

**COUNCIL ACTION FORM**

**SUBJECT: AWARD OF CONTRACT FOR THE PURCHASE OF ROCK SALT REQUIREMENTS FOR 2017/18 ICE CONTROL PROGRAM.**

**BACKGROUND:**

This contract is to furnish rock salt for the 2017/18 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on 2,500 ton.

The following bids were received on April 18, 2017:

<b><u>BIDDER</u></b>	<b><u>UNIT PRICE</u></b>	<b><u>ESTIMATED TOTAL COST</u></b>
Independent Salt Co., Kanopolis, KS	\$72.69/ton	\$181,725.00
Cargill Inc., North Olmsted, OH	\$87.62/ton	\$219,050.00
Central Salt LLC, Elgin, IL	\$88.56/ton	\$221,400.00
Compass Minerals American Inc, Overland Park, KS	\$94.20/ton	\$235,500.00
Morton Salt, Inc., Chicago, IL	NO BID	

**ALTERNATIVES:**

1. Award the contract for the 2017/18 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$72.69 per ton, to be delivered as requested by the City throughout the winter season.
2. Award the rock salt contract to one of the other bidders.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

**MANAGER'S RECOMMENDED ACTION:**

The approved 2017/18 operating budget for the Public Works Department includes \$175,000 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$181,750. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1.