, by no more than 1 percentage point, based upon the actuarially required contribution rate. The City's contributions to IPERS for the Fiscal Years ended June 30, 2014, 2015 and 2016, as shown below, equal the required contributions for each year.

	<u>FY 2013-14</u>	<u>FY 2014-15</u>	<u>FY 2015-16</u>
IPERS City Contribution	\$7,203,057	\$7,272,880	\$7,543,219

On March 24, 2017, IPERS Investment Board voted to approve changes to economic assumptions used in calculating IPERS' liabilities. This action followed an economic assumption study presentation by the consulting actuarial firm of Cavanaugh Macdonald of Bellevue, NE.

The new assumptions are:

- Inflation drops from 3 percent to 2.6 percent
- Interest on member accounts drops from 3.75 percent to 3.5 percent
- Investment return drops from 7.5 percent to 7 percent
- Wage growth drops from 4 percent to 3.25 percent
- Payroll growth drops from 4 percent to 3.25 percent

The study applied these assumptions to the 2016 data to illustrate their impact on key funding measurements. The funded ratio is a "snapshot in time" and indicates the financial health of a pension system. Using the new assumptions, with the 2016 data, IPERS' funded ratio dropped from 84 percent to 80 percent. These assumptions will first be applied in the June 30, 2017 valuation, which will be used to determine the contribution rates effective July 1, 2018.

The net result of these changes will be a lower funded ratio and an increase in liabilities of \$1.4 billion. Even though these changes will have a negative impact on IPERS' funded ratio, the Investment Board believes that these modifications will provide a more accurate valuation of future liabilities. Each year an investment return is less than the assumed return adds to the liability and increases the needed return in future years which can lead to even higher contribution rates.

The IPERS Comprehensive Annual Financial Report ("CAFR") is available on the IPERS website, <a href="https://www.ipers.org/financial-and-investment">https://www.ipers.org/financial-and-investment</a>, or by contacting IPERS at 7401 Register Drive P.O. Box 9117, Des Moines, IA 50321.

Bond Counsel, the City and the Municipal Advisor undertake no responsibility for and make no representations as to the accuracy or completeness of the information available from the IPERS discussed above or included on the IPERS website, including, but not limited to, updates of such information on the State Auditor's website or links to other Internet sites accessed through the IPERS website.

Pursuant to Governmental Accounting Standards Board ("GASB") Statement No. 68, the City reported a liability of \$57,389,174 within its CAFR as of June 30, 2016 for its proportionate share of the net pension liability. The net pension liability is the amount by which the total actuarial liability exceeds the pension plan's net assets or fiduciary net position (essentially the market value) available for paying benefits. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The City's proportion of the net pension liability was based on the City's share of contributions to the pension plan relative to the contributions of all IPERS participating employers. At June 30, 2015, the City's collective proportion was 1.1616%, which was a decrease of 0.0393% from its proportion measured as of June 30, 2014.

<u>Municipal Fire and Police Retirement System of Iowa:</u> The City contributes to MFPRSI, which is a cost-sharing multiple-employer defined benefit pension plan. MFPRSI provides retirement, disability, and death benefits to plan members and beneficiaries. Benefit provisions are established by state statute, and vest after four years of credited service.

MFPRSI plan members are required to contribute a percentage of their annual covered salary, and the City is required to contribute at an actuarially determined rate of annual covered payroll. The contribution requirements of plan members and the City are established, and may be amended by state statute. The City contributed the required amount to MFPRSI for each year as follows:

	FY 2013-14	FY 2014-15	FY 2015-16
MFPRSI City Contribution	\$2,064,780	\$2,150,611	\$1,994,209

The MFPRSI Independent Auditors Report is available on the MFPRSI website, <a href="http://www.mfprsi.org/about-mfprsi/publications/">http://www.mfprsi.org/about-mfprsi/publications/</a>, or by contacting MFPRSI at 7155 Lake Drive, Suite 201, West Des Moines, IA 50266.

Bond Counsel, the City and the Municipal Advisor undertake no responsibility for and make no representations as to the accuracy or completeness of the information available from MFPRSI discussed above or included on the MFPRSI websites, including, but not limited to, updates of such information on the State Auditor's website or links to other Internet sites accessed through the MFPRSI websites.

Pursuant to GASB Statement No. 68, the City reported a liability of \$12,669,610 with its CAFR as of June 30, 2016 for its proportionate share of the net pension liability. The net pension liability is the amount by which the total actuarial liability exceeds the pension plan's net assets or fiduciary net position (essentially the market value) available for paying benefits. The net pension liability was measured as of June 30, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The City's proportion of the net pension liability was based on the City's share of contributions to the pension plan relative to the contributions of all MFPRSI participating employers. At June 30, 2015, the City's collective proportion was 2.6967%, which was an increase of 0.0123% from its proportion measured as of June 30, 2014.

For additional information regarding the City's Pension Plans, refer to Section IV, Note F, beginning on page 57 of the City's June 30, 2016 CAFR contained as APPENDIX B of this Official Statement.

#### OTHER POST-EMPLOYMENT BENEFITS

The Governmental Accounting Standards Board ("GASB") has issued Statement No. 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions ("GASB 45"), which addresses how state and local governments must account for and report their obligations related to post-employment healthcare and other non-pension benefits (referred to as Other Post-Employment Benefits or "OPEB"). GASB 45 requires that local governments account for and report the annual cost of OPEB and the outstanding obligations and commitments related to OPEB in essentially the same manner as they currently do for pensions.

The City and hospital provide health and dental care benefits for retired employees and their beneficiaries through a single-employer, defined benefit plan. The hospital also provides a life insurance benefit. The City has the authority to establish and amend benefit provisions of the plan. The post-employment benefit is limited to the implied subsidy since retirees pay 100% of the premium for the insurance benefits, since the premium rates are based on the entire pool of covered members, the retirees receive an implied subsidy since their rate are not risk adjusted. The City's annual OPEB cost (expense) is calculated based on the annual required contribution ("ARC") of the employer, an amount actuarially determined in accordance with the parameters of the GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed thirty years.

The following table shows the components of the City's annual OPEB cost for the Fiscal Year ended June 30, 2016, the amount actually contributed to the plan, and changes in the City's annual OPEB obligation.

	<u>City</u>	Medical Center	<u>Total</u>
Annual required contribution, ARC	\$199,000	\$458,581	\$657,581
Interest on net OPEB obligation	56,000	174,941	230,941
Adjustment to ARC	(50,000)	(140,204)	(190,204)
Annual OPEB cost	205,000	493,318	698,318
Contributions and payments made	(27,319)	(52,682)	(80,001)
Increase in net OPEB obligation	177,681	440,636	318,317
Net OPEB obligation, beginning of year	1,399,597	<u>3,498,815</u>	<u>4,898,412</u>
Net OPEB obligation, end of year	<u>\$1,577,278</u>	<u>\$3,939,451</u>	<u>\$5,516,729</u>

For calculation of the net OPEB obligation, the actuary has set the transition day as July 1, 2008. The end of year net OPEB obligation was calculated by the actuary as the cumulative difference between the actuarially determined funding requirements and the actual contributions for the year ended June 30, 2016.

The City's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for Fiscal Years 2014 through 2016 are presented in the following table.

		Percentage of	Net
Fiscal Year	Annual	Annual OPEB	OPEB
Ended June 30	OPEB Cost	Cost Contributed	<b>Obligation</b>
2014	\$748,896	13.54%	\$4,115,096
2015	704,742	(11.15%)	4,898,412
2016	698,318	11.46%	5,516,729

As of July 1, 2015, the most recent actuarial valuation date for the period July 1, 2015 through June 30, 2016, the actuarial accrued liability ("AAL") was \$6,263,374 with no actuarial value of assets, resulting in an unfunded actuarial accrued liability ("UAAL"), of \$6,263,374. The covered payroll (annual payroll of active employees covered by the plan) was \$92,552,473, and the ratio of the UAAL to the covered payroll was 6.77%. As of June 30, 2015, there were no trust fund assets.

For additional information regarding the City's Post-Employment Benefits, refer to Section IV, Note G, beginning on page 67 of the City's June 30, 2016 CAFR contained as APPENDIX B of this Official Statement.

### **UNION CONTRACTS**

City employees are represented by the following five bargaining units:

Bargaining Unit	Contract Expiration Date
International Association of Firefighters	June 30, 2019
Public, Professional and Maintenance Employees	June 30, 2020
International Brotherhood of Electrical Workers	June 30, 2020
International Union of Operating Engineers (Local 234C)	June 30, 2019
International Union of Operating Engineers (Local 234D)	June 30, 2019

### **INSURANCE**

The City's insurance coverage is as follows:

Type of Insurance	All Limits
General Liability	\$15,000,000
Auto Liability	\$15,000,000
Wrongful Acts	\$15,000,000
Excess (over all other coverage except Iowa liquor liability)	\$15,000,000
Law Enforcement	\$15,000,000
Public Official	\$15,000,000
Employee Benefit	\$1,000,000
Medical Malpractice	\$15,000,000
Underinsured Motorist	\$1,000,000
Uninsured Motorist	\$1,000,000
Commercial Property	
Commercial Property & Boiler and Machinery,	
Power Generation related	\$200,000,000
Municipal Properties & Boiler and Machinery,	
Non-Power Generation	\$156,866,669
Terrorism – TRIA (Federally defined terrorist acts)	Included in both of above
Commercial Property Flood Insurance	
Non-flood Plain Facilities (power generation)	\$100,000,000
Non-flood Plain Facilities (non-power)	\$25,000,000
Flood Plain Facilities:	
Transit	\$6,000,000
Water Pollution Control	\$6,000,000
Airport	\$7,500,000
All Other	\$1,000,000
Airport Liability	\$3,000,000

### **GENERAL INFORMATION**

### LOCATION AND TRANSPORTATION

The City is located in Story County in central Iowa. It is approximately thirty miles north of Des Moines, Iowa, the State capital and largest city in the state. The City is located on Interstate Highways 35 and 30. The City was incorporated in 1864 under the laws of the State of Iowa, later amended in July, 1975 under the Home Rule City Act.

The City, with a United States Census Bureau 2010 population of 58,965, is known for its excellent quality of life which includes a relatively crime-free environment, an extensive park system, superior cultural/recreations facilities and a nationally recognized school system. The City is the home of Iowa State University ("ISU"). ISU was established in 1859 and is an integral part of the community.

The City operates a mass transit system to provide efficient and economical transportation to all members of the community. A fixed routing service is available on a daily basis to most residents and a Dial-A-Ride service is available for elderly or handicapped residents. The City operates a municipal airport, which handles primarily charter services. National air service is available at the Des Moines International Airport, approximately thirty miles south of the City. The City is also provided freight services through the Union Pacific Railroad line.

### LARGER EMPLOYERS

A representative list of larger employers in the City is as follows:

<u>Employer</u>	Type of Business	Number of Employees 1)
Iowa State University	Higher Education	16,811 <sup>2)</sup>
City of Ames	Municipal Government	1,327
Mary Greeley Medical Center	Health Care	1,276
Iowa Department of Transportation	Public Transportation	959
McFarland Clinic, P.C.	Health Care	930
Danfoss Corp.	Hydro-Transmissions	925
Hy-Vee Food Stores	Grocery	798
Ames Community School District	Education	632
Workiva	Software	455
Wal-Mart	Retail	439

- 1) Includes full-time, part-time and seasonal employees.
- 2) Total includes 2,812 graduate assistants.

Source: The City and company inquiries conducted June 2017.

### **BUILDING PERMITS**

Permits for the City are reported on a calendar year basis. City officials reported most recently available construction activity for a portion of the current calendar year, as of June 23, 2017. The figures below include both new construction and remodeling.

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Residential Construction:					
Number of units:	481	431	430	458	244
Valuation:	\$39,099,306	\$31,397,178	\$34,403,447	\$39,750,700	\$24,012,254
Commercial Construction:					
Number of units:	191	231	223	223	119
Valuation:	\$ <u>90,990,275</u>	\$ <u>194,854,793</u>	\$ <u>175,625,807</u>	<u>\$131,925,258</u>	<u>\$88,524,823</u>
Total Permits	672	662	653	681	363
Total Valuations	\$130,089,581	\$226,251,971	\$210,029,254	\$171,675,958	\$112,537,077

### U.S. CENSUS DATA

Population Trend

1980 U.S. Census	43,775
1990 U.S. Census	47,198
2000 U.S. Census	50,731
2010 U.S. Census	58,965
2015 U.S. Census (estimate)	65,060

Source: U.S. Census Bureau

### UNEMPLOYMENT RATES

		City of	Story	State of
		<u>Ames</u>	<u>County</u>	<u>Iowa</u>
Annual Averages:	2013	3.0%	3.3%	4.7%
	2014	2.7%	2.9%	4.3%
	2015	2.3%	2.5%	3.8%
	2016	2.1%	2.4%	3.7%
	2017 1)	1.7%	2.0%	3.4%

1) Through May 2017

Source: Iowa Workforce Development Center

### **EDUCATION**

Public education is provided by the Ames Community School District, with a certified enrollment for the 2017-18 school year of 4,188. The district, with approximately 632 employees, owns and operates one early childhood center, five elementary schools, one middle school and one high school. Nevada Community School District, Gilbert Community School District and United Community School District all lie partially within the City and provide public education to portions of the City.

The Iowa State University ("ISU") 2016 fall enrollment was 36,660. The 2017 fall enrollment is projected to be around 36,000. ISU is the City's largest employer with faculty and staff totaling approximately 16,811, including teaching assistants and hourly part-time employees. ISU, in addition to its educational function, is a leading agricultural research and experimental institution.

The Iowa State Center is the cultural center of ISU and the City. It attracts major dramatic and musical events, as well as seminars and conferences to the City. It is a complex of three structures: two theaters with capacities of 2,700 and 428, and a continuing education building with a 450 seat auditorium and 24 meeting rooms. Connected to this complex are two of Iowa State University's major Big 12 athletic venues: a football stadium with a seating capacity of 61,000 and a coliseum with capacity for 15,000.

In addition to ISU located in the City, the following institutions provide higher education within 30 miles of the City: Drake University, Grand View University, Des Moines University (formerly University of Osteopathic Medicine and Health Services). Two-year degree programs are offered at Des Moines Area Community College, Upper Iowa University, Vatterott College and Kaplan University (formerly Hamilton College).

### FINANCIAL SERVICES

Financial services for the residents of the City are provided by First National Bank Ames, Iowa and VisionBank of Iowa. In addition, the City is served by branch offices of Bank of the West, Bankers Trust Company, CoBank ACB, Exchange State Bank, First American Bank, Great Southern Bank, Great Western Bank, Midwest Heritage Bank F.S.B., US Bank, N.A., and Wells Fargo Bank, as well as by several credit unions.

First National Bank and VisionBank of Iowa report the following deposits as of June 30 for each year:

<u>Year</u>	First National Bank	VisionBank of Iowa
2013	\$518,068,000	\$318,316,000
2014	493,613,000	331,845,000
2015	583,184,000	306,613,000
2016	585,973,000	337,027,000
$2017^{1)}$	629,170,000	363,717,000

1) As of March 31, 2017.

Source: Federal Deposit Insurance Corporation (FDIC)

### FINANCIAL STATEMENTS

The City's June 30, 2016 Comprehensive Annual Financial Report, as prepared by City management and audited by a certified public accountant, is reproduced as APPENDIX B. The City's certified public accountant has not consented to distribution of the audited financial statements and has not undertaken added review of their presentation. Further information regarding financial performance and copies of the City's prior Comprehensive Annual Financial Report may be obtained from PFM Financial Advisors LLC.



### APPENDIX A

FORM OF LEGAL OPINION



### [Form of Bond Counsel Opinion]

We hereby certify that we have examined certified copies of the proceedings (the "Proceedings") of the City Council of the City of Ames (the "Issuer"), in Story County, Iowa, passed preliminary to the issue by the Issuer of its General Obligation Corporate Purpose and Refunding Bonds, Series 2017A (the "Bonds") in the amount of \$11,970,000\*, dated September 12, 2017, in the denomination of \$5,000 each, or any integral multiple thereof, in accordance with a loan agreement dated as of September 12, 2017 (the "Loan Agreement"), and pursuant to a resolution adopted by the Issuer on August 22, 2017 (the "Resolution"). The Bonds mature on June 1 in each of the respective years and in the principal amounts and bear interest payable semiannually, commencing June 1, 2018, at the respective rates as follows:

<u>Year</u>	Principal <u>Amount</u>	Interest Rate Per Annum	Year	Principal <u>Amount</u>	Interest Rate Per Annum
2018	\$1,665,000	%	2024	\$630,000	%
2019	\$1,650,000	%	2025	\$645,000	%
2020	\$1,690,000	%	2026	\$660,000	%
2021	\$1,720,000	%	2027	\$675,000	%
2022	\$610,000	%	2028	\$695,000	%
2023	\$620,000	%	2029	\$710,000	%

but the Bonds maturing in each of the years 2026 to 2029, inclusive, are subject to redemption prior to maturity on June 1, 2025 or any date thereafter, upon terms of par and accrued interest.

Based upon our examination, we are of the opinion, as of the date hereof, that:

- 1. The Proceedings show lawful authority for such issue under the laws of the State of Iowa.
- 2. The Bonds and the Loan Agreement are valid and binding general obligations of the Issuer.
- 3. All taxable property within the corporate boundaries of the Issuer is subject to the levy of taxes to pay the principal of and interest on the Bonds without constitutional or statutory limitation as to rate or amount.
- 4. The interest on the Bonds (including any original issue discount properly allocable to an owner thereof) is excluded from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax imposed on individuals and corporations; it should be noted, however, that for the purpose of computing the alternative minimum tax imposed on corporations (as defined for federal income tax purposes), such interest is taken into account in determining adjusted current earnings. The

opinions set forth in the preceding sentence are subject to the condition that the Issuer comply with all requirements of the Internal Revenue Code of 1986 (the "Code") that must be satisfied subsequent to the issuance of the Bonds in order that interest thereon be, or continue to be, excluded from gross income for federal income tax purposes. The Issuer has covenanted to comply with each such requirement. Failure to comply with certain of such requirements may cause the inclusion of interest on the Bonds in gross income for federal income tax purposes to be retroactive to the date of issuance of the Bonds.

5. The Bonds are "qualified tax-exempt obligations" within the meaning of Section 265(b)(3) of the Code. The opinion set forth in the preceding sentence is subject to the condition that the Issuer comply with all requirements of the Code that must be satisfied subsequent to the issuance of the Bonds in order that the Bonds be, or continue to be, qualified tax-exempt obligations. The Issuer has covenanted to comply with each such requirement.

We express no opinion regarding other federal tax consequences arising with respect to the Bonds.

The rights of the owners of the Bonds and the enforceability thereof may be subject to bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors' rights heretofore or hereafter enacted to the extent constitutionally applicable, and their enforcement may also be subject to the exercise of judicial discretion in appropriate cases.

DORSEY & WHITNEY LLP

\*Preliminary, subject to change

# APPENDIX B JUNE 30, 2016 COMPREHENSIVE ANNUAL FINANCIAL REPORT



### **APPENDIX C**

FORM OF CONTINUING DISCLOSURE CERTIFICATE



### **DRAFT**

### CONTINUING DISCLOSURE CERTIFICATE

This Continuing Disclosure Certificate (the "Disclosure Certificate") is executed and delivered by the City of Ames, Iowa (the "Issuer"), in connection with the issuance of \$11,970,000 General Obligation Corporate Purpose and Refunding Bonds, Series 2017A (the "Bonds"), dated September 12, 2017. The Bonds are being issued pursuant to a resolution of the Issuer approved on August 22, 2017 (the "Resolution"). The Issuer covenants and agrees as follows:

- Section 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Issuer for the benefit of the Holders and Beneficial Owners of the Bonds and in order to assist the Participating Underwriters in complying with S.E.C. Rule 15c2-12.
- Section 2. <u>Definitions</u>. In addition to the definitions set forth in the Resolution, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Section, the following capitalized terms shall have the following meanings:

"Annual Report" shall mean any Annual Report provided by the Issuer pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Beneficial Owner" shall mean any person which (a) has the power, directly or indirectly, to vote or consent with respect to, or to dispose of ownership of, any Bonds (including persons holding Bonds through nominees, depositories or other intermediaries), or (b) is treated as the owner of any Bonds for federal income tax purposes.

"Dissemination Agent" shall mean the Dissemination Agent, if any, designated in writing by the Issuer and which has filed with the Issuer a written acceptance of such designation.

"EMMA" shall mean the MSRB's Electronic Municipal Market Access system available at <a href="http://emma.msrb.org">http://emma.msrb.org</a>.

"Holders" shall mean the registered holders of the Bonds, as recorded in the registration books of the Registrar.

"Listed Events" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.

"Municipal Securities Rulemaking Board" or "MSRB" shall mean the Municipal Securities Rulemaking Board, 1300 I Street, N.W., Suite 1000, Washington, D.C. 20005.

"Participating Underwriter" shall mean any of the original underwriters of the Bonds required to comply with the Rule in connection with offering of the Bonds.

"Rule" shall mean Rule 15c2-12 adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

"State" shall mean the State of Iowa.

### Section 3. Provision of Annual Reports.

- (a) Not later than June 30 (the "Submission Deadline") of each year following the end of the 2016-2017 fiscal year, the Issuer shall, or shall cause the Dissemination Agent (if any) to, file on EMMA an electronic copy of its Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate in a format and accompanied by such identifying information as prescribed by the MSRB. The Annual Report may be submitted as a single document or as separate documents comprising a package, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided that the audited financial statements of the Issuer may be submitted separately from the balance of the Annual Report and later than the Submission Deadline if they are not available by that date. If the Issuer's fiscal year changes, it shall give notice of such change in the same manner as for a Listed Event under Section 5(c), and the Submission Deadline beginning with the subsequent fiscal year will become one year following the end of the changed fiscal year.
- (b) If the Issuer has designated a Dissemination Agent, then not later than fifteen (15) business days prior to the Submission Deadline, the Issuer shall provide the Annual Report to the Dissemination Agent.
- (c) If the Issuer is unable to provide an Annual Report by the Submission Deadline, in a timely manner thereafter, the Issuer shall, or shall cause the Dissemination Agent (if any) to, file a notice on EMMA stating that there has been a failure to provide an Annual Report on or before the Submission Deadline.
- Section 4. <u>Content of Annual Reports</u>. The Issuer's Annual Report shall contain or include by reference the following:
  - (a) The audited financial statements of the Issuer for the prior fiscal year, prepared in accordance with generally accepted accounting principles promulgated by the Financial Accounting Standards Board as modified in accordance with the governmental accounting standards promulgated by the Governmental Accounting Standards Board or as otherwise provided under State law, as in effect from time to time, or, if and to the extent such audited financial statements have not been prepared in accordance with generally accepted accounting principles, noting the discrepancies therefrom and the effect thereof. If the Issuer's audited financial statements are not available by the Submission Deadline, the Annual Report shall contain unaudited financial information (which may include any annual filing information required by State law) accompanied by a notice that the audited financial statements are not yet

available, and the audited financial statements shall be filed on EMMA when they become available.

(b) Tables, schedules or other information contained in the official statement for the Bonds, under the following captions:

Direct Debt
Property Valuations
Levies and Tax Collections
Larger Taxpayers
Trend of Valuations
Tax Rates

Any or all of the items listed above may be included by specific reference to other documents, including official statements of debt issues of the Issuer or related public entities, which are available on EMMA or are filed with the Securities and Exchange Commission. If the document included by reference is a final official statement, it must be available on EMMA. The Issuer shall clearly identify each such other document so included by reference.

### Section 5. Reporting of Significant Events

- (a) Pursuant to the provisions of this Section 5, the Issuer shall give, or cause to be given, notice of the occurrence of any of the following events with respect to the Bonds:
  - (1) Principal and interest payment delinquencies.
  - (2) Non-payment related defaults, if material.
  - (3) Unscheduled draws on debt service reserves reflecting financial difficulties.
  - (4) Unscheduled draws on credit enhancements reflecting financial difficulties.
  - (5) Substitution of credit or liquidity providers, or their failure to perform.
  - (6) Adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the security, or other material events affecting the tax status of the security.
  - (7) Modifications to rights of security holders, if material.
  - (8) Bond calls, if material, and tender offers.
  - (9) Defeasances.



### APPENDIX D

FORMS OF ISSUE PRICE CERTIFICATES



### ISSUE PRICE CERTIFICATE FOR COMPETITIVE SALES WITH AT LEAST THREE BIDS FROM ESTABLISHED UNDERWRITERS

### **\$[PRINCIPAL AMOUNT]**

### CITY OF AMES, IOWA

# GENERAL OBLIGATION CORPORATE PURPOSE AND REFUNDING BONDS, SERIES 2017A ISSUE PRICE CERTIFICATE

The undersigned, on behalf of [NAME OF UNDERWRITER] ("[SHORT NAME OF UNDERWRITER]"), hereby certifies as set forth below with respect to the sale of the obligations named above (the "Bonds").

### 1. Reasonably Expected Initial Offering Price.

- (a) As of the Sale Date, the reasonably expected initial offering prices of the Bonds to the Public by [SHORT NAME OF UNDERWRITER] are the prices listed in Schedule A (the "Expected Offering Prices"). The Expected Offering Prices are the prices for the Maturities of the Bonds used by [SHORT NAME OF UNDERWRITER] in formulating its bid to purchase the Bonds. Attached as Schedule B is a true and correct copy of the bid provided by [SHORT NAME OF UNDERWRITER] to purchase the Bonds.
- (b) [SHORT NAME OF UNDERWRITER] was not given the opportunity to review other bids prior to submitting its bid.
- (c) The bid submitted by [SHORT NAME OF UNDERWRITER] constituted a firm offer to purchase the Bonds.

### 2. Defined Terms.

- (a) *Maturity* means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate Maturities.
- (b) *Public* means any person (*i.e.*, an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an Underwriter. Persons generally are "related parties" for purposes of this certificate if they have more than 50 percent common ownership or control, directly or indirectly.
- (c) Sale Date means the first day on which there is a binding contract in writing for the sale of the respective Maturity of the Bonds. The Sale Date of each Maturity of the Bonds is [DATE].
- (d) Underwriter means (i) any person that agrees pursuant to a written contract with the Issuer (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents [SHORT NAME OF UNDERWRITER]'s interpretation of any laws, including

specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the Issuer[ and the Borrower] with respect to certain of the representations set forth in the [Tax Certificate][Tax Exemption Agreement] and with respect to compliance with the federal income tax rules affecting the Bonds, and by [BOND COUNSEL] in connection with rendering its opinion that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038[-G][-GC][-TC], and other federal income tax advice that it may give to the Issuer [ and the Borrower] from time to time relating to the Bonds.

	[UNDERWRITER]
	By: Name:
Dated: [ISSUE DATE]	_

# SCHEDULE A EXPECTED OFFERING PRICES



# SCHEDULE B COPY OF UNDERWRITER'S BID



## ISSUE PRICE CERTIFICATE –COMPETITIVE SALES WITH FEWER THAN THREE BIDS FROM ESTABLISHED UNDERWRITERS – HOLD OFFERING PRICE

(HOLD OFFERING PRICE or 10% OF SUCH MATURITY SOLD TO PUBLIC)

### **\$[PRINCIPAL AMOUNT]**

### CITY OF AMES, IOWA

# GENERAL OBLIGATION CORPORATE PURPOSE AND REFUNDING BONDS, SERIES 2017A ISSUE PRICE CERTIFICATE

The undersigned, on behalf of [NAME OF UNDERWRITER/REPRESENTATIVE] ( ["[SHORT NAME OF UNDERWRITER]")][the "Representative")][, on behalf of itself and [NAMES OF OTHER UNDERWRITERS] (together, the "Underwriting Group"),] hereby certifies as set forth below with respect to the sale of the obligations named above (the "Bonds").

- 1. Sale of the General Rule Maturities. As of the date of this certificate, for each Maturity of the General Rule Maturities, the first price at which at least 10% of such Maturity was sold to the Public is the respective price listed in Schedule A.
  - 2. Initial Offering Price of the Hold-the-Offering-Price Maturities.
- (a) [SHORT NAME OF UNDERWRITER][The Underwriting Group] offered the Hold-the-Offering-Price Maturities to the Public for purchase at the specified initial offering prices listed in Schedule B (the "Initial Offering Prices") on or before the Sale Date. If there is a Hold-the-Offering-Price Maturity, a copy of the pricing wire for the Bonds is attached to this certificate as Schedule C.
- (b) As set forth in the [Bond Purchase Agreement] [Notice of Sale and bid award], [SHORT NAME OF UNDERWRITER] [each member of the Underwriting Group] has agreed in writing that, (i) for each Maturity of the Hold-the-Offering-Price Maturities it would neither offer nor sell any of the Bonds of such Maturity to any person at a price that is higher than the Initial Offering Price for such Maturity during the Holding Period for such Maturity (the "Hold-the-Offering-Price Rule"), and (ii) any selling group agreement shall contain the agreement of each dealer who is a member of the selling group, and any retail distribution agreement, to comply with the Hold-the-Offering-Price Rule. Based on its own knowledge and, in the case of sales by other Underwriters, representations obtained from the other Underwriters, no Underwriter has offered or sold any Maturity of the Hold-the-Offering-Price Maturities at a price that is higher than the respective Initial Offering Price for that Maturity of the Bonds during the Holding Period.

### 3. **Defined Terms**.

- (a) General Rule Maturities means those Maturities of the Bonds, if any, listed in Schedule A hereto as the "General Rule Maturities."
- (b) *Hold-the-Offering-Price Maturities* means those Maturities of the Bonds, if any, listed in Schedule B hereto as the "Hold-the-Offering-Price Maturities."
- (c) Holding Period means, with respect to a Hold-the-Offering-Price Maturity, the period starting on the Sale Date and ending on the earlier of (i) the close of the fifth business day after the Sale Date ([DATE]), or (ii) the date on which [SHORT NAME OF UNDERWRITER][the Underwriters] [has][have]

sold at least 10% of such Hold-the-Offering-Price Maturity to the Public at one or more prices, each of which is no higher than the Initial Offering Price for such Maturity.

- (d) *Issuer* means [DESCRIBE ISSUER].
- (e) *Maturity* means Bonds with the same credit and payment terms. Bonds with different maturity dates, or Bonds with the same maturity date but different stated interest rates, are treated as separate Maturities.
- (f) Public means any person (i.e., an individual, trust, estate, partnership, association, company, or corporation) other than an Underwriter or a related party to an Underwriter. Persons generally are "related parties" for purposes of this certificate if they have more than 50 percent common ownership or control, directly or indirectly.
- (g) Sale Date means the first day on which there is a binding contract in writing for the sale of the respective Maturity of the Bonds. The Sale Date of each Maturity of the Bonds is [DATE].
- (h) Underwriter means (i) any person that agrees pursuant to a written contract with the Issuer (or with the lead underwriter to form an underwriting syndicate) to participate in the initial sale of the Bonds to the Public, and (ii) any person that agrees pursuant to a written contract directly or indirectly with a person described in clause (i) of this paragraph to participate in the initial sale of the Bonds to the Public (including a member of a selling group or a party to a retail distribution agreement participating in the initial sale of the Bonds to the Public).

The representations set forth in this certificate are limited to factual matters only. Nothing in this certificate represents [NAME OF UNDEWRITING FIRM][the Representative's] interpretation of any laws, including specifically Sections 103 and 148 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder. The undersigned understands that the foregoing information will be relied upon by the Issuer[ and the Borrower] with respect to certain of the representations set forth in the [Tax Certificate][Tax Exemption Agreement] and with respect to compliance with the federal income tax rules affecting the Bonds, and by [BOND COUNSEL] in connection with rendering its opinion that the interest on the Bonds is excluded from gross income for federal income tax purposes, the preparation of the Internal Revenue Service Form 8038[-G][-GC][-TC], and other federal income tax advice that it may give to the Issuer [ and the Borrower] from time to time relating to the Bonds.

	[UNDERWRITER][REPRESENTATIVE]
	By:
	Name:
Dated: [ISSUE DATE]	_

### **SCHEDULE A**

### SALE PRICES OF THE GENERAL RULE MATURITIES



### **SCHEDULE B**

### INITIAL OFFERING PRICES OF THE HOLD-THE-OFFERING-PRICE MATURITIES



# SCHEDULE C PRICING WIRE

### OFFICIAL BID FORM

To: City Cou	incil of Ames, Iowa						Sale Date:	August 22, 2017 11:00 A.M., CT
•		Obligation Co	rporate Purpose	and Refund	ling Bonds,	Series 2017.	A (the "Bonds")	)
For all or r	none of the	above Bone(not le	ds, in accorda	ance with 4,240) plus	the TERN accrued in	MS OF OI	FFERING, we	will pay you r fully registered
bonds bearing		C	the stated year	s as follows			D 0.00	
	<u>Coupon</u>	<u>Maturity</u>	Re-Offering		<u>Coupon</u>	Maturity	Re-Offering	
		2018				_ 2024		
		2019				2025		
	-	2020				2026		-
		2021		_		2027		-
		2022 2023				_ 2028 2029		-
		-		_		_		ereof, are subject to
Bonds is maintaini successfu shall be b	adjusted as desing, as closely as l bidder may not inding upon the signate that the	eribed above. possible, the withdraw or n uccessful bide following Bo	Any change in successful biddenodify its bid as a ler.	the principa er's net comp result of any gated into to	l amount of pensation, ca post-bid ad	f any maturity ilculated as a justment. Any	of the Bonds v percentage of bo adjustment shall	cipal amount of the will be made while and principal. The labe conclusive, and llowing years and
		gregated		laturity Year	<u>:</u>	Aggreg	gate Amount	
	thro	ugh						
	thro	ugh			_			
		ugh						
	thro	ugh			_			
Official Staten OFFERING as whereupon the to be constructed	nent dated Aug printed in the I deposit accomp I as an omission	ust 8, 2017. Preliminary Coanying it wi n. Not as a p	In the event of official Statement II be immediate	of failure to nt and made ly returned. the above of	deliver the a part here All blank	e Bonds in a of, we reserv spaces of thi	accordance with the right to was offer are inten	n the Preliminary the TERMS OF ithdraw our offer, tional and are not y as an aid for the
NET INTERES	ST COST: \$							
TRUE INTERI	EST COST:			% (Base	d on dated o	date of Septe	mber 12, 2017)	
Account Mana	ger:			By:				
Account Memb	pers:							
							nes, Iowa this 22	2 <sup>nd</sup> day of August,
Attest:				_ By: _				
Title:				_ Title:				