

COUNCIL ACTION FORM

SUBJECT: ELECTRIC SERVICES INVENTORY CABLE PURCHASE

BACKGROUND:

This bid is for the purchase of 6,000 feet of 15kV 500 KCMIL compact copper cable to meet the annual construction needs of the Electric Services Department. The cable is standard Electric Services Department inventory items. These inventory items are purchased from an Electric Department inventory asset account and are charged to the appropriate operations expense or project accounts as the materials are taken out of inventory and put into the various work orders.

Bids for these materials were received on October 21, 2014, as shown on the attached report. All bids for cable are subject to reel length variances, usually 5% - 10%, to allow for factory over/under runs during production. Five firm-price bids were received as shown on the attached spreadsheet. **The lowest bid received did not meet the approved manufacturer (Kerite and Okonite only) as stated in the City's specifications. Therefore, this bid was determined to not meet the City's needs.** The next lowest bid from WESCO Distribution does meet the City's specifications.


ALTERNATIVES:

1. Award a contract for the purchase of 6,000 feet of 15 kV 500 KCMIL compact copper cable to the lowest responsive bidder, WESCO Distribution, of Des Moines, Iowa, subject to reel length variances, at an estimated total cost of \$58,680 plus applicable sales taxes.
2. Reject all bids and delay Electric Services work orders.

MANAGER'S RECOMMENDED ACTION:

This purchase will provide for the annual construction needs of the Electric Services Department for 6,000 feet of 15kV 500 KCMIL compact copper cable.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.

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| CITY OF AMES IOWA Electric Distribution RFQ 2015-088 Group One  | Group Awarded to: | | WESCO Distribution | | | |
| | Laurie McCracken, Procurement Specialist I, Finance Department | | | | | |
| | 15kV 500 | Quantity | | | | |
| | KCMIL Compact | 6,000 | | | | |
| Copper Cable, 220 mil EPR | Feet | | | | | |
| BIDDERS | Unit Cost | Total | MFG | Delivery | TOTAL | TOTAL w/Tax |
| Van Meter Inc | \$8.92 | \$53,505.09 | General #17031.136505 | 4-5 Days (Stock at factory) | \$53,505.09 | \$57,250.45 |
| Wesco Distribution | \$9.78 | \$58,680.00 | Okonite #115-23-3131 Note: offering non-filled strand alternate which is the same as what we offered and sent last year. | 6 Weeks | \$58,680.00 | \$62,787.60 |
| RESCO | \$11.33 | \$67,983.60 | Marmon Utility (Kerite) #150X15-X4400 | 11 Weeks ARO | \$67,983.60 | \$72,742.45 |
| Fletcher Reinhardt | \$11.84 | \$71,040.00 | General Cable | 8 Weeks ARO | \$71,040.00 | \$76,012.80 |
| Fletcher Reinhardt | \$10.06 | \$100,600.00 | General Cable | 8 Weeks ARO | \$100,600.00 | \$107,642.00 |
| | | | | | | Price is firm except for metals escalation/de-escalation based on copper at \$3.0045/lb. The price can be firmed up on day of order (before ordering) if preferred. |
| | | | | | | Quote valid through December 20, 2014. Pricing based on Metals Escalation/De-escalation at the time of Shipping. Minimum Quantity Release 6000 ft. Shipping Length Tolerance: -0/+5% |
| | | | | | | *Order for 10,000 feet MOQ run |