

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF ROCK SALT FOR 2014/15 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the City's 2014/15 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on 2,500 ton, which is the average amount of salt used.

The following bids were received on April 29, 2014:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$65.74/ton	\$164,350
Cargill Inc., North Olmsted, OH	\$82.98/ton	\$207,450
North American Salt Co., Overland Park, KS	\$100.38/ton	\$250,850
Central Salt LLC, Elgin, IL	NO BID	
Morton Salt, Inc., Chicago, IL	NO BID	

The approved 2014/15 Snow and Ice Control budget includes \$172,500 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$164,350. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

ALTERNATIVES:

1. Award the contract for the 2014/15 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$65.74 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

Measured amounts of rock salt are used each winter to keep the City's streets safe for the traveling public. Competitive bidding has identified the best rock salt value for the 2014/15 winter season. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.