

COUNCIL ACTION FORM

SUBJECT: AWARD CONTRACT FOR LED LUMINAIRES FOR THE ELECTRIC SERVICES DEPARTMENT

BACKGROUND:

The purchase of LED luminaires is to replenish inventory for the Electric Services Department. LED luminaires of this type are kept on hand in order to ensure availability for the needs of the department. Typically, these LED luminaires are used to provide lighting service for both roadway and security light applications in residential and commercial areas and are necessary to meet the anticipated needs of the Electric Services Department for new construction and maintenance projects.

On December 29, 2017, a request for quote (RFQ) was issued to 80 vendors. The RFQ was advertised on the Current Bid Opportunities section of the Purchasing webpage.

On January 16, 2017, four bids were received as shown below:

BIDDER	TOTAL COST
Kriz-Davis Co., Ames, IA	\$128,796
Power Line Supply, Williamsburg, IA	\$134,668
Irby Company, Eagan, MN	\$135,269
Wesco Distribution, Des Moines, IA	\$140,007
Fletcher-Reinhardt Co. MO,	NO BID
RESCO, Ankeny, IA	NO BID

***Price inclusive of 6% State of Iowa Sales Taxes Plus 1% Local Tax**

Staff reviewed the bids and concluded that the apparent low bid in the amount of \$128,796 (inclusive of Iowa sales tax) submitted by Kriz Davis, Ames, IA, is acceptable. Two vendors stated no bid for this request for quote.

ALTERNATIVES:

1. Award a contract to Kriz Davis Ames, Iowa, for the purchase of Electric Services LED Luminaires in accordance with bid in the amount of 128,796 (inclusive of Iowa sales tax).
2. Reject all bids and attempt to purchase LED luminaires on an as needed basis.

MANAGER'S RECOMMENDED ACTION:

It is important to have LED luminaires available to meet department's needs for roadway and security light applications in residential and commercial areas. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as stated above.

Evaluated Totals from all 3 tabs

	POWER LINE SUPPLY	IRBY	KRIZ DAVIS CO	WESCO
70W	92,472.00	92,704.00	94,280.00	94,432.00
150W	79,544.00	79,644.00	73,100.00	80,952.00
250W	106,644.00	106,874.00	103,590.00	108,266.00
Overall Evaluated price	278,660.00	279,222.00	270,970.00	283,650.00
Overall Evaluated cost with tax	464,848.00	465,740.00	447,660.00	472,868.00

Extended Cost Totals from all 3 tabs

	POWER LINE SUPPLY	IRBY	KRIZ DAVIS CO	WESCO
70W	48,888.00	49,120.00	49,880.00	50,848.00
150W	35,960.00	36,060.00	30,500.00	37,368.00
250W	41,010.00	41,240.00	39,990.00	42,632.00
Overall price	125,858.00	126,420.00	120,370.00	130,848.00
Overall cost with tax	134,668.06	135,269.40	128,795.90	140,007.36