

COUNCIL ACTION FORM

SUBJECT: FLEET ACQUISITION PROGRAM – PURCHASE OF TRUCK BODY, 45-FOOT AERIAL PLATFORM AND ACCESSORIES

BACKGROUND:

The City’s fleet has seven aerial bucket trucks, four of which are used by the Electric Distribution Division. One of the existing aerial trucks (#714) is to be replaced in FY 13/14 with a similar unit. This truck is used for street lights and equipment installation.

This bid is for the purchase of one aerial platform, truck body, and accessories; but does not include the truck chassis. The new truck chassis will be brought before City Council for approval at a later date. Replacement funding for the truck will be fully available on June 30 at the end of the City's fiscal year. The payment for the truck will not be made until Fall 2014, the estimated time for delivery of this vehicle.

Bids for the truck body, aerial platform and accessories were received as follows:

| Company | Make | Model | Year | Cost |
|-------------------------------|----------------------|----------------------------|------|-----------|
| Altec Industries, Inc. | Altec | TA45 | 2014 | \$103,124 |
| ABM Equipment & Supplies, LLC | Versalift / Brand FX | VST-47-1/ BFXB | 2014 | \$104,532 |
| Truck Equipment, Inc. | Dur-A-Lift Brand FX | DPM47DU/ BFX 102 T WUC# | 2014 | \$112,389 |

Evaluation of the bids determined that the equipment complies with the specifications required by the City. The base bid from Altec Industries, Inc., for the aerial platform, body and accessories is acceptable.

Total costs for this equipment are now estimated as follows:

| | |
|---|--------------|
| Altec quoted price for aerial platform, body, & accessories | \$ 103,124 |
| Estimated chassis purchase price | 86,000 |
| Sales Tax 5% on chassis | <u>4,300</u> |
| Total | \$ 193,424 |

Resources available for the scheduled replacement of this truck are as follows:

| | |
|--|---------------|
| Equipment Replacement Fund | \$144,000* |
| Electric Department Operating Budget FY13/14 | 40,000 |
| Estimated salvage value for truck | <u>15,000</u> |
| Total | \$199,000 |

**Balance will not be available until 6/30/14; payment for truck will not be made until it is received Fall 2014*

ALTERNATIVES:

1. Award this contract to Altec Industries, Inc., for the TA45 aerial platform, Altec body, and accessories at the purchase price of \$103,124.
2. Award this contract to one of the other bidders.
2. Reject the bid and re-bid.

MANAGER'S RECOMMENDED ACTION:

Staff has determined that purchasing the Altec TA45 aerial platform, Altec body, and accessories will provide a quality machine to meet the established service requirements at a reasonable price.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative #1 as stated above.