

COUNCIL ACTION FORM

SUBJECT: PURCHASE OF ROCK SALT FOR 2011/12 ICE CONTROL PROGRAM

BACKGROUND:

This contract is to furnish rock salt for the 2011/12 Ice Control Program. Materials are to be delivered as requested by the City throughout the winter season. The estimated total cost is based on 2,500 ton.

The following bids were received on May 12, 2011:

<u>BIDDER</u>	<u>UNIT PRICE</u>	<u>ESTIMATED TOTAL COST</u>
Independent Salt Co., Kanopolis, KS	\$63.64/ton	\$159,100.00
Central Salt LLC, Elgin, IL	\$65.87/ton	\$164,675.00
Northern Ag Services, Inc., Overland Park, KS	\$67.00/ton	\$167,500.00
Cargill, North Olmsted, OH	\$74.48/ton	\$186,200.00
North American Salt Inc., Overland Park, KS	\$89.86/ton	\$224,650.00
Morton Salt, Chicago, IL	No Bid	

ALTERNATIVES:

1. Award the contract for the 2011/12 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$63.64 per ton, to be delivered as requested by the City throughout the winter season.
2. Reject all bids and attempt to purchase rock salt on an as-needed basis.

MANAGER'S RECOMMENDED ACTION:

The approved 2011/12 operating budget for the Public Works Department includes \$162,500 for snow and ice control chemicals. The estimated cost of this contract, based on a quantity of 2,500 tons, is \$159,100. If usage exceeds the budgeted amount, the operating budget will be amended using savings from other street activities.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby approving award of contract for the 2011/12 rock salt requirements to Independent Salt Co., Kanopolis, KS, in the amount of \$63.64 per ton, to be delivered as requested by the City throughout the winter season.