

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF WATER METERS & RELATED PARTS & SERVICES

BACKGROUND:

On April 1, 2009, proposals were received from four companies to provide water meters and associated parts. Elster AMCO Meter, Inc. of Ocala, Florida submitted the lowest cost proposal of \$116,969 based on numbers of units anticipated to be purchased. This vendor is giving the City a 20 percent discount from the manufacturer's list price for meter parts and accessories. **The City's original Request for Proposals included renewal options for four additional years at specified unit prices for each type of meter in each renewal year. The attached spreadsheet shows the 2011-2012 unit price for the various types of meters and related equipment, along with the approximate quantities for each type of meter that staff anticipates we may purchase during the coming fiscal year. The City will pay only for those meters actually purchased.**

After reviewing the technical specifications and checking references for Elster AMCO Meter Inc., staff determined that the proposed equipment and services met the requirement of the RFP and that their proposal was the lowest responsive, responsible proposal in the best interest of the Water Utility. Elster AMCO Meter, Inc. meters provide flexibility in the future should the utility pursue automated meter reading options. Additionally, standardization of meters allows the City to more cost-effectively stock parts and accessories.

Elster AMCO Meter, Inc. was awarded a contract on June 9, 2009, which included up to four 12-month renewal periods. As firm unit pricing was submitted for each subsequent renewal, the estimated total, based on anticipated quantities to be purchased, for FY 2011/12 is \$155,400.85. Staff has reviewed the proposal pricing from Elster AMCO Meter, Inc. and believes its proposal is still in the best interests of the City. The general adjustment to the unit pricing for all units is approximately 3%, although adjustments vary by type of meter to some extent. The budget available for this anticipated purchase is \$175,000.

ALTERNATIVES:

1. Renew the contract to Elster AMCO Water, Inc. of Ocala, Florida to furnish water meters and related parts and services for the period of July 1, 2011 through June 30, 2012, at the stated renewal unit costs included in original 2009 RFP. The estimated amount of equipment to be purchased in FY2012 will total \$155,400.85.
2. Do not renew the contract with Elster AMCO and direct staff to solicit new proposals.

MANAGER'S RECOMMENDED ACTION:

Accurate water metering is essential for the proper allocation of costs for both the drinking water and wastewater utilities. The City obtained competitive proposals for FY 2009/10 that included terms for four additional annual renewals. Elster AMCO was awarded the contract for FY 2009/10 and also the first renewal period for FY10/11. Staff has reviewed the pricing from Elster AMCO for FY 2011/12 and concluded that the pricing still provides the best value for our customers.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby approving renewal of the contract with Elster AMCO Water, Inc. of Ocala, Florida to furnish water meters and related parts and services for the period of July 1, 2011 through June 30, 2012, at the stated renewal unit costs included in original 2009 RFP.

The following table is an approximate quantity to be purchased during the 2012 fiscal year

(July 1, 2011 through June 30, 2012)

Quantity	Unit Price	Extension	Description
250	\$58.15	\$14,537.50	5/8"x 7-1/2", NSF-61 Bronze Housing, C.I.B. W/Generator and Remote Register, Reads in Cu. Ft.
1400	\$58.15	\$81,410.00	5/8"x 3/4" X 7-1/2", NSF-61 Bronze Housing, C.I.B. W/Generator and Remote Register, Reads in Cu. Ft.
35	\$67.75	\$2,371.25	3/4" X 9", NSF-61, Bronze Housing, C.I.B., W/Generator and Remote Register, Reads in Cu. Ft.
20	\$108.70	\$2,174.00	1" x 1-3/4", NSF-61 Bronze Housing, C.I.B., W/Generator and Remote Register, Reads in Cu. Ft.
15	\$336.30	\$5,044.50	1-1/2" x 13", Elliptical Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register, Reads in Cu. Ft.
1	\$666.25	\$666.25	3" x 12" Turbine meter, Round Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
1	\$871.25	\$871.25	4" x 14" Turbine meter, Round Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
1	\$1,332.50	\$1,332.50	6" x 18" Turbine meter, Round Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
6	\$1,024.65	\$6,147.90	2" x 17" Compound meter, Elliptical Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
2	\$1,335.15	\$2,670.30	3" x 17" Compound meter, Round Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
1	\$1,629.75	\$1,629.75	4" x 24" Compound meter, Elliptical Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
1	\$2,357.50	\$2,357.50	6" x 24" Compound meter, Elliptical Flanges, NSF-61 Bronze Housing, W/Generator and Remote Register or equivalent digital register, and remote reading capabilities, Reads in Cu. Ft.
24	1,129.90	\$27,117.60	2" x 17" evoQ4 Electromagnetic meter with pulse output & 10m cable.
3	1,354.95	\$4,064.85	3" x 17" evoQ4 Electromagnetic meter with pulse output & 10m cable.
2	\$227.35	\$454.70	2" x 7" Dual Flange Plate Strainer NSF-61 Bronze, Elliptical Flanges
2	\$423.35	\$846.70	3" x 7" Dual Flange Plate Strainer NSF-61 Bronze, Round Flanges
1	\$625.10	\$625.10	4 x 9" Dual Flange Plate Strainer NSF-61 Bronze, Round Flanges
1	\$1,079.20	\$1,079.20	6" x 9" Dual Flange Plate Strainer NSF-61 Bronze, Round Flanges

Total

\$155,400.85