

**COUNCIL ACTION FORM**

**SUBJECT: FLEET REPLACEMENT PROGRAM – MATERIAL HANDLER & ATTACHMENTS**

**BACKGROUND:**

A skid steer loader is used to do a number of tasks at the City’s Water Pollution Control (WPC) plant. In their evaluation for replacement of this machine, WPC staff determined that the tasks could be better and more efficiently completed by using a material handler with a telescoping boom. The existing skid steer would be replaced by a material handler.

The material handler is a very diverse machine, and is better suited to perform many of the WPC plant’s agricultural and facility maintenance tasks. These tasks include moving, loading and unloading pallets from trucks or the warehouse, snow removal with an attached blower or bucket, moving dirt or other loose material, moving large hay bales, grappling brush and tree limbs, and many other jobs. Several necessary attachments are listed with this machine to accomplish the many tasks mentioned.

These following attachments are included with this bid:

1. 1 – 72” general purpose bucket
2. 1 – 74” industrial grapple bucket
3. 1 – 72” fork frame with 48” forks
4. 1 – 72” snow blower
5. 1 – bale spear with 2 – 40” spears

Bids for the new machine and attachments were received as follows:

<u>Bidder</u>	<u>Machine and model year</u>	<u>Base Bid</u>	<u>Make</u>	<u>Attachments Bid</u>	<u>Net Cost</u>
<b>Bobcat of Ames</b>	<b>VH417/2013</b>	<b>\$52,143</b>	<b>Bobcat</b>	<b>\$ 9,859</b>	<b>\$ 62,002</b>
Star Equip. LTD	RS5-19/NEW	\$63,525	Gehl	\$ 12,721	\$ 76,246
Ziegler	TH 255/2012	\$69,455	Cat	\$ 14,555	\$ 84,010
Titan Machinery	G5-18A/2013	\$84,830	JLG	\$ 17,390	\$102,220

These bids were evaluated to determine the net low evaluated cost by using the cost of the machine plus the attachments. The net low bid is from Bobcat of Ames for the 2013

Bobcat VH417. This machine meets the City's specifications and has all of the desired attachments.

The budget for acquisition of this material handler and attachments is \$67,000.

As a result of the extensive and wide-sweeping fleet reduction evaluation by the WPC staff two years ago, the fleet replacement fund will have a balance of \$325,895 on June 30, 2013 and thus the funds are currently available for the material handler purchase. The balance remaining thereafter is available for other future needs.

**ALTERNATIVES:**

1. Award this bid, as the net low evaluated bid, to Bobcat of Ames, Ames, IA, for one 2013 Bobcat VH417 material handler and listed attachments for \$62,002.
2. Direct staff to analyze bids for other options.
3. Reject all bids.

**MANAGER'S RECOMMENDED ACTION:**

Staff has reviewed the bids and agrees that this machine will provide the most versatility and the best value for our sanitary sewer utility customers.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby awarding this bid, as the net low evaluated bid, to Bobcat of Ames, for one 2013 Bobcat VH417 material handler and listed attachments for \$62,002.