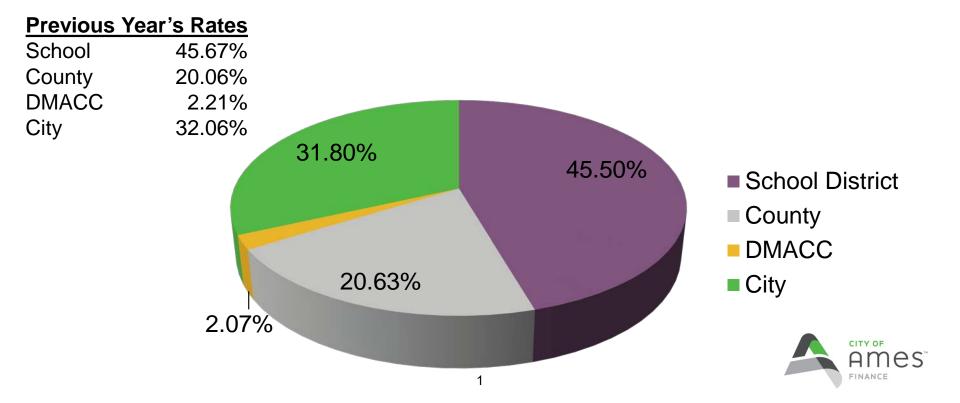
CITY OF AMES, IOWA

SPECIAL REPORTS FOR FY 2020/21 BUDGET

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Property Taxes 2019/20 Rates



2019/20 Property Tax Levies (for taxes payable July 1, 2019 to June 30, 2020)

	FY 2018/19 \$/\$1,000	FY 2019/20 \$/\$1,000	Change \$/\$1,000	Percent Change	% Of Total Levy
Levy Authorities:	,		,	ŭ	•
City of Ames:					
General City	5.50149	5.52509			
Debt Service	3.21813	3.19314			
Employee Benefits	0.71534	0.67923			
Transit	0.63361	0.62811			
Total City Levy	10.06857	10.02557	(0.04300)	-0.43%	31.80%
Ames Community Schools:					
General School	10.21056				
Debt Service	2.24227				
Management	0.02239				
Physical Plant	0.33000				
Physical Plant/Voted	1.34000				
Instructional Support	0.19657				
Total ACSD Levy	14.34179	14.34142	(0.00037)	0.00%	45.50%
Story County:					
General Basic	3.50000	3.50000			
General Supplemental	0.92800	1.02180			
MH-DD (County) Services	0.47435	0.44282			
Debt Service	0.16252	0.16252			
TB & Bangs	0.00290	0.00280			
Agricultural Extension	0.08154	0.07784			
City Assessor	0.29989				
County Medical Center	0.27000				
County Medical Center FICA	0.15800				
County Medical Center IPERS	0.18750				
County Medical Center Ambulance	0.18450				
County Medical Center Tort	0.05000				
Total Story County Levy	6.29920	6.50310	0.20390	3.24%	20.63%
DMACC	0.69468	0.65249	(0.04219)	-6.07%	2.07%
Total Levy	31.40424	31.52258	0.11834	0.38%	100.00%

Property Tax Levy and Valuation Comparisons Valuations Based on January 1, 2018 City Tax Levies to be Collected in Fiscal Year 2019/20

City	Total Levy per \$1,000	General Levy per \$1,000	Prior Year Total Levy/ \$1,000	% Change in Total Levy	General Levy per Capita	Total Levy per per Capita	Taxable Valuation	Prior Year Taxable Valuation	% Change in Valuation	Population
Council Bluffs *	\$18.26	\$8.10	\$18.26	0.00%	\$365.71	\$824.42	\$2,809,624,482	\$2,721,387,838	3.24%	62,230
Waterloo *	\$17.55	8.10	17.46	0.50%	278.58	603.51	2,352,622,826	2,269,134,955	3.68%	68,406
Des Moines *	\$16.64	8.10	17.24	-3.48%	309.29	635.39	7,798,033,783	7,486,189,752	4.17%	204,220
Davenport *	\$16.78	8.10	16.78	0.00%	371.35	769.28	4,570,177,740	4,326,896,040	5.62%	99,687
Iowa City	\$15.83	8.10	16.18	-2.14%	454.34	888.11	3,806,513,568	3,658,668,789	4.04%	67,862
Sioux City *	\$15.68	8.10	16.07	-2.43%	275.07	532.48	2,807,885,259	2,755,194,418	1.91%	82,684
Cedar Rapids *	\$15.44	8.10	15.22	1.42%	438.76	836.15	6,842,869,326	6,674,212,328	2.53%	126,326
West Des Moines *	\$10.99	8.10	11.79	-6.79%	740.46	1,004.65	5,174,907,290	4,785,995,533	8.13%	56,609
Ankeny	\$10.35	6.25	10.75	-3.72%	406.37	672.95	3,549,932,642	3,297,815,457	7.65%	54,598
Cedar Falls *	\$10.95	8.10	11.22	-2.38%	403.39	545.44	1,955,185,106	1,837,202,491	6.42%	39,260
Dubuque *	\$10.33	8.10	10.59	-2.44%	357.25	455.66	2,542,043,245	2,499,017,299	1.72%	57,637
Ames *	\$10.03	5.50	10.07	-0.44%	287.28	523.66	3,079,908,598	2,914,741,622	5.67%	58,965
Urbandale	\$10.52	7.24	10.02	4.99%	554.72	806.03	3,023,593,271	2,918,570,619	3.60%	39,463
Average	\$13.80	\$7.69	\$13.97	-1.30%	\$403.27	\$699.83			4.49%	

^{*} Cities that collect local option sales tax

TAX LEVY BREAKDOWN WITH UTILITIES EXCISE TAX INCLUDED

Valuation January 1, 2018

Valuation January 1, 2019

Property Tax Payable 19-20

Property Tax Payable 20-21

Taxable Valuation Percentage Change 3,079,908,598

3,112,286,020

5.7%

1.1%

TIF Valuation Available

for Debt Service

45,584,078

75,857,137

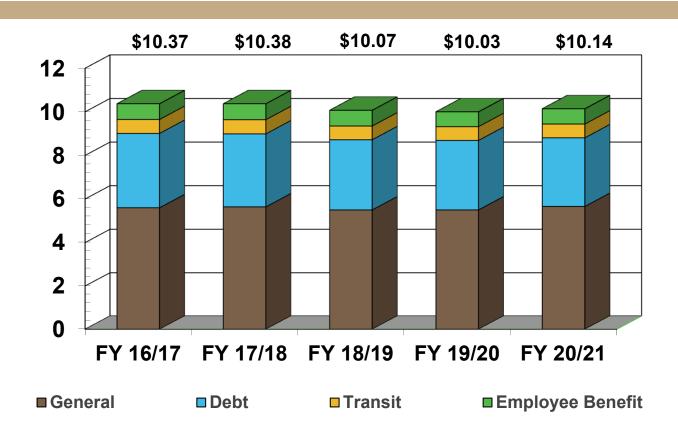
							Change in	% Change in
_	Levy Rate	Dollar Value	Levy Rate	Dollar Value	Change in	% Change in		Dollar Value
Levy Type	Per \$1,000	of Levy	Per \$1,000	of Levy	Levy Rate	Levy Rate	of Levy	of Levy
	7 00700	00 440 507	7 47004	00 040 700	0.40000	0.540/	000 400	0.500/
General	7.28708	22,443,527	7.47031	23,249,726	0.18323	2.51%	806,199	3.59%
State Repl. Tax	(0.17061)	525,452	(0.16039)	499,179	0.01022	-5.99%	(26,273)	-5.00%
Local Option Tax	(1.59138)	4,901,296	(1.65356)	5,146,361	(0.06218)	3.91%	245,065	5.00%
Net General	5.52509	17,016,779	5.65635	17,604,186	0.13126	2.38%	587,407	3.45%
Employee Benefits	0.70114	2,159,434	0.74439	2,316,742	0.04325	6.17%	157,308	7.28%
State Repl. Tax	(0.02190)	67,464	(0.02059)	64,091	0.00131	-5.98%	(3,373)	-5.00%
Fund Balance Use	-	-	(0.02410)	75,000	(0.02410)		75,000	
Net Employee Benefits	0.67923	2,091,970	0.69970	2,177,651	0.02047	3.01%	85,681	4.10%
Transit	0.64769	1,994,811	0.65473	2,037,720	0.00704	1.09%	42,909	2.15%
State Repl. Tax	(0.01958)	60,290	(0.01840)	57,275	0.00118	-6.03%	(3,015)	-5.00%
Net Transit	0.62811	1,934,521	0.63633	1,980,445	0.00822	1.31%	45,924	2.37%
Total W/O Debt Svc.	6.83243	21,043,270	6.99238	21,762,282	0.15995	2.34%	719,012	3.42%
Debt Service	3.29552	10,300,127	3.36324	10,722,504	0.06772	2.05%	422,377	4.10%
Fund Balance Use	-	-	(0.11762)	375,000	(0.11762)		375,000	
State Repl. Tax	(0.10239)	320,004	(0.09535)	304,004	0.00704	-6.88%	(16,000)	-5.00%
Net Debt Service	3.19314	9,980,123	3.15027	10,043,500	(0.04287)	-1.34%	63,377	0.64%
TOTAL LEVIED TAXES	10.02557	31,023,393	10.14265	31,805,782	0.11708	1.17%	782,389	2.52%

Agricultural Valuation

2,988,543

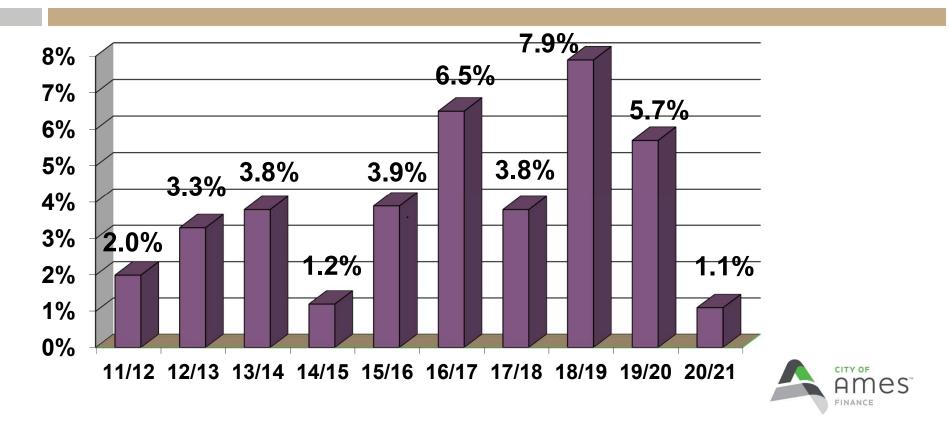
4,011,995

Total Tax Levy/\$1,000 Taxable Valuation





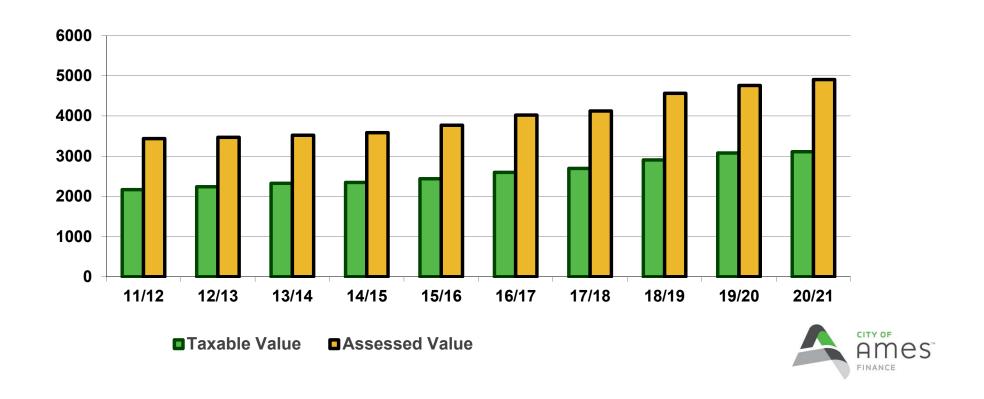
Taxable Valuation – Percentage Change



Assessed and Taxable Value

Property Type Value Value		Valuation January 1, 2018 Property Tax Payable 19-20		Valuation Janua Property Tax Pag	•	Dollar Value Change		Percentage Change	
Commercial/Multi Res. 1,038,972,300 898,197,320 1,133,983,558 968,320,242 95,011,258 70,122,922 9.14% 7.8 Industrial 157,933,848 142,098,648 157,037,512 139,481,242 (896,336) (2,617,406) -0.57% -1.8 Utilities 15,161,620 14,191,683 15,149,489 14,076,331 (12,131) (115,352) -0.08% -0.8 Total Valuation 4,760,713,942 3,074,249,690 4,909,110,652 3,106,076,505 148,396,710 31,826,815 3.12% 1.0 Less Military Exemption 4,758,534,138 3,072,069,886 4,906,982,704 3,103,948,557 148,448,566 31,878,671 3.12% 1.0	Property Type					1 1000 000 0			Taxable Value
Industrial 157,933,848 142,098,648 157,037,512 139,481,242 (896,336) (2,617,406) -0.57% -1.8 Utilities 15,161,620 14,191,683 15,149,489 14,076,331 (12,131) (115,352) -0.08% -0.8 Total Valuation 4,760,713,942 3,074,249,690 4,909,110,652 3,106,076,505 148,396,710 31,826,815 3.12% 1.0 Less Military Exemption 2,179,804 2,179,804 2,127,948 2,127,948 (51,856) (51,856) -2.38% -2.3 Net Valuation 4,758,534,138 3,072,069,886 4,906,982,704 3,103,948,557 148,448,566 31,878,671 3.12% 1.0	Residential	3,548,646,174	2,019,762,039	3,602,940,093	1,984,198,690	54,293,919	(35,563,349)	1.53%	-1.76%
Utilities 15,161,620 14,191,683 15,149,489 14,076,331 (12,131) (115,352) -0.08% -0.8 Total Valuation Less Military Exemption 4,760,713,942 3,074,249,690 4,909,110,652 3,106,076,505 148,396,710 31,826,815 3.12% 1.0 Net Valuation 4,758,534,138 3,072,069,886 4,906,982,704 3,103,948,557 148,448,566 31,878,671 3.12% 1.0	Commercial/Multi Res.	1,038,972,300	898,197,320	1,133,983,558	968,320,242	95,011,258	70,122,922	9.14%	7.81%
Total Valuation 4,760,713,942 3,074,249,690 4,909,110,652 3,106,076,505 148,396,710 31,826,815 3.12% 1.0 Less Military Exemption 2,179,804 2,179,804 2,127,948 2,127,948 (51,856) (51,856) -2.38% -2.3 Net Valuation 4,758,534,138 3,072,069,886 4,906,982,704 3,103,948,557 148,448,566 31,878,671 3.12% 1.0	Industrial	157,933,848	142,098,648	157,037,512	139,481,242	(896,336)	(2,617,406)	-0.57%	-1.84%
Less Military Exemption 2,179,804 2,179,804 2,127,948 2,127,948 (51,856) (51,856) -2.38% -2.3 Net Valuation 4,758,534,138 3,072,069,886 4,906,982,704 3,103,948,557 148,448,566 31,878,671 3.12% 1.0	Utilities	15,161,620	14,191,683	15,149,489	14,076,331	(12,131)	(115,352)	-0.08%	-0.81%
						1 ' '			1.04% -2.38%
Utilities Subject to Excise 7,838,712 8,337,463 498,751	Net Valuation	4,758,534,138	3,072,069,886	4,906,982,704	3,103,948,557	148,448,566	31,878,671	3.12%	1.04%
	Utilities Subject to Excise		7,838,712		8,337,463		498,751		6.36%
Total Taxable Value 3,079,908,598 3,112,286,020 32,377,422 1.0	Total Taxable Value		3,079,908,598		3,112,286,020		32,377,422		1.05%

Property Valuation in \$ Millions



ANALYSIS OF CHANGES IN TAXABLE VALUE (VALUATION INCREASES/NEW IMPROVEMENTS)

(Does Not Include Utilities Subject to Excise Tax)

Property Type	Total Change in Taxable Value	Change Due New Property Improvements	Change Due Transfers Class Change	Change Due to Increased Valuations of Existing	Change Due New & Expiring Exemptions(1)	Change Due State Rollback Adjustment	Net Change on Existing Property(2)
Residential	(35,563,349)	34,496,000	(10,888,000)	764,000	5,493,000	(65,428,349)	(64,664,349)
Commercial/Multi Res.	70,122,922	54,769,000	5,222,000	56,337,000	(38,113,000)	(8,092,078)	48,244,922
Industrial	(2,617,406)	16,491,594	231,000	(3,726,000)	(15,614,000)	-	(3,726,000)
Utilities	(115,352)	-	-	(115,352)	-	-	(115,352)
Total Valuation Change Less Military Exemption	31,826,815 (51,856)	105,756,594 -	(5,435,000)	53,259,648 (51,856)	(48,234,000)	(73,520,427)	(20,260,779) (51,856)
Change in Net Valuation	31,878,671	105,756,594	(5,435,000)	53,311,504	(48,234,000)	(73,520,427)	(20,208,923)
Percentage Change In Taxable Value	1.04%	3.44%	-0.18%	1.74%	-1.57%	-2.39%	-0.66%

⁽¹⁾ Includes New & Expiring Exemptions, Court Awarded Reductions, and Equalization

⁽²⁾ Net Change on Existing is attributed only to change in valuation and/or change in rollback all other changes are consider new either through status change or new construction

FIRE & POLICE TRUST FUND

Balance 6/30/92

\$4,332,866

				Annual			(Incl. Rpl Tax)		
	Fiscal	Covered	Expenses/	Interest	Applied	Principal	Property	Incremental	Estimated
Year	Year	Wages	Liability	Net Costs	Principal	Balance	Tax	Tax Increase	Tax Rate
1.	FY 92-93	3,240,835	438,978	307,002	131,976	4,200,890	0	0	
2.	FY 93-94	3,388,164	725,469	298,107	427,362	3,773,528	0	0	
3.	FY 94-95	3,468,856	673,134	266,705	357,480	3,416,048	48,949	48,949	
4.	FY 95-96	3,607,610	649,153	195,855	348,366	3,067,682	104,932	55,983	
5.	FY 96-97	3,664,394	654,706	181,373	306,747	2,760,935	166,586	61,654	
6.	FY 97-98	3,896,100	700,458	196,583	284,020	2,476,915	219,855	53,269	
7.	FY 98-99	4,062,924	710,057	110,876	320,414	2,156,501	278,767	58,912	
8.	FY 99-00	4,204,453	708,084	348,530	20,823	2,135,678	338,731	59,964	
9.	FY 00-01	4,156,200	706,554	419,085	327,102	2,227,661	397,954	59,223	
10.	FY 01-02	4,412,624	750,146	86,108	286,128	2,027,641	457,243	59,289	
11.	FY 02-03	4,559,812	775,168	42,024	253,042	1,816,623	517,675	60,432	
12.	FY 03-04	4,729,146	968,529	19,215	357,198	1,478,640	615,000	97,325	
13.	FY 04-05	4,998,138	1,245,536	23,911	0	1,502,551	936,756	321,756	
14.	FY 05-06	5,240,698	1,458,947	46,627	0	1,549,178	1,176,756	240,000	
15 .	FY 06-07	5,343,598	1,467,352	72,176	0	1,621,354	1,298,756	122,000	
16.	FY 07-08	5,631,272	1,434,848	63,011	0	1,684,365	1,298,756	0	
17.	FY 08-09	5,919,045	1,109,821	52,767	149,880	1,587,252	959,941	(338,815)	
18.	FY 09-10	6,027,579	1,024,688	15,207	110,608	1,534,277	959,941	0	
19.	FY 10-11	6,390,608	1,271,731	17,949	185,000	1,367,226	1,086,731	126,790	
20 .	FY 11-12	6,586,462	1,630,806	(1,313)	0	1,365,913	1,457,923	371,192	0.67239
21.	FY 12-13	6,731,099	1,758,163	(13,836)	156,015	1,196,062	1,602,148	144,225	0.70627
22 .	FY 13-14	6,705,580	2,039,167	0	316,670	879,392	1,752,495	150,347	0.75345
23 .	FY 14-15	7,172,782	2,181,243	4,652	261,643	622,401	1,881,772	129,277	0.78331
24 .	FY 15-16	7,181,160	1,994,208	0	168,727	453,674	1,825,481	(56,291)	0.71216
25 .	FY 16-17	7,759,737	2,011,324	918	70,000	384,592	1,871,820	46,339	0.71908
26 .	FY 17-18	7,905,296	2,030,080	3,015	40,000	347,607	1,922,616	50,796	0.72660
27 .	FY 18-19	8,418,517	2,190,498	10,832	38,000	320,439	2,085,034	162,418	0.71534
28 .	FY 19-20	8,741,122	2,159,434	0	0	320,439	2,091,970	6,936	0.67923
29 .	FY 20-21	9,153,465	2,316,742	0	75,000	245,439	2,177,651	85,681	0.69970
30 .	FY 21-22	9,473,836	2,447,092	0	95,000	150,439	2,288,001	110,350	0.71374
31 .	FY 22-23	9,805,420	2,521,954	0	50,000	100,439	2,407,863	119,862	0.72925
32 .	FY 23-24	10,148,610	2,681,263	0	85,000	15,439	2,532,172	124,309	0.74456
33 .	FY 24-25	10,503,811	2,758,301	0	15,439	0	2,678,771	146,599	0.76473

Contributions based on normal returns Covered Wages increased by 3.5% per year, valuation by 3% per year

DEBT SERVICE COST ALLOCATION FOR 2020/2021 BUDGET

Taxable Valuation for Debt Service: \$3,188,143,157

Use of Bond Proceeds	Allocated Debt Service	Debt Service Abatements	Property Tax Support	Rate Per \$1,000 Valuation
				_
Airport	70,976	70,976	-	
Fire Department Apparatus	54,005	13,501	40,504	0.01270
Fire Facilities	13,148	-	13,148	0.00412
Public Safety Radio	253,424	29,051	224,373	0.07038
Library	1,206,700	-	1,206,700	0.37850
Ada Hayden Heritage Park	258,375	-	258,375	0.08104
City Hall Improvements	14,892	-	14,892	0.00467
Aquatic Center	-	-	-	0.00000
Water Projects	128,905	128,905	-	
Sewer Projects	384,724	384,724	-	
Resource Recovery	160,387	160,387	-	
Urban Renewal - TIF	442,468	442,468	-	
Storm Sewer	144,681	-	144,681	0.04538
Streets	7,746,705	-	7,746,705	2.42985
Special Assessments	315,559	315,559	-	
2020/2021 CIP G. O Less Abated	1,073,126	-	1,073,126	0.33660
			, ,	
TOTAL G. O. DEBT	12,268,075	1,545,571	10,722,504	3.36324
Less: State Replacement Tax	,,	.,0.0,0	304,004	0.09535
Use of Fund Balance		_	375,000	0.11762
ooo or runa balanco			070,000	0.11702
TOTAL DEBT SERVICE COST	\$ 12,268,075	\$ 1,545,571	\$ 10,043,500	3.15027
FY 2020/2021 Debt Service Levy			\$ 10,043,500	3.15027
2020/2021 CIP G.O. ISSUE	A			
Fire Apparatus Replacement	\$ 1,375,000			
Cherry Avenue Extension	510,000			
Arterial Street Pavement Improvements	900,000			
Collector Street Pavement Improvements	1,400,000			
Concrete Pavement Improvements	2,300,000			
Asphalt Street Pavement Improvements	1,400,000			
CyRide Route Pavement Improvements	600,000			
Seal Coat Street Pavement Improvements	750,000			
US Highway 69 Improvements	230,000			
South Dayton Improvements	700,000			
Intelligent Transportation System	141,900			
Bridge Rehabilitation Program	375,000			
Tax Supported Bonds	\$ 10,681,900			
	•			
East 13th Street Sewer Extension TIF	\$ 2,500,000			
Abated Bonds	\$ 2,500,000			
Total G.O. Bonds	\$ 13,181,900			

CURRENT AND PROPOSED DEBT SERVICE

Debt Service Issues	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
Current Outstanding New/ <i>Proposed Issues</i>	10,300,127	9,649,378	8,444,709	7,749,220	7,073,674	6,453,356
*Tax Supported Issue Amount				- -		
FY 2021 \$10,681,900		1,073,126	1,073,126	1,073,126	1,073,126	1,073,126
FY 2022 \$11,055,400	-	-	1,110,648	1,110,648	1,110,648	1,110,648
FY 2023 \$12,231,200	-	-	-	1,237,813	1,237,813	1,237,813
FY 2024 \$10,670,700	-	-	-	-	1,072,000	1,072,000
FY 2025 \$10,346,600	-	-	-	-		1,039,441
TOTAL DEBT SERVICE	10,300,127	10,722,504	10,628,483	11,170,807	11,567,261	11,986,384
State Replacement Tax	320,004	304,004	304,004	304,004	304,004	304,004
Use of Debt Service Fund Bal.	<u> </u>	375,000		225,000	190,000	135,000
Net Debt Service	9,980,123	10,043,500	10,324,479	10,641,803	11,073,257	11,547,380
Debt Service Levy	3.19314	3.15027	3.14408	3.14632	3.17853	3.21808

(Assumes 3.0% Annual Growth in Taxable Value) *Tax Supported Debt Service Excludes Abated Debt Future Debt Service Estimated with term of 12 years and interest rate of 3%

DOLLAR VALUE AND PERCENTAGE CHANGE OF TOTAL LEVY BY PROPERTY TYPE

Property Type	FY 2019/20 Tax Levy	FY 2020/21 Tax Levy	Dollar Change	Percentage Change
Residential	20,249,267	20,125,034	(124,233)	-0.61%
Commercial/Multi Res.	9,004,940	9,821,333	816,393	9.07%
Industrial	1,424,620	1,414,709	(9,911)	-0.70%
Utilities	142,280	142,771	491	0.35%
TIF (Debt Service Only)	145,556	238,970	93,414	64.18%
Total Tax Levy	30,966,663	31,742,817	776,154	2.51%
Less Military Exemption	21,854	21,583	(271)	-1.24%
Tax Asking Before Excise	30,944,809	31,721,234	776,425	2.51%
Utilities Subject to Excise	78,584	84,548	5,964	7.59%
TOTAL TAXES	31,023,393	31,805,782	782,389	2.52%

ANALYSIS OF CHANGE IN TAX DOLLAR PAYMENTS BY PROPERTY TYPE

FY 2019/2020 to FY 2020/2021

	Total	Change Due To New	Net Change On Existing	Change Due to	Change Due To Rate Adj.	Total Change On Existing
Property Type	Change	Property	Property	Rollback	0.11708	Property
Residential	(124,233)	349,881	(46,971)	(663,617)	236,474	(474,114)
Commercial/Multi Res.	816,393	555,503	237,804	(82,075)	105,161	260,890
Industrial	(9,911)	167,268	(193,816)	-	16,637	(177,179)
Utilities	491	-	(1,171)	-	1,662	491
TIF (Debt Service Only)	93,414	101,816	(13,739)	-	5,337	(8,402)
Total Tax Levy	776,154	1,174,468	(17,893)	(745,692)	365,271	(398,314)
Less Military Exemption Plus Excise Tax	(271) 5,964	-	(271) 5,964			(271) 5,964
Net Tax Asking	782,389	1,174,468	(11,658)	(745,692)	365,271	(392,079)

PERCENTAGE OF TAXABLE VALUATION BY PROPERTY TYPE TO TOTAL TAXABLE VALUATION

Property Type	Taxable Value Fiscal Year 17/18	Taxable Value Fiscal Year 18/19	Taxable Value Fiscal Year 19/20	Taxable Value Fiscal Year 20/21	Assessed Value Fiscal Year 20/21
Residential	64.26%	65.69%	65.74%	63.93%	73.42%
Commercial/Multi Res.	30.26%	29.20%	29.24%	31.20%	23.11%
Industrial	5.08%	4.76%	4.63%	4.49%	3.20%
Utilities	0.49%	0.43%	0.46%	0.45%	0.31%
Gross Taxable Valuation Less Military Exemption	100.09% 0.09%	100.08% 0.08%	100.07% 0.07%	100.07% 0.07%	100.04% 0.04%
Net Valuation	100.00%	100.00%	100.00%	100.00%	100.00%

SAMPLE TAX CALCULATIONS

		FY 2019/20 Tax Levy		FY 2020/21 Tax Levy		Dollar Change	Percentage Change
City Rate Per \$1,000 Taxable Valuation		10.02557		10.14265	0	.11708	1.17%
Ter \$1,000 Taxable Valuation		10.02007		10.14200	Ū		1.17 /0
Residential							
100% Valuation	\$	100,000.00	\$	100,000.00			
Rollback Adjustment	•	56.9180%	•	55.0743%			
Taxable Value	\$	56,918.00	\$	55,074.30			
City Tax	\$	570.64	\$	558.60	\$	(12.04)	-2.11%
Commercial							
100% Valuation	\$	100,000.00	\$	100,000.00			
Rollback Adjustment		90%		90%			
Taxable Value	\$	90,000.00	\$	90,000.00			
City Tax	\$	902.30	\$	912.84	\$	10.54	1.17%
<u>Industrial</u>							
100% Valuation	\$	100,000.00	\$	100,000.00			
Rollback Adjustment		90%		90%			
Taxable Value	\$	90,000.00	\$	90,000.00			
City Tax	\$	902.30	\$	912.84	\$	10.54	1.17%

The calculations above are samples only. The exact amount of city taxes will be based on specific valuation.

SAMPLE TAX CALCULATIONS

(Valuations Increased By Average Assessment Increase by Property Class)

	 FY 2019/20 Tax Levy	İ	FY 2020/21 Tax Levy		Dollar Change	Percentage Change
City Rate Per \$1,000 Taxable Valuation	10.02557		10.14265	0	.11708	1.17%
Residential						
100% Valuation	\$ 100,000.00	\$	100,037.83			
Rollback Adjustment	56.9180%		55.0743%			
Taxable Value	\$ 56,918.00	\$	55,095.13			
City Tax	\$ 570.64	\$	558.81	\$	(11.83)	-2.07%
Commercial						
100% Valuation	\$ 100,000.00	\$	106,272.23			
Rollback Adjustment	90%		90%			
Taxable Value	\$ 90,000.00	\$	95,645.01			
City Tax	\$ 902.30	\$	970.09	\$	67.79	7.51%
<u>Industrial</u>						
100% Valuation	\$ 100,000.00	\$	97,377.88	*		
Rollback Adjustment	90%		90%			
Taxable Value	\$ 90,000.00	\$	87,640.09			
City Tax	\$ 902.30	\$	888.90	\$	(13.40)	-1.49%

The calculations above are samples only. The exact amount of city taxes will be based on specific valuation.

City of Ames
CHANGE IN CITY PROPERTY TAX PAYMENT
Adjusted for Changes in Valuation

	Residential	Commercial	Industrial*
	Class	Class	Class
FY	% Change	% Change	% Change
2020/21	(2.07)	7.51	(1.49)
2019/20	2.05	(0.53)	(0.43)
2018/19	3.45	(0.44)	(3.27)
2017/18	2.82	0.87	0.03
2016/17	0.95	1.45	1.28
Average	1.44	1.77	(0.78)

In FY 2015/16 and FY 2014/15 the Commercial and Industrial classes of property were rolled back 5% each year going from being taxed at 100% of value to taxed at 90% of value.

^{*}Industrial classified property is a small sample and change in value to class may not be reflective of individual properties.

Summary of Change in Tax Asking for 2020/21

General Levy::

Change in revenue	Change	in	revenues	::
-------------------	--------	----	----------	----

Change in revenues.			
Local Option Sales Tax transfer Other revenues	-	245,065 370,687	_
Total change in non-property tax revenue	-	615,752	3.0%
Change in expenses:			
Personal services: Salaries (3.00% increase; 3.55 new FTEs) Health insurance (3.9% budgeted increase) Other personal service costs	516,634 211,241 373,944	1,101,819	3.7%
Contractual services		(42,945)	-1.6%
Commodities		18,298	1.4%
Capital		(2,881)	-48.0%
Other expenditures: Transfer of Hotel/Motel Tax receipts Transfer of Transit Levy receipts Other transfers/allocations	73,500 42,909 12,459	128,868	2.5%
Total change in expenses	=	1,203,159	3.1%
Additional amount needed in General Levy			587,407
Additional amount needed in Employee Benefits Lev	y		85,681
Additional amount needed in Transit Levy			45,924
Additional amount needed in Debt Service Levy			63,377
Total change in tax asking for 2020/21			782,389

Where did the Available 2019/20 General Fund Balance Come From?

<u>2018/19</u>	Adjusted Budget	Actual	Additional Amount Available
Revenues: Building Permit Revenue Interest Revenue Other Revenues	1,215,110 250,000 35,977,784	1,040,737 812,442 36,034,082	(174,373) 562,442 56,298
Additional revenue amount available	37,442,894	37,887,261	444,367
Expenses: Law Enforcement Fire Safety Planning Services Building Safety City Council Contingency Other expenses	10,053,847 7,208,020 929,218 1,474,546 112,706 19,886,324	9,585,345 7,026,819 768,155 1,330,116 43,904 18,025,496	468,502 181,201 161,063 144,430 68,802 1,860,828
Expense savings	39,664,661	36,779,835	2,884,826
Beginning balance adjustments			20,467
Additional amount available from FY 2018/19			3,349,660
Less: Budget carryovers to FY 2019/20			(1,879,386)
Net amount available from FY 2018/19		;	1,470,274
<u>2019/20</u> Revenues:	Adopted Budget	Adjusted Budget	Additional Amount Available
Local Option Sales Tax Transfer Other Revenues	4,901,296 33,788,098	5,082,305 33,720,118	181,009 (67,980)
Additional 2019/20 revenue:	38,689,394	38,802,423	113,029
Expenses: 2019/20 Expenses Less Carryover from 2018/19 Expense savings	38,689,394	40,022,292 (1,879,386) 38,142,906	546,488
	00,000,004	00,142,000	
Additional amount available from FY 2019/20			659,517
Total additional amount available			2,129,791
One-time expenditures added to FY 2019/20			1,645,681
Net change in 2019/20 fund balance		:	484,110

Use of 2019/20 General Fund Balance

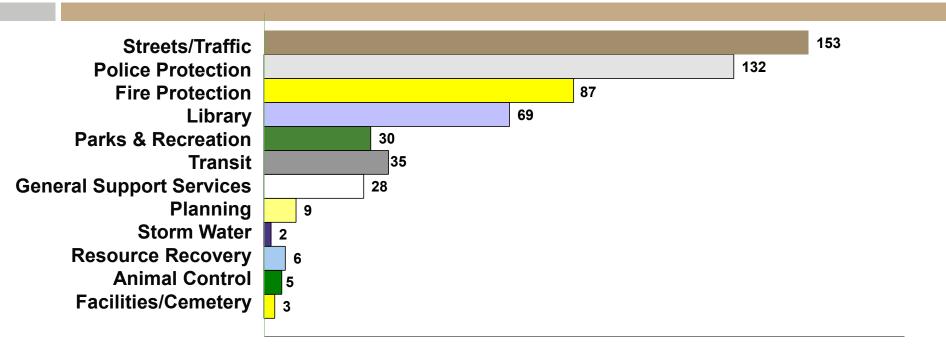
Police equipment slid from 2020/21	45,730
Equipment for additional Police Officer	8,352
Fire Station 1 HVAC replacement	110,000
Fire Station 1 concrete patching	40,000
Fire Station 2 relocation conceptual design	35,000
Indoor Aquatic Facility conceptual design	75,000
P&R equipment slid from 2020/21	17,265
Auditorium LED stage lights	34,000
Park trail cameras	5,000
P&R chipper truck shortfall	10,000
Library front door replacement	30,000
Downtown/Campustown Plazas	700,000
Climate Action Plan	130,000
FLIR dual camera drone	5,334
Auditorium HVAC system	400,000
Total Use of Fund Polones	1 645 691
Total Use of Fund Balance:	1,645,681

City of Ames, Iowa Property Tax Cost of Services per Residence 3-Year Comparison

	2018/19	2019/20	2020/21
Streets/Traffic	141	149	153
Police Protection	133	135	132
Fire Protection	84	85	86
Library	70	70	69
Parks and Recreation	46	41	30
Transit	35	36	35
General Support Services	23	27	28
Planning Services	10	10	9
Resource Recovery	6	6	6
Animal Control	5	5	5
Facilities/Cemetery	4	4	3
Storm Water Management	3	3	2
Building Safety			1_
	560	571	559
Assessed Value Rollback Taxable Value Tax Rate per \$1,000 Calculated Tax	100,000 55.6209 55,621 10.0686 560	100,000 56.9180 56,918 10.0258 571	100,000 55.0743 55,074 10.1427 559

All categories reflect their applicable amounts for debt service

Cost of City Services



Taxes Per \$100,000 of Assessed Residential Valuation Includes Debt Service



City of Ames, Iowa Miscellaneous Historic Budget Information

			%	Rollb	
Year	FTEs	Levy	Valuation Increase	Residential	Commercial /Industrial
2020/21	591.60	10.1427	1.1	55.0743	90.0000
2019/20	585.90	10.0258	5.7	56.9180	90.0000
2018/19	581.15	10.0686	7.9	55.6209	90.0000
2017/18	577.00	10.3759	3.8	56.9391	90.0000
2016/17	572.00	10.3733	6.5	55.6259	90.0000
2015/16	563.75	10.6294	3.9	55.7335	90.0000
2014/15	557.45	10.8554	1.2	54.4002	95.0000
2013/14	552.10	10.8578	3.8	52.8166	100.0000
2012/13	552.10	10.7213	3.3	50.7518	100.0000
2011/12	552.60	10.8437	2.0	48.5299	100.0000
2010/11	553.60	10.8458	4.7	46.9094	100.0000
2009/10	550.60	10.8582	4.6	45.5893	100.0000
2008/09	548.60	11.0624	0.4	44.0803	99.7312
2007/08	542.85	10.4359	1.9	45.5596	100.0000
2006/07	532.60	10.2519	5.1	45.9960	99.1509
2005/06	534.60	10.1661	3.4	47.9642	100.0000
2004/05	538.60	9.9487	1.9	48.4558	99.2570
2003/04	542.75	9.6763	4.2	51.3874	100.0000
2002/03	544.50	9.6396	10.9	51.6676	97.7010
2001/02	533.45	9.3561	6.8	56.2651	100.0000
2000/01	530.45	9.6063	8.1	54.8525	98.7732
1999/00	525.95	9.7624	8.4	56.5000	100.0000
1998/99	520.45	9.7573	7.4	54.9000	97.4000

AUTHORIZED EMPLOYMENT LEVELS (F.T.E.)

(Full-Time Equivalents)

	2018/19 Actual	2019/20 Adopted	2019/20 Adjusted	2020/21 Adopted
Department			<u>, </u>	
City Manager/City Clerk	10.50	10.50	10.50	10.50
Legal Services	6.00	6.00	6.00	6.00
Human Resources	8.00	8.00	8.00	8.00
Planning & Housing	7.00	7.00	7.00	7.00
Administrative Services	5.00	5.00	5.00	5.00
Finance	41.00	41.00	41.00	41.00
Fleet Services/Facilities	9.50	9.50	9.50	9.50
Transit	84.50	85.50	85.50	85.50
Fire/Building Safety	71.00	72.00	72.00	73.00
Police/Animal Control	82.15	83.15	83.15	84.60
Library	36.50	36.50	37.00	37.00
Parks and Recreation	25.00	25.00	25.00	26.75
Water & Pollution Control	40.00	40.00	40.00	40.00
Electric Services	81.00	81.00	81.00	81.00
Public Works:				
Administration	2.00	2.00	2.00	2.00
Traffic	8.00	8.00	8.00	8.00
Streets	22.00	22.00	22.00	22.00
Engineering	14.75	14.75	14.75	14.75
Utility Maintenance	11.00	12.00	12.00	13.00
Resource Recovery	15.00	15.00	15.00	15.00
Parking	2.00	2.00	2.00	2.00
Public Works Total	74.75	75.75	75.75	76.75
Total	581.90	585.90	586.40	591.60

CHANGES IN EMPLOYMENT LEVELS (F.T.E.)

(Full-Time Equivalents)

The staffing level changes for the City of Ames that are included in the 2019/20 Adjusted Budget and 2020/21 Manager Recommended Budget are as follows:

2019/20 Adjusted: 586.40 FTEs (0.50 increase)

+ 0.50 FTE	Two Youth Services positions at the Library have been increased from .50 FTE positions to .75
	FTE positions to support high demand programming, increase teen area hours and allow more
	outreach with local schools.

2020/21 Manager Recommended: 591.60 FTEs (5.20 increase)

+ 1.00 FTE	An additional Police Officer position has been added to the Patrol division.
+ 1.00 FTE	An additional full-time Firefighter position has been added to assist with short term vacancies across all three shifts and ensure that overtime is minimized.
+ 0.45 FTE	A .30 FTE in Animal Control has been increased to a .75 FTE to provide additional coverage in the field and shelter operations. The increase will also provide dog park oversight to ensure public and animal safety.
+ 1.75 FTE	A reorganization of staffing among Parks and Recreation's various activities has resulted in a 1.75 FTE increase. The increase affects Instructional Programs, Athletic Programs, Aquatics, the Community Center, Public Wellness, the Ames/ISU Ice Arena and Homewood Golf Course.
+1.00 FTE	An additional Maintenance Worker position has been added to the Utility Maintenance division of Public Works. This position will assist with water main breaks and sanitary sewer repairs, as well as snow and ice control.

Utility Rates

To support the Capital Improvements Plan over the next five years, rate increases will be required in several City Utilities.

Current estimated rate increases:

	FY	FY	FY	FY	FY
	20/21	21/22	22/23	23/24	24/25
Electric	-	-	-	-	-
Water	2.0%	8.0%	2.0%	9.0%	2.0%
Sewer	5.0%	-	5.0%	-	8.0%
Storm Sewer	-	-	5.0%	-	-
Resource Recovery	-	*	*	-	-

^{*}Resource Recovery Rate Changes:

FY 21/22 Application of 2020 Census Will Increase Per Capita Revenue FY 22/23 Tipping Fee Increase \$58.75 to \$62.50



Utility Bill Rate Samples

MEDIAN USE RESIDENTIAL CUSTOMERS

Electric / Water Use	Electric Summer	Storm Water	Water Summer	Sewer	Total
600 kWh and 600 cf Electric ECA	\$81.10 -\$3.96	\$4.95	\$26.44	\$27.95	\$140.44 -\$3.96
Totals	\$77.14	\$4.95	\$26.44	\$27.95	\$136.48
Increase Due to Rate Change Totals	\$0.00 \$77.14	\$0.00 \$4.95	\$0.53 \$26.97	\$1.40 \$29.35	\$1.93 \$138.41

% Impact on Total Bill 1.41%



Utility Bill Rate Samples

MEDIAN USE COMMERCIAL (LP)

Electric / Water Use	Electric Summer	Storm Water	Water Summer	Sewer	Total
60,000 kWh and 15,000 cf Electric ECA	\$6,221.55 -\$396.00	\$14.85	\$515.15	\$434.03	\$7,185.58 -\$396.00
Totals	\$5,825.55	\$14.85	\$515.15	\$434.03	\$6,789.58
Increase Due to Rate Change	\$0.00	\$0.00	\$10.30	\$21.70	\$32.00
Totals	\$5,825.55	\$14.85	\$525.45	\$455.73	\$6,821.58

% Impact on Total Bill 0.47%



APPENDIX M

POLICE DEPARTMENT FEES & CHARGES

Crash (Accident) and Police Report (each)	\$3.00
Overtime Payback and Event/Escort Service (per hour)	\$59.00 \$61.00
Community Safety Officer Event/Escort Service (per hour)	\$20.00
False Alarm Fee – After 3 times	\$30.00
Process Service Fee	\$20.00
Service of Warrant Fee	\$20.00
Non-Criminal Fingerprinting Fee (4 cards or less)	\$10.00
Non-Criminal Fingerprinting Fee (each additional card past 4)	\$2.00
Photographs (per disc)	\$3.00
Survaillance Video (per disc)	
Parking Collection Fee	\$5.00
Copying of Public Record (per page with a \$1.00 minimum)	\$0.10
	THE RESERVE OF THE PARTY OF THE

Car/Booking/Body Worn Camera or other video or audio recordings shall be charged at actual cost. Actual cost is defined as the time spent on the specific recording plus the cost of the media used.

Appendix M contains the Police Department fees and charges. The following change is proposed:

The largest Police Department fee is the Overtime Payback and Event/Escort Service fee at \$59.00 per hour. This is the fee that the Department charges outside entities, including ISU, for police officer services. The Overtime Payback and Event/Escort Service fee was last adjusted in July of 2018. The Department proposes that beginning in July 2020, and based on a recalculation of costs, the rate be adjusted to \$61.00 per hour.

APPENDIX Q

WATER AND POLLUTION CONTROL FEES & CHARGES

Water Division	\$	0.87	
Bulk Water Service		50.85/100 gailons	
Water Meter Division *	With Integral	With Radio	
	Radio	ERT	
Meter & Setting Fees - Disc Style		_	
5/8" or 5/8 " x ³ / ₄ " disc	\$350.00	\$350.00)
3/4" disc	\$370.00	\$370.00	1
1" disc	\$390.00	\$390.00	
1½" disc	\$680.00	\$680.00	/
Meter & Setting Fees - Ultrasonic Style			/
1½"		\$790.00	/
2"		\$1,050.00	
Matou & Sotting Food Magnetic Style			
Meter & Setting Fees - Magnetic Style		#0 445 00	1
2"			
3"			
4"			
6" Meter & Setting Fees - Turbo Style	•••••	\$6,365.00	- 1
2"		Φ1 <i>CCE</i> 00	- (
3"			
4"			
6"			
Meter & Setting Fees - Misc. Meters	•••••		- 1
Larger than 4" or alternative styles			- 1
- to be determined when ordered			1
Hydrant Meter**		\$260.00	1
Frozen/damaged meter		φ200.00	- 1
Construction Meter		\$195.00	- 1
Meters 1-1/2" and larger			1
Meters 1" and smaller			
	proceed the received	epreciated value	
Depreciated Value is a straight line depreciation of the Meter	and Setting Fees above, base	d on length of	
time meter has been in service.			
< 1 year 100%			
< 2 years			
< 3 years			
< 4 years			
< 5 years			
< 6 years			
< 7 years			
< 8 years			
< 9 years			
<10 years			
>10 years			
Unauthorized use of water	0.10	15.00 01-00/2001	
Unauthorized use of water	751- 00 51/1	91.00/occurrence	11 0-
Unmetered use of water	\$ 2.51 /day	+ \$1 0.04/ month	164
Resetting fee for unauthorized meter removal			
Customer requested meter test fee		\$150.00	(
Service of meter disconnect of reconnect fee	•••••	\$ 60.00/trip	5

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Rev. 7-1-19

- to 3 *
- * Meter setting fees above include two service trips (one to set the temporary/construction meter, and one to set the permanent meter). A fee of \$80.00 will be charged for additional trips due to unexposed or inoperable curb boxes, incomplete remote wire installations, or other circumstances where the meter installation cannot be completed.
- ** Hydrant meter fees include the cost to install and remove the meter. Requests to move the meter to a new location will be charged one-half of the hydrant meter fee. Consumption will be billed at the "Irrigation and Yard Water" rate. For usage that covers more than 30 days, the block sizes will be adjusted accordingly.

WPC Division

Waste Ha	auler Fee - Ames locations*	4.4	
	Domestic/Residential Waste	\$8.65. \$8.24/load + \$3.97/100 gallons	*4.17
	Restaurant Grease Traps	57.32. \$54.59/load + \$3 .19/ 100 gallons	\$3.35
	Non-Domestic Waste	\$8.24/load + unit rate to be determined	
* No	on-Ames location surcharge		
Lines	uthorized Cower Lie	\$ 222.00 \$211.00/occurrence	
Ullat	estand Cover Use	*2.82. \$2.69/day + \$1 8.5 0/month	\$19 da
Unm	letered Sewer Use	\$2.09/day + \$18.50/monu	CLILL

High-Strength Surcharge Rates*

<u>Parameter</u>	<u>S</u> 1	urcharge Rate	
Oxygen Demand			10 21
CBOD ₅			
COD		\$0.16/lb.	40.17
Nitrogen			4. 1
NH_3 - N		\$1.56/lb.	
TKN		\$1.01/lb.	\$1.06
Solids		40 (# #	# 0
TSS		\$0.65/lb.	\$0.68
Fats, Oils, and Grease			40.91
Oil and Grease		\$0.87/lb.	40.71

^{*}Monthly High-Strength Surcharge Fees of less than \$5/month will be waived

Restaurant Surcharge

Restaurant surcharge on sewer use for customers operating Food Service Establishments

\$2.62/100 cubic ft. +2.75

Restaurant Fee

Restaurant fee for sewer use for customers operating Food Service Establishment which are not billed for sewer usage or whose sewer usage is not representative of the facilities food service activities.

(Ord. No. 4199, 11-25-14; Ord. No. 4263, 6-28-16)

\$77.25/month. +81.11

Administrative Division

Sup #2019-3

Copies of Records *	
Black & White, 8 ½" x 11"	\$0.10/copy
Black & White, 11" x 17"	\$0.20/copy
Color, 8 ½" x 11"	\$0.20/copy
Color, 11" x 17"	\$0.40/copy
* Plus staff time to prepare records (wages only)	

Laboratory Division

Analyt	ical Fees, per sample per test		
	cteriological Tests		
	Coliform, Total (present/absent)	\$20.00	
	Coliform, Total (quantified)		
	Coliform, Fecal (present/absent)		
	Coliform, Fecal (quantified)		
	Scoli (present/absent)		
	Cooli (quantified)		
	loride		
	lorine	φ20.30	
	ree	\$20.00	
	Tee		
	otatrdness		
	n (water		
	etals	\$10.23	
	Arsenic (Furnace)	\$20.50	
	Cadmium (Flome)		
(Chromium (Flame)	Φ15.50	
	Copper (Flame)		
	ead (Furnau)		
	Manganese (Flome)		1
			15.50
IV.	Mercury	φ23.73 Φ20.50	
	lickel (Flame) elenium (Furgass)		
	ilver (Flame)		
	inc (Flame)		15 TA
		φ10.23	13.50
111	trogen Ammonia	\$20.00	
	Vitrate		
-	litrite	a fig. or resolved the same	
	Vitrate + Nitrite		
	Total Kjeldahl Nitrogen		
pF	enol		
		φ20.73	
rii C	osphorus Orthophosphate	\$20.00	
	Ortal Phosphorus		
	otal Filospilotusxygen Demand	φ20.00	
02	Chemical Oxygen Demand (COD)	\$20.50	
τ.	Five-day Biochemical Oxygen Demand (BOD ₅)	\$20.50 \$20.00	
	Five-day Carbonaceous Biochemical Oxygen Demand (CBOD ₅)		
		ψ20.00	
	lids	\$20.00	
	Total Solids (TS)		
	Total Suspended Solids (TSS)		
->	Volatile Suspended Solids (VSS)	φ20.00 \$10.25	
10	otal Dissolved Solids (TDS). (Weight)	φ10.23	
16	mperature	\$3.23	

Sulfate \$ 20.00

Lead (Flame)

For analytes not listed that are analyzed in-house, the fee will be determined on a case-by-case basis from an estimate of actual staff time (including benefits) plus 25% overhead to cover chemicals, equipment, and incidentals.

Sample Collection Fees

Fees for sample collection types not identified below will be determined on a case by case basis from an estimate of the actual staff time (including benefits) plus 25% overhead to cover equipment, consumables, and incidentials.

Drinking Water

•	Drinking water sampled from the tap of a completed structure\$39.00	40.00
•	Drinking water sampled from a field tap or structure under construction \$52.00	53.00

Wastewater/Pretreatment

•	24-hour composite from a location where no sampling, metering,	
	or refrigeration equipment are permanently installed\$251.00	24.00
•	24-hour composite from a location where a sampler, flow meter,	
	and refrigeration equipment are all permanently installed\$97.00	102.00
•	Grab sample not associated with a 24-hour composite sampling event	
	(grabs collected at the time of a composite are included	
	in the fees above)\$49.00	51.00

The 24-hour composite collection and grab sample fees listed above include one resample attempt should the composite sample attempt fail. Additional resample attempts will result in additional sample collection fees. No resample fee will be assessed if the reason for the failed attempt is due to a malfunction of city-provided sample equipment.

Electric Department Fee Changes

The Electric Department is anticipating the following fee changes:

- 1. Electric vehicle charging fees will change from \$1.00 per hour to \$0.12 per kWh.
- 2. A new fee will go into effect. Small cell wireless antennas will be charged \$150 per month per attachment to City poles and streetlights.

Item # <u>7b</u> Date: <u>01/16/20</u>

COMMISSION ACTION FORM

BACKGROUND:

In accordance with Chapter 19 of the City of Ames Municipal Code, the Commission has the responsibility to establish "fees and charges" for Parks and Recreation facilities and programs in the City subject to adoption by the City Council. Fee increases are related to direct expenses incurred by these programs. This year, approximately 35% of the programs will experience a minimal increase. It should be noted that these fees, if approved, would take effect with the next session of that particular activity. For example, the 2020 spring season instructional program fees would be in effect prior to July 1, 2020. The fees and charges listed are for Ames residents. Non-residents are assessed an additional \$15 per program / per participant and approximately 25% more for a pool season pass.

ATHLETIC PROGRAMS	ACTIVITY	2019/2020 FEE	PROPOSED 2020/2021 FEE	
	Adult Athletic Program Non-Resident Fee	\$15/Player/Season	\$15/Player/Season	
	Badminton	\$2.25 Drop-in fee	\$2.25 Drop-in fee	
	Basketball, Adult (2 officials)	\$39.50/Game	\$41.50/Game	
	Live Healthy Iowa Kids Track Meet	FREE	FREE	
	Open Recreation at Community Center		\$2.00/Youth, \$2.25/Adult	
	Pickleball	\$2.00/Youth, \$2.25/Adult \$2.25 Drop-in fee	\$2.25 Drop-in fee	
	Slow Pitch Softball, Men Adult (1 umpire)	•		
		\$31.50/Game	\$32.00/Game	
		\$31.00/Game	\$31.50/Game	
		\$30.50/Game	\$31.00/Game	
		\$30.00/Game	\$30.50/Game	
	Slow Pitch Softball, Coed Adult (1 umpire)	\$29.50/Game	\$30.00/Game	
	Slow Pitch Softball, Fall Adult (1 umpire)	\$28.50/Game	\$29.00/Game	
	Soccer, Adult	\$83.00/Game	\$86.00/Game	
	Ultimate Frisbee	\$38/Player	\$38/Player	
	Volleyball, 2-on-2 Sand Summer	\$22/Player	\$23/Player	
	Volleyball, 2-on-2 Sand Fall	\$44/Team	\$46/Team	
	Volleyball, 4-on-4 Sand Summer	\$71/Team	\$75/Team	
	Volleyball, 4-on-4 Sand Fall	\$54/Team	\$58/Team	
	Volleyball, 6-on-6 Sand (1 official) Summer	\$16.50/Match	\$17.00/Match	
	Volleyball, 6-on-6 Sand (1 official) Fall	\$16.50/Match	\$17.00/Match	
	Volleyball, Adult (1 official) Indoor	\$19.50/Match	\$20.00/Match	
	Volleyball, Adult (No official) Indoor	\$12.50/Match	\$13.00/Match	
NSTRUCTIONAL PROGRAM		2019/2020 FEE	PROPOSED 2020/2021 FEE	
	Afternoon Adventures	\$79.00	\$81.00	
	Babysitting Clinic	\$55.00	\$55.00	
	Basketball, 3 / 4 Grade	\$62.00	\$63.00	
	Basketball, 5 / 6 Grade	\$62.00	\$63.00	
	Basketball, K - 2 Grade	\$47.00	\$47.00	
	Blastball	\$42.00	\$42.00	
	Camps, Camp Explorers (1 week)	\$65.00	\$65.00	
	Camps, Camp Funshine (1 week)	\$65.00	\$65.00	
	Camps, Junior Campers (1 week)	\$65.00	\$65.00	
	Dance, Little Stars	\$30/6 Weeks, \$60/12 Weeks	\$30/6 Weeks, \$60/12 Weeks	
	Barroo, Ettilo Gtaro	\$44/6 Weeks, \$113/12 Weeks	\$44/6 Weeks, \$113/12 Weeks \$30	
	Dance, age 3-7+	\$30 costume included	costume included	
	Dance, Private/Semi-Private (Per Person)	\$33/ \$22	\$33/ \$22	
	Dance/Gymnastics, Camp Summer	\$57.00	\$57.00	
	Golf, Adult Lessons Summer	\$106.00	\$108.00	
	Golf, Youth Lessons Summer	\$85.00	\$87.00	
	Golf, Adult Lessons Fall	\$106.00	\$108.00	
	Golf, Adult & Youth Lessons Winter	\$85.00	\$87.00	
	Gymnastics, Adapted	\$31/6 Weeks, \$62/12 Weeks	\$31/6 Weeks, \$62/12 Weeks	
	Gymnastics, Adapted Gymnastics, I, II, Varsity Tumbling	\$55/6 Weeks, \$115/12 Weeks	\$55/6 Weeks, \$115/12 Weeks	
	Gymnastics, Intermediate/Advanced	\$59/6 Weeks, \$123/12 Weeks	\$59/6 Weeks, \$123/12 Weeks	
	Gymnastics, Private/Semi-Private (Per			
	Person)	\$33/\$22	\$33/\$22	
	Gymnastics, Tumbling Tota (Ages 2-3)	\$29/6 Weeks, \$58/12 Weeks	\$29/6 Weeks, \$58/12 Weeks	
	Gymnastics, Tumbling Tots (Ages 3-5)	\$36/6 Weeks, \$72/12 Weeks	\$36/6 Weeks, \$72/12 Weeks	
	Gymnastics, Tumbling Tykes (Ages 3-4)	\$32/6 Weeks, \$64/12 Weeks	\$32/6 Weeks, \$64/12 Weeks	
	Pre-School Adventures	\$39/6 Weeks, \$52/8 Weeks	\$40/6 Weeks, \$53/8 Weeks	
	Rounded Minds Soccer & Spanish Introduction	\$80/6 Weeks	\$80/6 Weeks	

	Rounded Minds Sports Exploration & Spanish Introduction	\$67/5 Weeks	\$67/5 Weeks
	Small Wonders, M/W/F (30 Hours Per Month)	\$161 00/Month	\$166.00/Month
	That Welldere, WWW (66 Floars Fel Mellar)	TO 1.30/ MOTHET	V 100.00/WG/III1
	Small Wonders, T/TH (20 Hours Per Month)	\$107.00/Month	\$111.00/Month
	Soccer Clinic (Fall/Spring)	\$10.00	\$10.00
	Soccer, 1st-6th Grade	\$49.00	\$50.00
	Soccer, Kiddie Kickers (Ages 5-6)	\$45.00	\$46.00
	Sportslowa Morning Camps	\$74.00	\$74.00
	Start Smart	\$44.00	\$44.00
	Tee-Ball	\$46.00	\$46.00
	Tennis, Adult	Not Offering	Not Offering
	Tennis, Camp Summer	\$68.00	\$68.00
	Tennis, Little (45 min)	Not offering, all classes going to 30 minutes	Not offering, all classes going to 30 minutes
	Tennis, Little (30 min)	\$30.00	\$41.00
	Tennis, Little (30 min)	Not Offering	Not Offering
	Tennis, USA Team Tennis, Youth (8 hrs. of instruction)	\$62.00	\$110.00
	Tennis, Indoor (6 hrs. of instruction)	\$62.00	\$82.00
	, , , , , , , , , , , , , , , , , , , ,	\$40.00	\$40.00
	Volleyball, Camp, Spring Volleyball, Youth Sand	\$36.00	\$36.00
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WELLNESS PROGRAMS	Volleyball, Youth, Fall ACTIVITY	\$55.00 2019/2020 FEE	\$55.00 PROPOSED 2020/2021 FEE
Fitness Classes	AUTHI	2019/2020 FEE	PROPUSED 2020/2021 FEE
Fittless Classes	C.W. al. Cassian	(¢00,50	фор оо
	6 Week Session 9 Week Session	\$22.50 \$31.50	\$23.00 \$32.00
	30 Minute Classes (6 Week Session)	\$16.00	\$16.50
	30 Minute Classes (6 Week Session)	\$21.00	\$21.50
Adult Dance	So will tale Classes (9 Week Session)	\$21.00	\$21.50
Addit Dalice	Belly Dance (6 Week Session)	\$37.00	\$37.50
	Belly Dance (8 Week Session)	\$50.00	\$51.00
	Fitness Assessments	\$36.00	\$36.00
	Beginning Swing Dance (6 week session)	\$37.00	\$37.50
Aerobic Activities	Beginning Swing Dance (6 week session)	\$37.00	\$37.30
	Extreme Outdoor Bootcamp Spring/Summer	\$36.00	\$36.00
	Stroller Power (6 Week Session)	Not Offering	Not Offering
	Stroller Power (4 Week Session)	\$24.00	\$24.00
	Tai Chi, (12 Week Session)	\$73.00	\$73.00
	Tai Chi (6 Week Session)	\$36.00	\$36.00
	Teen Power Pump (6 Week Session)	\$30.00	\$36.00
	Teen Strength Training (4 Week Session)	\$40.00	\$48.00
	TRX Training (6 week session)	\$36.00	\$36.00
	TRX Training (9 week session)	\$55.00	\$55.00
	TRX/Tramp (6 week session)	\$36.00	\$36.00
	TRX/Tramp (9 week session)	\$55.00	\$55.00
	Boxing Bootcamp (6 week session)	\$36.00	\$36.00
	Boxing Bootcamp (9 week session)	\$55.00	\$55.00
	Spinning Classes (6 week session)	\$36.00	\$36.00
	Spinning Classes (9 week session)	\$55.00	\$55.00
	Boga Fit Aqua Class (6 week session)	\$36.00	\$36.00
	Boga Fit Aqua Class (9 week session)	\$55.00	\$55.00
	Zumbatomic (6 Week Session)	\$30.00	\$36.00
Fitness Aquatics			
Municipal	Indoor Deep Water (9 Week Sessions)	\$31.50	\$32.00
	Indoor Boga Fit (9 Week Sessions)		\$55.00
Furman	Outdoor (5 Week Sessions)	\$21.00	\$21.50
	Outdoor BogaFit (5 Week Sessions)		\$30.00
Forker	8 Week Session Fall/Winter	\$38.00	\$38.00
	9 Week Session Spring	\$43.00	\$43.00
	12 Week Session Summer	\$56.00	\$56.00
Green Hills	9 Week Session Fall/Winter/Spring	\$37.00	\$37.50
-	6 Week Session Summer	\$28.00	\$28.50
		* ` 	··

Personal Training/Private			
1 oroenar maningri maas	Super Single (1) (Per Person)	\$50.00	\$50.00
	Three Sessions (Per Person)	\$131.00	\$131.00
	Five Sessions (Per Person)	\$208.00	\$208.00
	Ten Sessions (Per Person)	\$385.00	\$385.00
	Fifteen Sessions (Per Person)	\$577.00	\$577.00
Semi-Private	Timeeri Gessierie (Fer Ferson)	4077.00	4017.00
	Super Single (1) (Per Person)	\$30.00	\$30.00
	Three Sessions (Per Person)	\$80.00	\$80.00
	Five Sessions (Per Person)	\$128.00	\$128.00
	Ten Sessions (Per Person)	\$250.00	\$250.00
	Fifteen Sessions (Per Person)	\$380.00	\$380.00
Reformer Sessions	i interni decene (i er i ereen)	4000.00	
	Reformer Orientation Private	\$42	\$42
	1 Session Private	\$42	\$42
	5 Sessions Private	\$198	\$198
	10 Sessions Private	\$364	\$364
Running Club			
	Half -Marathon	Not Offering	Not Offering
Tae Kwon Do		, ,	
	Dragon Beginner 6 Week	\$16.00	\$17.00
	Dragon Beginner 8 Week	\$21.50	\$22.00
	Dragon Inter/Adv 6 Week	\$21.00	\$22.00
	Dragon Inter/Adv 8 Week	\$26.00	\$27.00
	6 Week Session Summer	\$26.00	\$26.00
	8 Week Session Fall/ Spring	\$31.50	\$32.00
	Tournament	Not Offering	Not Offering
Yoga		<u> </u>	
	9 Week Session	\$44.00	\$44.00
	6 Week Session	\$29.50	\$29.50
	Basic (4 week session)	\$24.00	\$24.00
Weight Room			
	Weight Room Orientation	\$15.00	\$15.00
	Weight Room Orientation JR/HS	\$31.00	\$31.00
Punch Cards			
	10 Punches	\$40.00 = \$4.00 per visit	\$40.00 = \$4.00 per visit
	30 Punches	\$90.00 = \$3.00 per visit	\$90.00 = \$3.00 per visit
	50 Punches	\$125.00 = \$2.50 per visit	\$125.00 = \$2.50 per visit
	100 Punches	\$200 = \$2.00 per visit	\$200 = \$2.00 per visit
AQUATICS	ACTIVITY	2019/2020 FEE	PROPOSED 2020/2021 FEE
	Early Bird Lap Swim - Spring (12 weeks)	\$45/1x/Week	\$45/1x/Week
	Early Bird Lap Swim - Summer (12 weeks)	\$37/1x/Week	\$38/1x/Week
	Jr. Lifeguarding	\$60.00	\$60.00
Lessons			
	Learn to Swim Adult Lessons (30 min)	\$48.00	\$48.00
	Learn to Swim Youth Lesson (30 min)	\$46.00	\$46.00
	Learn to Swim Youth Lesson at Green Hills (30 min)	\$52.00	\$55.00
		\$27(Private)	\$27(Private)
	Learn to Swim Private/Semi-Private (30 min.)		\$23 per person (Semi-Private)
	Lifeguard Training	\$190/\$205	\$190/\$205
	Lifeguard Recert	\$80/\$95	\$80/\$95
	Lifeguard Prep (1 hour session)	\$20/\$25	\$20/\$25
	Lifeguard Instructor (LGI)	\$220/\$235	\$220/\$235
	Lifeguard Instructor/LGIT Review	\$80/\$95 + \$45 for base LG cert	\$80/\$95 + \$45 for base LG cert
	Water Safety Instructor (WSI)	\$205/\$220	\$205/\$220
	Adult & Pediatric First Aid/CPR/AED	Not Offered to Public	\$65/\$80
	Scuba	\$275	\$275
	Log Rolling (4 weeks)	\$20/\$25	\$20/\$25
	Water Polo	\$29	\$30

Daily Admissions			
	Brookside Wading Pool	\$1/R & NR	\$1/R & NR
Furman			
	Adult (16+)	\$6.50 R/\$7.50 NR	\$6.50 R/\$7.50 NR
	Furman Senior Citizens (62+)	\$5.50 R/\$6.50 NR	\$5.50 R/\$6.50 NR
	Furman Toddler (1-2)	No Longer Offered	No Longer Offered
	ISU Student (W/ID)	\$6.00	\$6.00
	Youth (Age 3-15)	\$5.50 R/\$6.50 NR (Now age 1-1	\$5.50 R/\$6.50 NR (Now age 1-15)
Municipal			
	Municipal Adult (16+)	\$4.50/R & NR	\$4.50/R & NR
	Municipal Senior Citizens (62+)	\$4.00/R & NR	\$4.00/R & NR
	Municipal Toddler(1-2)	No Longer Offered	No Longer Offered
	Municipal Youth (Age 3-15)	\$4.00/R & NR (Now age 1-15)	\$4.00/R & NR (Now age 1-15)
	Youth/Adult/Senior/Infant	12 for the price of 11	12 for the price of 11
Season Passes - Summer			
Furman and Municipal		0.110 5 (0.111) 15	0.4000/0.4400
	Individual, Adult (16+)	\$112 R/\$141 NR	\$112 R/\$141 NR
	Family	\$242 R/\$296 NR	\$242 R/\$296 NR
Summer season discounts	Individual, Senior Citizen (62+)	\$76 R/\$97 NR (Now age 1-15)	\$76 R/\$97 NR (Now age 1-15)
(new - 10%; renew - 10%) if	Individual, Toddler (1-2)	No Longer Offered	No Longer Offered
purchased January 17 - May 1.	` ` ` `	\$76 R/\$97 NR (Now age 1-15)	\$76 R/\$97 NR (Now age 1-15)
	ISU Student (with ID)	\$95	\$95
		407 50 D / 2 - 1 - 1	007.50.0 (0.45.15
End of Season Passes - Summer	Individual, Adult (16+)	\$37.50 R/\$47 NR	\$37.50 R/\$47 NR
Valid August 1 - Labor Day	ih.	#04 D/#00 ND	#04 D/#00 ND
	Family	\$81 R/\$99 NR	\$81 R/\$99 NR
	Individual, Senior Citizen (62+)	\$25.50 R/\$32.50 NR	\$25.50 R/\$32.50 NR
	Individual, Toddler (1-2)	No Longer Offered	No Longer Offered
	Individual, Youth (1-15)	\$25.50 R/\$32.50 NR	\$25.50 R/\$32.50 NR
	ISU Student (with ID)	\$32	\$32
Season Passes - School Year			
Municipal			
mumorpu.	Individual, Adult (16+)	\$129 R/\$162 NR	\$136 R/\$170 NR
	Family	\$276 R/\$338 NR	\$290 R/\$355 NR
	Individual, Senior Citizen (62+)	\$88 R/\$110 NR	\$92 R/\$116 NR
	Individual, Toddler (1-2)	No Longer Offered	No Longer Offered
	Individual, Youth (3-15)	\$88 R/\$110 NR (Now age 1-15)	\$92 R/\$116 NR (Now age 1-15)
Pool Rental	marriada, rodin (o 10)	goo rour in the ago i roy	to the tite (new age 1 10)
	Brookside Wading Pool (1-30 people)	\$35/Hour	\$38/Hour
	Furman Aquatic Center	\$150 per pool per hour	\$150 per pool per hour
	Wibit AquaTrack	\$100/Hour	\$100/Hour
	Wibit Wiggle Bridge	\$50/Hour	\$50/Hour
	Wibit - Both When Already Set Up	\$125/Hour	\$125/Hour
	Key Logs (2 Logs, 2 Staff)	\$50/Hour	\$50/Hour
	Municipal Pool (based on # of people)		
	1-30	\$95/Hour	\$95/Hour
	31-50	\$105/Hour	\$105/Hour
	51-100	\$115/Hour	\$115/Hour
	100+	\$130/Hour	\$130/Hour
PARKS	ACTIVITY	2019/2020 FEE	PROPOSED 2020/2021 FEE
Shelter Rentals		\$17 per hour/2 hour minimum	\$17 per hour/2 hour minimum
Dog Park			
	January-December	\$45.00	\$46.50
	April-December	\$33.75	\$34.75
(10% discount is applied to		\$22.50	\$23.25
(10% discount is applied to tags sold in Dec & Jan)	July-December	ΨΖΖ.00	
		ΨΣΣ.00	
tags sold in Dec & Jan)		\$7hr/court	\$7hr/court
tags sold in Dec & Jan)	•		\$7hr/court \$42/court
tags sold in Dec & Jan)	Hourly Fee All Day Fee	\$7hr/court	'
tags sold in Dec & Jan) Tennis Courts	Hourly Fee All Day Fee	\$7hr/court	,
tags sold in Dec & Jan) Tennis Courts	Hourly Fee All Day Fee	\$7hr/court 4 Courts/\$100/site	\$42/court

	Maintenance Fee	\$45/time/court	\$30/time/two courts
	Waliteriano i co	φ+ο/time/court	\$45/time/all four courts
Ada Hayden Heritage Park			y-to/time/air roar obarts
	Special Events	\$100.00	\$115.00
Ball Diamonds		7.00.00	
	Brookside Park Field 7		
	Hourly Fee	\$15	\$15
	All Day Fee	N/A	\$90
	Maintenance Fee	\$45/time	\$45/time
	Brookside Park Fields (8,9)		
	Hourly Fee	\$10	\$10
	All Day Fee	N/A	\$60/field
	Maintenance Fee	\$25/field/time	\$25/field/time
	River Valley Park (1-6)		
	Hourly Fee	\$10	\$10
	All Day Fee	N/A	\$60/field
	Maintenance Fee	\$25/field/time	\$25/field/time
Community Conden Blots	Light Fee		\$5/hr
Community Garden Plots	Squaw Creek 10'x40' plot	\$25.00	\$25.00
	Squaw Creek 10'x40' plot Squaw Creek 10'x25' plot	\$25.00 \$20.00	\$25.00
	1		1
	Carr Park ADA raised beds 3'x10'	\$15.00 \$15.00	\$15.00
HOMEWOOD	Tilling ACTIVITY	\$15.00 2019/2020 FEE	\$15.00 PROPOSED 2020/2021 FEE
	Summer, Weekdays	9 Holes 18 holes	9 Holes 18 holes
Daily Green rees	Opening to 3 PM	\$12.00 \$17.00	\$13.00 \$18.00
	3 PM To Close	\$15.50 \$20.50	\$16.00 \$21.00
Weekends & Holidays		Ψ20.30	Ψ10.00 Ψ21.00
Trockeniae a menaaye	Opening to 6 PM	\$19.00 \$25.00	\$19.00 \$25.00
	6 PM To Close	\$12.00 \$17.00	\$12.00 \$17.00
	Parent/Grandparent & Child Tue & Sun	\$9.00	\$10.00
	Special Jr. League Rate	\$11.00	\$12.00
	10 Round Punch Card	\$145.00	\$150.00
Season Passes			
	Adult (Age 18+)	\$465.00	\$485.00
	Couple (Married)	\$690.00	\$700.00
	Family (4 Members)	\$882.00	\$882.00
	Each Additional Member	\$198.00	\$198.00
	Junior (17 & Under)	\$230.00	\$230.00
	Senior Citizen (62+)	\$408.00	\$428.00
	Senior Citizen (80+)	\$390.00	NOT OFFERING
	Senior Citizen (85+)	\$355.00	\$415.00
	Senior Citizen (90+)	FREE	FREE
	Senior Couple (Married)	\$580.00	\$600.00
	Student Pass (April-May)	\$152.00	\$152.00
	Student Pass (Aug-Oct)	\$152.00	\$152.00
Equipment Rental			
	Golf Club Rentals	\$8.00	\$8.00
	Pull Cart Rental	\$4.00	\$4.00
	Golf Cart Rental per seat	\$11.00 (9 Holes) \$16.00 (18)	\$11.00 (9 Holes) \$16.00 (18)
	Golf Cart Rental Punch Card (20 for the price		
	of 19)	\$209.00	\$209.00
	Disabled Cart Card	\$175.00	\$175.00
Leagues, summer		¢45.00	\$45.00
	Junior High Youth League	\$45.00	\$45.00
	Couples League	\$70.00	\$80.00
AMES/ISU ICE ARENA	Ladies after Work League ACTIVITY	\$35.00	\$40.00
AMES/ISU ICE ARENA Public		2019/2020 FEE	PROPOSED 2020/2021 FEE
rublic	Adult Admission (16+)	\$5.50	\$6.00
	Youth Admission (Ages 4-15)	\$4.50	\$5.00
	Child Under 4 Admission	\$3.00	\$3.50
	Orma Oriaci + Autiliooloff		
	Skate Rental	\$3.00	\$3.00

	Group Skate Rental (with ice rental)	\$1.50	\$1.50
	Noon Skate	\$4.00	\$4.50
	Group Rate (20 or more)	\$3.50	\$4.00
	Student Special (Wednesday night PS only)	\$3.50	\$4.00
	Pick-Up Hockey (1.5 hour)	\$10.00	\$12.00
	Pick-Up Hockey (1 hour)	\$9.00	\$10.00
	Figure Freestyle (1.5 hour)	\$10.00	\$12.00
	Figure Freestyle (1 hour)	\$9.00	\$10.00
	Drop-in Broomball	\$5.00	\$5.00
Equipment Rental	Helmet Rental	\$2.00	\$2.00
	Broomball Equipment Rental	\$50.00	\$50.00
ISU	ISU Skating Class	\$5.00	\$5.50
Birthday Party Packages			
	Pkg. #1 (1-10 Skaters, 3 large pizzas, pop, cake)	\$150.00	\$160.00
	Pkg. #2 (11-15 Skaters, 4 large pizzas, pop, cake)	\$195.00	\$205.00
	Pkg. #3 (16-20 Skaters, 5 large pizzas, pop, cake)	\$250.00	\$260.00
Igloo Rental		\$30.00	\$30.00
Pro Shop Services	Skate Sharpening (Drop-off overnight)	\$6.00	\$6.00
	Skate Sharpening (Same day)	\$8.00	\$8.00
	Rivet Repair (per rivet)	\$2.00	\$2.00
Discount Punch Cards			
	Adult (12 for price of 11)	\$60.50	\$66.00
	Youth (12 for price of 11)	\$49.50	\$55.00
	Noon Skate (12 for price of 11)	\$44.00	\$49.50
	Pick-up Hockey (6 for cost of 5)	\$50.00	\$60.00
	Figure Freestyle (6 for cost of 5)	\$50.00	\$60.00
	Ice Skate Sharpening (6 for price of 5)	\$30.00	\$30.00
Ice Rental			
Non-Taxable Rates (ISU)	Prime Time	\$210.00	\$220.50
	Non-Prime Time	\$157.00	\$164.85
	Summer Time	\$158.00	\$165.90
Taxable Rates (0-39 hrs)	Prime Time	\$268.00	\$281.40
	Non-Prime Time	\$210.00	\$220.50
	Summer Time	\$197.00	\$206.85
Taxable Rates (40-99 hrs)	Prime Time	\$242.00	\$254.10
	Non-Prime Time	\$185.00	\$194.25
	Summer Time	\$177.00	\$185.85
Taxable Rates (100+hrs)	Prime Time	\$225.00	\$236.25
	Non-Prime Time	\$168.00	\$176.40
	Summer Time	\$169.00	\$177.45
Learn To Skate/Play		\$132.00	\$138.60
Arena Advertising	Upper Scoreboard advertising sign (ea)	\$602.00	\$602.00
	Lower Scoreboard advertising sign (ea)	\$804.00	\$804.00
	South Wall Banner (8' X 12')	\$306.00	\$306.00
	East Wall Banner (8' X 12')	\$519.00	\$519.00
	Olympia Hood advertising sign	\$482.00	\$482.00
	Olympia Side advertising sign (ea)	\$482.00	\$482.00
	Dasherboard advertising sign	\$148.00	\$148.00
	On Ice Logos - Long Term Users	\$379.00	\$379.00
	On Ice Logos in the Neutral Zones	\$728.00	\$728.00
	On Ice Logo - Center Ice	\$1,500.00	\$1,500.00
	Advertising above Time Clock (2' x 8')	\$297.00	\$297.00
	Advertising above Time Clock (2' x 8')	\$595.00	\$595.00
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Ice Rental Notes:

ISU includes ISU Rec Services, Intramurals, Men's Hockey, Women's Hockey and Broomball Clubs Summer includes May, June, July, August

ISU: Paying with credit card - added service charge (the amount varies but is approximately 3%)

Monday thru Friday: Prime Time is 3 PM to Midnight / Non-Prime Time is Midnight to 3 PM

Saturday and Sunday: Prime Time is 7AM to Midnight / Non-Prime Time is Midnight to 7AM

AUDITORIUM RENTAL RATES	SPACE/EQUIPMENT	2019/2020 FEE	PROPOSED 2020/2021 FEE

Non-Profit Rate	es		See Attachment A
	Main Floor		
	Main Floor		
	Day Rate		
	Balcony		
	Piano Use		
Profit Rate	es		
	Main Floor		
	Main Floor		
	Day Rate		
	Balcony		
	Piano Use		
BANDSHELL RENTAL FEES		2019/2020 FEE	PROPOSED 2020/2021 FEE
	Non-Profit Community Event		See Attachment B
	Profit Status Community Event		
	Bandshell Programming		
	Municipal Band Concerts		
COMMUNITY CENTER	FACILITY	2019/2020 FEE	PROPOSED 2020/2021 FEE
Gymnasiuı	M Non-Profit Community Event	\$75 per hour - 1st 3 hours	\$75 per hour - 1st 3 hours
		\$40 for each additional hour	\$40 for each additional hour
	Profit Status Community Event	\$140 per hour - 1st 3 hours	\$140 per hour - 1st 3 hours
		\$100 for each additional hour	\$100 for each additional hour
1/3 MultPurp. Rn	n.		
	Non-Profit Community Event	\$25 per hour	\$25 per hour
Courtyar	'd		
	Non-Profit Community Event	\$20 per hour	\$20 per hour
	Profit Status Community Event	\$40 per hour	\$40 per hour

ALTERNATIVES:

- 1. Adopt the proposed fee schedule as listed for FY20/21
- 2. Recommend all fees remain at the FY19/20 levels
- 3. Refer the proposed fee schedule back to staff for modification

STAFF RECOMMENDATION:

It is recommended that the Commission adopt alternative #1, approving the proposed fee schedule for FY20/21.

Ames City Auditorium

Proposed Rental Rates FY 2020/21

FACILITY RENTAL RATES:

For Profit Rates:

Performance Rental rate (all day use): \$1,590 or 10% of gross

ticket/admission receipts, whichever

is higher

Rehearsal Rental Rate (or non-ticketed event): \$159.00/hr or \$1,590 Max Daily Rate

Non Profit Rates:

PRIME TIME RATES: (Thurs&Fri 6pm-11:59pm, Sat 12pm-11:59pm, Sun 12pm-11:59pm)

*** If any portion of the rental falls during Prime Time, Prime Time Rates are charged for the duration of the rental period.

Hourly Rate: \$106/HR

Or 10% of gross ticket/admission receipts, whichever is higher

Daily Rate: \$1,060 Daily Rate

Or 10% of gross ticket/admission receipts, whichever is higher

NON-PRIME TIME RATES: (all other times):

Hourly Rate: \$90.00/HR

Or 10% of gross ticket/admission receipts, whichever is higher

Daily Rate: \$900.00 Daily Rate

Or 10% of gross ticket/admission receipts, whichever is higher

Facility Fees (for any ticketed event at any time) Ticket Price: Fee per Ticket:

\$0.01-\$10.00 \$1.00 \$10.01-\$25.00 \$2.00 \$25.01 & up \$3.00

RENTAL DEPOSIT: 25% of rental estimate to hold date

***Deposit amount will be applied to final bill as credit if no damages occur or no additional cleaning is necessary

CANCELLATIONS:

Less than 14 days prior to first rental date:

No deposit refund

15-30 days prior to first rental date:

50% deposit refund

31+ days prior to first rental date:

100% deposit refund

FREQUENT USER DISCOUNT: (applies to Auditorium hourly rental time)

100+ hours in calendar year 5%

***Must have 100+ hours under contract in a calendar year to receive the discount (January 1-December 31). Discount is applied to the final invoice upon completion of each event.

BOX OFFICE FEES:

Ticket Printing Services: \$0.10/ticket b&w & \$0.20/ticket color

Service fee for tickets sold by City Staff: \$0.50 per ticket sold

STAFFING: (One staff member included with rental)

Additional Staff \$21.22/hour

Additional Staffing OT 8 Hours+ \$31.83/hour (Time and one half)

Specialist/Programmer Rate \$29.18/hour Specialist/Programmer OT 8 Hours+ \$43.77/hour Technical Direction/Project Management \$79.57/hour

MERCHANDISE:

Merchandise Sales Charge 10% of gross sales

***Renter must provide merchandise sales staff

EQUIPMENT:

Piano \$212.18
Dance Floor \$185.66
Projector \$106.09

AUXILIARY SPACES FOR USER GROUPS:

2/3 of Lunch Room \$15.91/hour

Multipurpose Room 1 & 2 \$26.52/hour per room

Aerobics Room \$42.44/hour

DURHAM BANDSHELL

Proposed Rental Rates FY 2019/20

FACILITY RENTAL RATES:

***Ticketed events include any event where admission is charged

For Profit Rates:

Non-Ticketed Events: \$150/hour

Ticketed For Profit Events: \$1,600/Day or 10% of gross ticket

receipts (whichever is higher)

Non Profit Rates:

Ticketed or Non-Ticketed Events: \$100/hour or 10% of gross ticket

receipts (whichever is higher)

***All rentals include use of the stage, sound system, and two wing rooms located on the east and west sides of the stage.

VENDOR FEES:

Vending (food, merchandise, games, etc., excludes alcohol*):

Blanket vendor fee for event: \$200

OR

If no blanket fee is paid: 10% of gross vendor sales

*Alcohol is not permitted in Bandshell Park. Waiving this policy requires Parks and Recreation Commission and City Council approval. If approved, the fee is 10% of gross alcohol sales.

FACILITY FEES: For all ticketed events

Ticket Price: Fee per Ticket

\$0.01-\$10.00 \$1.00 \$10.01-\$25.00 \$2.00 \$25.01 & up \$3.00

RENTAL DEPOSIT:

25% of all estimated rental fees are due immediately as a deposit to secure a date. The deposit will be applied as a credit to your final invoice pending the stage and park being returned to its original state.

CANCELLATIONS:

Less than 14 days prior to first rental date:

No deposit refund

15-30 days prior to first rental date:

50% deposit refund

31+ days prior to first rental date:

100% deposit refund

STAFFING:

***One staff member is included with the facility rental. Additional staffing rates apply if more staff is required.

Additional Staff \$20.60/hour

Additional Staffing OT 8 Hours+ \$30.90/hour (Time and one half)

Specialist/Programmer Rate \$28.33/hour Specialist/Programmer OT 8 Hours+ \$42.50/hour Technical Direction/Project Management \$77.25/hour

EQUIPMENT:

-Riser removal and installation \$280/Event

^{***}Any expenses for additional equipment or personnel needed for an event are the sole responsibility of the renter. This includes additional sound, lighting and video reinforcement, fencing, barricades, police, security, stagehands, portable restrooms, tables, chairs, etc.

DURHAM BANDSHELL

Proposed Rental Rates FY 2020/21

FACILITY RENTAL RATES:

***Ticketed events include any event where admission is charged

For Profit Rates:

Non-Ticketed Events: \$154.50/hour

Ticketed For Profit Events: \$1,648/Day or 10% of gross ticket

receipts (whichever is higher)

Non Profit Rates:

Ticketed or Non-Ticketed Events: \$103/hour or 10% of gross ticket

receipts (whichever is higher)

***All rentals include use of the stage, sound system, and two wing rooms located on the east and west sides of the stage.

VENDOR FEES:

Vending (food, merchandise, games, etc., excludes alcohol*):

Blanket vendor fee for event: \$206

OR

If no blanket fee is paid: 10% of gross vendor sales

*Alcohol is not permitted in Bandshell Park. Waiving this policy requires Parks and Recreation Commission and City Council approval. If approved, the fee is 10% of gross alcohol sales.

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FACILITY FEES: For all ticketed events

Ticket Price: Fee per Ticket

\$0.01-\$10.00 \$1.00 \$10.01-\$25.00 \$2.00 \$25.01 & up \$3.00

RENTAL DEPOSIT:

25% of all estimated rental fees are due immediately as a deposit to secure a date. The deposit will be applied as a credit to your final invoice pending the stage and park being returned to its original state.

CANCELLATIONS:

Less than 14 days prior to first rental date:

No deposit refund

15-30 days prior to first rental date:

50% deposit refund

31+ days prior to first rental date:

100% deposit refund

STAFFING:

***One staff member is included with the facility rental. Additional staffing rates apply if more staff is required.

Additional Staff \$21.22/hour

Additional Staffing OT 8 Hours+ \$31.83/hour (Time and one half)

Specialist/Programmer Rate \$29.18/hour Specialist/Programmer OT 8 Hours+ \$43.77/hour Technical Direction/Project Management \$79.57/hour

EQUIPMENT:

-Riser removal and installation \$280/Event

^{***}Any expenses for additional equipment or personnel needed for an event are the sole responsibility of the renter. This includes additional sound, lighting and video reinforcement, fencing, barricades, police, security, stagehands, portable restrooms, tables, chairs, etc.



CEMETERY FEES 2020-21

FEES & CHARGES

Service	Current	2020-21
Adult lot—Ames Municipal	\$700	\$749
Adult lot—Ontario Cemetery	\$700	\$700
Infant lot—Ontario Cemetery	N/A	N/A
Infant lot—Ames Municipal	\$200*	\$200*
Infant burial, M-F	\$250*	\$250*
Infant burial, weekend/holiday	\$350*	\$350*
Full burial, M-F	\$700	\$749
Cremation, M-F	\$400	\$428
Full burial, weekend/holiday	\$975	\$1,043
Cremation, weekend/holiday	\$475	\$508
Winter rate (additional fee)	\$150	\$200
Columbarium niche	\$1200	
Columbarium opening/closing	\$400-\$475	¢ 2 500
Columbarium niche plaque	\$400-\$450	\$2,500
Columbarium plaque date plate	\$139.10	
Marker locate	\$25	\$25
Additional Use	N/A	\$250
Columbarium opening/closing	N/A	\$100
Unscheduled cremation burial	N/A	\$400

^{*}An infant is considered 24 months or younger. These fees would be waived for City of Ames residents.

City of Ames Finance Department

Estimated Impact of Abated Property Taxes

FY 20/21

	Prop	perty Class				
Exemption Type Full Value	F	Residential	Comm. In	Multi. Res.		Totals
	_			4	_	
Urban Revit. (404)	\$	45,255,000	\$ 9,997,600	\$ 42,503,900	\$	97,756,500
Industrial Abate (427B)			10,701,100	-	\$	10,701,100
Native Prairie/Wetlands (427.1)		57,900			\$	57,900
Forest/Fruit Tree Reserves		1,448,600	137,600		\$	1,586,200
New Jobs & Income (15.332)				-	\$	-
Geothermal Systems (427.1)		85,600			\$	85,600
Manufac. Home Storm Shelter				168,100	\$	168,100
TIF			84,285,708			84,285,708
Totals	\$	46,847,100	\$ 105,122,008	\$ 42,672,000	\$	194,641,108
Taxable Value	\$	25,800,712	\$ 94,609,807	\$ 30,403,800	\$	150,814,320

Taxable Abated Value Full Levy	74,957,182	
Taxable TIF - Debt Svc Levy Total	75,857,137 \$ 150,814,320	TIF is Subject to Debt Service Levy Taxable value subject to full or partial reduction

FY 20/21 Budget Recommended Property Tax Rate:	10.14265
Rate With Same Expense And No Abatements	9.74711
Difference	0.39554

City tax rate would be \$0.395 LOWER if no abatement and valuation remains the same. This equates to \$21.78 or 3.9% in reduced property taxes per \$100,000 of residential valuation, or \$21.79 in reduced property taxes per \$100,037.83 of residential valuation. This reflects the value of residential property compared to FY 19/20 if the assessed value was increased by the average of the property class. This is also a 3.9% reduction in the property tax rate.

Please note, this analysis assumes that all abated property is developed as is, without the incentive or an abatement.

Source of Abatements: Ames City Assessor and TIF Valuation Report





January 7, 2020

Ames Mayor and City Council 515 Clark Ave Ames, IA 50010

Dear Mayor Haila and Members of the Ames City Council,

From their inception, the purpose of the City of Ames Downtown and Campustown Façade Grant Programs have been to spur development and improvement of properties in Downtown Ames and Campustown. All would agree that the programs have been successful to this end, with dozens of facades restored and renovated over the years. The programs have spurred millions in private development in Downtown Ames and Campustown and have positively contributed to both commercial districts.

This being the case, Ames Main Street and Campustown Action Association ask that the City consider making a few improvements to the programs, which will ensure they are best serving the end user and being used in the most impactful and mutually beneficial manner possible. The proposed changes for Downtown Ames include:

- Increase the overall annual allocation to \$85,000 for Downtown This increase would allow the individual project allocation to increase from \$15,000 to \$25,000, as well as increase the Professional Design Fees allowance to \$2,500. This will allow the program to fully fund three (3) total applications in Downtown Ames during a given application period. This change will also adjust the program to reflect the inflation that has taken place since its inception in 2000. According to the Bureau of Labor Statistics Consumer Price Index, prices have increased 48.99% in that time, but no adjustment has been made.
- Expand the scope of the program to include historic preservation improvements In the past, these types of repairs have fallen under the category of "maintenance" and would not normally be eligible for grant funds. However, now that Downtown Ames has been listed on the National Register of Historic Places, we feel that it is in the City's best interest to protect these historic resources by encouraging and incentivizing historic preservation efforts. To be considered eligible, applicants will have to prove that the elements they are requesting assistance for are historically relevant and significant to Downtown Ames. We suggest that the City's Historic Preservation Commission be brought in on a case-by-case basis to review applications that request assistance for historic preservation improvements.
- Clarify the intent of providing assistance to upper story façade improvements under the current program - There has been some confusion over the 20-year history of the program as to what kinds of upper story facade improvements are eligible. We ask that City staff clarify the intent of the grant program guidelines and update grant application

- materials on the City's website to reflect updates/clarifications to the guidelines.
- Create a separate, but related, program for rear facade assistance Downtown- There is significant interest from property/business owners to renovate rear facades, especially those that face the public parking lot to the south, but many are reluctant to move forward with improvements due to cost considerations. Safety and security improvements, as well as beautification and accessibility upgrades to rear facades, are commonly cited as desired projects. We ask that Council direct staff to work with the Main Street Design Committee in developing appropriate criteria and a scoring system to expand the scope of Downtown Facade Grant Program to include rear facades.

Proposed Façade Grant changes for Campustown include:

- Increase the individual project allocation to \$25,000 An increase from \$15,000 to \$25,000 would make the program more appealing to those considering projects in Campustown; increasing both the quantity and quality of applications submitted. This would also allow for better use of funds previously allocated to the Campustown Façade Grant Program.
- Expand the scope to allow improvements not currently eligible Expanding the scope to allow items such as signage, art, or landscape features of a permanent nature, would provide two major benefits. The first benefit would be the positive affect these features would have on the vibrancy of the Campustown district, which is listed among Council Goals. The second major benefit is the increased interest this would bring to the Program. We feel this could also improve the overall merit of project applications submitted.
- Increase eligibility to include non-street-facing facades Allowing projects that involve highly visible areas, such as rear or side facades open to public parking lots, entrances, or alleys would greatly increase the number of project opportunities in the Campustown district. These projects could be reviewed on a case-by-case basis, and allowed when annual funds have not been allocated to projects with street-facing facades.

We hope the Council will refer these items to staff and direct them to work with Ames Main Street and Campustown Action Association to develop a proposal that addresses these items in a mutually beneficial manner. Once developed, this proposal can be presented to Council for them to ultimately determine how to best proceed in updating both programs.

We thank you for your consideration and look forward to working with the City to improve these critically important programs.

Sincerely,

Drew Kamp Executive Director Ames Main Street Karin Chitty
Executive Director
Campustown Action Association

Kain Chitty

MINUTES OF THE TOWN BUDGET MEETING

AMES, IOWA OCTOBER 29, 2019

The Town Budget Meeting was called to order by City Manager Steve Schainker at 7:00 p.m. on the 29TH day of October, 2019, in the Council Chambers of Ames City Hall, 515 Clark Avenue. He introduced Mayor John Haila, City Council Members Tim Gartin and David Martin, Finance Director Duane Pitcher, Budget Officer Nancy Masteller, Public Relations Officer Susan Gwiasda, Assistant City Manager Deb Schildroth, and Media Production Services Coordinator Joe Sines.

Others Present:

Lori Sulzberger, 905 Douglas Avenue, Ames Mike Sulzberger, 905 Douglas Avenue, Ames Dan Culhane, 3115 Aspen Road, Ames Stan Rabe, 219 Wildflower Drive, Ames Lynn Lloyd, 3818 Phoenix Street, Ames Jen Brockpaher, 3817 Westlawn Drive, Ames Elizabeth Erbes, 2119 Audubon Drive, Ames Catherine Scott, 1510 Roosevelt Avenue, Ames Sue Ann Peters, 632 Onyx Street, Ames James Baker, 3503 Valley View Road, Ames Karin Chitty, 119 Stanton Avenue, Ames Heather Johnson, 427 Douglas Avenue, Ames Mary Sand, 245 Todd Circle, Ames Lyndsay Nissen, 3122 Ross Road, Ames Elizabeth Wilbur, 1404 Carroll Avenue, Ames Sam Schill, 2502 Ridgetop Road, Ames Sharon Stewart, 437 Hilltop Road, Ames

City Manager Schainker welcomed the audience and informed them that this meeting was the beginning of the process to prepare the 2020/21 City Budget, which is a financial and service level document. He said City Council receives feedback many ways, including the Resident Satisfaction Survey and the Town Budget Meeting. Feedback received will be given to the City Council and will be considered. He invited the audience watching on television to call in or provide written comments and suggestions via email to the City Council.

The 2020/21 budget calendar and budget adoption process were explained by Finance Director Duane Pitcher. He made the public aware of important dates for upcoming meetings concerning the 2020/21 City Budget.

Mr. Pitcher said the City received approximately one-third (31.80%) of the property taxes that were paid in Ames for 2019/20. The School District received 45.5%; Story County, 20.63%; and DMACC, 2.07%. Mr. Pitcher said the Total Tax Levy per \$1,000 valuation decreased from \$10.07 in FY 2018/19 to \$10.03 in FY 19/20.

Mr. Schainker said when that number grows it could be new growth or reassessments. He said the City Council reduces tax rates as property assessments go up to offset tax increases.

Mr. Pitcher provided a summary of the 2019/20 Adopted Revenues and Expenditures. He stated that charges for services equates to approximately 48% or nearly half of the Revenues. A summary of the expenditures was also given. Of the largest expenditures, Utilities equates to 33.7%; Capital Improvement Projects total 23.1%; Public Safety, 9.2%; and Transportation, 8.6%.

Director Pitcher showed how the 2019/20 Property Tax Levy, which is a compilation of the General Fund Levy, Trust and Agency Levy (partial Police/Fire benefits), and Transit Levy, was calculated. The cost of services per residence for FY 2019/20 is \$570.65 per \$100,000 of valuation. This was an increase from 2018/19, which was \$560.02. The cost of services per residence was detailed by service for the last three fiscal years. For 2019/20, the cost per service was as follows:

Streets/Traffic	\$149
Police Protection	135
Fire Protection	85
Library	70
Parks & Recreation	41
Transit	36
General Support Services	27
Planning Services	10
Resource Recovery	6
Storm Sewer System	5
Facilities/Cemetery/Airport	4
Animal Control	3
Building Safety	-

A comparison of the City's property tax rate with other large communities in the state of Iowa was shown, of which Ames has the lowest total tax levy per \$1,000 valuation.

<u>PUBLIC INPUT</u>: City Manager Schainker opened public input for suggestions on the 2020/21 Budget. He reiterated that members of the public could also call in and provide input or make suggestions known by email.

Mike Sulzberger, 905 Douglas Avenue, Ames, asked if the Council or staff has any insight on what services are being provided by the larger cities in Iowa levying at \$8.10 per \$1,000. Mr. Schainker said City staff members are efficient; Ames has local option sales tax (not all large cities have that) of which 60% of proceeds go toward property tax relief; and the City manages a number of businesses like electric, water, and sewer, and the overhead is spread among them so the utilities share the cost. Mr. Sulzberger asked about the City Council workshops on topics. Mayor Haila said Council workshops are not budget-related, but have topics such as the Long-Range Plan to allow for more dialogue.

Mr. Sulzberger said he would like to see more spent on the arts in the next five to ten years. He said Commission on the Arts (COTA) grants totaled about \$240,000. He said the amount spent on arts has been about the same since he's lived here. Mr. Sulzberger also commented the business and employers are here, and now employers are having trouble filling the jobs and he is concerned that will eventually affect the businesses here. He said people won't move here unless there's a perception that there is something to do here after work. Attracting creative people is having creative outlets for attendance or participation. Mr. Sulzberger said 23,000 people a day are commuting into Ames, and if 10% of those could be attracted to live here, it would make a big difference. He said the perception here now is there's nothing to do after work, and that's why people live in Ankeny or Des Moines. Mayor Haila asked what would be good investment opportunities. Mr. Sulzberger said he would love the Council to hold an arts workshop. Mr. Schainker noted that the City Council had requested a workshop on the arts, and it will be scheduled soon. Mayor Haila said it would happen after the budget season.

Dan Culhane, 3115 Aspen Road, Ames, concurred with Mr. Sulzberger. He said the more outlets in the community, the better chance people will choose to live here. Mr. Culhane noted the beautification of the corridors is very important. He said adding plantings and burying utility lines would greatly enhance the look of the community. Mr. Culhane commented that the University Boulevard entrance is a good example of where more public art is needed.

Lyndsay Nissen, 3122 Ross Road, Ames, said she would like to see Ames City Auditorium used more. She said a marquee sign on the front of the building that says what's coming, along with a large neon sign with bulbs around it would be ideal. She said photo opportunities are very important to the younger generation. She said many people don't know the Auditorium is there, and it's a beautiful theater. Ms. Nissen stated that anything that brings attention to arts and Ames helps all arts organizations.

Heather Johnson, 427 Douglas Avenue, Ames, said the Octagon Center for the Arts is very fortunate to have support from the City of Ames; however, she believes Ames could do better in supporting arts. She noted that of Community Enrichment funds, 1.5% goes toward artist services. According to Ms. Johnson, COTA has 17 organizations taking part, so support went down slightly to organizations because of more groups participating. She said she would be supportive of opportunities for arts organizations to offer more services, as well as ways arts organizations could receive assistance for exterior maintenance as part of the Façade Grant Program.

Sue Ann Peters, 632 Onyx Street, Ames, stated that she is a Story Theater Company board member. She said they regularly use the Auditorium. Ms. Peters also shared that COTA funding is thinner for organizations because more organizations are requesting funds. In addition they are paying more for Auditorium use than in years past. She said other arts organizations will be leaving the Auditorium because of the price, even though they love the facility.

Sharon Stewart, 437 Hilltop Road, Ames, said three years ago she almost moved to experience the arts; there isn't much to do in Ames after hours. She said when they did the walk-thru on Reliable Street, they were thrilled with the physical space to explore creative ideas, so they

collectively built a space. Ms. Stewart said Lockwood Café has been open for a month, and the resounding feedback is that the community is so glad there's a place where things are "interesting and weird." According to Ms. Stewart many art projects are brought into Ames, and the City is paying outside artists. She said local artists should be paid to create art and beautify Ames. Iowa State University could be involved so students could do projects and donate art at the same time. She said there's a lack of community-centered arts in this town that provide activities outside of 8:00 to 5:00 Monday through Friday. Ms. Stewart believes there are ways to invest in the people already here to make Ames better without "blowing the budget."

Rachel Junck, 2118 Sunset Drive, Ames, said she's pleased about the funding set aside to complete the greenhouse gas inventory. She said the results of that will determine where the community is, and steps needed to improve. Ms. Junck suggested the City provide funds to do the Climate Action Plan in conjunction with the inventory to make the most impact.

Elizabeth Erbes, 2119 Audubon Drive, Ames, suggested increasing the Facade Grant Program to account for inflation for the last 20 years. She asked that grant limits be increased and the total budget be increased.

City Manager Schainker encouraged the public to stay involved in the budget process. He reviewed the dates when the Operating Budget and Capital Improvements Plan will be discussed before the City Council.

Catherine Scott, 1510 Roosevelt Avenue, Ames, said an indoor municipal pool is needed.

Jennie Brockpaher, 3817 Westlawn Drive, Ames, suggested mural funding.

Stan Rabe, 219 Wildflower Drive, Ames, said arts organizations are actively building community in Ames. He said anything that can be done to reinforce community is important, so supporting the arts is good for Ames.

Mr. Culhane said Downtown lacks a real gathering place. He said a splash pad or park was discussed across from City Hall. He said these things are more important now as people decide where they want to live.

Sam Schill, 2502 Ridgetop Road, Ames, said he desires to advocate for the arts. He said he cofounded "Start-up Ames," trying to get "weird" people together, including scientists and entrepreneurs to start businesses and initiatives, and he found many interesting people getting together who wouldn't have otherwise gathered. He said there are many interesting tech businesses, and there will be more. Mr. Schill commented that there are tremendous leaders in the arts community, so if money is found the leadership is there to make something big happen. Mr. Schainker asked if groups are already talking about ideas. He said there should be some one-mindedness around something.

Mr. Schainker said the City can explore ways to better spend the money to make a bigger impact. Mayor Haila asked for more detail. Mr. Schill said the leadership exists, but he's not yet

sure how something could be done.

Ms. Nissen asked if the City is allowed to take private donations for COTA, and if funds could be solicited. Mr. Schainker said that is possible if the funds are for a specific project.

Ms. Stewart said there are ways to spend money on arts, such as the marquee sign which would be a structural improvement. She suggested thinking creatively to include artists on regular projects to help solve a problem, and disrupting the process by including artistic minds to make the budget go farther would be ideal.

Ms. Johnson said the City could implement a percentage of each new build to public art and someone could be hired to create that piece.

Mr. Sulzberger said knowing what will be received for funding, some deficit spending may be needed to get people to move here and stay here.

City Manager Schainker said he appreciates the ideas and vision, and noted that the City Council has hard decisions to make.

Mayor Haila said a vision would help Council understand how to put money aside. Mr. Schainker said human services funding pays for services instead of paying agencies. He said in a similar way, the City would want to pay for services and not operations.

Mr. Schainker said members of the public can still email City Council members with ideas for budget consideration.

Mayor Haila said he appreciates the idea that, instead of new money, the City could rethink how art can be woven into other budgets.

It was discussed that Ames Community Arts Council Director Jen Brockpaher will help make connections to inform arts groups about a future City Council workshop regarding arts organizations.

The meeting concluded at 8:28 p.m.
Erin Thompson, Recording Secretary