

CITY OF AMES, IOWA

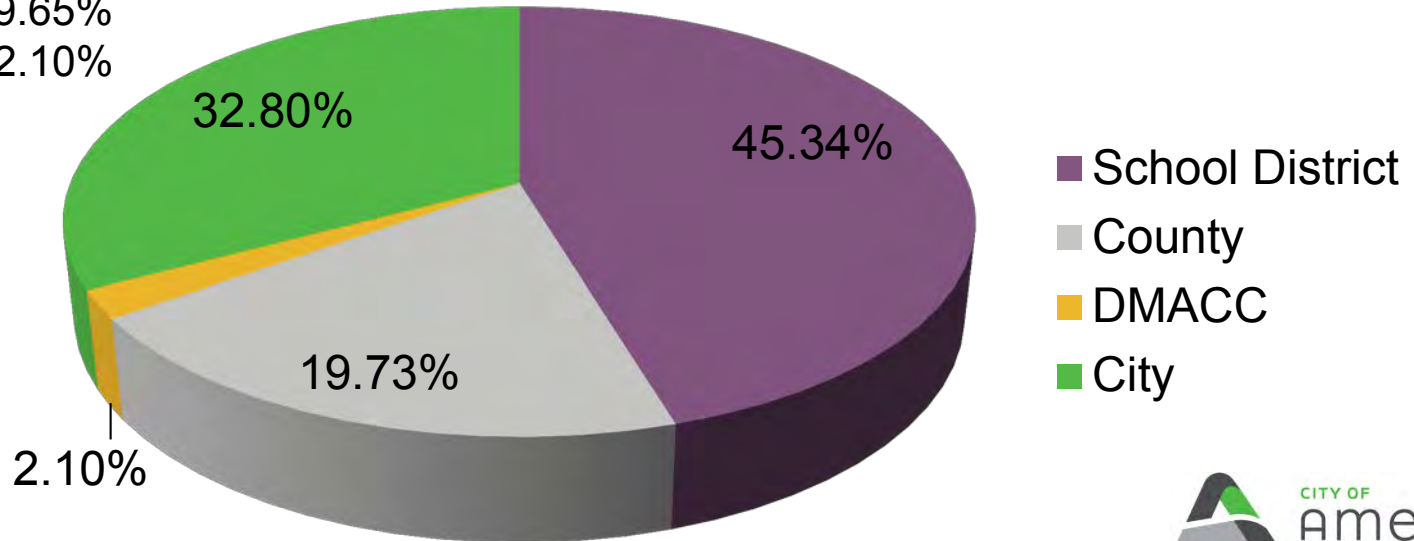
SPECIAL REPORTS FOR FY 2018/19 BUDGET

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Property Taxes 2017/18 Rates

Previous Year's Rates

City	32.77%
School	45.30%
County	19.65%
DMACC	2.10%



2017/18 Property Tax Levies
(for taxes payable July 1, 2017 to June 30, 2018)

	FY 2016/17	FY 2017/18	Change	Percent	% Of Total
	\$/ \$1,000	\$/ \$1,000	\$/ \$1,000	Change	Levy
Levy Authorities:					
City of Ames:					
General City	5.60071	5.65041			
Debt Service	3.41087	3.34694			
Employee Benefits	0.71908	0.72660			
Transit	0.64261	0.65194			
Total City Levy	10.37327	10.37589	0.00262	0.03%	32.80%
Ames Community Schools:					
General School	8.22810	8.37155			
Debt Service	4.04281	3.87104			
Management	0.20757	0.24045			
Physical Plant	0.33000	0.33000			
Physical Plant/Voted	1.34000	1.34000			
Instructional Support	0.19253	0.18825			
Total ACSD Levy	14.34101	14.34129	0.00028	0.00%	45.34%
Story County:					
General Basic	3.50000	3.50000			
General Supplemental	0.89978	0.90705			
MH-DD (County) Services	0.51702	0.50156			
Debt Service	0.18292	0.17955			
TB & Bangs	0.00330	0.00310			
Agricultural Extension	0.08268	0.08331			
City Assessor	0.39544	0.31814			
County Medical Center	0.27000	0.27000			
County Medical Center FICA	0.09217	0.10800			
County Medical Center IPERS	0.09217	0.13750			
County Medical Center Ambulance	0.18450	0.18450			
County Medical Center Tort		0.05000			
Total Story County Levy	6.21998	6.24271	0.02273	0.37%	19.73%
DMACC	0.72334	0.67458	(0.04876)	-6.74%	2.13%
Total Levy	31.65760	31.63447	(0.02313)	-0.07%	100.00%

Property Tax Levy and Valuation Comparisons
Valuations Based on January 1, 2016
City Tax Levies to be Collected in Fiscal Year 2017/18

City	Total Levy per \$1,000	General Levy per \$1,000	Prior Year Total Levy/ \$1,000	% Change in Total Levy	General Levy per Capita	Total Levy per per Capita	Taxable Valuation	Prior Year Taxable Valuation	% Change in Valuation	Population
Council Bluffs *	\$17.91	\$8.10	\$17.75	0.90%	\$334.40	\$739.40	\$2,569,125,780	\$2,547,695,493	0.84%	62,230
Waterloo *	17.60	8.10	17.61	-0.06%	271.44	589.80	2,292,368,376	2,253,084,844	1.74%	68,406
Des Moines	17.04	8.10	16.92	0.71%	277.42	583.61	6,967,479,518	6,840,954,151	1.85%	203,433
Davenport *	16.78	8.10	16.78	0.00%	334.71	693.39	4,119,227,112	4,022,766,219	2.40%	99,685
Iowa City	16.33	8.10	16.58	-1.51%	413.07	832.76	3,460,674,241	3,347,028,340	3.40%	67,862
Sioux City *	15.77	8.10	16.07	-1.87%	254.76	495.99	2,600,544,363	2,495,210,550	4.22%	82,684
Cedar Rapids	15.22	8.10	15.22	0.00%	409.05	768.61	6,379,422,646	6,012,512,982	6.10%	126,326
West Des Moines	12.00	8.10	12.00	0.00%	640.92	949.51	4,479,219,569	4,324,075,301	3.59%	56,609
Ankeny	11.65	6.79	11.75	-0.85%	426.36	731.53	2,862,211,268	2,667,877,529	7.28%	45,582
Cedar Falls *	11.13	8.10	11.22	-0.80%	362.10	497.55	1,755,047,594	1,574,489,248	11.47%	39,260
Dubuque *	10.89	8.10	11.17	-2.51%	333.29	448.09	2,371,609,335	2,358,056,508	0.58%	57,637
Ames *	10.38	5.65	10.37	0.10%	258.85	475.55	2,701,440,748	2,603,065,698	3.78%	58,965
Urbandale	10.02	7.17	9.92	1.01%	499.07	697.45	2,746,847,863	2,629,574,805	4.46%	39,463
Average	\$14.06	\$7.74	\$14.10	-0.38%	\$370.42	\$654.10			3.98%	

* Cities that collect local option sales tax

TAX LEVY BREAKDOWN WITH UTILITIES EXCISE TAX INCLUDED

Valuation January 1, 2016
Property Tax Payable 17-18

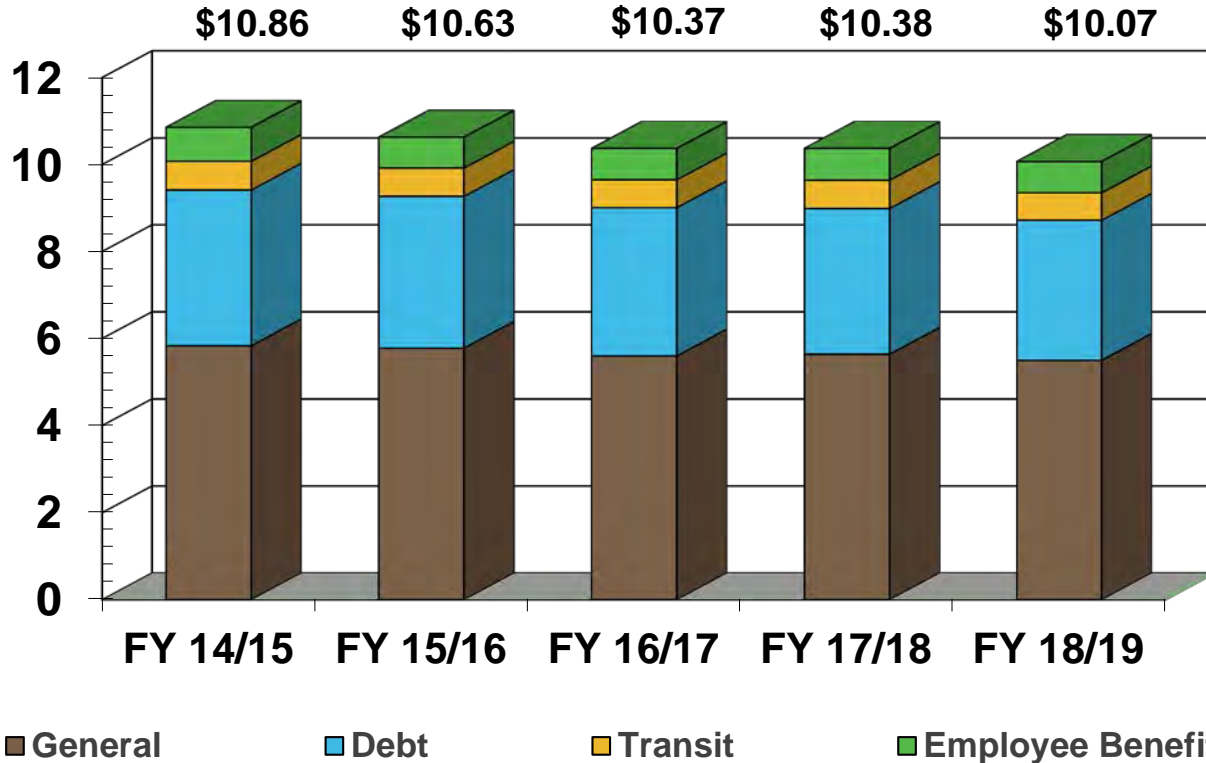
Valuation January 1, 2017
Property Tax Payable 18-19

Taxable Valuation	2,701,440,748	2,914,741,622
<i>Percentage Change</i>	3.8%	7.9%
TIF Valuation Available for Debt Service	30,501,176	34,554,637

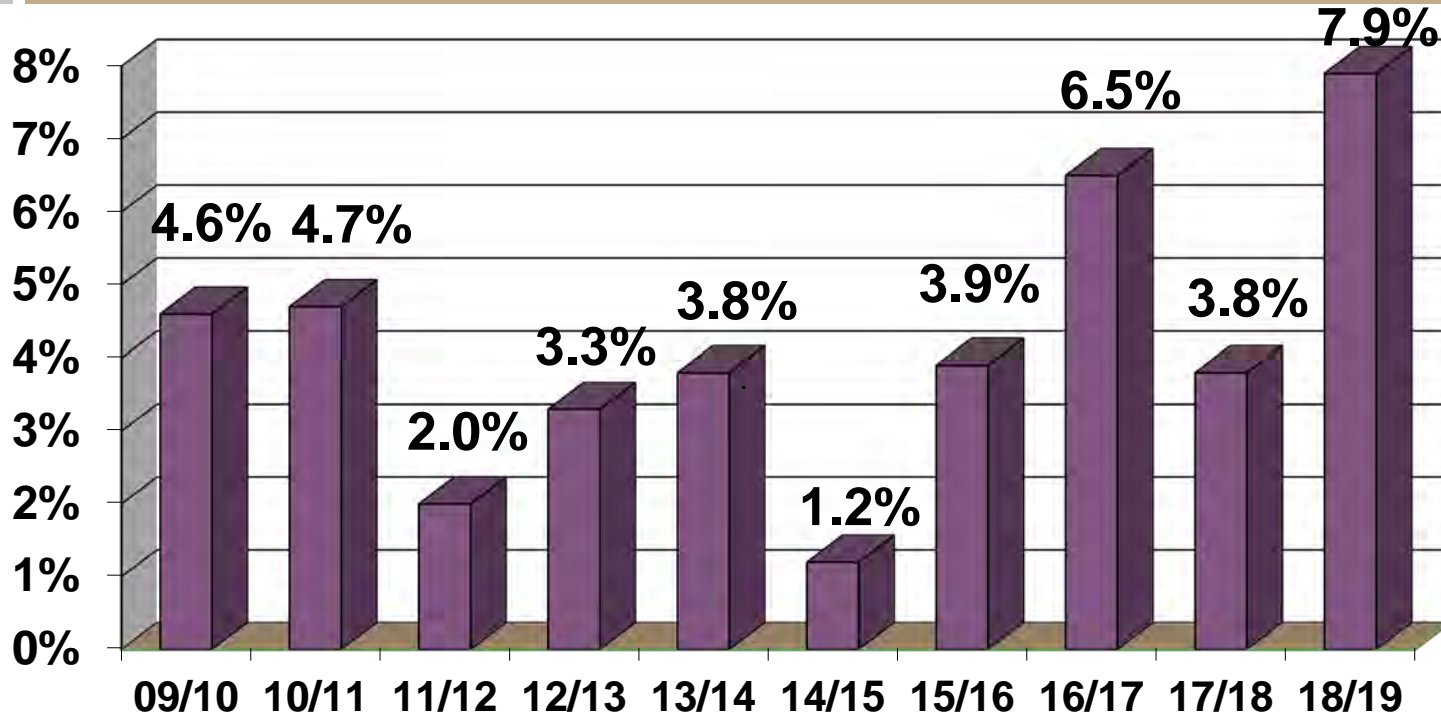
Levy Type	Levy Rate Per \$1,000	Dollar Value of Levy	Levy Rate Per \$1,000	Dollar Value of Levy	Change in Levy Rate	% Change in Levy Rate	Change in Dollar Value of Levy	% Change in Dollar Value of Levy
General	7.60640	20,548,250	7.31435	21,319,428	(0.29205)	-3.84%	771,178	3.75%
<i>State Repl. Tax</i>	(0.19451)	525,452	(0.18027)	525,452	0.01424	-7.32%	-	0.00%
<i>Local Option Tax</i>	(1.76148)	4,758,540	(1.63258)	4,758,540	0.12890	-7.32%	-	0.00%
Net General	5.65041	15,264,258	5.50149	16,035,436	(0.14892)	-2.64%	771,178	5.05%
Employee Benefits	0.76638	2,070,326	0.75152	2,190,498	(0.01486)	-1.94%	120,172	5.80%
<i>State Repl. Tax</i>	(0.02497)	67,464	(0.02315)	67,464	0.00182	-7.29%	-	0.00%
<i>Fund Balance Use</i>	(0.01481)	40,000	(0.01304)	38,000	0.00177	-11.95%	(2,000)	-5.00%
Net Employee Benefits	0.72660	1,962,862	0.71534	2,085,034	(0.01126)	-1.55%	122,172	6.22%
Transit	0.67426	1,821,476	0.65429	1,907,085	(0.01997)	-2.96%	85,609	4.70%
<i>State Repl. Tax</i>	(0.02232)	60,290	(0.02068)	60,290	0.00164	-7.35%	-	0.00%
Net Transit	0.65194	1,761,186	0.63361	1,846,795	(0.01833)	-2.81%	85,609	4.86%
Total W/O Debt Svc.	7.02895	18,988,306	6.85044	19,967,265	(0.17851)	-2.54%	978,959	5.16%
Debt Service	3.59218	9,813,638	3.38597	9,986,229	(0.20621)	-5.74%	172,591	1.76%
<i>Fund Balance Use</i>	(0.12811)	350,000	(0.05934)	175,000	0.06877	-53.68%	(175,000)	-50.00%
<i>State Repl. Tax</i>	(0.11713)	320,004	(0.10850)	320,004	0.00863	-7.37%	-	0.00%
Net Debt Service	3.34694	9,143,634	3.21813	9,491,225	(0.12881)	-3.85%	347,591	3.80%
TOTAL LEVIED TAXES	10.37589	28,131,940	10.06857	29,458,490	(0.30732)	-2.96%	1,326,550	4.72%

Agricultural Valuation	1,734,798	5,382,400
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Total Tax Levy/\$1,000 Taxable Valuation



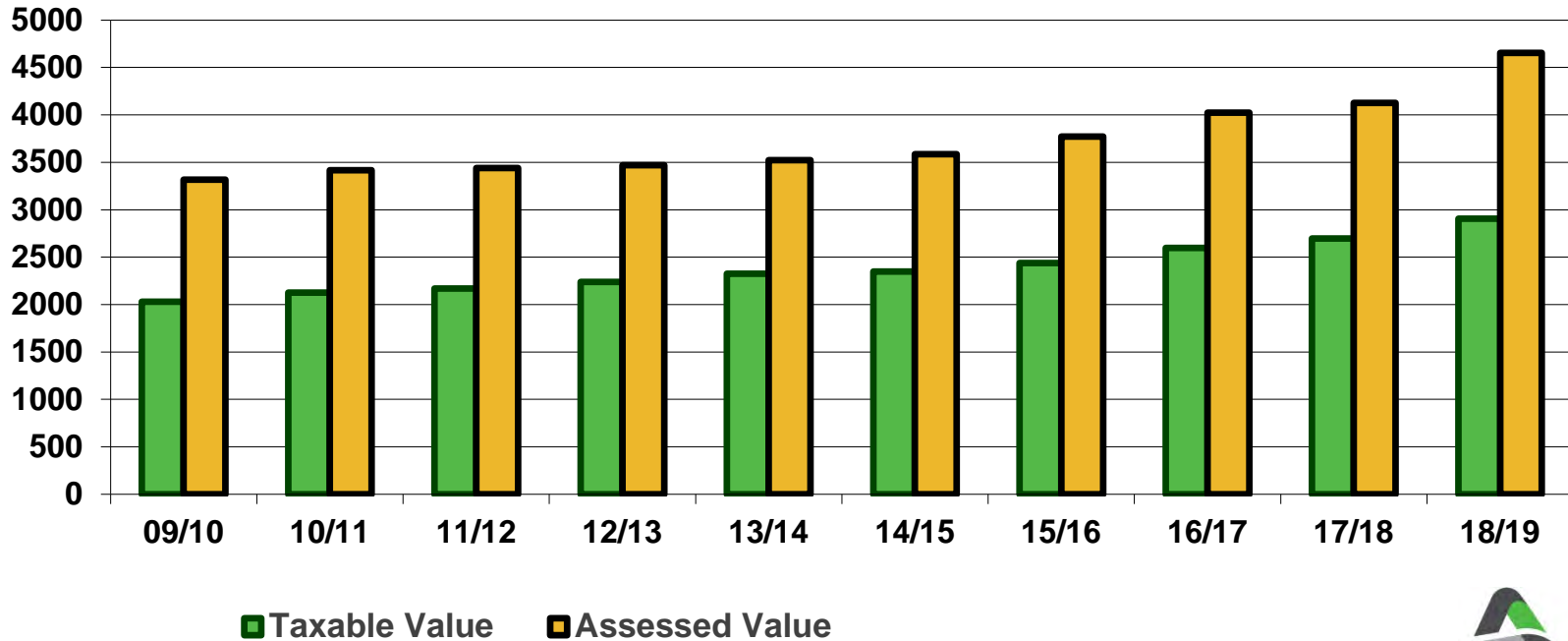
Taxable Valuation – Percentage Change



Assessed and Taxable Value

Property Type	Valuation January 1, 2016 Property Tax Payable 17-18		Valuation January 1, 2017 Property Tax Payable 18-19		Dollar Value Change		Percentage Change	
	Assessed Value	Taxable Value	Assessed Value	Taxable Value	Assessed Value	Taxable Value	Assessed Value	Taxable Value
Residential	3,041,000,690	1,731,394,279	3,433,390,796	1,909,559,823	392,390,106	178,165,544	12.90%	10.29%
Commercial/Multi Res.	920,607,034	815,559,970	966,173,667	849,146,252	45,566,633	33,586,282	4.95%	4.12%
Industrial	152,245,900	137,021,310	153,921,400	138,529,260	1,675,500	1,507,950	1.10%	1.10%
Utilities	13,938,821	13,119,561	13,433,818	12,618,748	(505,003)	(500,813)	-3.62%	-3.82%
Total Valuation Less Military Exemption	4,127,792,445	2,697,095,120	4,566,919,681	2,909,854,083	439,127,236	212,758,963	10.64%	7.89%
	2,323,334	2,323,334	2,287,220	2,287,220	(36,114)	(36,114)	-1.55%	-1.55%
Net Valuation	4,125,469,111	2,694,771,786	4,564,632,461	2,907,566,863	439,163,350	212,795,077	10.65%	7.90%
Utilities Subject to Excise		6,668,962		7,174,759		505,797		7.58%
Total Taxable Value		2,701,440,748		2,914,741,622		213,300,874		7.90%

Property Valuation in \$ Millions



ANALYSIS OF CHANGES IN TAXABLE VALUE (VALUATION INCREASES/NEW IMPROVEMENTS)

(Does Not Include Utilities Subject to Excise Tax)

Property Type	Total Change in Taxable Value	Change Due New Property Improvements	Change Due Transfers Class Change	Change Due to Increased Valuations of Existing	Change Due New & Expiring Exemptions*	Change Due State Rollback Adjustment	Net Change on Existing Property
Residential	178,165,544	63,773,000	7,963,000	158,134,000	(6,345,000)	(45,359,456)	112,774,544
Commercial/Multi Res.	33,586,282	46,318,000	(20,392,000)	21,223,000	(1,373,000)	(12,189,718)	9,033,282
Industrial	1,507,950	414,000	-	(433,000)	(1,527,000)	3,053,950	2,620,950
Utilities	(500,813)	-	-	(500,813)	-	-	(500,813)
Total Valuation Change Less Military Exemption	212,758,963 (36,114)	110,505,000 -	(12,429,000) -	178,423,187 (36,114)	(9,245,000) -	(54,495,224) -	123,927,963 (36,114)
Change in Net Valuation	212,795,077	110,505,000	(12,429,000)	178,459,301	(9,245,000)	(54,495,224)	123,964,077
Percentage Change In Taxable Value	7.90%	4.10%	-0.46%	6.62%	-0.34%	-2.02%	4.60%

* Includes New & Expiring Exemptions, Court Awarded Reductions, and Equalization

FIRE & POLICE TRUST FUND

Balance 6/30/92

\$4,332,866

Year	Fiscal Year	Covered Wages	Expenses/ Liability	Annual Interest Net Costs	Applied Principal	Principal Balance	(Incl. Rpl Tax) Property Tax	Incremental Tax Increase	Estimated Tax Rate
1 .	FY 92-93	3,240,835	438,978	307,002	131,976	4,200,890	0	0	
2 .	FY 93-94	3,388,164	725,469	298,107	427,362	3,773,528	0	0	
3 .	FY 94-95	3,468,856	673,134	266,705	357,480	3,416,048	48,949	48,949	
4 .	FY 95-96	3,607,610	649,153	195,855	348,366	3,067,682	104,932	55,983	
5 .	FY 96-97	3,664,394	654,706	181,373	306,747	2,760,935	166,586	61,654	
6 .	FY 97-98	3,896,100	700,458	196,583	284,020	2,476,915	219,855	53,269	
7 .	FY 98-99	4,062,924	710,057	110,876	320,414	2,156,501	278,767	58,912	
8 .	FY 99-00	4,204,453	708,084	348,530	20,823	2,135,678	338,731	59,964	
9 .	FY 00-01	4,156,200	706,554	419,085	327,102	2,227,661	397,954	59,223	
10 .	FY 01-02	4,412,624	750,146	86,108	286,128	2,027,641	457,243	59,289	
11 .	FY 02-03	4,559,812	775,168	42,024	253,042	1,816,623	517,675	60,432	
12 .	FY 03-04	4,729,146	968,529	19,215	357,198	1,478,640	615,000	97,325	
13 .	FY 04-05	4,998,138	1,245,536	23,911	0	1,502,551	936,756	321,756	
14 .	FY 05-06	5,240,698	1,458,947	46,627	0	1,549,178	1,176,756	240,000	
15 .	FY 06-07	5,343,598	1,467,352	72,176	0	1,621,354	1,298,756	122,000	
16 .	FY 07-08	5,631,272	1,434,848	63,011	0	1,684,365	1,298,756	0	
17 .	FY 08-09	5,919,045	1,109,821	52,767	149,880	1,587,252	959,941	(338,815)	
18 .	FY 09-10	6,027,579	1,024,688	15,207	110,608	1,534,277	959,941	0	
19 .	FY 10-11	6,390,608	1,271,731	17,949	185,000	1,367,226	1,086,731	126,790	
20 .	FY 11-12	6,586,462	1,630,806	(1,313)	0	1,365,913	1,457,923	371,192	0.67239
21 .	FY 12-13	6,731,099	1,758,163	(13,836)	156,015	1,196,062	1,602,148	144,225	0.71529
22 .	FY 13-14	6,705,580	2,039,167	0	316,670	879,392	1,752,495	150,347	0.75345
23 .	FY 14-15	7,172,782	2,181,243	4,652	261,643	622,401	1,881,772	129,277	0.79961
24 .	FY 15-16	7,181,160	1,994,208	0	168,727	453,674	1,825,481	(56,291)	0.71216
25 .	FY 16-17	7,759,737	2,011,324	918	70,000	384,592	1,871,820	46,339	0.71908
26 .	FY 17-18	8,062,017	2,070,326	0	40,000	344,592	1,962,862	91,042	0.72660
27 .	FY 18-19	8,418,516	2,190,498	0	38,000	306,592	2,085,034	122,172	0.71534
28 .	FY 19-20	8,713,164	2,240,154	0	0	306,592	2,172,690	87,656	0.72370
29 .	FY 20-21	9,018,125	2,432,188	0	100,000	206,592	2,264,724	92,034	0.73239
30 .	FY 21-22	9,333,759	2,576,117	0	150,000	56,592	2,358,653	93,929	0.74055
31 .	FY 22-23	9,660,441	2,572,575	0	55,000	1,592	2,450,111	91,458	0.74686

Contributions based on normal returns**Covered Wages increased by 3.5% per year, valuation by 3% per year****State Replacement Tax Frozen at \$67,464 beginning FY 16-17**

DEBT SERVICE COST ALLOCATION FOR 2018/19 BUDGET

Taxable Valuation for Debt Service: \$2,949,296,259

Use of Bond Proceeds	Allocated Debt Service	Debt Service Abatements	Property Tax Support	Rate Per \$1,000 Valuation
Airport	70,982	70,982	-	
Fire Department Apparatus	52,576	13,144	39,432	0.01337
Library	1,208,450	-	1,208,450	0.40974
Ada Hayden Heritage Park	258,387	-	258,387	0.08761
City Hall Improvements	14,586	-	14,586	0.00495
Aquatic Center	969,000	-	969,000	0.32855
Water Projects	440,224	440,224	-	
Sewer Projects	387,855	387,855	-	
Resource Recovery	165,988	165,988	-	
Urban Renewal - TIF	419,541	419,541	-	
Storm Sewer	144,254	-	144,254	0.04891
Streets	6,549,730	-	6,549,729	2.22078
Special Assessments	490,869	490,869	-	
2018/2019 CIP G. O.	802,390	-	802,390	0.27206
TOTAL G. O. DEBT	11,974,832	1,988,603	9,986,228	3.38597
Less: State Replacement Tax			320,004	0.10850
Use of Fund Balance		-	175,000	0.05934
TOTAL DEBT SERVICE COST	\$ 11,974,832	\$ 1,988,603	\$ 9,491,225	3.21813
FY 2018/2019 Debt Service Levy			\$ 9,491,225	3.21813
2018/2019 CIP G.O. ISSUE				
City-Wide Radio System	\$ 1,000,000			
Grand Avenue Extension	3,700,000			
Fire Station #1 Concrete Replacement	137,000			
Collector Street Pavement Improvements	1,750,000			
Asphalt Street Improvements	1,400,000			
Tax Supported Bonds	\$ 7,987,000			

CURRENT AND PROPOSED DEBT SERVICE

Debt Service Issues	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
Current Outstanding	9,813,638	9,183,838	8,393,699	7,877,654	6,669,492	5,984,751
New/Proposed Issues						
<i>*Tax Supported Issue Amount</i>				-	-	
FY 2019 \$7,987,000		802,390	802,390	802,390	802,390	802,390
FY 2020 \$9,265,000	-	-	930,780	930,780	930,780	930,780
FY 2021 \$9,980,000	-	-	-	1,002,612	1,002,612	1,002,612
FY 2022 \$13,725,000	-	-	-	-	1,378,842	1,378,842
FY 2023 \$10,375,000	-	-	-	-		1,042,295
TOTAL DEBT SERVICE	9,813,638	9,986,228	10,126,869	10,613,436	10,784,116	11,141,670
State Replacement Tax	320,004	320,004	320,004	320,004	320,004	320,004
Use of Debt Service Fund Bal.	350,000	175,000	-	195,000	65,000	110,000
Net Debt Service	9,143,634	9,491,224	9,806,865	10,098,432	10,399,112	10,711,666
Debt Service Levy	3.34694	3.21813	3.22831	3.22746	3.22676	3.22693

(Assumes 3.0% Annual Growth in Taxable Value) *Tax Supported Debt Service Excludes Abated Debt
Future Debt Service Estimated with term of 12 years and interest rate of 3%

**DOLLAR VALUE AND PERCENTAGE CHANGE OF TOTAL LEVY
BY PROPERTY TYPE**

Property Type	FY 2017/18 Tax Levy	FY 2018/19 Tax Levy	Dollar Change	Percentage Change
Residential	17,964,756	19,226,536	1,261,780	7.02%
Commercial/Multi Res.	8,462,161	8,549,688	87,527	1.03%
Industrial	1,421,718	1,394,792	(26,926)	-1.89%
Utilities	136,127	127,053	(9,074)	-6.67%
TIF (Debt Service Only)	102,086	111,201	9,115	
Total Tax Levy	28,086,848	29,409,270	1,322,422	4.71%
Less Military Exemption	24,107	23,029	(1,078)	-4.47%
Tax Asking Before Excise	28,062,741	29,386,241	1,323,500	4.72%
Utilities Subject to Excise	69,199	72,249	3,050	4.41%
TOTAL TAXES	28,131,940	29,458,490	1,326,550	4.72%

**ANALYSIS OF CHANGE IN TAX DOLLAR PAYMENTS
BY PROPERTY TYPE
FY 2017/2018 to FY 2018/2019**

Property Type	Total Change	Change Due To New Property	Net Change On Existing Property	Change Due to Rollback	Change Due To Rate Adj. -0.30732	Total Change On Existing Property
Residential	1,261,780	642,103	1,608,474	(456,705)	(532,092)	619,677
Commercial/Multi Res.	87,527	466,356	(5,458)	(122,733)	(250,638)	(378,829)
Industrial	(26,926)	4,168	(19,734)	30,749	(42,109)	(31,094)
Utilities	(9,074)	-	(5,042)	-	(4,032)	(9,074)
TIF (Debt Service Only)	9,115	13,725	4,764	-	(9,374)	(4,610)
Total Tax Levy	1,322,422	1,126,352	1,583,004	(548,689)	(838,245)	196,070
Less Military Exemption	(1,078)	-	(1,078)			(1,078)
Plus Excise Tax	3,050	-	3,050			3,050
Net Tax Asking	1,326,550	1,126,352	1,587,132	(548,689)	(838,245)	200,198

**PERCENTAGE OF TAXABLE VALUATION BY PROPERTY TYPE
TO TOTAL TAXABLE VALUATION**

Property Type	Taxable Value Fiscal Year 15/16	Taxable Value Fiscal Year 16/17	Taxable Value Fiscal Year 17/18	Taxable Value Fiscal Year 18/19	Assessed Value Fiscal Year 18/19
Residential	63.62%	63.43%	64.26%	65.69%	75.22%
Commercial/Multi Res.	31.07%	30.95%	30.26%	29.20%	21.17%
Industrial	4.95%	5.25%	5.08%	4.76%	3.37%
Utilities	0.46%	0.46%	0.49%	0.43%	0.29%
Gross Taxable Valuation	100.10%	100.09%	100.09%	100.08%	100.05%
Less Military Exemption	0.10%	0.09%	0.09%	0.08%	0.05%
Net Valuation	100.00%	100.00%	100.00%	100.00%	100.00%

SAMPLE TAX CALCULATIONS

	FY 2017/18 Tax Levy	FY 2018/19 Tax Levy	Dollar Change	Percentage Change
City Rate				
Per \$1,000 Taxable Valuation	10.37589	10.06857	-0.30732	-2.96%
<u>Residential</u>				
100% Valuation	\$ 100,000.00	\$ 100,000.00		
Rollback Adjustment	56.9391%	55.6209%		
Taxable Value	\$ 56,939.10	\$ 55,620.90		
City Tax	\$ 590.79	\$ 560.02	\$ (30.77)	-5.21%
<u>Commercial</u>				
100% Valuation	\$ 100,000.00	\$ 100,000.00		
Rollback Adjustment	90%	90%		
Taxable Value	\$ 90,000.00	\$ 90,000.00		
City Tax	\$ 933.83	\$ 906.17	\$ (27.66)	-2.96%
<u>Industrial</u>				
100% Valuation	\$ 100,000.00	\$ 100,000.00		
Rollback Adjustment	90%	90%		
Taxable Value	\$ 90,000.00	\$ 90,000.00		
City Tax	\$ 933.83	\$ 906.17	\$ (27.66)	-2.96%

The calculations above are samples only. The exact amount of city taxes will be based on specific valuation.

SAMPLE TAX CALCULATIONS

(Valuations Increased By Average Assessment Increase by Property Class)

	FY 2017/18 Tax Levy	FY 2018/19 Tax Levy	Dollar Change	Percentage Change
City Rate				
Per \$1,000 Taxable Valuation	10.37589	10.06857	-0.30732	-2.96%
<u>Residential</u>				
100% Valuation	\$ 100,000.00	\$ 109,133.33		
Rollback Adjustment	56.9391%	55.6209%		
Taxable Value	\$ 56,939.10	\$ 60,700.94		
City Tax	\$ 590.79	\$ 611.17	\$ 20.38	3.45%
<u>Commercial</u>				
100% Valuation	\$ 100,000.00	\$ 102,602.26		
Rollback Adjustment	90%	90%		
Taxable Value	\$ 90,000.00	\$ 92,342.03		
City Tax	\$ 933.83	\$ 929.75	\$ (4.08)	-0.44%
<u>Industrial</u>				
100% Valuation	\$ 100,000.00	\$ 99,683.99 *		
Rollback Adjustment	90%	90%		
Taxable Value	\$ 90,000.00	\$ 89,715.59		
City Tax	\$ 933.83	\$ 903.31	\$ (30.52)	-3.27%

The calculations above are samples only. The exact amount of city taxes will be based on specific valuation.

** The Industrial class is a small sample of 40 properties. Of this group, 39 had no change in value from the prior year and one was reduced.*

Analysis of Property Value Changes

Commercial and Industrial Property make up about 34% of the total taxable value. With the rate reduction, this classification of property will pay less in property taxes compared to the prior year due to the rate decrease.

Changes in assessed value for residential properties were spread over a fairly wide range. Below is a summary of the valuation change in grouping and the impact per \$100,000 in assessed valuation as well as total dollar impact.

City Manager's Recommended Budget \$1,326,550 Increase in Tax Dollars

Change in Valuation	Percentage of Properties In Range	Max. Change In Tax \$ per \$100K Assessed (Top of Range)	Max % Change	Change in Tax \$ Paid by Properties In Range
Increase of ≤ 5%	24.30%	\$ (2.77)	-0.47%	\$ (254,985)
Increase >5% & ≤ 10%	21.60%	\$ 25.24	4.27%	\$ 72,740
Increase >10% & ≤ 15%	22.40%	\$ 53.24	9.01%	\$ 203,908
Increase >15% & ≤ 20%	16.35%	\$ 81.24	13.75%	\$ 234,774
Increase of ≥ 20%	15.35%	>\$81.24		\$ 363,233
				<u>\$ 619,670</u>

Changes Assuming NO Increase in Tax Dollars

Change in Valuation	Percentage of Properties	Max. Change In Tax \$	Max % Change
Increase of ≤ 5%	24.30%	\$ (29.35)	-4.97%
Increase >5% & ≤ 10%	21.60%	\$ (2.61)	-0.44%
Increase >10% & ≤ 15%	22.40%	\$ 24.13	4.08%
Increase >15% & ≤ 20%	16.35%	\$ 50.86	8.61%
Increase of ≥ 20%	15.35%	>\$50.86	

Summary of Change in Tax Asking for 2018/19

General Levy:

Change in revenues:

Hotel/Motel tax pass-through	129,492	
Employee benefits property tax transfer	122,172	
Transit levy pass-through	85,609	
Building permit revenue	83,782	
Fire contract revenue	72,152	
Other revenues	<u>156,454</u>	
<i>Total change in non-property tax revenue</i>	<u><u>649,661</u></u>	3.1%

Change in expenses:

<i>Personal services:</i>		1,113,870	4.1%
Salaries (3.00% increase; 3 new FTEs)	722,077		
Health insurance (5% budgeted increase)	161,353		
Police/Fire retirement contributions	143,715		
Other personal service costs	86,725		
<i>Contractual services</i>		(63,170)	-2.4%
<i>Commodities</i>		35,664	3.0%
<i>Capital</i>		-	0.0%
<i>Other expenditures:</i>		334,475	7.1%
Hotel/Motel tax pass-through	129,492		
Transit levy pass-through	85,609		
City share of Resource Recovery per capita	69,671		
Other expenditures:	<u>49,703</u>		
<i>Total change in expenses</i>		<u><u>1,420,839</u></u>	4.0%

Additional amount needed in General Levy **771,178**

Additional amount needed in Employee Benefits Levy **122,172**

Additional amount needed in Transit Levy **85,609**

Additional amount needed in Debt Service Levy **347,591**

Total change in tax asking for 2018/19 **1,326,550**

Where did the Available 2017/18 General Fund Balance Come From?

<u>2016/17:</u>	Adjusted Budget	Actual	Additional Amount Available
<i>Revenues:</i>			
Building Permit Revenue	1,073,878	1,588,151	514,273
Hotel/Motel Tax	2,275,008	2,435,218	160,210
Other Revenues	31,257,251	31,068,999	(188,252)
<i>Additional revenue amount available</i>	34,606,137	35,092,368	486,231
<i>Expenses:</i>			
Law Enforcement	9,310,440	8,812,034	498,406
Fire Safety	6,699,920	6,531,827	168,093
Building Safety	1,437,949	1,267,153	170,796
Library Services	4,104,614	3,960,169	144,445
City Council Contingency	96,389	38,000	58,389
Other expenses	15,759,659	14,197,403	1,562,256
Beginning balance adjustments	-	37,580	(37,580)
<i>Expense savings</i>	37,408,971	34,844,166	2,564,805
<i>Additional amount available from FY 2016/17</i>			3,051,036
<i>Less: Budget carryovers to FY 2017/18</i>			(2,070,406)
<i>Net amount available from FY 2016/17</i>			980,630
<u>2018/19:</u>	Adopted Budget	Adjusted Budget	Additional Amount Available
<i>Revenues:</i>			
Hotel/Motel Tax	2,320,508	2,400,000	79,492
Local Option Sales Tax Transfer	4,758,540	4,608,851	(149,689)
Hotel/Motel Tax Transfer	198,900	205,714	6,814
Other Revenues	28,628,525	28,599,331	(29,194)
<i>Additional 2017/18 revenue:</i>	35,906,473	35,813,896	(92,577)
<i>Expenses:</i>			
2017/18 Expenses	35,906,473	37,590,715	
Less Carryover from 2016/17		(2,070,406)	
<i>Expense savings</i>	35,906,473	35,520,309	386,164
<i>Additional amount available from FY 2017/18</i>			293,587
<i>Total additional amount available</i>			1,274,217
<i>One-time expenditures added to FY 2017/18</i>			1,202,110
Net change in 2017/18 fund balance			72,107

Use of 2017/18 General Fund Balance

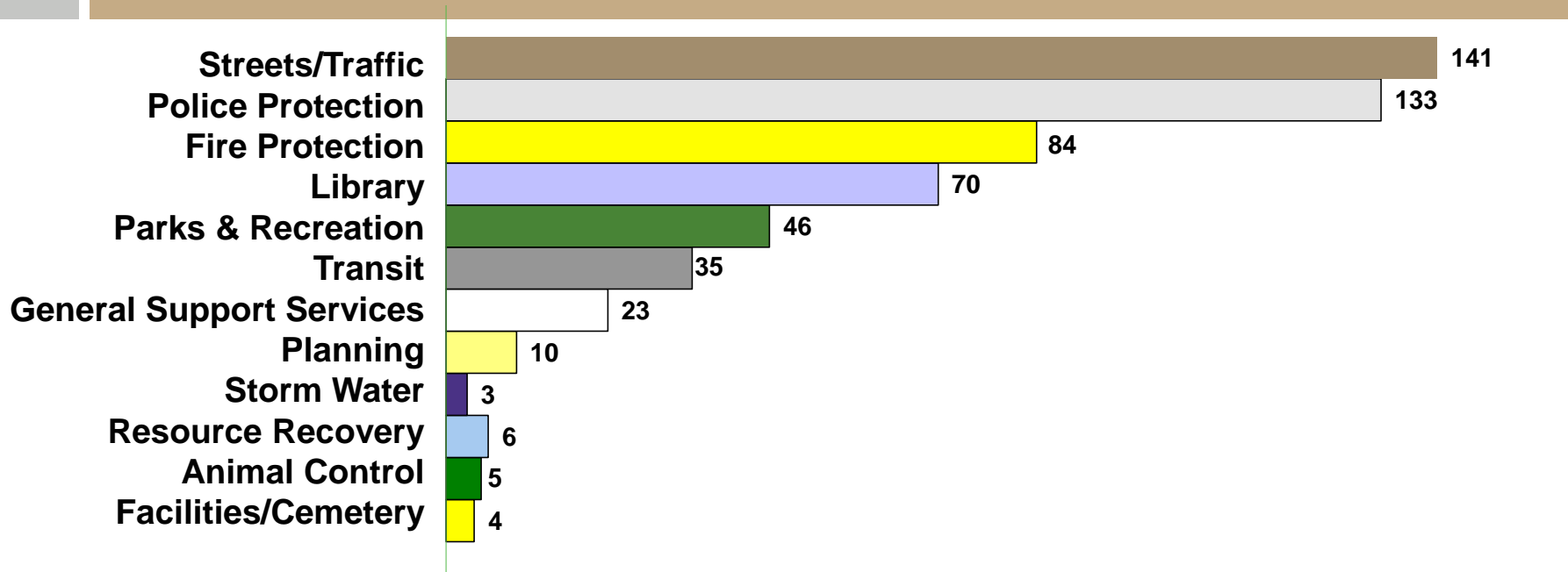
Campustown cameras	49,875
Outfitting/training of additional Police Officer	15,311
Prepaid maintenance for body cameras	39,000
Police minor equipment	15,525
City-wide radio system design	34,000
Outfitting of additional Firefighter	1,500
Fire fit tester	12,700
Fire portable generator	10,000
Animal Shelter study	10,000
Right-of-way hazardous tree removal	75,000
Community Center elliptical	5,200
Park Maintenance concrete tools trailer	15,000
Park Maintenance ride-on sprayer	15,000
Library autoscrubber	6,000
Library eco master disc buffer	17,999
Downtown/Campustown plazas	400,000
City Hall cooling towers	230,000
City Hall building security	250,000
<i>Total Use of Fund Balance:</i>	<u><u>1,202,110</u></u>

**City of Ames, Iowa
Property Tax Cost of
Services per Residence
3-Year Comparison**

	2016/17	2017/18	2018/19
Streets/Traffic	144	148	141
Police Protection	132	136	133
Fire Protection	85	89	84
Library	73	75	70
Parks and Recreation	50	50	46
Transit	36	37	35
General Support Services	25	24	23
Planning Services	10	10	10
Resource Recovery	6	6	6
Animal Control	4	5	5
Facilities/Cemetery	5	5	4
Storm Water Management	6	5	3
Building Safety	1	1	-
	577	591	560
Assessed Value	100,000	100,000	100,000
Rollback	55.6259	56.9391	55.6209
Taxable Value	55,626	56,939	55,621
Tax Rate per \$1,000	10.3733	10.3759	10.0686
Calculated Tax	577	591	560

All categories reflect their applicable amounts for debt service

Cost of City Services



Taxes Per \$100,000 of Assessed Residential Valuation
Includes Debt Service

City of Ames, Iowa
Miscellaneous Historic Budget Information

Year	FTEs	Levy	% Valuation Increase	Rollback Residential	Commercial /Industrial
2018/19	581.50	10.0686	7.9	55.6209	90.0000
2017/18	577.00	10.3759	3.8	56.9391	90.0000
2016/17	572.00	10.3733	6.5	55.6259	90.0000
2015/16	563.75	10.6294	3.9	55.7335	90.0000
2014/15	557.45	10.8554	1.2	54.4002	95.0000
2013/14	552.10	10.8578	3.8	52.8166	100.0000
2012/13	552.10	10.7213	3.3	50.7518	100.0000
2011/12	552.60	10.8437	2.0	48.5299	100.0000
2010/11	553.60	10.8458	4.7	46.9094	100.0000
2009/10	550.60	10.8582	4.6	45.5893	100.0000
2008/09	548.60	11.0624	0.4	44.0803	99.7312
2007/08	542.85	10.4359	1.9	45.5596	100.0000
2006/07	532.60	10.2519	5.1	45.9960	99.1509
2005/06	534.60	10.1661	3.4	47.9642	100.0000
2004/05	538.60	9.9487	1.9	48.4558	99.2570
2003/04	542.75	9.6763	4.2	51.3874	100.0000
2002/03	544.50	9.6396	10.9	51.6676	97.7010
2001/02	533.45	9.3561	6.8	56.2651	100.0000
2000/01	530.45	9.6063	8.1	54.8525	98.7732
1999/00	525.95	9.7624	8.4	56.5000	100.0000
1998/99	520.45	9.7573	7.4	54.9000	97.4000
1997/98	519.75	10.1922	4.5	58.8000	100.0000
1996/97	515.00	10.1922	5.8	59.3000	97.3000

CITY OF AMES, IOWA
AUTHORIZED EMPLOYMENT LEVELS (F.T.E.)
(Full-Time Equivalents)

Department	2016/17 Actual	2017/18 Adopted	2017/18 Adjusted	2018/19 Mgr Rec
City Manager/City Clerk	10.50	10.50	10.50	10.50
Legal Services	6.00	6.00	6.00	6.00
Human Resources	7.75	7.75	7.75	7.75
Planning & Housing	7.00	7.00	7.00	7.00
Administrative Services	6.00	6.00	5.00	5.00
Finance	40.75	40.75	40.75	40.75
Fleet Services/Facilities	9.50	9.50	9.50	9.50
Transit	84.05	84.05	84.05	84.55
Fire/Building Safety	68.00	69.00	70.00	71.00
Police/Animal Control	79.65	80.65	80.65	82.15
Library	35.75	35.75	35.75	36.25
Parks and Recreation	25.00	25.00	25.00	25.00
Water & Pollution Control	40.30	40.30	40.30	40.30
Electric Services	81.00	81.00	81.00	81.00
Public Works:				
Administration	2.00	2.00	2.00	2.00
Traffic	7.00	7.00	8.00	8.00
Streets	22.00	22.00	22.00	22.00
Engineering	14.75	14.75	14.75	14.75
Utility Maintenance	11.00	11.00	11.00	11.00
Resource Recovery	15.00	15.00	15.00	15.00
Parking	2.00	2.00	2.00	2.00
Public Works Total	73.75	73.75	74.75	74.75
Total	575.00	577.00	578.00	581.50

CHANGES IN EMPLOYMENT LEVELS (FTE) **(Full-Time Equivalents)**

The staffing level changes for the City of Ames that are included in the 2017/18 Adjusted Budget and 2018/19 Manager Recommended Budget are as follows:

2017/18 Adjusted: 578.00 FTEs (1.00 increase)

- | | |
|------------|--|
| + 1.00 FTE | An additional rental housing inspector has been added to assist with rental housing code enforcement |
| + 1.00 FTE | An additional Civil Engineer position was created in the Traffic Division of Public Works, primarily to assist with CIP projects |
| (1.00) FTE | Eliminated an unfilled fifth principal clerk position in Administrative Services |

2018/19 Requested: 581.50 (3.50 increase)

- | | |
|------------|---|
| + 1.00 FTE | An additional Police Officer position has been added to the Patrol Division. This officer will be used to expand the Safe Neighborhoods Team (SNT) to five officers, enhancing the team's ability to prevent serious crime. |
| + 1.00 FTE | An additional full-time Firefighter position has been added to assist with short term vacancies across all three shifts and ensure that overtime is minimized. |
| + 0.50 FTE | A part-time Vet Tech position has been created in Animal Control to improve the medical examinations and routine treatment of incoming shelter animals, and to ensure that animals adopted from the shelter are healthy and disease-free. |
| + 0.50 FTE | A part-time Information Technology person is being added in Transit to support CyRide's transit technology, such as vehicle location equipment, Google Transit, and the digital advertising display system. |
| + 0.50 FTE | A part-time Graphic Design and Communications Assistant position has been created in Library Services. |

Utility Rates

To support the Capital Improvements Plan over the next five years, rate increases will be required in several City Utilities.

Current estimated rate increases:

	FY 18/19	FY 19/20	FY 20/21	FY 21/22	FY 22/23
Electric	-	-	-	-	-
Water	3.50%	7.00%	-	7.00%	-
Sewer	3.00%	-	5.00%	-	13.00%
Storm Sewer	-	-	-	-	-
Resource Recovery	*	?	?	?	?

*Resource Recovery Rate Changes:

FY 18/19 Per Capita Fee \$9.10 to \$10.50 + 15.38%

Additional revenue will be required through per diem tipping fees or other revenue sources to fund the Resource Recovery Utility.

Utility Bill Rate Samples

MEDIAN USE RESIDENTIAL CUSTOMERS

Electric / Water Use	Electric Summer	Storm Water	Water Summer	Sewer	Total
600 kWh and 600 cf	\$81.10	\$4.95	\$23.88	\$27.15	\$137.08
Electric ECA	-\$2.34				-\$2.34
Totals	\$78.76	\$4.95	\$23.88	\$27.15	\$134.74
Increase Due to Rate Change	\$0.00	\$0.00	\$0.84	\$0.81	\$1.65
Totals	\$78.76	\$4.95	\$24.72	\$27.96	\$136.39
% Impact on Total Bill					1.22%

Utility Bill Rate Samples

MEDIAN USE COMMERCIAL (LP)

Electric / Water Use	Electric Summer	Storm Water	Water Summer	Sewer	Total
60,000 kWh and 15,000 cf	\$6,221.55	\$14.85	\$465.43	\$421.71	\$7,123.54
Electric ECA	-\$234.00				-\$234.00
Totals	\$5,987.55	\$14.85	\$465.43	\$421.71	\$6,889.54
Increase Due to Rate Change	\$0.00	\$0.00	\$16.29	\$12.65	\$28.94
Totals	\$5,987.55	\$14.85	\$481.72	\$434.36	\$6,918.48

% Impact on Total Bill

0.42%

Police Department Fees

Comments

The hourly fee charged by the department for officer services at special events and other occasions is referred to as overtime payback. The fee has been \$54.00 per hour since 2015. The fee is designed to cover salary and benefits for those events (not necessarily equipment or other indirect costs). Calculation of the proposed fee is based on the average of cost of a 4 person team that includes 3 officers and 1 sergeant. Periodically the fee is reviewed to make sure it keeps pace with changes in the department's salary structure. Based on that review, the department would propose to raise the Overtime Payback hourly fee to \$59.00 for FY19.

Fees at the Animal Shelter no longer reflect the costs associated with providing the services associated with the fee. New practices, like spaying and neutering all animals before they leave the Shelter, have increased costs and signal a needed change in adoption fees. For FY18, the Shelter increases boarding fees from \$3.00 to \$10.00 per day because that fee was so inconsistent with market values and costs. This year the staff proposes to modify the impound fees to an extended graduated scale that provides a deterrent to those who do not change their behaviors to better protect their pet. The current fee is a two-step fee. The staff proposes a five-step fee as follows:

First time	\$25.00
Second time	\$35.00
Third time	\$45.00
Fourth time	\$55.00
Fifth and subsequent	\$65.00

The staff continues to believe that adjustment of the surrender and adoption fees need to be restricted, rather than simply raised. That project remains to be completed.

Rental Housing Fees

Approach 1. The FY 2018/19 budget will require a 1.7% increase in expenditures for the existing program as well as the cost of this new position. Distributing the proposed cost increases spread among **all** of the rental units would be as follows:

Type of Unit	Current Units	Current Fees	Proposed Fees	Dollar Increase	Percentage Increase
Sgl. Family	1,185	\$29.38	\$35.20	\$5.82	19.8%
Duplexes	1,369	\$24.94	\$30.76	\$5.82	23.3%
3-6 Apts	1,190	\$24.53	\$30.35	\$5.82	23.7%
7-20 Apts	2,197	\$23.75	\$29.57	\$5.82	24.5%
> 20 Apts	3,109	\$21.68	\$27.50	\$5.82	26.9%
Lodg.&Board	0	\$24.00	\$29.82	\$5.82	24.3%
Condominium	5,106	\$29.38	\$35.20	\$5.82	19.8%
Total units	14,156	\$367,745	\$450,172		

Approach 2. The FY 2018/19 budget will require a 1.7% increase in expenditures for the existing program as well as the cost of this new position. Distributing the proposed cost increase for the new FTE among **only the Single Family and Duplexes** would be as follows:

Type of Unit	Current Units	Current Fees	Proposed Fees	Dollar Increase	Percentage Increase
Sgl. Family	1,185	\$29.38	\$57.30	\$27.92	95.0%
Duplexes	1,369	\$24.94	\$57.30	\$32.36	129.8%
3-6 Apts	1,190	\$24.53	\$24.94	\$0.41	1.7%
7-20 Apts	2,197	\$23.75	\$24.15	\$0.40	1.7%
> 20 Apts	3,109	\$21.68	\$22.04	\$0.36	1.7%
Lodg.&Board	0	\$24.00	\$24.40	\$0.40	1.7%
Condominium	5,106	\$29.38	\$29.87	\$0.49	1.7%
Total units	14,156	\$367,745	\$450,172		

COMMISSION ACTION FORM

BACKGROUND:

In accordance with Chapter 19 of the City of Ames Municipal Code, the Commission has the responsibility to establish "fees and charges" for Parks and Recreation facilities and programs in the City subject to adoption by the City Council. Fee increases are related to direct expenses incurred by these programs. This year, approximately 44% of the programs will experience a minimal increase. It should be noted that these fees, if approved, would take effect with the next session of that particular activity. For example, the 2018 spring season instructional program fees would be in effect prior to July 1, 2018. The fees and charges listed are for Ames residents. Non-residents are assessed an additional \$15 per program / per participant and approximately 25% more for a pool season pass.

ATHLETIC PROGRAMS	ACTIVITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
	Adult Athletic Program Non-Resident Fee	\$15/Player/Season	\$15/Player/Season
	Badminton	\$2.00 Drop-in fee	\$2.00 Drop-in fee
	Basketball, Adult (2 officials)	\$35.50/Game	\$37.50/Game
	Live Healthy Iowa Kids Track Meet	FREE	FREE
	Open Recreation at Community Center	\$1.75/Youth, \$2.00/Adult	\$1.75/Youth, \$2.00/Adult
	Pickleball	\$2.00 Drop-in fee	\$2.00 Drop-in fee
	Slow Pitch Softball, Men Adult (1 umpire)		
	10-15 Games	\$30.50/Game	\$31.00/Game
	16-18 Games	\$30.00/Game	\$30.50/Game
	19-21 Games	\$29.50/Game	\$30.00/Game
	22+ Games	\$29.00/Game	\$29.50/Game
	Slow Pitch Softball, Coed Adult (1 umpire)	\$28.50/Game	\$29.00/Game
	Slow Pitch Softball, Fall Adult (1 umpire)	\$27.50/Game	\$28.00/Game
	Soccer, Adult	\$70/Player Shirt, \$58/No Shirt	\$80.00/Game
	Ultimate Frisbee	\$36/Player	\$37/Player
	Volleyball, 2-on-2 Sand Summer	\$20/Player	\$21/Player
	Volleyball, 2-on-2 Sand Fall	\$40/Team	\$42/Team
	Volleyball, 4-on-4 Sand Summer	\$65/Team	\$69/Team
	Volleyball, 4-on-4 Sand Fall	\$48/Team	\$52/Team
	Volleyball, 6-on-6 Sand (1 official) Summer	\$15.50/Match	\$16.00/Match
	Volleyball, 6-on-6 Sand (1 official) Fall	\$15.50/Match	\$16.00/Match
	Volleyball, Adult (1 official) Indoor	\$18.50/Match	\$19.00/Match
	Volleyball, Adult (No official) Indoor	\$11.50/Match	\$12.00/Match
INSTRUCTIONAL PROGRAMS	ACTIVITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
	Afternoon Adventures	\$79.00	\$79.00
	Babysitting Clinic	\$55.00	\$55.00
	Basketball, 3 / 4 Grade	\$57.00	\$60.00
	Basketball, 5 / 6 Grade	\$57.00	\$60.00
	Basketball, K - 2 Grade	\$43.00	\$45.00
	Blastball	\$38.00	\$40.00
	Camps, Camp Explorers (1 week)	\$60.00	\$62.00
	Camps, Camp Funshine (1 week)	\$60.00	\$62.00
	Camps, Junior Campers (1 week)	\$60.00	\$62.00
	Dance, Little Stars	\$27/6 Weeks, \$54/12 Weeks	\$28/6 Weeks, \$56/12 Weeks
	Dance, age 3-7+	\$40/6 Weeks, \$105/12 Weeks \$28 costume included	\$42/6 Weeks, \$109/12 Weeks \$28 costume included
	Dance, Private/Semi-Private (Per Person)	\$30/ \$20	\$30/ \$20
	Dance/Gymnastics, Camp Summer	\$52.00	\$55.00
	Flag Football, Kindergarten	\$41.00	\$41.00
	Flag Football, 1 / 2 Grade	\$41.00	\$41.00
	Golf, Adult Lessons Summer	\$104.00	\$104.00
	Golf, Youth Lessons Summer	\$83.00	\$83.00
	Golf, Adult Lessons Fall	\$104.00	\$104.00
	Golf, Adult & Youth Lessons Winter	\$83.00	\$83.00
	Gymnastics, Adapted	\$30/6 Weeks, \$60/12 Weeks	\$31/6 Weeks, \$62/12 Weeks
	Gymnastics, I, II, Varsity Tumbling	\$51/6 Weeks, \$107/12 Weeks	\$53/6 Weeks, \$111/12 Weeks
	Gymnastics, Intermediate/Advanced	\$55/6 Weeks, \$115/12 Weeks	\$57/6 Weeks, \$119/12 Weeks
	Gymnastics, Private/Semi-Private (Per Person)	\$30/\$20	\$30/\$20
	Gymnastics, Tumble Bugs (Ages 2-3)	\$26/6 Weeks, \$52/12 Weeks	\$27/6 Weeks, \$54/12 Weeks
	Gymnastics, Tumbling Tots (Ages 3-5)	\$33/6 Weeks, \$66/12 Weeks	\$34/6 Weeks, \$68/12 Weeks
	Gymnastics, Tumbling Tykes (Ages 3-4)	\$29/6 Weeks, \$58/12 Weeks	\$30/6 Weeks, \$60/12 Weeks
	Pre-School Adventures	\$38/6 Weeks, \$50/8 Weeks	\$38/6 Weeks, \$50/8 Weeks
	Small Wonders, M/W/F (30 Hours Per Month)	\$151.00/Month	\$156.00/Month

	Small Wonders, T/TH (20 Hours Per Month)	\$101.00/Month	\$104.00/Month
	Soccer Clinic (Fall/Spring)	\$10.00	\$10.00
	Soccer, 1st-6th Grade	\$45.00	\$47.00
	Soccer, Kiddie Kickers (Ages 5-6)	\$41.00	\$43.00
	Start Smart	\$40.00	\$42.00
	Tee-Ball	\$42.00	\$44.00
	Tennis, Adult	\$55.00	\$55.00
	Tennis, Camp Summer	\$68.00	\$68.00
	Tennis, Little	\$43.00	\$43.00
	Tennis, USA Team	\$99.00	\$99.00
	Tennis, Youth (8 hrs. of instruction)	\$57.00	\$57.00
	Tennis, Indoor (6 hrs. of instruction)	\$62.00	\$62.00
	Volleyball, Camp, Spring	\$36.00	\$38.00
	Volleyball, Youth Sand	\$32.00	\$34.00
	Volleyball, Youth, Fall	\$50.00	\$53.00
WELLNESS PROGRAMS	ACTIVITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
Fitness Classes			
	6 Week Session	\$21.50	\$21.50
	9 Week Session	\$30.00	\$30.00
Adult Dance			
	Belly Dance	\$37.00	\$37.00
	Fitness Assessments	\$36.00	\$36.00
	Line Dance Class (1 hour)	\$30.00	Not offering
Aerobic Activities			
	Extreme Outdoor Bootcamp Spring/Summer	\$36.00	\$36.00
	Stroller Power	\$30.00	\$30.00
	Tai Chi, Beginner, Intermediate	\$70.00	\$70.00
	Teen Power Pump	\$24.00	\$24.00
	TRX Training (6 week session)	\$36.00	\$36.00
	TRX Training (9 week session)	\$55.00	\$55.00
	TRX/Tramp (6 week session)	\$36.00	\$36.00
	TRX/Tramp (9 week session)	\$55.00	\$55.00
	Spinning Classes (6 week session)	\$36.00	\$36.00
	Spinning Classes (9 week session)	\$55.00	\$55.00
	Zumbatomic	\$30.00	\$30.00
Fitness Aquatics			
Municipal	Indoor (9 Week Sessions)	\$30.00	\$30.00
Furman	Outdoor (5 Week Sessions)	\$19.00	\$20.00
Forker	8 Week Session Fall/Winter	\$37.00	\$37.00
	9 Week Session Spring	\$42.00	\$42.00
	12 Week Session Summer	\$54.00	\$54.00
Green Hills	9 Week Session Fall/Winter/Spring	\$35.00	\$35.00
	6 Week Session Summer	\$27.00	\$27.00
Personal Training/Private			
	Super Single (1) (Per Person)	\$48.00	\$48.00
	Three Sessions (Per Person)	\$126.00	\$126.00
	Five Sessions (Per Person)	\$200.00	\$200.00
	Ten Sessions (Per Person)	\$370.00	\$370.00
	Fifteen Sessions (Per Person)	\$555.00	\$555.00
Semi-Private			
	Super Single (1) (Per Person)	\$30.00	\$30.00
	Three Sessions (Per Person)	\$83.00	\$83.00
	Five Sessions (Per Person)	\$130.00	\$130.00
	Ten Sessions (Per Person)	\$250.00	\$250.00
Reformer Sessions			
	Reformer Orientation Private	\$40	\$40
	1 Session Private	\$40	\$40
	5 Sessions Private	\$190	\$190
	10 Sessions Private	\$350	\$350
Running Club			
	Half -Marathon	\$84.00	\$84.00
	Triathlon Training	\$250.00	Not offering
Tae Kwon Do			
	6 Week Session Summer	\$25.00	\$25.00
	8 Week Session Fall/ Spring	\$30.00	\$30.00
	Tournament	\$30.00	\$30.00

Yoga			
	9 Week Session	\$42.00	\$42.00
	6 Week Session	\$28.00	\$28.00
	Basic (4 week session)	\$24.00	\$24.00
Weight Room			
	Weight Room Orientation	\$15.00	\$15.00
	Weight Room Orientation JR/HS	\$31.00	\$31.00
Punch Cards			
	10 Punches	\$37.50 = \$3.75 per visit	\$37.50 = \$3.75 per visit
	30 Punches	\$82.50 = \$2.75 per visit	\$82.50 = \$2.75 per visit
	50 Punches	\$112.50 = \$2.25 per visit	\$112.50 = \$2.25 per visit
	100 Punches	\$175 = \$1.75 per visit	\$175 = \$1.75 per visit
AQUATICS	ACTIVITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
	Early Bird Lap Swim - Spring (12 weeks)	\$45/1x/Week	\$45/1x/Week
	Early Bird Lap Swim - Summer (12 weeks)	\$33/1x/Week	\$35/1x/Week
	Jr. Lifeguarding	\$55.00	\$55.00
Lessons			
	Learn to Swim Adult Lessons (30 min)	\$45.00	\$47.00
	Learn to Swim Youth Lesson (30 min)	\$42.00	\$45.00
	Learn to Swim Youth Lesson at Green Hills (30 min)	\$45.00	\$50.00
	Learn to Swim Youth Lesson (45 min)	Not offered, all classes went to 30 minutes	Not offered, all classes went to 30 minutes
	Learn to Swim Private/Semi-Private (30 min.)	\$20 (Private) \$17 per person (Semi-Private)	\$25(Private) \$21 per person (Semi-Private)
	Lifeguard Training	\$175	\$185/\$200
	Lifeguard Recert	\$68	\$75/\$90
	Lifeguard Instructor (LGI)	\$200	\$210/\$235
	Water Safety Instructor (WSI)	\$185	\$200/\$215
	Scuba	\$255	\$255
	Snorkel & Skin Dive	\$50	Not Offered
	Water Polo	\$27	\$27
Daily Admissions			
	Brookside Wading Pool	\$1/R & NR	\$1/R & NR
Furman			
	Adult (16+)	\$6.00 R/\$7.00 NR	\$6.00 R/\$7.00 NR
	Furman Senior Citizens (62+)	\$5.00 R/\$6.00 NR	\$5.00 R/\$6.00 NR
	Furman Toddler (1-2)	\$1.50 R/\$2.00 NR	\$1.50 R/\$2.00 NR
	ISU Student (W/ID)	\$5.50	\$5.50
	Youth (Age 3-15)	\$5.00 R/\$6.00 NR	\$5.00 R/\$6.00 NR
Municipal			
	Municipal Adult (16+)	\$4.00/R & NR	\$4.00/R & NR
	Municipal Senior Citizens (62+)	\$3.50/R & NR	\$3.50/R & NR
	Municipal Toddler(1-2)	\$1/R & NR	\$1/R & NR
	Municipal Youth (Age 3-15)	\$3.50/R & NR	\$3.50/R & NR
Punch Cards	Youth/Adult/Senior/Infant	12 for the price of 10	12 for the price of 10
Season Passes - Summer			
Furman and Municipal			
Summer season discounts (new - 10%; renew - 10%) if purchased January 12 - May 1.	Individual, Adult (16+)	\$106 R/\$133 NR	\$109 R/\$137 NR
	Family	\$228 R/\$279 NR	\$235 R/\$287 NR
	Individual, Senior Citizen (62+)	\$72 R/\$91 NR	\$74 R/\$94 NR
	Individual, Toddler (1-2)	\$18 R/\$22 NR	\$19 R/\$23 NR
	Individual, Youth (3-15)	\$72 R/\$91 NR	\$74 R/\$94 NR
	ISU Student (with ID)	\$89	\$92
Season Passes - School Year			
Municipal			
	Individual, Adult (16+)	\$106 R/\$133 NR	\$117 R/\$147 NR
	Family	\$228 R/\$279 NR	\$251 R/\$307 NR
	Individual, Senior Citizen (62+)	\$72 R/\$91 NR	\$80 R/\$100 NR
	Individual, Toddler (1-2)	\$18 R/\$22 NR	\$20 R/\$24 NR
	Individual, Youth (3-15)	\$72 R/\$91 NR	\$80 R/\$100 NR
Pool Rental			
	Brookside Wading Pool (1-30 people)	\$35/Hour	\$35/Hour
	Furman Aquatic Center	\$150 per pool per hour	\$150 per pool per hour
	Municipal Pool (based on # of people)		
	1-30	\$95/Hour	\$95/Hour
	31-50	\$105/Hour	\$105/Hour
	51-100	\$115/Hour	\$115/Hour
	100+	\$130/Hour	\$130/Hour

PARKS	ACTIVITY	2017/2018 FEE		PROPOSED 2018/2019 FEE	
Shelter Rentals		\$16 per hour/2 hour minimum		\$17 per hour/2 hour minimum	
Dog Park					
(10% discount is applied to tags sold in Dec & Jan)	January-December	\$42.00		\$42.00	
	April-December	\$31.50		\$31.50	
	July-December	\$21.00		\$21.00	
Tennis Courts					
	Hourly Fee	\$7hr/court		\$7hr/court	
	All Day Fee	4 Courts/\$100/site		4 Courts/\$100/site	
Sand VB Courts-Inis Grove					
	Hourly Fee w/o lights	\$7/hr/court		\$10/hr/court	
	Hourly Fee w/lights (2 courts required for reservation)			\$30/hr for two courts	
	All Day Fee			\$100/court	
	Sand Grooming			\$45/time/court	
Ball Diamonds					
	Brookside Park Baseball Field 7			\$15/hr maint not included	
	Full Maintenance for Field 7			\$45/time	
	Brookside Park Baseball Fields (8,9)			\$10/hr maint. not included	
	Full Maintenance for Fields (8,9)			\$20/field/time	
	River Valley Fields (1-6)	\$9/hr		\$10/hr maint. not included	
	River Valley Fields w/ lights (5,6)	\$11/Hr		\$15/hr maint. not included	
	Full Maintenance for fields (1-6)	\$45/Diamond/Day		\$25/Diamond/time	
Community Garden Plots					
	Squaw Creek 10'x40' plot	\$25.00		\$25.00	
	Squaw Creek 10'x25' plot	\$20.00		\$20.00	
	Carr Park ADA raised beds 3'x10'	\$15.00		\$15.00	
	Tilling	\$15.00		\$15.00	
HOMEWOOD	ACTIVITY	2017/2018 FEE		PROPOSED 2018/2019 FEE	
Daily Green Fees	Summer, Weekdays	9 Holes	18 holes	9 Holes	18 holes
	Opening to 3 PM	\$10.50	\$15.50	\$11.50	\$16.50
	3 PM To Close	\$14.00	\$19.00	\$15.00	\$20.00
Weekends & Holidays					
	Opening to 6 PM	\$17.50	\$23.50	\$18.50	\$24.50
	6 PM To Close	\$10.50	\$15.50	\$11.50	\$16.50
	Parent/Grandparent & Child Tue & Sun	\$7.50		\$8.50	
	Special Jr. League Rate	\$9.50		\$10.50	
	10 Round Punch Card	\$130.00		\$140.00	
Season Passes					
	Adult (Age 18+)	\$425.00		\$445.00	
	Couple (Married)	\$630.00		\$660.00	
	Family (4 Members)	\$799.00		\$840.00	
	Each Additional Member	\$182.00		\$190.00	
	Junior (17 & Under)	\$210.00		\$220.00	
	Senior Citizen (62+)	\$370.00		\$389.00	
	Senior Citizen (75+)	\$350.00		Eliminated	
	Senior Citizen (80+)	\$290.00		\$340.00	
	Senior Citizen (85+)	\$235.00		\$295.00	
	Senior Citizen (90+)	FREE		FREE	
	Senior Couple (Married)	\$529.00		\$555.00	
	Student Pass (April-May)	\$138.00		\$145.00	
	Student Pass (Aug-Oct)	\$138.00		\$145.00	
Equipment Rental					
	Golf Club Rentals	\$7.00		\$8.00	
	Pull Cart Rental	\$4.00		\$4.00	
	Golf Cart Rental per seat	\$11.00 (9 Holes) \$14.00 (18)		\$11.00 (9 Holes) \$16.00 (18)	
	Golf Cart Rental Punch Card (20 for the price of 18)	\$187.00		\$198.00	
	Disabled Cart Card	\$158.00		\$167.00	
Leagues, summer					
	Junior High Youth League	\$35.00		\$35.00	
	Couples League	\$50.00		\$60.00	
	Ladies after Work League	\$25.00		\$30.00	

AMES/ISU ICE ARENA	ACTIVITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
Public			
	Adult Admission (16+)	\$5.50	\$5.50
	Youth Admission (Ages 4-15)	\$4.50	\$4.50
	Child Under 4 Admission	\$3.00	\$3.00
	Skate Rental	\$3.00	\$3.00
	Group Skate Rental (20 or more)	\$2.00	\$2.00
	Group Skate Rental (with ice rental)	\$1.50	\$1.50
	Noon Skate	\$4.00	\$4.00
	Group Rate (20 or more)	\$3.50	\$3.50
	Student Special (Wednesday night PS only)	\$3.50	\$3.50
	Pick-Up Hockey (1.5 hour)	\$10.00	\$10.00
	Pick-Up Hockey (1 hour)	\$9.00	\$9.00
	Figure Freestyle (1.5 hour)	\$10.00	\$10.00
	Figure Freestyle (1 hour)	\$9.00	\$9.00
	Drop-in Broomball	\$5.00	\$5.00
Equipment Rental	Helmet Rental	\$2.00	\$2.00
	Broomball Equipment Rental	\$50.00	\$50.00
ISU	ISU Skating Class	\$5.00	\$5.00
Birthday Party Packages			
	Pkg. #1 (1-10 Skaters, 3 large pizzas, pop, cake)	\$150.00	\$150.00
	Pkg. #2 (11-15 Skaters, 4 large pizzas, pop, cake)	\$195.00	\$195.00
	Pkg. #3 (16-20 Skaters, 5 large pizzas, pop, cake)	\$250.00	\$250.00
Igloo Rental	Per Hour	\$30.00	\$30.00
Pro Shop Services	Skate Sharpening (Drop-off overnight)	\$6.00	\$6.00
	Skate Sharpening (Same day)	\$8.00	\$8.00
	Rivet Repair (per rivet)	\$2.00	\$2.00
Discount Punch Cards			
	Adult (12 for price of 10)	\$55.00	\$55.00
	Youth (12 for price of 10)	\$45.00	\$45.00
	Noon Skate (12 for price of 10)	\$40.00	\$40.00
	Pick-up Hockey (6 for cost of 5)	\$50.00	\$50.00
	Figure Freestyle (6 for cost of 5)	\$50.00	\$50.00
	Ice Skate Sharpening (6 for price of 5)	\$30.00	\$30.00
Ice Rental			
Non-Taxable Rates (ISU)	Prime Time	\$198.00	\$204.00
	Non-Prime Time	\$148.00	\$152.00
	Summer Time	\$149.00	\$153.00
Taxable Rates (0-39 hrs)	Prime Time	\$253.00	\$260.00
	Non-Prime Time	\$198.00	\$204.00
	Summer Time	\$185.00	\$191.00
Taxable Rates (40-99 hrs)	Prime Time	\$228.00	\$235.00
	Non-Prime Time	\$175.00	\$180.00
	Summer Time	\$167.00	\$172.00
Taxable Rates (100+hrs)	Prime Time	\$212.00	\$218.00
	Non-Prime Time	\$158.00	\$163.00
	Summer Time	\$159.00	\$164.00
Learn To Skate		\$124.00	\$128.00
Arena Advertising	Upper Scoreboard advertising sign (ea)	\$602.00	\$602.00
	Lower Scoreboard advertising sign (ea)	\$804.00	\$804.00
	South Wall Banner (8' X 12')	\$306.00	\$306.00
	East Wall Banner (8' X 12')	\$519.00	\$519.00
	Olympia Hood advertising sign	\$482.00	\$482.00
	Olympia Side advertising sign (ea)	\$482.00	\$482.00
	Dasherboard advertising sign	\$148.00	\$148.00
	On Ice Logos - Long Term Users	\$379.00	\$379.00
	On Ice Logos in the Neutral Zones	\$728.00	\$728.00
	On Ice Logo - Center Ice	\$1,500.00	\$1,500.00
	Advertising above Time Clock (2' x 8')	\$297.00	\$297.00
	Advertising above Time Clock (4' x 8')	\$595.00	\$595.00
Ice Rental Notes: ISU includes ISU Rec Services, Intramurals, Men's Hockey, Women's Hockey and Broomball Clubs Summer includes May, June, July, August ISU: Paying with credit card - added service charge (the amount varies but is approximately 3%) Monday thru Friday: Prime Time is 3 PM to Midnight / Non-Prime Time is Midnight to 3 PM Saturday and Sunday: Prime Time is 7AM to Midnight / Non-Prime Time is Midnight to 7AM			

AUDITORIUM RENTAL RATES	SPACE/EQUIPMENT	2017/2018 FEE	PROPOSED 2018/2019 FEE
Ames Community Arts	(Member at time of reservation & event)		See Attachment A
Affiliates:	Main Floor	\$75 per hour - up to 8 hours per day or \$1/seat used, whichever is higher	
	Main Floor	\$35 per hour for each additional hour over 8 hours	
	Day Rate	\$700/day	
	Balcony	\$25 per day	
	Extended Use (5-14 Day Maximum) (Only available for groups qualifying for this option as of January 16, 2014) Up to 4 hours per day.	\$450 min. or \$1.45/seat used, whichever is higher + \$180 non-refundable deposit	
		\$40 per hour for each additional hour over 4 hours	
	Piano Use	\$185 / Event	
Non-Profit Rates			
	Main Floor	\$100 per hour up to 6 hours or \$1.55/seat used, whichever is higher	
	Main Floor	\$50/hr. for each additional hour over 6 hours	
	Day Rate	\$900/day	
	Balcony	\$45 per day	
	Piano Use	\$215 / Event	
Profit Rates			
	Main Floor	\$225 per hour up to 6 hours plus \$2.50 per seat used	
	Main Floor	\$100/hr for each additional hour over 6 hours	
	Day Rate	\$1,500/day	
	Balcony	\$95 per day	
	Piano Use	\$250 / Event	
BANDSHELL RENTAL FEES		2017/2018 FEE	PROPOSED 2018/2019 FEE
	Non-Profit Community Event	\$100 per hour - 1st 2 hrs + 10% gross receipts	See Attachment C
		\$55/ add. hr. + 10% gross receipts	
	Profit Status Community Event	\$145 per hour - 1st 2 hrs + 10% gross receipts	
		\$85/ add. hr. + 10% gross receipts	
	Bandshell Programming	Free	
	Municipal Band Concerts	Free	
COMMUNITY CENTER	FACILITY	2017/2018 FEE	PROPOSED 2018/2019 FEE
Gymnasium	Non-Profit Community Event	\$70 per hour - 1st 2 hours	\$70 per hour - 1st 2 hours
		\$40 for each additional hour	\$40 for each additional hour
	Profit Status Community Event	\$130 per hour - 1st 2 hours	\$130 per hour - 1st 2 hours
		\$100 for each additional hour	\$100 for each additional hour
1/3 Mult.-Purp. Rm.			
	Non-Profit Community Event	\$20 per hour	\$25 per hour
Courtyard			
	Non-Profit Community Event	\$20 per hour	\$20 per hour

ALTERNATIVES:

1. Adopt the proposed fee schedule as listed for FY18/19
2. Recommend all fees remain at the FY17/18 levels
3. Refer the proposed fee schedule back to staff for modification

STAFF RECOMMENDATION:

It is recommended that the Commission adopt alternative #1, approving the proposed fee schedule for FY18/19.

Attachment A

Ames City Auditorium

Proposed Rental Rates

FY 2018/19

FACILITY RENTAL RATES:

For Profit Rates:

Performance Rental rate (all day use):	\$1,500 or 10% of gross ticket receipts, whichever is higher
Rehearsal Rental Rate (or non-ticketed event):	\$150/hr or \$1,500 Max Daily Rate

Non Profit Rates:

PRIME TIME RATES: (Thurs&Fri 6pm-11:59pm, Sat 12pm-11:59pm, Sun 12pm-11:59pm)

****If any portion of the rental falls during Prime Time, Prime Time Rates are charged for the duration of the rental period.*

Hourly Rate:	\$100/HR Or 10% of gross ticket/admission receipts, whichever is higher
Daily Rate:	\$1,000 Daily Rate Or 10% of gross ticket/admission receipts, whichever is higher

NON-PRIME TIME RATES: (all other times):

Hourly Rate:	\$85/HR Or 10% of gross ticket/admission receipts, whichever is higher
Daily Rate:	\$850 Daily Rate Or 10% of gross ticket/admission receipts, whichever is higher

Facility Fees (for any ticketed event at any time)	Ticket Price:	Fee per Ticket
	\$0.01-\$10.00	\$1.00
	\$10.01-\$25.00	\$2.00
	\$25.01 & up	\$3.00

RENTAL DEPOSIT: 25% of rental estimate to hold date

****Deposit amount will be applied to final bill as credit if no damages occur or no additional cleaning is necessary*

CANCELLATIONS:

Less than 14 days prior to first rental date:	No deposit refund
15-30 days prior to first rental date:	50% deposit refund
31+ days prior to first rental date:	100% deposit refund

FREQUENT USER DISCOUNT: (applies to Auditorium hourly rental time)

100+ hours in calendar year	5%
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****Must have 100+ hours under contract in a calendar year to receive the discount (January 1-December 31). Discount is applied to the final invoice upon completion of each event.*

BOX OFFICE FEES:

Ticket Printing Services:	\$0.10/ticket b&w & \$0.20/ticket color
Service fee for tickets sold by City Staff:	\$0.50 per ticket sold

STAFFING: (One staff member included with rental)

Additional Staff	\$20/hour
Additional Staffing OT 8 Hours+	\$30/hour (Time and one half)
Specialist/Programmer Rate	\$27.50/hour
Specialist/Programmer OT 8 Hours+	\$41.25/hour
Technical Direction/Project Management	\$75/hour

MERCHANDISE:

Merchandise Sales Charge	10% of gross sales
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****Renter must provide merchandise sales staff*

EQUIPMENT:

Piano	\$200
Dance Floor	\$175
Projector	\$100

AUXILIARY SPACES FOR USER GROUPS:

2/3 of Lunch Room	\$15/hour
Multipurpose Room 1 & 2	\$25/hour per room
Aerobics Room	\$40/hour

****Any expenses for additional equipment or personnel needed for an event are the sole responsibility of the renter. This includes additional sound, lighting and video reinforcement, fencing, barricades, police, security, stagehands, etc.*

***** ACAC Extended use rate (to be discontinued as of June 30, 2020)**

For Story Theater Company and Co'Motion Dance Theatre.

5-14 day max rental period

\$550 Minimum (up to 4 hours/day)

OR \$2.25/seat

\$50/additional hour

\$250 non-refundable deposit

Attachment B

Ames City Auditorium

Proposed Rental Rates FY 2019/20

FACILITY RENTAL RATES:

For Profit Rates:

Performance Rental rate (all day use): \$1,545 or 10% of gross ticket/admission receipts, whichever is higher

Rehearsal Rental Rate (or non-ticketed event): \$154.50/hr or \$1,545 Max Daily Rate

Non Profit Rates:

PRIME TIME RATES: (Thurs&Fri 6pm-11:59pm, Sat 12pm-11:59pm, Sun 12pm-11:59pm)

****If any portion of the rental falls during Prime Time, Prime Time Rates are charged for the duration of the rental period.*

Hourly Rate: \$103/HR
Or 10% of gross ticket/admission receipts, whichever is higher

Daily Rate: \$1,030 Daily Rate
Or 10% of gross ticket/admission receipts, whichever is higher

NON-PRIME TIME RATES: (all other times):

Hourly Rate: \$87.55/HR
Or 10% of gross ticket/admission receipts, whichever is higher

Daily Rate: \$875.50 Daily Rate
Or 10% of gross ticket/admission receipts, whichever is higher

Facility Fees (for any ticketed event at any time)

Ticket Price:	Fee per Ticket
\$0.01-\$10.00	\$1.00
\$10.01-\$25.00	\$2.00
\$25.01 & up	\$3.00

RENTAL DEPOSIT:

25% of rental estimate to hold date

****Deposit amount will be applied to final bill as credit if no damages occur or no additional cleaning is necessary*

CANCELLATIONS:

Less than 14 days prior to first rental date:	No deposit refund
15-30 days prior to first rental date:	50% deposit refund
31+ days prior to first rental date:	100% deposit refund

FREQUENT USER DISCOUNT: (applies to Auditorium hourly rental time)

100+ hours in calendar year	5%
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****Must have 100+ hours under contract in a calendar year to receive the discount (January 1-December 31). Discount is applied to the final invoice upon completion of each event.*

BOX OFFICE FEES:

Ticket Printing Services:	\$0.10/ticket b&w & \$0.20/ticket color
Service fee for tickets sold by City Staff:	\$0.50 per ticket sold

STAFFING: (One staff member included with rental)

Additional Staff	\$20.60/hour
Additional Staffing OT 8 Hours+	\$30.90/hour (Time and one half)
Specialist/Programmer Rate	\$28.33/hour
Specialist/Programmer OT 8 Hours+	\$42.50/hour
Technical Direction/Project Management	\$77.25/hour

MERCHANDISE:

Merchandise Sales Charge	10% of gross sales
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****Renter must provide merchandise sales staff*

EQUIPMENT:

Piano	\$206
Dance Floor	\$180.25
Projector	\$103

AUXILIARY SPACES FOR USER GROUPS:

2/3 of Lunch Room	\$15.45/hour
Multipurpose Room 1 & 2	\$25.75/hour per room
Aerobics Room	\$41.20/hour

****Any expenses for additional equipment or personnel needed for an event are the sole responsibility of the renter. This includes additional sound, lighting and video reinforcement, fencing, barricades, police, security, stagehands, etc.*

***** ACAC Extended use rate (to be discontinued as of June 30, 2020)**

For Story Theater Company and Co'Motion Dance Theatre.

5-14 day max rental period

\$600 Minimum (up to 4 hours/day)

OR \$3.00/seat

\$75/additional hour

\$300 non-refundable deposit

Attachment C

DURHAM BANDSHELL Proposed Rental Rates FY 2018/19

FACILITY RENTAL RATES:

****Ticketed events include any event where admission is charged*

For Profit Rates:

Non-Ticketed Events: \$150/hour

Ticketed For Profit Events: \$1,600/Day or 10% of gross ticket receipts (whichever is higher)

Non Profit Rates:

Ticketed or Non-Ticketed Events: \$100/hour or 10% of gross ticket receipts (whichever is higher)

****All rentals include use of the stage, sound system, and two wing rooms located on the east and west sides of the stage.*

VENDOR FEES:

Vending (food, merchandise, games, etc., excludes alcohol*):

Blanket vendor fee for event: \$200

OR

If no blanket fee is paid: 10% of gross vendor sales

*Alcohol is not permitted in Bandshell Park. Waiving this policy requires Parks and Recreation Commission and City Council approval. If approved, the fee is 10% of gross alcohol sales.

FACILITY FEES: For all ticketed events

Ticket Price:	Fee per Ticket
\$0.01-\$10.00	\$1.00
\$10.01-\$25.00	\$2.00
\$25.01 & up	\$3.00

RENTAL DEPOSIT:

25% of all estimated rental fees are due immediately as a deposit to secure a date. The deposit will be applied as a credit to your final invoice pending the stage and park being returned to its original state.

CANCELLATIONS:

Less than 14 days prior to first rental date:	No deposit refund
15-30 days prior to first rental date:	50% deposit refund
31+ days prior to first rental date:	100% deposit refund

STAFFING:

****One staff member is included with the facility rental. Additional staffing rates apply if more staff is required.*

-Additional Staff	\$20/Hour
-Additional Staffing OT 8 Hours+	\$30/hour (Time and a half)
-Specialist/Programmer Rate	\$27.50/hour
-Specialist/Programmer OT 8 Hours+	\$41.25/hour
-Technical Direction/Project Management	\$75/hour

EQUIPMENT:

-Riser removal and installation	\$280/Event
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****Any expenses for additional equipment or personnel needed for an event are the sole responsibility of the renter. This includes additional sound, lighting and video reinforcement, fencing, barricades, police, security, stagehands, portable restrooms, tables, chairs, etc.*



Caring People • Quality Programs • Exceptional Service

MEMO

To: Mayor and City Council
From: Brian Phillips, Assistant City Manager
Date: February 2, 2018
Subject: FY 2018/19 ASSET Allocations

The ASSET volunteers have made final recommendations for FY 2018/19 funding. Total recommendations by funder are as follows:

	2017/18 Approved	2018/19 Volunteer Recommend.	% Change	Dollar Change
Story County	\$ 1,086,788	\$ 1,142,625	5%	\$ 55,837
United Way of Story County	1,169,946	1,228,443	5%	58,497
ISU Student Government	194,430	194,430	0%	0
Central Iowa Community Services (CICS)	474,456	602,229	27%	127,773
City of Ames	1,355,711	1,423,497	5%	67,786
TOTAL	\$ 4,281,331	\$ 4,591,224	7.2%	\$ 309,893

Staff Comments Regarding City Funding for FY 2018/19

The ASSET Joint Funders approved recommending the volunteers' allocations at a meeting on January 18th. These recommendations will be presented for the City Council's approval at the Budget Wrap-Up meeting scheduled for February 13th. City staff will be available to answer your questions at that time. After the Council approves the amount to include in the City Budget, the Budget will be approved and certified to the State. City staff will then prepare contracts with the agencies for these services and return them for City Council approval in the spring.

ASSET funding requests are organized into the categories (called "panels") of Education, Income, and Health. The notable service changes and volunteer discussions were as follows in each panel:

Education

- A significant increase was requested by the **Boys and Girls Club** from the City, United Way, and the County. In total, the Boys and Girls Club proposed an increase in service costs from \$211,820 to \$305,000. The proposal from Boys and Girls Club was to use this increase in funding to open a second site to serve clients. The current site is at capacity. After considering the amounts available from each funder, it was clear there was not enough available funding to support the Boys and Girls Club's requested increase without reducing funding for other agencies and services below their current levels. Additionally, there remained concerns regarding the plans for this proposed expansion. The volunteers and staff felt further planning and discussion would be appropriate prior to entering into a major funding increase. The volunteers recommended a 5% increase in City, County, and United Way funds for this service.
- Due to an increase in available funds from CICS for the **NAMI** Wellness Center, NAMI requested no funds from the City for that program (previously funded at \$6,000), and instead requested a \$6,500 increase from the City for Public Education and Awareness.
- **All Aboard For Kids** is a new ASSET agency this year. The agency provides a summer activities program for children with autism spectrum disorders. This agency requested \$2,000 in City ASSET funds. The volunteers recommended funding the agency's program at \$1,700 in City funds. United Way and Story County are also funding the program.
- **YSS** received a 67% increase from the City for its Summer Enrichment Program, raising its funding from \$5,110 in FY 2017/18 to \$8,258 for FY 2018/19.

Income

- **ACPC** received increases of 17% for infant care, 6% for child day care, and 8% for school-age day care from the City. The agency is working to increase staffing levels, expand service, and address major capital expenses in its facility.
- **ERP** requested a substantial increase from the funders for its Transitional Living program. The City currently funds this program at \$5,000. ERP requested an increase in City funds to \$29,700. The volunteers recommended an increase to \$13,114 for this service.

Health

- City funding for **the Arc** Special Recreation Active Lifestyles program was doubled to \$4,874.
- **MICA** requested a significant increase from several funders for the Dental Clinic. City funding was requested to increase from \$70,900 to \$103,800. MICA has received substantial increases in the last two years for this service and also received one-time emergency funds from several funders, including the City (\$50,000 during summer 2016). The level of funding requested by MICA for the Dental Clinic was not possible to fund without reducing other agencies and services from their current year levels. MICA reported during its hearing that it had recently lost its long-time staff dentist. The volunteers recommended a 20% increase in City funding for the Dental Clinic (\$85,121), but this amount remains short of MICA's request.

FY 2018/19 City of Ames ASSET Allocation Recommendations

					17/18 to 18/19 Change Recommended	
	16/17 Approved	17/18 Approved	18/19 Request	18/19 Recommended	%	\$
ACCESS	\$ 91,039	\$ 94,874	\$ 104,563	\$ 100,761	6.2%	\$ 5,887
ACPC	87,471	91,200	113,439	97,768	7.2%	6,568
All Aboard For Kids	--	--	2,000	1,700		1,700
American Red Cross	9,000	9,800	10,000	9,800	0%	0
Arc of Story County	6,700	7,700	10,475	10,260	33.2%	2,560
Boys & Girls Club	102,800	105,820	160,000	111,111	5%	5,291
Camp Fire USA	6,953	7,060	7,414	7,284	3.2%	224
Center for Creative Justice	55,250	57,460	60,333	58,293	1.5%	833
ChildServe	20,700	21,000	21,000	21,000	0%	0
Emergency Residence Project	76,500	80,500	106,710	88,964	10.5%	8,464
Eyerly Ball*	10,000	10,000	--	--		-10,000
Good Neighbor	16,830	17,250	26,750	21,077	22.2%	3,827
Heartland Senior Services	159,642	176,483	188,617	185,735	5.2%	9,252
HIRTA	40,133	41,000	41,000	41,000	0%	0
Legal Aid Society	94,040	95,400	100,000	96,970	1.6%	1,570
Lutheran Services in Iowa	5,461	10,700	15,700	10,700	0%	0
MGMC Home Health Services	42,500	30,000	31,300	31,114	3.7%	1,114
MICA	64,214	99,456	134,690	114,982	15.6%	15,526
NAMI	6,000	6,500	7,000	7,000	7.7%	500
Raising Readers	16,207	17,410	36,000	22,789	30.9%	5,379
RSVP	29,099	29,760	31,030	30,325	1.9%	565
The Salvation Army	43,604	43,638	54,549	47,277	8.3%	3,639
University Community Childcare	57,226	58,530	64,383	60,649	3.6%	2,119
Visiting Nurse Services**	5,386	--	--	--		0
Volunteer Center of Story County	8,500	9,790	11,750	11,174	14.1%	1,384
YSS	223,718	234,380	240,085	235,764	0.6%	1,384
TOTALS	\$ 1,278,973	\$ 1,355,711	\$ 1,578,788	\$ 1,423,497	5.0%	\$ 67,786

*Eyerly Ball is no longer pursuing its Police Liaison position and therefore did not request City funds in 2018/19.

**VNS, which sponsored a foster grandparent program, withdrew from the ASSET process in May 2016.



To: Mayor and City Council
From: Brian Phillips, Assistant City Manager
Date: February 2, 2018
Subject: FY 2018/19 COTA Funding Recommendations

The Commission on the Arts (COTA) has prepared its FY 2018/19 funding recommendations. The City Council has authorized COTA to allocate \$163,979 for the next fiscal year. This is equal to the budgeted amount for the current 2017/18 fiscal year. COTA has recommended allocating \$157,100 directly to agencies for FY 2018/19 annual grants, reserving \$6,879 for spring and fall special project grants. The individual agency recommendations and brief descriptions of their activities are attached to this memo.

This year, three organizations that had previously participated in the COTA allocation process did not submit applications for Annual Grant funds (CoMotion Dance Theater, Friends of Ames Strings, and India Cultural Association). A total of 14 organizations submitted applications for funding this year. The Commission found that a number of agencies that requested funds did not participate in the Annual Grant Workshop, which has been mandatory for several years. Although the COTA rules require that agencies may not receive any funds if they do not send a representative to the workshop, it appears reminders were not sent by City staff as they had been in previous years.

To reconcile this situation, the Commission offered to allow agencies that did not send representatives to the workshop to submit applications, but made it clear that those agencies will not be eligible for funds above what they received for FY 2017/18. This decision affected five agencies.

Commission on the Arts

2018/19 Annual Grant Recommendations

Organization	2017/18 Adopted	2018/19 Request	2018/19 Annual Grant Recommendation
ACTORS	\$ 17,512	\$ 21,000	\$ 18,950
AIOFA	8,768	10,000	9,700
Ames Chamber Artists	2,960	3,900	3,770
Ames Children's Choirs	11,443	14,000	13,850
Ames Choral Society	3,250	3,600	3,690
Ames Community Arts Council	9,550	11,000	10,750
Central Iowa Symphony	9,060	10,000	9,750
Co'Motion Dance Company	5,000	-	-
Dancercenter Dance Company Foundation	1,830	2,400	1,830
Friends of Ames Strings	1,844	-	-
Good Company	1,600	2,000	1,950
India Cultural Association	6,542	-	-
KHOI	3,000	3,000	3,000
Kids Co'Motion	3,000	3,000	3,000
Octagon Center for the Arts	48,100	48,100	48,100
Story Theater Company	10,560	13,385	10,560
Town & Gown	15,960	17,500	18,200
TOTAL ANNUAL GRANT FUNDING	\$ 159,979	\$ 162,885	\$ 157,100

Reserved for Special Project Grants	\$ 4,000	\$ -	\$ 6,879
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TOTAL COTA FUNDING	\$ 163,979	\$ 162,885	\$ 163,979
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COTA 2018-19 Paragraphs

ACTORS, INC. (Ames Community Theater) - \$18,950

The Ames Community Theater (ACTORS) produces five shows annually. These shows allow community members to participate in live theater as performers, technicians, musicians, artists, or audience members. ACTORS is staffed by a diverse group of volunteers, ranging from elementary school students to retirees. ACTORS produces comedies, dramas, musicals and children's theater – shows that appeal to all ages and segments of the community. COTA funding will be used to help pay the ongoing expense of maintaining the building and to defray the ongoing cost of running the theater, which keeps the ticketing pricing to a minimum.

Ames International Orchestra Festival Association, Inc. (AIOFA) - \$9,700

The Ames International Orchestra Festival Association (AIOFA) promotes appreciation of symphonic and classical music by presenting high-caliber international orchestras. Its goal is to reach audiences of all ages, to enhance concert attendance with outreach activities, and to increase awareness of the value of live orchestral performance. Audiences become more globally aware through music. COTA funding is used to underwrite artist fees and outreach activities targeted at youth, students and those who might never have attended a classical concert. With the support of COTA, AIOFA are able to keep ticket prices affordable and offer a youth discount.

Ames Chamber Artists - \$3,770

Ames Chamber Artists (ACA) is an auditioned choir of men and women in central Iowa, organized to provide excellent choral performance of many styles of music to varied audiences in Ames and the surrounding area. ACA performs at least two concerts per season and often collaborates with other musicians to expand the types of music they perform, as well as the number of performances they can offer the community. Promoting lifelong choral singing to young people has long been a purpose of ACA, so ACA seeks opportunities to perform with school choirs and children's choirs. COTA funds are an essential factor in allowing ACA to fulfill its mission.

Ames Children's Choirs Association, Inc. (ACC) - \$13,850

Ames Children's Choir (ACC) is open to children who desire to develop their singing skills. The choirs are dedicated to promoting musical excellence among the youth of Central Iowa and providing the Ames Community with quality musical performances and opportunities. It is ACC's goal to make these experiences affordable for all children in the community. COTA funds are used to provide scholarships for singers, commission new works, support music purchases,

professional fees and facilities rental. During its 24th season (2018-2019), ACC will have two public performances by all choirs in December and May. In addition, each of the three choirs will perform individually throughout the year for Ames city events, public schools, churches, assisted living, retirement and low-income residences. Anticipated main events for the 2018-2019 season include: Fall Tour, Good Neighbor Benefit Concert, Chorale School Tour to area schools, Midwest Children's Choir Festival, and the Spring Concert. (Tours are self-funded by singers.)

Ames Choral Society (ACS) - \$3,690

The Ames Choral Society (ACS) benefits Ames by providing a community chorus open to all interested singers in the Ames area. ACS performances include diverse, high-quality secular and sacred choral literature. Members are high school age and older. COTA funding allows the ACS to purchase music for special compositions and to hire additional instrumentalists and solo vocalists. The funds also allow ACS to keep dues affordable and assist with the rising costs of publicity. Now entering its 54th season, ACS presents four programs each season. The December concert features holiday music, the two "cabaret" show performances consist of popular songs and musical theatre pieces, the spring concert has often included a major work for orchestra and the June concert features American music

Ames Community Arts Council (ACAC) - \$10,750

The Ames Community Arts Council (ACAC) was created in 1976 by the Mayor of the City of Ames as an umbrella organization dedicated to celebrating the arts in Ames. The ACAC is a member-based organization and encourages any interested individual or group to join. The ACAC serves local artists, arts and cultural organizations and businesses, and all the citizens of Ames. Its goal is to build community and promote the vibrant art scene in Ames. Many ACAC activities are free of charge. COTA funds allow the ACAC to promote cultural events, recognize excellence through annual Arts Awards, offer small grants for Arts in Education, and provide opportunities for artists to promote their work to the Ames community.

Central Iowa Symphony Association (CIS) - \$9,750

Central Iowa Symphony (CIS), an Ames-based community orchestra, offers superior live symphonic performances for Ames area residents. CIS provides area musicians and audiences with satisfying musical experiences and unique educational and cultural activities. The symphony and its audiences also have long been the beneficiary of the talents of young local artists—including students from the Ames School District and four other central Iowa school districts—who play in the orchestra, perform as soloists, and sing in choral groups. CIS performs concerts in October, December (holiday-themed show), March (Young Artists show), May, and August (admission-free pops concert). Funds from COTA provide CIS with the means to cover

annual expenses, including marketing of concerts, rehearsal and concert hall rent, guest artists, and music and equipment fees. Admission is now free for children and students, and there are also initiatives offering complimentary admission to other community members (parents of Ames School District music students, students in ISU's Osher Lifelong Institute for seniors).

Dancer Dance Company Foundation (DDCF) - \$1,830

Dancer Dance Company Foundation (DDCF) provides volunteer and financial support for the education, development, and advancement of dancers while enriching our community through dance. COTA funding is used for the rental of the Ames High School Auditorium for the Dancer Dancer Showcase. This free annual dance performance is marketed to the entire Ames community and features ballet, tap, contemporary, and jazz dance genres. COTA funds help eliminate the ticket-cost barrier that often exists in the fine arts, as patrons are able to attend this premier dance event at no cost. The performance also benefits and supports aspiring Ames dancers by giving them an opportunity to perform and share their talents with the community.

Good Company: A Women's Choral Ensemble, Inc. - \$1,950

Good Company (GC), a women's choral ensemble, was started in 1993 as a way to foster the singing of choral music written for treble voices. GC reaches out to all segments of the Ames community and the surrounding areas through performance. With a membership of more than 30 women, GC holds at least two concerts a year and participates in special musical performances throughout the year to benefit many diverse groups, including the Kiwanis and Good Neighbor. COTA funding supports the general operations of the organization.

KHOI FM - \$3,000

KHOI will enter its sixth year of broadcasting operations during the 2018-2019 cycle. The mission of the station is that of a cultural institution – to build community and promote creativity and arts in Central Iowa through over the air broadcasts, on the web, and with live performances. KHOI is committed to the celebration of diversity of culture, race, and ethnicity by promotion of unity of people in the Ames community and beyond. The 2018-2019 cycle marks KHOI's second request for COTA funding. KHOI intends to utilize COTA funding to continue development of its soundscape program which will crowd source sounds from throughout the Ames community and Central Iowa. The ultimate hope is to utilize the captured soundscapes in the commission of a lyric poem to be created by Iowa talent.

Kids Co 'Motion - \$3,000

Kids Co 'Motion (KCM), founded in 1989, offers workshops and performances to introduce and to train children ages 8-18 in the Ames area in the art of creating and producing dances, specifically modern dance. In July 2018, KCM will offer an intensive three-week performance workshop and production in Ames City Auditorium. KCM is designed to be accessible for all levels of dance experience and develops future leaders and, in addition to acquiring dance skills, participants learn discipline of collaboration. COTA support helps support this annual workshop and performance for the community.

The Octagon Center for the Arts - \$48,100

The Octagon Center for the Arts (Octagon) is a non-profit community arts organization that offers art exhibits and quality educational programs for children and adults. The Octagon also holds special events and has a retail art shop promoting local artisans. COTA support enables the organization to reach 30,000 people a year in some form of art experience and expression.

Story Theater Company - \$10,560

The mission of the Story Theater Company (STC), founded in 2006, is to increase the number of theatrical opportunities for the children of Ames and surrounding communities. In 2018, STC will produce two full-scale productions for ages 9-18; a full-scale "mature" show for participants aged 13-18, and will continue to provide quality educational workshops. In addition, to address growing interest performance opportunities for local youth, STC will be adding a "tween" show, for participants ages 9-13, to the 2018-2019 production schedule. COTA funds help support annual operational expenses, including rehearsal and performance space rentals, supplies, educational workshops, royalties, and performance licenses.

Ames Town and Gown Chamber Music Association - \$18,200

Ames Town and Gown (ATG) Chamber Music Association presents the finest solo musicians and small ensembles to Ames citizens of all ages and demographics. For its 69th season in 2018, ATG will present five concerts to be held in the Ames City Auditorium, Martha-Ellen Tye Recital Hall at Iowa State University, and other venues such as the First United Methodist Church in Ames. ATG continues to seek innovative opportunities for outreach and collaboration within the Ames community, such as master classes in cooperation with the ISU music department, performances for students at local schools, or special "Ask the Artist" performances at the Ames Public Library. COTA funding assures programs of the highest breadth and quality.

OUTSIDE FUNDING REQUESTS SUMMARY

February 2, 2018

The City uses an application process to evaluate funding requests from outside organizations. Applications are evaluated by a team of City staff members and Ames residents. This year's evaluation team included community members Mike Krapfl, Samantha Boyd, Megan Gilligan, and City staff members Susan Gwiasda, Tina Stanley, Tasheik Kerr, and Brian Phillips.

Requests were given preference if they involved activities that would otherwise be conducted by the City at a greater cost, had a broad-based appeal to the community, provided a unique benefit or service, or pursued current City Council goals.

The City Council authorized a total of \$188,070 for the requests, or an increase of 5%. These requests would be funded by the Local Option Sales Tax Fund. Two requests for one-time funding were received: a gate and fence for the Hunziker Youth Sports Complex (\$14,000) and welcome signage installed by the Ames Foundation (\$20,000). These requests were not included in the \$188,070 authorized by the City Council, and were evaluated separately by the review committee. The City Manager recommends that the one-time requests be funded with money from the FY 2017/18 General Fund balance.

Agencies' budget submittals are attached. Recommendations for funding are as follows:

<u>Ames Historical Society</u> <ul style="list-style-type: none">• 17/18 Received: \$40,000• 18/19 Request: \$43,500• Recommendation: \$42,600	AHS's request continues the ongoing work of cataloging and managing the history of Ames. The requested funding supports a variety of programming activities and the proposed increase would provide for an additional exhibit. The recommendation is a 6.5% increase.
<u>Ames International Partner Cities Association</u> <ul style="list-style-type: none">• 17/18 Received: \$8,000• 18/19 Request: \$8,000• Recommendation: \$8,000	Funds requested are to offset costs of hosting delegations and sending delegation leaders. In September 2018, AIPCA will host a youth delegation from Japan. In June 2019, an adult delegation will travel to Japan. \$2,000 of the funds will allow AIPCA to explore a possible association with Montecchio Maggiore, Italy. AIPCA requested specific funds in FY 2017/18 to accomplish this, but will not be able to establish the partnership this fiscal year. Therefore, only \$5,000 of the FY 2017/18 funds awarded will be drawn down.

<p><u>Campustown Action Association</u></p> <ul style="list-style-type: none"> • 17/18 Received: \$27,000 • 18/19 Request: \$74,000 • Recommendation: \$30,650 	<p>CAA requested a substantial increase for its Make Campustown Shine program (\$45,000 of the total request). The organization is working towards implementation of a Self-Supported Municipal Improvement District (SSMID). Staff has been informed by CAA that eventually, the SSMID revenue would reduce the amount of funding CAA requests from the City through this outside funding request process.</p> <p>CAA also proposes a new student-centric event, along with its mainstay Summerfest and fall events. CAA would use funds to promote the Campustown façade grant program and provide input regarding the Welch Avenue reconstruction design.</p>
<p><u>Hunziker Youth Sports Complex</u></p> <ul style="list-style-type: none"> • 17/18 Received: \$28,925 • 18/19 Request: \$29,720 • Recommendation: \$ 29,650 	<p>This request is to defray operating expenses for the Complex, which results in lower fees charged to participants. The request is a 2.7% increase over the current year. The review team noted that this activity, if not conducted by HYSC, would be much costlier for the City to conduct.</p> <p>The requested amount does not include the one-time cost of the proposed fence and gate (\$14,000). That cost was reviewed separately from the \$29,720 operational funding request.</p>
<p><u>Main Street Cultural District</u></p> <ul style="list-style-type: none"> • 17/18 Received: \$41,189 • 18/19 Request: \$54,000 • Recommendation: \$42,300 	<p>MSCD requested funds to comply with the program requirements of the Main Street Iowa program. In addition, funds were requested to maintain its Iowa Great Places designation, which enable MSCD to apply for grants. MSCD also requested funds to continue its beautification efforts of the Downtown and to support ArtWalk, Snow Magic, the 4th of July Parade and retail events.</p> <p>After successfully securing the Smithsonian Museum Traveling Exhibit, MSCD is requesting funds to organize the Exhibit. The review team recommended a 2.7% increase.</p>
<p><u>Story County Housing Trust</u></p> <ul style="list-style-type: none"> • 17/18 Received: \$34,000 • 18/19 Request: \$35,000 • Recommendation: \$34,870 	<p>This request is to fund owner-occupied home repairs and rental assistance programs for individuals and families in the City of Ames and Story County. Funds will be used to partially meet the 25% local match monies for the state annual grant award.</p>

ONE-TIME REQUESTS:

<u>Hunziker Youth Sports Complex Entry Gate and Fence</u> <ul style="list-style-type: none"> Request: \$14,000 Recommendation: \$14,000 	<p>HYSC has requested approval for a fence and gate to control access to the complex. This is in response to after-hours vandalism that has occurred, causing damage to the sports fields and facilities. HYSC's initial proposal was to install a gate at the start of the access road to the complex. Due to concerns raised by City staff regarding that proposal's potential to cause impacts to adjacent City facilities, HYSC has proposed (and the Council has approved) a new location for the gate. This new location involves higher costs due to the addition of a fence and the increased distance from a power supply. HYSC's request would offset this cost increase.</p> <p>The review team recommended funding this request.</p>
<u>The Ames Foundation I-35 Northbound Community Entryway Signage</u> <ul style="list-style-type: none"> Request: \$20,000 Recommendation: \$20,000 	<p>The Ames Foundation facilitated a Leadership Ames project in FY 2017/18 to install entryway signage along U.S. Highway 30 on the west and east sides of Ames. This new project involves installing a larger version of these signs along I-35 for northbound traffic entering the Ames area. The proposal involves the use of farm property owned by the City of Ames as a part of the Water Pollution Control Facility. The use of the property would need to be arranged through a separate Council action.</p> <p>The review team recommended funding this request.</p>

FY 2018/19 Operational Funding Recommendations (Local Option)

	2017/18 Adopted	2018/19 Request	2018/19 Rec.	\$ Increase	% Increase
Ames Int'l Partner Cities	\$ 8,000	\$ 8,000	\$ 8,000	\$ 0	0%
Ames Historical Society	40,000	43,500	42,600	2,600	6.5%
Campustown Action Ass'n	27,000	74,000	30,650	3,650	13.5%
Hunziker Youth Sports Complex	28,925	29,720	29,650	725	2.5%
Main Street Cultural District	41,189	54,000	42,300	1,111	2.7%
Story County Housing Trust	34,000	35,000	34,870	870	2.6%
TOTAL	\$ 179,114	\$244,220	\$ 188,070	\$ 8,956	5.0%

FY 2017/18 One-Time Funding Recommendations (General Fund Balance)

	2017/18 Request	2017/18 Rec.
Hunziker Youth Sports Complex Entry Gate	\$ 14,000	\$ 14,000
The Ames Foundation Entryway Signage	20,000	20,000
TOTAL	\$ 34,000	\$ 34,000

Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization? ☐ YES ☒ NO

Date: 11/15/2017

Organization Name: Ames Historical Society

Contact Person: Casie Vance

Contact Mailing

Address: PO Box 821

Ames

IA

50010

City

State

ZIP Code

Phone: (515) 232-2148

E-mail Address: director@ameshistory.org

Tax ID#: 42-1155124

Program/Event Information

What are the goals of this program/event?:

Our goal is to engage our diverse public and provide unique opportunities to learn about Ames history. To do this, we respond to requests for information and programs, care for and provide access to archives and collections, and present programs, exhibits and events that are open to and involve community residents and visitors of all ages. We collaborate with other organizations and are the only organization in Ames dedicated to preserving and sharing local history.

Date(s) program/event will be held: _____ to _____ Check if continuous or ongoing: ☒

Location of the program/event: 416 Douglas, Public Library, Hoggatt School, other public & private venues

of individuals involved in program/event planning: 23 # of individuals who will benefit from program/event: 8700

Funding amount requested: \$43,500

Has the City of Ames funded this program/event before? ☒ YES ☐ NO

☒

☐

If yes, what year was it last funded?: 2017-2018

If yes, what amount of funding was received?: \$40,000

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

In our 2017-18 grant application, we stated that funds would be used to: 1) Take the History Trailer to 5 elementary schools and 5 public events; 2) Present 8 new exhibits; 3) Host 1500 open hours; 4) Present 60 programs and open houses; 5) Answer 300 research requests; 6) Catalog 500 historical Ames objects; and 7) Collaborate with two other community organizations. As of the end of the first quarter, we expect to meet the 2017-18 numbers as contracted (and may exceed in some areas).

For 2018-19, the funds will be used in similar ways (see task schedule on page 3). The additional \$3500 requested will allow us to present an additional exhibit, catalog more objects, and collaborate with additional community organizations.

In addition to the tasks listed, we plan to look into an expanded presence at the downtown Farmers' Market, begin a dialogue about expanded partnerships with Iowa State University, develop school programs based on the new Iowa social studies curriculum, and improve our external visibility. We will continue many of our annual programs, including the Lecture Series (partnering with the Ames Public Library), benefit dinner, family events, and open houses.

City funding supports operations, ensuring that we will be able to respond to community needs for the long-term.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

Funding sources include memberships, donations, grants, earned income (gift shop, fees for services), and endowment income in addition to essential annual support from the City of Ames and Story County. In 2017, the Development Committee pursued additional business memberships, sponsorships for programs, and a revamped annual appeal. Staff members wrote 20 grants for various projects in 2017. Obtaining funding from all available sources is a never-ending pursuit for the Board of Directors, Membership and Development Committees, and Staff. Our mission does not fit the stated purpose for ASSET or COTA.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

The Society's Executive Director, Casie Vance, and Board Treasurer, Ken Cameron will ensure compliance. Vance is beginning her 6th year as executive director, and has a proven record of responsibility and attention to detail in maintaining budgets and tracking expenses. Cameron is a well-qualified retired state DOT auditor who follows accepted business practices in maintaining and documenting financial records.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
REVENUE - ALL SOURCES		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING	40,722	38,638	39,500	40,500
2	MEMBERSHIP DUES	52,409	37,079	38,000	41,812
3	FEES CHARGED	39,707	40,410	40,980	42,000
4	INVESTMENT INCOME	4,784	5,843	6,650	6,000
5	GRANTS (PRIVATE SECTOR)	0	2,100	1,500	2,000
6	STATE/FEDERAL FUNDS	0	0	0	0
7	ISU OR GSB FUNDS	0	0	0	0
8	OTHER GOV'T OR NON-PROFIT FUNDS	2,611	3,222	3,222	3,333
9	MISC. (Describe): see explanatory sheet	7,811	7,001	18,291	13,235
10	FUNDING REQUEST FROM CITY OF AMES	28,273	36,000	38,500	41,750
11	TOTAL REVENUES	176,317	170,293	186,643	0

		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
12	SALARY AND RELATED	86,534	94,730	115,806	118,450
13	OCCUPANCY/RENT	9,000	9,210	9,000	9,000
14	SUPPLIES/EQUIPMENT	14,573	14,893	16,730	16,730
15	CONTRACTUAL SERVICES	33,572	31,903	30,207	31,300
16	PROMOTION/ADVERTISING	4,335	2,959	2,500	2,500
17	MISC. (Describe): see explanatory sheet	28,303	16,598	12,400	12,650
18	TOTAL EXPENSES	176,317	170,293	186,643	190,630

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Create 9 new exhibits	6/30/2019	9000
2	Host 1500 open hours at History Center and Hoggatt School	6/30/2019	7000
3	Present 60 programs and open houses	6/30/2019	7000
4	Catalog 1000 objects	6/30/2019	6000
5	Answer 300 research requests	6/30/2019	4500
6	Present to 5 elementary schools	6/30/2019	4300
7	Collaborate with 6 community organizations	6/30/2019	3000
8	Take History Trailer to 3 public events	6/30/2019	2700
9			

TOTAL: \$43,500

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Casie Vance Title: Executive Director Date: 11/15/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

Ames Historical Society Application, City of Ames FY 2018-19

Explanatory Notes:

TASK LIST on Page 3 – All tasks listed are ongoing throughout the year. We will compile each quarter's portion of completed tasks and request 1/4 of the funding each quarter.
Some tasks are seasonal and all listed will be completed by 6/30/19.

BUDGET SECTION

AHS financial reports are kept by calendar year on a cash basis.

Therefore, the application budget numbers are as follows:

Column A is 2015 actual revenue and expense

Column B is 2016 actual revenue and expense

Column C is 2017 approved budget

Column D is the proposed budget for 2018 – on the form, the total for income in this column could not be changed from 0. It should be \$190,630.

The numbers reported on this application are from the operating budget.

Further notes by line:

Line 3 - rental income from 416 Douglas and parking lot tenants, tenant utility reimbursements, sales of services

Line 8 - Annual funds provided by the Story County Supervisors

Line 9 - Gift shop sales, bank interest, and transfers from the Capital Improvement Fund and cash reserves

Line 13 – rental of storage space at 108 Fifth St., Pantorium, Sevede Self-Storage, and mortgage payments on a parking lot we purchased on 5th Street for future expansion. Final payment was made in Dec, 2015.

Line 10 – Because our Jan-Dec calendar fiscal year overlaps with the City's July-June fiscal year, the figures on this line represent the sum of half the money from two fiscal years.

Line 15 – Utilities, website hosting, snow removal and all occupancy costs incurred by 3rd parties

Line 17 – Expenses associated with programs, events, exhibitions, collections, and transfers to building maintenance reserve



Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization?

☐ YES

☒ NO

Organization Name: Ames International Partner Cities Association

Date: 11/10/2017

Contact Person: Lisa Shen

Contact Mailing

Address: 3007 Almond Rd.

Ames

IA

50014

City

State

ZIP Code

Phone: (515) 294-6821

E-mail Address: lisashen@iastate.edu

Tax ID#:

Program/Event Information

What are the goals of this program/event?:

The mission of the Ames International Partner Cities Association (AIPCA) is to promote cultural and educational exchanges between the people of the City of Ames and those of our partner cities. Ames currently has one designated sister city; Kosu City, Japan. However, the city of Montecchio Maggiore in the Province of Venice in Italy has expressed an interest in becoming a sister city with Ames last year and we are waiting for the response from the contact.

Date(s) program/event will be held: 7/1/2018 to 6/30/2019 Check if continuous or ongoing: ☒

Location of the program/event: Koshu City, Japan in June and Ames in September and possibly Montecchio Maggiore

of individuals involved in program/event planning: 25 # of individuals who will benefit from program/event: 200

Funding amount requested: \$8000

Has the City of Ames funded this program/event before?

☒ YES

☐ NO

If yes, what year was it last funded?:

2016-2017

If yes, what amount of funding was received?:

\$8000

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

Each time a delegation is sent to Kosu City, Japan or a delegation from Kosu City is hosted on behalf of AIPCA, a careful planning process occurs to ensure that activities meet the mission of the group and reflect the interests and needs of the group being sent or hosted.

When we send a delegation to Japan, we schedule several meetings to insure that our delegates going to Kosu are familiar with the culture and customs of Japan so that they can represent the city of Ames, the state of Iowa, and the United States in a positive and respectful manner. When we host a delegation from Japan, we meet with the host families to explain the hosting expectations so that all of our Japanese delegates will have wonderful experience.

However, due to the difficulty of scheduling adult delegation visit in September, the trip from Kosu to Ames was canceled. The potential participants of Japan delegation were experiencing harvest conflict and other commitment already scheduled before the trip to Ames.

Last year we were asking for an additional \$3,000 as we explore the possibility of being a sister city with Montecchio Maggiore in Italy. The AIPCA Board was very excited about this opportunity and we are still working with the contact in the city of Montecchio Maggiore to develop a proposal that will be suitable for both cities. Since we were unable to get a response from the contact in the fiscal year of 2017-2018, the extra money will be returned to the city of Ames at the end of the fiscal year. We are stilling working on the communication, if we are able to host or send a delegation in the coming fiscal year, we will need the extra money.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

In the past, the Ames Chamber provided the funding for the meal at the farewell dinner in September for the delegation and their hosting families. Countless hours of volunteer time went into the planning and implementation of the visit. Several individuals donated cash and and/or paid for meals for the delegates. Host families covered room and board, transportation, and the activity/entrance fees. Delegates to our partner cities provide their own air fare and pay for extra expenses. There is a lot of community interest and enthusiasm for our sister city program.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

The AIPCA Board and specifically our treasurer, Jennifer Malone, will be responsible for ensuring compliance. All of the Board members currently have or are retired from professional occupations. Bob Kindred is our city liaison and he helps us ensure our compliance with the city funding contract.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
	REVENUE - ALL SOURCES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING	825	275	300	300
2	MEMBERSHIP DUES	255	685	500	500
3	FEES CHARGED				
4	INVESTMENT INCOME				
5	GRANTS (PRIVATE SECTOR)				
6	STATE/FEDERAL FUNDS				
7	ISU OR GSB FUNDS				
8	OTHER GOV'T OR NON-PROFIT FUNDS	1421.23	763	1500	1500
9	MISC. (Describe):				
10	FUNDING REQUEST FROM CITY OF AMES	4991.08	5000	8000	8000
11	TOTAL REVENUES	7492.31	6723	10300	0

	EXPENSES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
12	SALARY AND RELATED				
13	OCCUPANCY/RENT	330	175	200	200
14	SUPPLIES/EQUIPMENT	2073.77	3084.96	1500	3800
15	CONTRACTUAL SERVICES	1262.5	2877.55	5500	3000
16	PROMOTION/ADVERTISING	124.23	193.98	300	300
17	MISC. (Describe): travel assistance for leader	1334.50	1427.86	3000	3000
18	TOTAL EXPENSES	5125	7759.38	10500	10300

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Host a youth delegation from Koshu, Japan	Sept 2018	3500
2	Partial travel expenses for trip leader(s) of adult delegation to Koshu	June 2019	2000
3	Possible delegation to or receive from Montecchio Maggiore, Italy	March 2019	2000
4	Materials and Supplies (annual meeting, daily expenses)		500
5			
6			
7			
8			
9			

TOTAL: 8000

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Lisa Shen Title: AIPCA President Date: 11/10/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

City of Ames Grant Application Budget Glossary

1. Fundraising:	Funds collected from individual or corporate donations, match donations, or funds voluntarily committed by group members
2. Membership Dues:	Funds collected from those individuals or organizations who belong to the entity conducting the activity, usually collected on a monthly or annual basis
3. Fees Charged:	Fees collected from members of the public, usually in exchange for participation
4. Investment Income:	Funds raised from investment of organization revenue in financial instruments such as stocks, bonds, CDs, and mutual funds
5. Grants (Private Sector):	Funds allocated to an organization from grants offered by private companies and interests
6. State/Federal Funds:	Allocations or grant funds provided to an organization by state or federal government
7. ISU or GSB Funds:	Funds collected from Iowa State University or the Government of the Student Body through student fees, tuition, tax revenues, or grants
8. Other Gov't or Nonprofit:	Funds from governments other than those already listed in this budget form, including county and school district funds. Also includes any funds allocated by non-profit organizations
9. Misc.:	Any other funds not listed above. Describe the source briefly in the space provided
10. Funding Request from the City of Ames:	The funds you are requesting from the City with this application
11. Total Revenues:	The total of lines 1-10. This number should match the expenses total listed on line 18
12. Salary and Related:	Expenses for people employed by the organization for this activity, including wages, taxes, social security, unemployment insurance, and other benefits. Contracted workers' fees should be entered in line 15
13. Occupancy/Rent	Expenses for obtaining access to property for operations, storage, or other purposes. This does not include utilities and upkeep, which should be listed in line 15
14. Supplies/Equipment:	Anything that needs to be purchased from a vendor in order to complete a project for a program. These items can be disposable or reusable
15. Contractual Services:	Services provided by a company or individual that is not a regular employee of the organization. These services are funded on a fee-for-service basis as established in a contract
16. Promotional/Advertising:	Expenses such as printing fliers, banners, or posters, or advertising time purchased on television, radio, or other media to promote the event, service, or activity being provided
17. Misc.:	Any expenses not listed in a particular category. Describe the expense briefly in the space provided
18: Total Expenses:	The total of lines 12-17. This number should match the revenues total listed on line 11



Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization?	<input type="checkbox"/> YES	<input type="checkbox"/> NO	Date: <u>11/14/17</u>
Organization Name:	<u>Campustown Action Association</u>		
Contact Person:	<u>Karin Chitty</u>		
Contact Mailing Address:	<u>119 Stanton #602</u>		
	<u>Ames</u>	<u>IA</u>	<u>50014</u>
	<small>City</small>	<small>State</small>	<small>ZIP Code</small>
Phone: <u>(515) 292-4528</u>	E-mail Address: <u>karin.chitty@amescampustown.com</u>	Tax ID#:	<u>420623975</u>

Program/Event Information

What are the goals of this program/event?:

The Campustown Action Association is an organization dedicated to the betterment of the Campustown District. CAA works to provide leadership by fostering cooperation among the City of Ames, Iowa State University and Campustown entities. CAA strives to strengthen the role and reputation of the district, maintaining the vibrant, unique characteristics of the neighborhood while providing a broad array of options to all community members.

Date(s) program/event will be held:	<u>7/1/2018</u>	to	<u>6/30/2019</u>	Check if continuous or ongoing:	<input checked="" type="checkbox"/>
Location of the program/event:	<u>Campustown</u>				
# of individuals involved in program/event planning:	<u>75</u>	# of individuals who will benefit from program/event:	<u>60,000</u>		
Funding amount requested:	<u>\$74,000</u>				
Has the City of Ames funded this program/event before?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	If yes, what year was it last funded?:	<u>2017-18</u>	If yes, what amount of funding was received?: <u>\$27,000</u>

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

The City of Ames has funded \$27,000 for the last three years and \$25,000 annually for the three years prior to support the Campustown Action Association and its work in Campustown. The money awarded will be combined with funding provided by Iowa State University, other grants and sponsorships, as well as membership funding to fulfill the budget set up for 2018-19.

The goals set forth in the CAA Strategic Plan drive our programming.

1. Improving the visual appeal of Campustown
2. Making Campustown a social center with a broad range of entertainment options for people of all ages, while maintaining and strengthening the student experience
3. Continuing to nurture a strong collaboration between Campustown and other groups, businesses and associations
4. Broadening the diversity of businesses located within the Campustown commercial area and supporting the existing businesses in the district.

The funding being requested for the 2018-19 Ames City Grant will be used to accomplish 8 milestones listed later in this application. Some of the milestones are to complement work already being done, while others are for public improvements to the district. The increase in requested funding for the Make Campustown Shine programming would allow us to really tackle our number one goal of improving the visual appeal of Campustown. CAA feels strongly that increasing efforts in the areas of maintenance and beautification will translate into better experiences for all community members visiting the Campustown District, as well as make the district more attractive to prospective businesses.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

In addition to funds from the City of Ames Grant Program, CAA has been the recipient of annual funding from Iowa State University through the Office of Student Affairs. We apply annually for funding through the Ames Community Grant Program and continuously seek other grant opportunities and sponsorships to help support the annual budget. The value of approximately \$15,000 is donated through free rent and utilities at the CAA Office at 119 Stanton #602.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

The Executive Director, Karin Chitty, with support from the CAA Board of Directors, will continue the work of executing the goals/milestones of the Campustown Action Association. CAA has a strong track record of preparing paperwork accurately, submitting it in a timely manner, and complying with the grant throughout the year. This will be the seventh request for City Grant funding; the previous years' contracts were all successfully followed.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
REVENUE - ALL SOURCES		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING	\$15,000	\$15,000	\$8,000	\$8,000
2	MEMBERSHIP DUES	\$9000	\$10,000	\$10,000	\$10,000
3	FEES CHARGED				
4	INVESTMENT INCOME				
5	GRANTS (PRIVATE SECTOR)		\$7,500	\$7,000	\$7,000
6	STATE/FEDERAL FUNDS				
7	ISU OR GSB FUNDS	\$25,000	\$25,000	\$25,000	\$25,000
8	OTHER GOV'T OR NON-PROFIT FUNDS				
9	MISC. (Describe): Grant Private Sector		\$4000		
10	FUNDING REQUEST FROM CITY OF AMES	\$27,000	\$27,000	\$27,000	\$74,000
11	TOTAL REVENUES	\$76,000	\$88,500	\$77,000	\$124,000

		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
12	SALARY AND RELATED	\$30,000	\$45,000	\$38,000	\$40,000
13	OCCUPANCY/RENT				
14	SUPPLIES/EQUIPMENT	\$5,500	\$2000	\$2,000	
15	CONTRACTUAL SERVICES				\$45,000
16	PROMOTION/ADVERTISING	\$31,000	\$34,000	\$33,000	\$30,000
17	MISC. (Describe):				\$6,000
18	TOTAL EXPENSES	\$66,500	\$85,000	\$73,000	\$121,000

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Continue to plan and execute Summerfest in Campustown	June 2019	\$8,000
2	Continue to plan and execute fall event, add new student-centric event	Oct. 2018	\$11,000
3	Increase programming for Make Campustown Shine, weekly cleans	Aug. 2018	\$45,000
4	Increased beautification efforts, sidewalk planters, banners	May 2019	\$5,000
5	Continue to work for establishment/implementation of SSMID	Dec. 2018	\$2,000
6	Continue community outreach efforts with HA, ISU and others	Nov. 2018	\$1,000
7	Promote the Campustown Facade grant, host one public meeting	March 2019	\$1,000
8	Provide input regarding design elements for Welch Ave reconstruction	April 2019	\$1,000
9			

TOTAL: \$74,000

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Karin Chitty Title: Executive Director Date: 11/14/17

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

2018-19 CAA Milestones - City of Ames Grant Request

1. Continue to plan and execute Summerfest in Campustown in June **\$8,000**
2. Continue to plan and execute Crafts & Draughts, as well as planning a student-centric event in the Fall **\$11,000**
3. Increase programming for Make Campustown Shine to include sidewalk power washing and weekly litter pick-up, in addition to monthly volunteer events **\$45,000**
4. Beautification efforts - planting and maintaining sidewalk planters, banners to identify district; work with City staff to establish regular schedule for street cleaning services **\$5,000**
5. Continue to work towards establishment/implementation of SSMID (Self-Sustained Municipal Improvement District) in Campustown **\$2,000**
6. Continue community outreach efforts with Healthiest Ames, ISU and others **\$1,000**
7. Promote the Campustown Façade Grant - recruit qualified applicants and host at least one public meeting **\$1,000**
8. Provide input regarding potential design elements for Welch Avenue reconstruction **\$1,000**

Total Grant Funds Requested \$74,000

Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization?

☐ YES

☒ NO

Organization Name: Hunziker Youth Sports Complex

Date: 11/12/2017

Contact Person: Mark Kutchen

Contact Mailing

Address: 701 Garden Road

Ames

Iowa

50010

City

State

ZIP Code

Phone: (515) 232-1992

E-mail Address: mkutchen@mchsi.com

Tax ID#: 42-1421342

Program/Event Information

What are the goals of this program/event?:

To implant in participants, through the youth sports activities, the ideals of good sportsmanship, honesty, loyalty, courage and respect for authority so that they may be well adjusted, stronger and happier children and will grow to be decent, healthy and trustworthy adults.

Date(s) program/event will be held: March to November Check if continuous or ongoing: ☒

Location of the program/event: _____

of individuals involved in program/event planning: 40 # of individuals who will benefit from program/event: 6400+/-

Funding amount requested: \$43,720

Has the City of Ames funded this program/event before?

☒ YES

☐ NO

If yes, what year was it last funded?:

2017-2018

If yes, what amount of funding was received?:

\$28,925

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

The youth sports activities at the complex are open to all individuals within the City of Ames and allow them to learn to participate in team sports. Prior to HYSC being built, the organizations used City of Ames park space and Ames Community School District space for their activities. Many surrounding cities have city owned and operated facilities that serve a similar purpose. HYSC provides the opportunity for youth sports in Ames at a much lower cost than the City of Ames could provide it because of the private and corporate support that is received and the tremendous volunteer effort that runs the facility. The tournaments and spring/fall leagues also attract out of town visitors to the City which benefits the public through sales and hotel tax.

The annual funding that the Hunziker Youth Sports Complex has received since 2005 has been applied towards the complex's operating expenses. This reduction in operating expenses is passed directly through HYSC to the three organizations that play sports there (Ames Girls Softball Association, Ames Little League Baseball and Ames Soccer Club). This results in lower fees being charged to the participants. The lower participation fees lead to greater participation.

Our operational expenses increase a little bit each year but we try to minimize that by being very careful with how we spend the limited amount of money we have. We don't plan on expanding services next year but we will continue in our efforts to improve the complex and maximize usage and participation. Our efforts to improve the complex this year will include improved security and maintenance of the facility. We have increased our requested amount to include a portion of those additional costs.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

HYSC does not actively pursue financial support from sources other than the City of Ames and the three organizations that use the facility. The three organizations that use the facility do actively solicit funding from private and corporate donors. HYSC was built with funds raised from private and corporate donors and with donations of use of the land, utilities and asphalt paving by the City of Ames.

In 2017, HYSC did apply for and receive a grant for \$1,500 from Ames Rotary to replace some picnic tables that had been damaged due to repeated flooding at the complex.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

Through our treasurer, we have been submitting reimbursement claims for the past 11 years without any issues and we don't anticipate having any problems with being able to continue to do so.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)	
	REVENUE - ALL SOURCES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED	
1	FUNDRAISING	992	916			
2	MEMBERSHIP DUES	53703	72753	74355	76300	
3	FEES CHARGED	2000	2000	2000	2000	
4	INVESTMENT INCOME	24	26	20	20	
5	GRANTS (PRIVATE SECTOR)					
6	STATE/FEDERAL FUNDS					
7	ISU OR GSB FUNDS					
8	OTHER GOV'T OR NON-PROFIT FUNDS					
9	MISC. (Describe): Concession Sales	70406	67295	70000	71860	
10	FUNDING REQUEST FROM CITY OF AMES	26880	28300	28925	43720	
11	TOTAL REVENUES	153805	171290	175300	0	193900

	EXPENSES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED	
12	SALARY AND RELATED	43597	40649	45000	46,200	
13	OCCUPANCY/RENT					
14	SUPPLIES/EQUIPMENT	29960	41117	40000	41,000	
15	CONTRACTUAL SERVICES	49927	45954	56000	86,000	
16	PROMOTION/ADVERTISING					
17	MISC. (Describe): Concession Cost of Goods	38066	31029	34300	35200	
18	TOTAL EXPENSES	161550	158749	175300	208400	

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Youth Sports Program (Baseball, Soccer and Softball)	10/31	43720
2			
3			
4			
5			
6			
7			
8			
9			
TOTAL:			43720

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Mark Kutchen Title: Director of Facilities Date: 11/12/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

City of Ames Grant Application Budget Glossary

1. Fundraising:	Funds collected from individual or corporate donations, match donations, or funds voluntarily committed by group members
2. Membership Dues:	Funds collected from those individuals or organizations who belong to the entity conducting the activity, usually collected on a monthly or annual basis
3. Fees Charged:	Fees collected from members of the public, usually in exchange for participation
4. Investment Income:	Funds raised from investment of organization revenue in financial instruments such as stocks, bonds, CDs, and mutual funds
5. Grants (Private Sector):	Funds allocated to an organization from grants offered by private companies and interests
6. State/Federal Funds:	Allocations or grant funds provided to an organization by state or federal government
7. ISU or GSB Funds:	Funds collected from Iowa State University or the Government of the Student Body through student fees, tuition, tax revenues, or grants
8. Other Gov't or Nonprofit:	Funds from governments other than those already listed in this budget form, including county and school district funds. Also includes any funds allocated by non-profit organizations
9. Misc.:	Any other funds not listed above. Describe the source briefly in the space provided
10. Funding Request from the City of Ames:	The funds you are requesting from the City with this application
11. Total Revenues:	The total of lines 1-10. This number should match the expenses total listed on line 18
12. Salary and Related:	Expenses for people employed by the organization for this activity, including wages, taxes, social security, unemployment insurance, and other benefits. Contracted workers' fees should be entered in line 15
13. Occupancy/Rent	Expenses for obtaining access to property for operations, storage, or other purposes. This does not include utilities and upkeep, which should be listed in line 15
14. Supplies/Equipment:	Anything that needs to be purchased from a vendor in order to complete a project for a program. These items can be disposable or reusable
15. Contractual Services:	Services provided by a company or individual that is not a regular employee of the organization. These services are funded on a fee-for-service basis as established in a contract
16. Promotional/Advertising:	Expenses such as printing fliers, banners, or posters, or advertising time purchased on television, radio, or other media to promote the event, service, or activity being provided
17. Misc.:	Any expenses not listed in a particular category. Describe the expense briefly in the space provided
18: Total Expenses:	The total of lines 12-17. This number should match the revenues total listed on line 11

Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization? ☐ YES ☒ NO

Organization Name: Main Street Cultural District

Date: 11/14/2017

Contact Person: Cindy Hicks

Contact Mailing

Address: 304 Main Street

Ames

IA

50010

City

State

ZIP Code

Phone: (515) 233-3472

E-mail Address: director@amesdowntown.org

Tax ID#: 42-0623975

Program/Event Information

What are the goals of this program/event?:

Maintain and promote downtown Ames as a destination location for shopping, dining, socializing, and entertainment. Promote historic preservation and development of buildings through second use projects, facade improvement, development of upper-floor housing, and renovation. Retain current and recruit new businesses. Organize event and retail promotions that increase customer patronage to the district and results in higher sales tax collection for the city of Ames.

Date(s) program/event will be held: _____ to _____ Check if continuous or ongoing: ☒

Location of the program/event: Main Street Cultural District

of individuals involved in program/event planning: 100+ # of individuals who will benefit from program/event: All

Funding amount requested: \$54,000

Has the City of Ames funded this program/event before? ☒ YES ☐ NO

☒

If yes, what year was it last funded?: 2-17/18

If yes, what amount of funding was received?: 41,189

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

The Main Street Cultural District is a nationally accredited Main Street Community under the Main Street Iowa state program. Through our program, Ames receives comprehensive support and assistance to enhance downtown Ames economic development efforts and historic preservation efforts. As a Main Street Community, we have access to state financial incentives and ongoing technical assistance in the areas of architectural/historic preservation, design, business development, economic development, market analysis, capacity building, and district marketing. Services provided under this contract would include:

1. Fulfill all requirements to maintain Ames as a designated Main Street Iowa Community, including meeting criteria set by Main Street America to maintain national accreditation. Our grant request for this is \$25,000
2. Attract visitors to downtown Ames to shop, dine, and find entertainment through marketing, promotions, and events. MusicWalk and ArtWalk (\$1,500) 4th of July Parade (\$8,000) district-wide retail promotions (\$500), and Snow Magic (\$1,500). Our grant request is - \$11,500
3. Organize the Smithsonian Institute traveling exhibit: Hometown Teams as part of the Museums on Main Street Program. This exhibit and its complementing exhibits will be located in downtown Ames at four locations from Sept 29-Nov 11. The exhibit is expected to attract over 30,000 visitors to downtown Ames during the 6 week period. Estimated costs associated with this exhibit are \$20,500. Our grant request is \$7,500.
4. Beautification of downtown Ames by organizing spring and autumn cleanup days, planting flowers and plants, expanding community Main Street vegetable gardens, varnishing Main Street benches with marine grade varnish in the spring and autumn, and applying new mulch as needed, replace banners on 50 light poles. Grant request is \$7,500.
5. Maintain Iowa Great Places designation and manage grants. Grant request is \$2,500.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

The MSCD budget is made up of downtown business investment (membership dues), anticipated grant awards from the Ames Community Foundation, the ACVB, Main Street Iowa, and various other foundations, event fundraising and sponsorships.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

Cindy Hicks, Executive Director of the Main Street Cultural District and the MSCD Board of Directors. Hicks has a background in communications and business management and has held several management positions prior to her position with the MSCD. The MSCD Board of Directors is made up of 16 community members with several years of proven history of using city funding responsibly.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
	REVENUE - ALL SOURCES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING	45,500	146,926	67,000	24,000
2	MEMBERSHIP DUES	27,700	30,336	30,000	28,000
3	FEES CHARGED	41,306	44,343	33,900	55,100
4	INVESTMENT INCOME	50	30	30	30
5	GRANTS (PRIVATE SECTOR)	2,250	2,250	3,250	8,250
6	STATE/FEDERAL FUNDS				
7	ISU OR GSB FUNDS				
8	OTHER GOV'T OR NON-PROFIT FUNDS	11,750			
9	MISC. (Describe): City funding for lighting		20,000	20,000	
10	FUNDING REQUEST FROM CITY OF AMES	36,000	39,600	41,189	54,000
11	TOTAL REVENUES	164,556	243,885	195,369	169,380

	EXPENSES	FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
12	SALARY AND RELATED	35,642	71,178	80,000	48,000
13	OCCUPANCY/RENT	8,616	9,607	8,882	8,882
14	SUPPLIES/EQUIPMENT	2,780	10,290	16,968	10,400
15	CONTRACTUAL SERVICES	75,000	122,805	36,800	61,900
16	PROMOTION/ADVERTISING	3,750	3,509	10,000	39,000
17	MISC. (Describe): Lighting on buildings		75,950	40,000	
18	TOTAL EXPENSES	125,788	293,339	192,650	168,182

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Fulfill Req'ts to maintain Main Street status (1 of 2 payments)	August 2018	\$12,500
2	Smithsonian Traveling Exhibit	Sept 2018	\$7,500
3	Iowa Great Places Designation & Grant Management	Dec 2018	\$2,500
4	Marketing, Promotions and Events (1 of 2 payments)	Dec 2019	\$6,750
5	Fulfill Req'ts to maintain Main Street status (2 of 2 payments)	Jan 2019	\$12,500
6	Beautification	May 2019	\$7,500
7	Marketing, Promotions and Events (2 of 2 payments)	June 2019	\$6,750
8			
9			
TOTAL:			\$54,000

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Cindy G. Hicks Title: Executive Director Date: 11/14/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

City of Ames Grant Application Budget Glossary

- | | |
|--|--|
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| 4. Investment Income: | Funds raised from investment of organization revenue in financial instruments such as stocks, bonds, CDs, and mutual funds |
| 5. Grants (Private Sector): | Funds allocated to an organization from grants offered by private companies and interests |
| 6. State/Federal Funds: | Allocations or grant funds provided to an organization by state or federal government |
| 7. ISU or GSB Funds: | Funds collected from Iowa State University or the Government of the Student Body through student fees, tuition, tax revenues, or grants |
| 8. Other Gov't or Nonprofit: | Funds from governments other than those already listed in this budget form, including county and school district funds. Also includes any funds allocated by non-profit organizations |
| 9. Misc.: | Any other funds not listed above. Describe the source briefly in the space provided |
| 10. Funding Request from the City of Ames: | The funds you are requesting from the City with this application |
| 11. Total Revenues: | The total of lines 1-10. This number should match the expenses total listed on line 18 |
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| 17. Misc.: | Any expenses not listed in a particular category. Describe the expense briefly in the space provided |
| 18: Total Expenses: | The total of lines 12-17. This number should match the revenues total listed on line 11 |



Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization?

☐ YES☒ NO

Organization Name: Story County Housing Trust

Date: November 15, 2017

Contact Person: Eric Burmeister

Contact Mailing

Address: 505 5th Avenue, Suite 1000

Des Moines

IA

50309

City

State

ZIP Code

Phone: (515) 344-1649

E-mail Address: Staff@storycountyht.org

Tax ID#: 81-4570694

Program/Event Information

What are the goals of this program/event?:

- 1.) Sustain the affordability and viability of Story County owner- occupied housing stock while maintaining safe & environmentally healthy homes for those with incomes at or below 80% of area median income (AMI).
- 2.) Remove barriers to obtaining or maintaining affordable rental units by offering rent and/or deposit monies to Story County residents at or below 50% AMI and diverting Story County residents from homelessness.

Date(s) program/event will be held: 01/2018 to 12/2019 Check if continuous or ongoing: ☒

Location of the program/event: The City of Ames and surrounding communities in Story County.

of individuals involved in program/event planning: Nine # of individuals who will benefit from program/event: 500/year

Funding amount requested: \$35,000/year

Has the City of Ames funded this program/event before?

☒ YES☐ NO

If yes, what year was it last funded?:

2017-18

If yes, what amount of funding was received?:

\$34,000

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

The State Housing Trust Fund grants require 25% local match monies for each annual grant awarded. The funding from the City of Ames will be used to partially meet that obligation. The funding will be used towards direct funding for owner-occupied home repairs and rental assistance programs for individuals and families in Story County earning less than 80% and 50% area median incomes, respectively.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

In 2017, the Story County Housing Trust (SCHT) became a Certified Local Housing Trust Fund with the State of Iowa. In doing so, the SCHT became eligible to apply for annual grant funding. An application was made in October 2017 to the State Housing Trust Fund (SHTF) for the maximum amount available of \$239,313.00. The Iowa Finance Authority will announce grant awards in December 2017 and those funds will be available in January 2018. The SCHT has also received funding from Story County Board of Supervisors and Story County municipalities with populations over 2,000.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

The SCHT entered into an agreement with Polk County Housing Trust Fund (PCHTF), on August 21, 2017, to provide administrative services through December 31, 2019. Eric Burmeister & Lori Kauzlarich will be the staff fulfilling a majority of this agreement & carrying out the day to day operations for the SCHT. Administrator- After graduating from Drake law school Mr. Burmeister spent 30 years in real estate development and finance before coming to PCHTF in 2010. Associate Director- Ms. Kauzlarich has 38 years of experience with non profits. She has managed the RFPs, application processes; contract/grant management, including the SHTF grant; monitoring/reporting & program implementation since 2007.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
REVENUE - ALL SOURCES		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING			0	2,000.00
2	MEMBERSHIP DUES			0	0
3	FEES CHARGED			0	0
4	INVESTMENT INCOME			0	0
5	GRANTS (PRIVATE SECTOR)			0	3,000.00
6	STATE/FEDERAL FUNDS			239,313.00	240,000.00
7	ISU OR GSB FUNDS			0	0
8	OTHER GOV'T OR NON-PROFIT FUNDS		9,198.43	21,829.00	25,000.00
9	MISC. (Describe):				
10	FUNDING REQUEST FROM CITY OF AMES		30,000.00	38,000.00	35,000.00
11	TOTAL REVENUES		39,198.43	299,142.00	0

		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
EXPENSES					
12	SALARY AND RELATED			0	0
13	OCCUPANCY/RENT			0	0
14	SUPPLIES/EQUIPMENT			100.00	200.00
15	CONTRACTUAL SERVICES			247,342.00	267,800.00
16	PROMOTION/ADVERTISING			200.00	500.00
17	MISC. (Describe): Operations (PCHTF)			51,500.00	36,500.00
18	TOTAL EXPENSES			299,142.00	305,000.00

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Owner-Occupied Repairs on homes in Story County (<80% AMI)	12/31/2020	\$20,000.00
2	Rent Assist. for SC residents w/incomes <50% AMI prevent homeless	12/31/2020	\$15,000.00
3			
4			
5			
6			
7			
8			
9			

TOTAL: \$35,000.00

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name: Eric Burmeister Title: Administrator Date: 11/15/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

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3. Fees Charged:	Fees collected from members of the public, usually in exchange for participation
4. Investment Income:	Funds raised from investment of organization revenue in financial instruments such as stocks, bonds, CDs, and mutual funds
5. Grants (Private Sector):	Funds allocated to an organization from grants offered by private companies and interests
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17. Misc.:	Any expenses not listed in a particular category. Describe the expense briefly in the space provided
18: Total Expenses:	The total of lines 12-17. This number should match the revenues total listed on line 11

Ames Fall Grant Program Application

Applicant Information

Is this request for a program/event sponsored by a student organization? ☐ YES ☒ NO

Organization Name: The Ames Foundation

Date: 11/8/2017

Contact Person: Justin Lodge

Contact Mailing

Address: 304 Main Street

Ames

IA

50010

City

State

ZIP Code

Phone: (515) 520-2478

E-mail Address: justin@honzker.com

Tax ID#:

Program/Event Information

What are the goals of this program/event?:

1. Bring awareness to entrance points into community.
2. Strengthen relationship between University, City and businesses.
3. Have a positive impact on the beautification of our community.

Date(s) program/event will be held: Apr '18 to Nov '18 Check if continuous or ongoing: ☒

Location of the program/event: South of Ames on East side of Interstate 35

of individuals involved in program/event planning: 15 # of individuals who will benefit from program/event: 65,000

Funding amount requested: 20,000

Has the City of Ames funded this program/event before? ☒ YES ☐ NO

If yes, what year was it last funded?: 2017

If yes, what amount of funding was received?: 15,000

Program/Event Description

Please answer each question below using the space provided.

Explain how this request helps accomplish the goals of this program/event. If you are requesting an increase in funding from the last funding cycle, include an explanation of the enhanced or expanded services you intend to provide with the additional funding:

We would construct a welcome to Ames sign along Interstate 35 to greet visitors and residents entering the community from the South. The signage brings awareness. Fundraising would come from the City, business sector and hopefully Iowa State - thereby strengthening their relationship. The sign would also be modeled after current signage while being tastefully constructed for beautification. The funding request is larger because a larger sign will need to be built to be visible from traffic on Interstate 35.

What efforts have you made to obtain funding from other sources? Include fundraising, dues, and any requests to other City-sponsored programs (e.g., ASSET, COTA, Ames Community Grants Program)

We will ask the private sector, Iowa State University in addition to this request to the City.

Who will be responsible for ensuring compliance with the funding contract? What are his/her/their qualifications?:

Justin Dodge, President-Elect of The Ames Foundation who also oversaw construction of the two signs along Highway 30 in 2012.

Budget

Complete the budget for your activity below, including previous fiscal years in columns A, B, and C, and your grant request from the City of Ames in box D10.

		(A)	(B)	(C)	(D)
REVENUE - ALL SOURCES		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
1	FUNDRAISING		15,000	15,000	20,000
2	MEMBERSHIP DUES				
3	FEES CHARGED				
4	INVESTMENT INCOME				
5	GRANTS (PRIVATE SECTOR)				
6	STATE/FEDERAL FUNDS				
7	ISU OR GSB FUNDS				
8	OTHER GOV'T OR NON-PROFIT FUNDS				
9	MISC. (Describe):				
10	FUNDING REQUEST FROM CITY OF AMES		15,000	15,000	20,000
11	TOTAL REVENUES		30,000	30,000	40,000

		FY 15-16 ACTUAL	FY 16-17 ACTUAL	FY 17-18 ADOPTED	FY 18-19 PROPOSED
12	SALARY AND RELATED				
13	OCCUPANCY/RENT				
14	SUPPLIES/EQUIPMENT				
15	CONTRACTUAL SERVICES				
16	PROMOTION/ADVERTISING				
17	MISC. (Describe): Construction				40,000
18	TOTAL EXPENSES				40,000

Proposed Task/Drawdown Schedule

Funds awarded must be used to benefit the general public. On the lines below, describe the tasks you plan to complete using requested funds, the anticipated task completion date, and the amount you will request in reimbursement for that task. The total should add up to your funding request.

Tasks below should be services and programs that will be provided to the public (e.g., individual events, educational programs, improvements to public spaces, etc.). Tasks should **not** include costs that primarily benefit the organization (e.g., administrative expenses, overhead, rent, utilities, etc.). The organization should consider such internal costs in the overall cost of providing the specific service or program.

Prioritize the tasks proposed in this list, with the tasks the organization would most like to receive funding for towards the top.

Priority	Task	Completion Date	Amount
1	Build Large Welcome to Ames Sign South of Ames Along Interstate 35 - East of Freeway	Nov '18	40,000
2			
3			
4			
5			
6			
7			
8			
9			

TOTAL: 40,000

Disclaimer and Submission

By typing in my name below, I certify that my answers are true and complete to the best of my knowledge. I am authorized to submit this application on behalf of the organization named herein.

Name:  Title: President Elect, The Ames Foundation Date: 11/8/2017

Submit completed applications to the City Manager's Office, 515 Clark Avenue, Ames, IA 50010. Applications must be received no later than 5:00 p.m. on November 15 to be considered for funding.

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3. Fees Charged:	Fees collected from members of the public, usually in exchange for participation
4. Investment Income:	Funds raised from investment of organization revenue in financial instruments such as stocks, bonds, CDs, and mutual funds
5. Grants (Private Sector):	Funds allocated to an organization from grants offered by private companies and interests
6. State/Federal Funds:	Allocations or grant funds provided to an organization by state or federal government
7. ISU or GSB Funds:	Funds collected from Iowa State University or the Government of the Student Body through student fees, tuition, tax revenues, or grants
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9. Misc.:	Any other funds not listed above. Describe the source briefly in the space provided
10. Funding Request from the City of Ames:	The funds you are requesting from the City with this application
11. Total Revenues:	The total of lines 1-10. This number should match the expenses total listed on line 18
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18: Total Expenses:	The total of lines 12-17. This number should match the revenues total listed on line 11

Ames Public Arts Commission 2018/19 Budget

The Public Art Commission is requesting the following allocation for the 2018/19 budget year. This is a \$5,000 increase in expense from the FY18 budget.

<u>Committee</u>	<u>Budget Amount</u>
Outreach	
Ames Annual Outdoor Sculpture Exhibition (AAOSE)	\$19,500
Art in the Parks	5,000
Neighborhood Sculpture	13,500
Collections Management	
Archive/Maintenance	2,500
Education and Information	2,000
Public Relations	
Public Relations	2,500
Online Audio Guide expansion and maintenance	3,000
Operations	<u>1,000</u>
Total	\$49,000

Looking Forward to 2018-19

Outreach

The Outreach committee comprises the greatest portion of the PAC budget request. It has three primary functions: the Art in the Parks program, the Ames Annual Outdoor Sculpture Exhibition, and the Neighborhood Sculpture program.

Last year the **Art in the Parks** sub-committee completed the installation in Tom Evans Park funded using appropriations from the past several years. We plan to add the budgeted FY19 funds to the FY18 allocation and carry over, allowing the PAC to plan for another future project to be installed in spring/summer 2019. The Commission plans so every three to five years an Art in the Parks project is completed. The PAC is currently planning for this project and will be bringing it forward to the Council in the next six months for your consideration.

The **Ames Annual Outdoor Sculpture Exhibition** sub-committee (AAOSE) has again placed a call for sculptures for the exhibit in downtown Ames. Placement and dedication will take place in late spring of 2018. The 2018-19 budget will allow continuation of the fine exhibitions that the community has enjoyed for over 20 years. The budget includes honoraria for artists; a best in show award for the work selected by votes from community members at Art Walk, the Octagon Art Festival and ballots at City Hall; and materials in support of the competition. In addition, we are requesting an additional \$5,000 to allow for the placement of large sculptural items along South Duff Avenue, in an area currently being developed by the South Duff Business District. The Council is aware of this project being spearheaded by Pat Brown, and has initiated City Code changes to facilitate this display.

The **Neighborhood Sculpture** sub-committee met in mid-January to select sculptures from the 2017-18 AAOSE exhibition for placement out in the community. The PAC received applications from the community, which the sub-committee is currently prioritizing before making recommendations for placement. We work with City staff and the artists to determine the number and placement of neighborhood art, and plan to place four sculptures in the community this spring. The FY19 budgeted funds will allow us to continue this extremely successful program next year. In addition to the cost of the sculptures, the budget includes money for installation and signage.

Collections Management

The request from this committee will use \$2,500 for maintenance to provide upkeep on art already in the collection. Remaining funds will permit the purchase of operational supplies, educational materials, and further development of a GIS management system in discussion for management of the collection.

Public Relations

The **Public Relations** committee is dedicated to promoting the City's public art collection. The requested funding will allow the PAC to publicize public art at the annual downtown Art Walk, the Reiman Gardens Art Festival and the Octagon Arts Festival. The budgeted funds will provide brochures, signs and voting ballots for use at these events. In addition to these materials, the committee plans to expand the current online audio guide to include pieces from the Neighborhood Sculpture Program as well as the 2018-19 AAOSE sculpture collection.

January 11, 2018

Honorable John Haila, Mayor
City of Ames
515 Clark Ave.
Ames, IA 50010

Mayor Haila:

I write to you today with gratitude for the partnership the Ames Economic Development Commission enjoys with the City of Ames. Our alignment for increased economic activity has resulted in a number of successful projects over the years and I expect nothing to the contrary in 2018.

I respectfully request an increase of \$15,000 from the City of Ames for our workforce development efforts as you begin the budget-making process for fiscal year 2019. This is technically an increase of \$7,500 as we are not seeking the \$7,500 for the retail recruitment program funding we have received over the last 6 years. This was a cost-sharing agreement between the City of Ames and the AEDC for the Buxton software system, which has been an effective tool. While we are not discontinuing our pursuit of retail opportunities we believe the continuation of utilizing the \$15,000 per year software program is not needed at this time.

We call it workforce development programming while others may call it talent recruitment of millennials and other working-age citizens. Either way we know that we need to attract people to our marketplace to take the jobs that continue to be attracted to our community.

Allow me to summarize the variety of programming efforts we are putting forward to assist our community in attracting people. The goal of the AEDC's engagement in the recruitment of talent is meant to augment the efforts of the human resource professionals in our community. We believe we are on the right track as our programming is developed in partnership with those human resource professionals from the Ames/Story County community.

Story County Active Learning Experience (SCALE) - This joint effort with Des Moines Area Community College (DMACC) and the Story County school districts has been an exceptional way to engage high school students in Ames/Story County businesses. The program had an absolutely fantastic first run in the fall semester of 2017 with 21 students working on special projects inside the

workplace. I am pleased to report that 31 students are enrolled for the spring 2018 semester.

See Yourself in Ames Summer Internship Program – we had over 300 student-interns, all future job-seekers, participating in the summer of 2017. Open to any intern at companies here in Ames we host 4-5 events over the course of the summer where we provide a meal and a program on life after college in Ames and the opportunities for employment and tremendous opportunities for engagement and livability.

www.workinames.com – this job board, in its fifth year and sponsored by the AEDC, is the platform we provide to our companies to post available employment opportunities. At the time of this letter being written there were 1,340 jobs available in Ames and Story County on the site.

Home Base Iowa – the AEDC lead the certification process for this program launched by former Governor Terry Branstad in 2014. This program markets employment opportunities in Iowa to veterans and transitioning members of our nation's military. The AEDC actively participates in this endeavor with Home Base Iowa and our local businesses with reasonable success.

My IOWA Future – a partnership between the Iowa Economic Development Authority and a number of Iowa communities, of which the AEDC is a sponsor. My IOWA Future targets students, through a series of electronic communications, from Midwestern universities encouraging them to look at Iowa as a place to begin their careers. Once students have expressed interest in Iowa our office receives an excel spreadsheet monthly with a listing of the people that have responded positively. Incredibly we have already received well-over 100 names of soon to be college graduates interested in our community as a place to start their careers. We initiate contact with the people on the list providing them with a variety of marketing pieces and videos showcasing Ames as the vibrant place that it is to start a career and live.

Additionally we are facilitating customized job fairs for local companies and job-seekers as well as assisting our industries with personalized attention when it comes to hiring key personnel.

The AEDC request from the City of Ames for \$15,000 in funding would be combined with the private sector dollars that have been secured to underwrite the costs of these various programs focused on attracting millennials and other working-age people to Ames. This request would be specifically applied to the My IOWA Future annual sponsorship with the Iowa Economic Development Authority that will be an ongoing expense for the AEDC.

Workforce will continue to be at the forefront of the needs of business. At the same time we know there are citizens in Ames that are either unemployed or

under-employed. We believe the suite of programs we have assembled can significantly assist both.

Thank you for your consideration of this request and for your ongoing support of the programming of the Ames Economic Development Commission.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel A. Culhane". The signature is fluid and cursive, with the first name "Daniel" being more prominent.

Daniel A. Culhane
President & CEO
Ames Economic Development Commission

CC: Members of the Ames City Council
Steve Schainker, City Manager
Dan Oh, Chair, Ames Economic Development Commission
Brenda Dryer, Director, Workforce Solutions

To: Steve Schainker <sschainker@city.ames.ia.us>
From: Debra Lee <deblee58@yahoo.com>
Date: 09/07/2017 09:01AM
Subject: Suggestions for future budgets/CIP

Good morning, Steve,

I am sending this list of budget/CIP ideas early, as my schedule is somewhat uncertain for the next few weeks. I will hope to attend the October 3rd meeting, but am sending this just in case I am unable to be there. Thank you for this opportunity to provide some suggestions.

Sincerely,

Debbie Lee

Suggestions for future budgets/CIP:

1) Install a retaining wall at the southeast corner of O'Neil Park (corner of South Oak and South 4th).

2) Initiate a regular schedule for cleaning out the gutter along the sidewalk on the west side of Grand Avenue from approximately 5th Street south to Lincoln Way. (May be needed on the east side too; I am just familiar with the west side.)

3) Modify the Lincoln Way bridge over Squaw Creek for improved aesthetics.

4) Consider incorporating filling in sidewalk gaps as part of larger public works projects. I recognize that sidewalks are a 'third rail'...but this seemed like a sensible idea...

A neighborhood resident has suggested that it seems it would be most efficient to fill sidewalk gaps in conjunction with other street repair activities. This resident suggested that we might create a fund for use to provide as grants to assist residents with sidewalk installation under these circumstances.

An example is the work in progress on South 2nd Street between Hazel and Oak Avenues. Being an older neighborhood, we have several stretches with no sidewalks. This area is a very popular walking area for DOT employees and Optimae client/residents. It would have been an opportune moment to complete the sidewalks as part of this street replacement project.

5) Initiate effort to make accessing pedestrian crosswalk signals more 'user-friendly':

Step 1: Perform an inventory to identify intersections where accessing the button to initiate the crosswalk signal requires pedestrians to walk off paved surfaces (through mud/snow). (I can give you a starting list :-)

Step 2: Develop and implement plan to improve surfaces so that pedestrians can comfortably access the signal buttons.