

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – POLICE CARS

BACKGROUND:

Nine marked and lighted police squad cars are provided for law enforcement services within the City of Ames. Replacement of these squad cars is on a 25 month cycle, with new cars being put into service on a staggered schedule throughout the year. New squad cars are built to specifications for City use and can typically only be ordered from the manufacturer between October and March each year.

Four cars are scheduled to be replaced in the next 12 months. Bids have been taken for the new 2013 Ford Interceptor police cars with all-wheel drive (AWD) as approved by Council on February 12, 2013. Bids were received as follows:

<u>Bidder</u>	<u>Make/Model</u>	<u>Unit Price</u>
Ames Ford Lincoln	2013 Ford Taurus Interceptor	\$24,486
Stivers Ford Lincoln, Waukee	2013 Ford Taurus Interceptor	\$25,095
Gabus Ford, Des Moines	2013 Ford Taurus Interceptor	\$25,345

Although Ames Ford Lincoln submitted the low bid, a review of their bid determined that the City's specifications had not been met. Their bid did not include the push bumper, and specified the incorrect engine size. For these reasons, it is recommended that the Ames Ford Lincoln bid be rejected as not meeting the stated bid specifications.

The next lowest bid from Stivers Ford Lincoln of Waukee, IA does meet the specifications of the bid completely.

The fleet replacement fund will have \$319,092 accumulated by June 30, 2013 for police squad car replacement and thus the funds are currently available for this purchase. This bid will authorize expenses from this balance of \$25,095 each for four vehicles, or a total of \$100,380 based on the Stivers bid.

ALTERNATIVES:

1. Award the bid for four 2013 Ford Taurus Interceptor sedans to Stivers Ford Lincoln of Waukee, IA at \$25,095 per car for a total of \$100,380, with delivery in mid March.
2. Reject bids and re-bid this purchase at a later time.

MANAGER'S RECOMMENDED ACTION:

Replacing four of the City's aging Crown Victorias with 2013 Ford Taurus Interceptor Sedans is a well-timed move to provide reliable, up to date patrol vehicles for the Police Department. Funding for these purchases has been accumulated over the life of the existing squad cars.

Therefore, it is the recommendation of the City Manger that the City Council adopt Alternative No.1, thereby awarding the bid for four 2013 Ford Taurus Interceptor sedans to Stivers Ford Lincoln of Waukee, IA at \$25,095 per car for a total of \$100,380, with delivery in mid March.