

## **COUNCIL ACTION FORM**

**SUBJECT: AWARD OF CONTRACT FOR LIGHTING CONSERVATION KITS FOR ELECTRIC ADMINISTRATION**

### **BACKGROUND:**

This bid is for the purchase of lighting conservation kits for Electric Administration. Each kit will contain six compact fluorescent light bulbs (two each of a 60, 75, and 100 watt equivalent to standard bulbs), a "conservation wheel" tool providing practical information pertaining to energy conservation, and a box with the City of Ames' Smart Energy logo.

Funding is available for this purchase from the approved FY 2007/2008 CIP in the amount of \$374,028.00 for Demand Side Management. These materials are provided as a part of the Smart Energy program that encourages our customers to use energy more efficiently. The kits will be made available to Electric Services customers upon request.

Bids for these materials were received on March 21, 2008, as shown on the attached report.

The Energy Services Coordinator has reviewed the bids and determined that the low bid meets the needs of the Electrical Services Department.

### **ALTERNATIVES:**

1. Award a contract for 5,000 lighting conservation kits to AM Conservation Group, Charleston, South Carolina, in the amount of \$59,150.00, with applicable sales taxes payable directly to the State of Iowa.
2. Reject all bids and purchase items separately from local vendors as needed.

### **MANAGER'S RECOMMENDED ACTION:**

This purchase will provide materials for Electric Services' Demand Side Management Smart Energy program for the coming fiscal year.

Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1, thereby awarding a contract to AM Conservation Group, Charleston, South Carolina, in the amount of \$59,150.00, with applicable sales taxes payable directly to the State of Iowa.



March 21, 2008

Group One

Bidder	Lighting Conservation Kit (6 cfl bulbs, conservation wheel, box)	Subtotal	Total Including 7% Sales Tax	Notes
<b>AM Conservation Group Charleston, SC</b>	<b>\$11.8300</b>	<b>\$59,150.00</b>	<b>\$63,290.50</b>	<b>not licensed to collect Iowa sales tax</b>
Niagara Conservation Cedar Knolls, NJ	\$12.6400	\$69,124.00	\$73,962.68	not licensed to collect Iowa sales tax
Crescent Electric Des Moines, IA	\$13.9700	\$69,850.00	\$74,739.50	
Light Bulb Depot Springfield, MO	\$14.7500	\$73,750.00	\$78,912.50	not licensed to collect Iowa sales tax
Stitzell Electric Des Moines, IA	\$14.9500	\$74,750.00	\$79,982.50	
Adventure Lighting Des Moines, IA	\$19.8300	\$99,150.00	\$106,090.50	

**CAF APPROVAL**

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DM DM JP \_\_\_\_\_

To be sent to:

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