

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – MID SIZE AND FULL SIZE PICKUPS

BACKGROUND:

The following pickups are scheduled for replacement on 7/1/08; three midsize 2 wheel drive pickups for parking enforcement, one midsize 2 wheel drive pickup for parking meter maintenance, and one full size 4 wheel drive pickup for PW construction inspection. Bids were received as follows:

Group 1: 3 Mid Size 2 wheel drive Pickups for Parking Enforcement Division:

<u>Bidder</u>	<u>Make/Model</u>	<u>Price</u>	<u>EPA -MPG-City</u>
Moffitt	Ford Ranger-ULGAS	\$13,408.00	19 (4 cyl eng)
Dewey	Ford Ranger-ULGAS	\$13,584.00	19 (4 cyl eng)
Gabus	Ford Ranger-ULGAS	\$13,870.40	15 (6 cyl eng)
Wiley, Inc	Ford Ranger-ULGAS	\$14,018.00	15 (6 cyl eng)
Stivers	Ford Ranger-ULGAS	\$14,529.00	15 (6 cyl eng)
White Chev	Chev Colorado-ULGAS	\$16,700.00	18 (4 cyl eng)
Karl	Chev Colorado-ULGAS	\$16,913.00	18 (4 cyl eng)
Wilson	Toyota Tacoma-ULGAS	\$18,986.00	19 (4 cyl eng)
Stew Hansen	Dodge Ram-ULGAS	\$19,857.00	14 (6 cyl eng)
Stivers	Ford F150-ULGAS	\$20,758.00	13 (8 cyl eng)

Group 2: 1 Mid Size 2 wheel drive Pickup for Parking Maintenance Division – different options than Group 1:

<u>Bidder</u>	<u>Make/Model</u>	<u>Price</u>	<u>EPA - MPG-City</u>
Gabus	Ford Ranger-ULGAS	\$14,110.40	15 (6 cyl eng)
Moffitt	Ford Ranger-ULGAS	\$14,763.00	15 (6 cyl eng)
Wiley, Inc	Ford Ranger-ULGAS	\$15,214.00	15 (6 cyl eng)
Dewey	Ford Ranger-ULGAS	\$15,291.00	15 (6 cyl eng)
Stivers	Ford Ranger-ULGAS	\$15,724.00	15 (6 cyl eng)
White Chev	Chev Colorado-ULGAS	\$16,700.00	18 (4 cyl eng)
Karl	Chev Colorado-ULGAS	\$16,913.00	18 (4 cyl eng)
Wilson	Toyota Tacoma-ULGAS	\$18,986.00	19 (4 cyl eng)
Stew Hansen	Dodge Ram-ULGAS	\$19,857.00	14 (6 cyl eng)
Stivers	Ford F150-ULGAS	\$20,998.00	13 (8 cyl eng)

Group 3: 1 Full Size 4 wheel drive Pickup for PW Construction Inspection Division:

<u>Bidder</u>	<u>Make/Model</u>	<u>Price</u>	<u>EPA - MPG-City</u>
Dewey	Ford F150-FFV	\$20,646.00	9 (8 cyl eng)
Gabus	Ford F150-FFV	\$20,915.40	9 (8 cyl eng)
Stew Hansen	Dodge Ram-FFV	\$23,213.00	9 (8 cyl eng)
Stivers	Ford F150-FFV	\$23,505.00	9 (8 cyl eng)
Dewey	Ford F150-ULGAS	\$19,903.00	13 (8 cyl eng)
Wiley, Inc	Ford F150-ULGAS	\$20,089.00	13 (8 cyl eng)
Moffitt	Ford F150-ULGAS	\$21,396.00	13 (8 cyl eng)
Karl	Chev Silverado-ULGAS	\$21,979.00	14 (8 cyl eng)

Bid evaluation worksheets are attached for the bids in each group. These worksheets were used to determine the lowest net evaluated cost of each vehicle based on the purchase price of each vehicle, plus the estimated cost of fuel for each vehicle over the vehicle's life cycle. Based on the worksheet calculations the net low evaluated bid for each group is as follows:

Group 1: Moffitt Ford – Boone; @ \$13,408.00 for 1 ea. Ford Ranger; or \$40,224 for 3.

Group 1 total is \$40,224.00

Group 2: Gabus Ford – DSMS @ \$14,110.40 for 1 ea. Ford Ranger

Group 3: Dewey Ford – DSMS @ \$20,646.00 for 1 ea. Ford F150 FFV

The fleet replacement fund will have the following balances available for each group on July 1, to make these purchases;

Group 1: \$57,113; Group 2: \$21,311; Group 3: \$26,930

The low bid of \$13,408.00 by Moffitt Ford for a Ford Ranger in group 1 has a 4 cylinder engine and is rated at 19 MPG for city use, and will replace 3 older Chevy Colorado pickups that have averaged 14.4 MPG. This bid is acceptable and will improve fuel efficiency.

The low bid of \$14,110.40 by Gabus Ford for a Ford Ranger in group 2 has a 6 cylinder engine, rather than a 4 cylinder engine as spec'd, is rated at 15 MPG for city use, and would replace an older Ford Ranger pickup that averages 13.5 MPG. Buying and operating this new Ranger truck would only maintain the current level of fuel use and would not significantly help reduce fuel usage or city carbon emissions, as is required under the Council's environmental sustainability goal. The new Chevy Colorado pickup bid is rated at 18 MPG – with a 4 cylinder engine - and the Toyota Tacoma pickup is rated at 19 MPG – with a 4 cylinder engine - and both would reduce fuel consumption by 33%, for this group of vehicles. The acceptable bid of \$16,913.00 for a Chevy Colorado is from Karl Chevrolet and will cost \$2,802.60 more than the Ranger from Gabus Ford. The lower bid of \$16,700.00 from Geo White Chevrolet for a Colorado was incomplete – several spec items had no response - so it was rejected. Buying a Chevy Colorado is within funding availability and would support steps to reduce carbon emissions, while maintaining city service levels.

None of the new vehicles in groups 1 & 2 are available with flex fueled engines; so purchasing pickups that operate on less fuel is basically the only option.

The low net evaluated bid for a flex fueled vehicle in group 3 is for the Ford F150 FFV pickup offered by Dewey Ford @ \$20,646.00. A Ford F150 pickup with a regular gas engine was bid at a lower price than the flex fueled F150 by both Dewey Ford @ \$19,903.00 and by Willey, Inc. @ \$20,089.00; however the additional cost of \$743.00 for the flex fueled model is recommended to support the council's environmental sustainability goal.

ALTERNATIVES:

1. Group 1: Authorize the purchase of 3 ea. 2008 Ford Ranger pickups from Moffit Ford for \$13,408 ea., or \$40,224 for 3.

Group 2: Authorize the purchase of 1 ea. 2008 Chevrolet Colorado pickup from Karl Chevrolet for \$16,913.00.

Group 3: Authorize the purchase of 1 ea. 2008 Ford F150 Super Cab XL 4 wheel drive pickup flex fueled pickup from Dewey Ford for \$20,646.00

The total purchase cost for all 5 pickups will be \$77,783, and the replacement fund will have balance of \$105,354 on July 1, 2008 for this purchase.

2. Purchase the low net evaluated bid for each group. This would authorize the purchase of 3 ea. Ford Rangers from Moffit Ford for \$13,408.00 ea., or \$40,224.00 for all 3 pickups in group 1; authorize the purchase of 1 ea. Ford Ranger from Charles Ford for \$14,110.40 in group 2; and authorize the purchase of 1 ea. Ford F150 (not flex fueled) pickup from Dewey Ford for \$19,903.00 in group 3.

The total purchase cost would be \$74,237.40 under alternative 2

MANAGER'S RECOMMENDATION:

The Director of Fleet Services has reviewed and evaluated all the bids to determine which vehicles meet Council's environmental sustainability goals and are affordable within current funding resources. Alternative #1 meets both of these requirements.

Therefore, it is the recommendation of the City Manager that the City Council adopt alternative #1 to authorize the purchase of 3 ea. 2008 Ford Ranger pickups from Moffit Ford for \$13,408 ea., or \$40,224 for 3 for group 1; authorize the purchase of 1 ea. 2008 Chevrolet Colorado pickup from Karl Chevrolet for \$16,913.00 for group 2; and to authorize the purchase of 1 ea. 2008 Ford F150 Super Cab XL 4 wheel drive flex fueled pickup from Dewey Ford for \$20,646.00

The total purchase cost for all 5 pickups will be \$77,783, and the replacement fund will have balance of \$105,354 on July 1, 2008 for this purchase.

Bid No 2008-178

Bidder	MY/Make/Model	Base Bid	Annual Miles	MPG/City	Fuel Gallons/Yr	Fuel Price	Cost of Fuel/Yr	Life Cycle	Cost of Fuel Total	Net Low Bid
Moffitt's	2008 Ford Ranger	13408	26300	19	1384.21	2.53	3502.05	3	10506.16	23914.16
Dewey Ford	2008 Ford Ranger	13584	26300	19	1384.21	2.53	3502.05	3	10506.16	24090.16
Charles Gabus Ford	2008 Ford Ranger	13870.4	26300	15	1753.33	2.53	4435.93	3	13307.80	27178.20
Wiley	2008 Ford Ranger Supercab XLT	14018	26300	15	1753.33	2.53	4435.93	3	13307.80	27325.80
George White Chevrolet	2008 Chevrolet Colorado	16700	26300	18	1461.11	2.53	3696.61	3	11089.83	27789.83
Ed Stivers Ford	2008 Ford Ranger	14529	26300	15	1753.33	2.53	4435.93	3	13307.80	27836.80
Karl Chevrolet	2008 Chevrolet Colorado	16913	26300	18	1461.11	2.53	3696.61	3	11089.83	28002.83
Wilson Cadillac	2008 Toyota Tacoma	18986	26300	19	1384.21	2.53	3502.05	3	10506.16	29492.16
Stew Hansens	2008 Dodge Ram Quad Cab	19857	26300	14	1878.57	2.53	4752.79	3	14258.36	34115.36
Dodge City Jeep										
Ed Stivers Ford	2008 Ford F150	20758	26300	13	2023.08	2.53	5118.38	3	15355.15	36113.15

Bid Evaluation

Bid No 2008-178

Group 2: MIDSIZE Pickup - Spec # VP03-901

Bidder	MY/Make/Model	Base Bid	Annual Miles	MPG/ City	Fuel Gallons/Yr	Fuel Price	Cost of Fuel/Yr	Life Cycle	Cost of Fuel Total	Net Low Bid
Charles Gabus Ford	2008 Ford Ranger	14110	9000	15	600.00	2.53	1518.00	9	13662.00	27772.00
George White Chevrolet	2008 Chevrolet Colorado	16700	9000	18	500.00	2.53	1265.00	9	11385.00	28085.00
Karl Chevrolet	Chevrolet Colorado	16913	9000	18	500.00	2.53	1265.00	9	11385.00	28298.00
Moffit's	2008 Ford Ranger	14763	9000	15	600.00	2.53	1518.00	9	13662.00	28425.00
Willey	2008 Ford Ranger Supercab	15214	9000	15	600.00	2.53	1518.00	9	13662.00	28876.00
Dewey Ford	2008 Ford Ranger	15291	9000	15	600.00	2.53	1518.00	9	13662.00	28953.00
Ed Stivers Ford	2008 Ford Ranger	15724	9000	15	600.00	2.53	1518.00	9	13662.00	29386.00
Wilson Cadillac	Toyota Tacoma	18986	9000	19	473.68	2.53	1198.42	9	10785.79	29771.79
Toyota Scion	2008 Dodge Ram Quad Cab	19857	9000	14	642.86	2.53	1626.43	9	14637.86	34494.86
Stew Hansens										
Dodge City Jeep										
Ed Stivers Ford	2008 Ford F150	20998	9000	13	692.31	2.53	1751.54	9	15763.85	36761.85

Bid Evaluation

Bid No 2008-178

Group 3: FULL SIZE Pickup Spec # VP06-853

Bidder	MY/Make/Model	Series	Base Bid	Annual Miles	MPG/ City	Fuel Gallons/Yr	Fuel Price	Cost of Fuel/Yr	Life Cycle	Cost of Fuel Total	Net Low Bid	
Dewey Ford	2008 Ford F150	XL	19903	9000	13	692.31	2.53	1751.54	9	15763.85	35666.85	Not FFV
Willey	2008 Ford F150 Supercab	XL	20089	9000	13	692.31	2.53	1751.54	9	15763.85	35852.85	Not FFV
Karl Chevrolet	2008 Chevrolet Silverado CK10753	1500	21979	9000	14	642.86	2.53	1626.43	9	14637.86	36616.86	Not FFV
Moffit's	2008 Ford F150	XL	21396	9000	13	692.31	2.53	1751.54	9	15763.85	37159.85	Not FFV
Dewey Ford	2008 Ford F150	Supercab	20646	9000	9	1000.00	1.89	1890.00	9	17010.00	37656.00	option
Charles Gabus Ford	2008 Ford F150	XL Supercab	20915	9000	9	1000.00	1.89	1890.00	9	17010.00	37925.00	
Stew Hansen Dodge City Jeep	2008 Dodge Ram Quad Cab	1500	23213	9000	9	1000.00	1.89	1890.00	9	17010.00	40223.00	
Ed Stivers Ford	2008 Ford F150	X14/XLT	23505	9000	9	1000.00	1.89	1890.00	9	17010.00	40515.00	