

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF ROCK SALT FOR 2016/17 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the City's 2016/17 Ice Control Program. Materials are to be delivered as requested by the Public Works Department throughout the winter season. The estimated total cost is based on 2,500 tons of material.

The following bids were received on April 21, 2016:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$70.30/ton	\$175,750
Cargill Inc., North Olmsted, OH	\$85.69/ton	\$214,225
Compass Minerals America Inc., Overland Park, KS	\$94.00/ton	\$235,000
Morton Salt, Inc., Chicago, IL	NO BID	
Central Salt LLC, Elgin, IL	NO BID	

The approved 2016/17 operating budget for Snow and Ice Control includes \$185,000 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$175,750. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

ALTERNATIVES:

1. Award the contract for the 2016/17 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$70.30 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

This contract will allow the City to guarantee a price and quantity of rock salt to help keep City streets safe during icy weather.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.